

# SHENZHEN PROPERTIES & RESOURCES DEVELOPMENT (GROUP) LTD. SUMMARY OF ANNUAL REPORT 2003

## §1. Important Notes

1.1 Board of Directors of Shenzhen Properties & Resources Development (Group) Ltd. and its directors individually and collectively accept responsibility for the correctness, accuracy and completeness of the contents of this report and confirm that there are no material omissions nor errors which would render any statement misleading. The summary of annual report 2003 is abstracted from the full text of annual report; the investors are suggested to read the full text of annual report to understand more details.

1.2 Three directors were absent from the Board meeting due to some reasons, but they examined the relevant information before the meeting; among them, Director Guo Yuanxian and Yang Shuncheng entrusted Chairman of the Board Mr. Tian Chenggang and at the same time Zhang Jianjun entrusted Kong Yuquan to vote on his behalf with the aye to all proposals involved in the said meeting respectively.

1.3 Wuhan Zhonghuan CPAs Ltd. issued an unqualified Auditors' Report with explanatory notes for the Company; and the Board of Directors and the Supervisory Committee of the Company made the corresponding explanations in details for the relevant matters, the investors are suggested to notice the content.

1.4 Chairman of the Board of the Company Tian Chenggang, General Manager Fang Yibing and Manager of Financial Department Zhang Wei hereby confirm that the Financial Report enclosed in the Annual Report is true and complete.

1.5 This report has been prepared in Chinese version and English version respectively. In the event of difference in interpretation between the two versions, the Chinese report shall prevail.

## §2. Company Profile

### 2.1 Basic information

|                                       |                                                                         |
|---------------------------------------|-------------------------------------------------------------------------|
| Short form of the stock               | ST Shen Wuye, ST Wuye-B                                                 |
| Stock code                            | 000011, 200011                                                          |
| Listed stock exchange                 | Shenzhen Stock Exchange                                                 |
| Registered address and office address | 39/F and 42/F, International Trade Center, Ren Min South Road, Shenzhen |
| Post code                             | 518014                                                                  |
| E-mail of the Company                 | szprd@163.com                                                           |

### 2.2 Contact person and method

|                 | Secretary of the Board of Directors                            | Authorized Representative in charge of the Securities Affairs  |
|-----------------|----------------------------------------------------------------|----------------------------------------------------------------|
| Name            | Guo Yumei                                                      | Dong Wei                                                       |
| Contact address | 42/F, International Trade Center, Ren Min South Road, Shenzhen | 42/F, International Trade Center, Ren Min South Road, Shenzhen |
| Telephone       | (86) 755-82211020                                              | (86) 755-82211020                                              |
| Fax             | (86) 755-82210610                                              | (86) 755-82212043                                              |

### §3. Summary of Accounting Data and Financial Indexes

#### 3.1 Major accounting data

Unit: RMB

|                                                              | 2003                  | 2002                  | Increase/decrease<br>over last year ( % )                   | 2001                  |
|--------------------------------------------------------------|-----------------------|-----------------------|-------------------------------------------------------------|-----------------------|
| Income from main operations                                  | 1,079,474,318.91      | 781,284,955.43        | 38.17                                                       | 1,021,639,372.64      |
| Total profit                                                 | 121,676,376.73        | 44,508,865.86         | 173.38                                                      | 105,881,181.71        |
| Net profit                                                   | 77,001,831.44         | 34,622,176.84         | 122.41                                                      | 86,206,309.75         |
| Net profit after deducting<br>non-recurring gains and losses | 124,021,158.47        | 35,892,303.95         | 245.54                                                      | 82,422,278.91         |
|                                                              | At the end of<br>2003 | At the end of<br>2002 | Increase/decrease<br>from the end of<br>previous year ( % ) | At the end of<br>2001 |
| Total assets                                                 | 2,437,227,899.69      | 2,607,979,385.36      | -6.55                                                       | 2,440,084,079.97      |
| Shareholder's equity (excluding<br>minority interests)       | 474,222,712.97        | 337,903,702.25        | 40.34                                                       | 277,151,339.50        |
| Net cash flow arising from<br>operating activities           | 187,629,855.85        | -34,585,671.37        | -                                                           | 133,563,365.47        |

#### 3.2 Major financial indexes

Unit: RMB

|                                                                                                      | 2003                  | 2002                  | Increase/decrease over<br>last year ( % )                      | 2001                  |
|------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|----------------------------------------------------------------|-----------------------|
| Earnings per share                                                                                   | 0.142                 | 0.064                 | 121.88                                                         | 0.159                 |
| Earnings per share *                                                                                 | 0.142                 | 0.064                 | 121.88                                                         | 0.159                 |
| Return on equity                                                                                     | 16.24%                | 10.25%                | 58.44                                                          | 31.10%                |
| Return on equity calculated based on net<br>profit after deducting non-recurring gains<br>and losses | 26.15%                | 12.19%                | 114.52                                                         | 35.42%                |
| Net cash flow per share arising from<br>operating activities                                         | 0.346                 | -0.064                | -                                                              | 0.247                 |
|                                                                                                      | At the end<br>of 2003 | At the end<br>of 2002 | Increase or decrease<br>from the end of<br>previous year ( % ) | At the end<br>of 2001 |
| Net assets per share                                                                                 | 0.875                 | 0.624                 | 40.22                                                          | 0.512                 |
| Net assets per share after adjustment                                                                | 0.513                 | 0.146                 | 251.37                                                         | 0.076                 |

#### 3.3 Difference of net profit as audited by Chinese Accounting Standard (CAS) and International Accounting Standard (IAS)

√ Applicable      □ Inapplicable

Differences of net profit calculated based on domestic and international accounting system for enterprise business are as following:

Unit: RMB'000

| Items                                                      | Net profit (as of year 2003) |
|------------------------------------------------------------|------------------------------|
| As calculated in accordance with CAS                       | 77,002                       |
| Switching back into fixed assets from amortization payment | 170                          |
| Adjustment of amortization of expenses                     | -2,714                       |
| Other                                                      |                              |
| As calculated in accordance with IAS                       | 74,458                       |

## §4. Changes in Share Capital and Particulars about Shareholders

### 4.1 Statement of change in share capital

Unit: share

|                                            | Before the change | Increase/decrease in this time (+, -) |              |                                  |                     |        |           | After the change |
|--------------------------------------------|-------------------|---------------------------------------|--------------|----------------------------------|---------------------|--------|-----------|------------------|
|                                            |                   | Rationed share                        | Bonus shares | Capitalization of public reserve | Additional issuance | Others | Sub-total |                  |
| I. Unlisted shares                         |                   |                                       |              |                                  |                     |        |           |                  |
| 1. Sponsors' shares                        |                   |                                       |              |                                  |                     |        |           |                  |
| Including:                                 |                   |                                       |              |                                  |                     |        |           |                  |
| State-owned share                          | 323,747,713       |                                       |              |                                  |                     |        |           | 323,747,713      |
| Domestic legal person's shares             | 65,200,850        |                                       |              |                                  |                     |        |           | 65,200,850       |
| Foreign legal person's shares              |                   |                                       |              |                                  |                     |        |           |                  |
| Others                                     |                   |                                       |              |                                  |                     |        |           |                  |
| 2. Raised legal person's shares            |                   |                                       |              |                                  |                     |        |           |                  |
| 3. Inner employees' shares                 |                   |                                       |              |                                  |                     |        |           |                  |
| 4. Preference shares or others             |                   |                                       |              |                                  |                     |        |           |                  |
| Total unlisted shares                      | 388,948,563       |                                       |              |                                  |                     |        |           | 388,948,563      |
| II. Listed shares                          |                   |                                       |              |                                  |                     |        |           |                  |
| 1. RMB ordinary shares                     | 91,355,000        |                                       |              |                                  |                     |        |           | 91,355,000       |
| 2.Domestically listed foreign shares       | 61,459,312        |                                       |              |                                  |                     |        |           | 61,459,312       |
| 3. Overseas listed foreign shares          |                   |                                       |              |                                  |                     |        |           |                  |
| 4. Frozen shares held by senior executives | 36,300            |                                       |              |                                  |                     |        |           | 36,300           |
| Total listed shares                        | 152,850,612       |                                       |              |                                  |                     |        |           | 152,850,612      |
| III. Total shares                          | 541,799,175       |                                       |              |                                  |                     |        |           | 541,799,175      |

### 4.2 Statement of shares held by the top ten shareholders and the top ten shareholders of circulation share

|                                                                                            |                                                                                                                                                |                                     |                |                                              |                              |                         |
|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------|----------------------------------------------|------------------------------|-------------------------|
| Number of shareholders at the end of report year                                           | By the end of the report period, the Company had totally 44208 shareholders, including 35813 ones of A-share and 8395 ones of B-share.         |                                     |                |                                              |                              |                         |
| Particulars about shares held by the top ten shareholders                                  |                                                                                                                                                |                                     |                |                                              |                              |                         |
| Full name of Shareholders                                                                  | Increase / decrease in the report year (share)                                                                                                 | Shares held at the year-end (share) | Proportion (%) | Type of shares (Circulating/Non-circulating) | Share pledged/frozen (share) | Nature of shareholders  |
| SHENZHEN CONSTRUCTION INVESTMENT HOLDINGS COMPANY                                          | 0                                                                                                                                              | 323,747,713                         | 59.75          | Non-circulating                              | Naught                       | State-owned share       |
| SHENZHEN INVESTMENT HOLDING CORPORATION                                                    | 0                                                                                                                                              | 56,628,000                          | 10.45          | Non-circulating                              | Naught                       | Legal person’s share    |
| LABOR UNION OF SHENZHEN INTERNATIONAL TRADE PROPERTY MANAGERMENT COMPANY                   | 0                                                                                                                                              | 2,516,800                           | 0.46           | Non-circulating                              | Naught                       | Legal person’s share    |
| SHENZHEN SPECIAL DISTRICT DUTY-FREE COMMODITY CO.                                          | 0                                                                                                                                              | 1,573,000                           | 0.29           | Non-circulating                              | Naught                       | Legal person’s share    |
| YOU XIAN HUI                                                                               | 1,088,174                                                                                                                                      | 1,088,174                           | 0.20           | Circulating                                  | Naught                       | Public share of A-share |
| SHANGHAI ZHAODA INVESTMENT CONSULTANT CO., LTD.                                            | 0                                                                                                                                              | 1,010,000                           | 0.19           | Non-circulating                              | Naught                       | Legal person’s share    |
| CHINA EAGLE SECURITIES CO., LTD.                                                           | 0                                                                                                                                              | 786,500                             | 0.15           | Non-circulating                              | Naught                       | Legal person’s share    |
| SHANGHAI KUNLING INDUSTRY & TRADE CO., LTD.                                                | 0                                                                                                                                              | 629,200                             | 0.12           | Non-circulating                              | Naught                       | Legal person’s share    |
| SHANGHAI ZHIZHEN INVESTMENT CONSULTANT CO., LTD.                                           | 0                                                                                                                                              | 480,000                             | 0.09           | Non-circulating                              | Naught                       | Legal person’s share    |
| YUEN, SUI                                                                                  | 430,700                                                                                                                                        | 430,700                             | 0.08           | Circulating                                  | Naught                       | B-share                 |
| Explanation on associated relationship among the top ten shareholders or consistent action | There exists no associated relationship among the top three shareholders. For other shareholders, the Company did not know their relationship. |                                     |                |                                              |                              |                         |
| Particulars about shares held by the top ten shareholders of circulation share             |                                                                                                                                                |                                     |                |                                              |                              |                         |
| Name of shareholders (full name)                                                           | Number of circulation shares held at the year-end (share)                                                                                      |                                     |                | Type (A-share, B-share, H-share and other)   |                              |                         |
| YOU XIAN HUI                                                                               | 1,088,174                                                                                                                                      |                                     |                | A                                            |                              |                         |
| YUEN, SUI                                                                                  | 430,700                                                                                                                                        |                                     |                | B                                            |                              |                         |
| LI YA JIE                                                                                  | 416,600                                                                                                                                        |                                     |                | A                                            |                              |                         |
| ZHOU TING                                                                                  | 414,917                                                                                                                                        |                                     |                | A                                            |                              |                         |
| RIGHT INDUSTRIAL COMPANY                                                                   | 401,608                                                                                                                                        |                                     |                | B                                            |                              |                         |
| CORE PACIFIC-YAMAICHI INTERNATIONAL (H.K.) LTD.                                            | 400,000                                                                                                                                        |                                     |                | B                                            |                              |                         |
| DENG SHAO PING                                                                             | 392,898                                                                                                                                        |                                     |                | B                                            |                              |                         |
| FENG WEN BIN                                                                               | 361,208                                                                                                                                        |                                     |                | B                                            |                              |                         |
| YANG TIAN DING                                                                             | 360,000                                                                                                                                        |                                     |                | A                                            |                              |                         |
| HUANG JUN QUAN                                                                             | 340,010                                                                                                                                        |                                     |                | B                                            |                              |                         |

|                                                                                            |                                                                                                                                   |
|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| Explanation on associated relationship among the top ten shareholders of circulation share | The Company did not know whether there exists associated relationship among the top ten shareholders of circulating share or not. |
|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|

#### 4.3 Particulars about controlling shareholders and actual controller of the Company

##### 4.3.1 Particulars about change in controlling shareholders and actual controller of the Company

☐ Applicable      ☒ Inapplicable

##### 4.3.2 Introduction of especial situation for controlling shareholder and other actual controller

The controlling shareholder of the Company is Shenzhen Construction Investment Holdings Company (“the holding company”), who was established in July 1986; its legal representative is Mr. Zhang Yijun and the registered capital is RMB 1.5 billion. The holdings company is an assets management company owned by the whole people, and involve in industry, general undertaking of construction material for civil use, development of real estate and property management, etc. As one of three largest state assets management companies, Shenzhen Construction Investment Holdings Company exerted the investors’ rights for state assets of the Company within the limits authorized by the municipal government and was entrusted by Shenzhen municipal government. The permanent organization of Shenzhen Municipality State Assets Management Committee is Shenzhen Municipality State Assets Management Office (“Municipality State Assets Office”), who implemented management for three largest state assets management companies of Shenzhen on behalf of Shenzhen municipal government. Thus, the actual controller of Shenzhen Construction Investment Holdings Company is Municipality State Assets Office with locating at Investment Bldg., Shen Nan Av., Futian District, Shenzhen and postcode “518026”.

## §5. Particulars About Directors, Supervisors and Senior Executives

### 5.1 Particulars about changes in shares held by directors, supervisors and senior executives

| Name           | Title                            | Sex  | Age | Office term         | Holding shares at the year-begin | Holding shares at the year-end | Reason for change |
|----------------|----------------------------------|------|-----|---------------------|----------------------------------|--------------------------------|-------------------|
| Tian Chenggang | Chairman of the Board            | Male | 50  | Jun. 2001-Jun. 2004 | 0                                | 0                              | -                 |
| Fang Yibing    | Director, General Manager        | Male | 42  | Feb. 2003-Jun. 2004 | 0                                | 0                              | -                 |
| Guo Yuanxian   | Director                         | Male | 52  | Feb. 2003-Jun. 2004 | 0                                | 0                              | -                 |
| Zha Shengming  | Director, Deputy General Manager | Male | 55  | Jun. 2001-Jun. 2004 | 18150                            | 18150                          | -                 |
| Yang Shuncheng | Director, Deputy General Manager | Male | 56  | Jun. 2003-Jun. 2004 | 0                                | 0                              | -                 |
| He Wenhua      | Director, Chairman of            | Male | 58  | Jun. 2001-Jun. 2004 | 18150                            | 18150                          | -                 |

|                 |                                                                              |        |    |                     |   |   |   |
|-----------------|------------------------------------------------------------------------------|--------|----|---------------------|---|---|---|
|                 | Labor Union                                                                  |        |    |                     |   |   |   |
| Li Zhen         | Director                                                                     | Male   | 39 | Jun. 2001-Jun. 2004 | 0 | 0 | - |
| Wang Huimin     | Director                                                                     | Female | 37 | Feb. 2003-Jun. 2004 | 0 | 0 | - |
| Zhang Jianjun   | Independent Director                                                         | Male   | 38 | Jun. 2002-Jun. 2004 | 0 | 0 | - |
| Jiang Changlong | Independent Director                                                         | Male   | 39 | Jun. 2003-Jun. 2004 | 0 | 0 | - |
| Kong Yuquan     | Independent Director                                                         | Male   | 39 | Jun. 2003-Jun. 2004 | 0 | 0 | - |
| Cao Ziyang      | Chairman of the Supervisory Committee                                        | Male   | 53 | Jun. 2001-Jun. 2004 | 0 | 0 | - |
| Tong Qinghuo    | Supervisor, Manager of Human Resource                                        | Male   | 40 | Jun. 2001-Jun. 2004 | 0 | 0 | - |
| Liu Jiake       | Supervisor, Deputy Secretary of the Discipline Committee                     | Male   | 54 | Jun. 2001-Jun. 2004 | 0 | 0 | - |
| Jin Chenggui    | Supervisor, Deputy Manager of Auditing Department                            | Male   | 56 | Jun. 2001-Jun. 2004 | 0 | 0 | - |
| Ma Deqin        | Supervisor, Leader of Labor Union                                            | Female | 50 | Jun. 2001-Jun. 2004 | 0 | 0 | - |
| Xiu Xuguang     | Vice secretary of the Party Committee, Secretary of the Discipline Committee | Male   | 49 | Jun. 2003-Jun. 2007 | 0 | 0 | - |
| Luo Junde       | Deputy General Manager                                                       | Male   | 53 | Jan. 2003-Jun. 2004 | 0 | 0 | - |
| Liu Yinhua      | Chief Engineer                                                               | Male   | 43 | Mar. 2003-Jun. 2004 | 0 | 0 | - |
| Guo Yemei       | Secretary of the Board, Director of the Board of Directors Office            | Female | 44 | Jun. 2001-Jun. 2004 | 0 | 0 | - |

## 5.2 Particulars about directors and supervisors holding the post in Shareholding Company

√ Applicable      □ Inapplicable

| Name         | Name of Shareholding Company                     | Title in Shareholding Company | Office term      | Drawing the payment from the Shareholding Company (Yes / No) |
|--------------|--------------------------------------------------|-------------------------------|------------------|--------------------------------------------------------------|
| Guo Yuanxian | Shenzhen Construction Investment Holding Company | Vice-president                | Jun. 2002 to now | No                                                           |
| Wang Huimin  | Shenzhen Construction                            | Manager of HR                 | Nov. 2002 to now | No                                                           |

|         |                                         |                                          |                  |    |
|---------|-----------------------------------------|------------------------------------------|------------------|----|
|         | Investment Holding Company              |                                          |                  |    |
| Li Zhen | Shenzhen Investment Holding Corporation | Assistance president, director of Office | Nov. 2001 to now | No |

### 5.3 Particulars about the annual payment of directors, supervisors and senior executives

|                                                                                      |                                       |
|--------------------------------------------------------------------------------------|---------------------------------------|
| Total annual payment                                                                 | RMB 5,900,500                         |
| Total annual payment of the top three directors drawing the highest payment          | RMB 1,699,600                         |
| Total annual payment of the top three senior executives drawing the highest payment  | RMB 1,336,700                         |
| Allowance of independent director                                                    | RMB 30,000                            |
| Other treatment of independent directors                                             | Naught                                |
| Name of directors and supervisors receiving no payment or allowance from the Company | Guo Yuanxian, Wang Huimin and Li Zhen |
| Scope of payment                                                                     | Number of persons                     |
| Over RMB 470,000                                                                     | 3                                     |
| Over RMB 350,000                                                                     | 6                                     |
| Over RMB 270,000                                                                     | 5                                     |

## § 6. Report of the Board of Directors

### 6.1 Discussion and analysis to the whole operation in the report period

In 2003, the Company realized income from main operations, profit from main operations and net profit amounting to RMB 1,079,474,318.91, RMB 363,255,274.91 and RMB 77,001,831.44 respectively, an increase of 38%, 60% and 122% respectively over the last year. Ended the end of the report period, the shareholders' equity was RMB 474,222,712.97, increasing somewhat over the beginning of the year, which was mainly because:

1. Partial projects of real estate reached the condition of completion and settlement, resulting in the increase of net profit.
2. In the report period, the Company increased capital reserve, including earnings from liabilities reorganization amounting to RMB 39,029,293.21, payables on account to be paid in long term amounting to RMB 20,197,224.05 transferred and non-cash assets donation amounting to RMB 90,662.02 accepted by the affiliated subsidiaries.
3. In the year, the net amount of cash flow from operating activities was RMB 187.63 million, which was because that the Company reinforced the sales and assets withdrawal and turned the situation that this index was negative in the last year.

### 6.2 Statement of main operations classified according to industries or products

Unit: RMB'000

| Classified according to industries or products | Income from main operations (RMB) | Cost of main operations (RMB) | Gross profit ratio (%) | Increase/decrease in income from main operations over the last year | Increase/decrease in cost of main operations over the last year (%) | Increase/decrease in gross profit ratio over the last year (%) |
|------------------------------------------------|-----------------------------------|-------------------------------|------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------|
|------------------------------------------------|-----------------------------------|-------------------------------|------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------|

|                                                |                                                                                                                                                                         |        |       |        |        |        |
|------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------|--------|--------|--------|
|                                                |                                                                                                                                                                         |        |       | (%)    |        |        |
| Real estate development                        | 899838                                                                                                                                                                  | 525832 | 41.56 | 69.90  | 47.30  | 27.48  |
| Property management and lease                  | 123633                                                                                                                                                                  | 98781  | 20.10 | 2.77   | 9.96   | -20.65 |
| Commercial retail                              | 37980                                                                                                                                                                   | 34966  | 7.94  | -62.53 | -50.51 | -73.79 |
| Tax passenger transport                        | 28359                                                                                                                                                                   | 7249   | 74.44 | -15.49 | -16.20 | 0.30   |
| Tourism and food                               | 5942                                                                                                                                                                    | 2857   | 51.92 | 3.25   | 35.13  | -17.93 |
| Including: related transactions                | 82040                                                                                                                                                                   | -      | -     | -      | -      | -      |
| Pricing rules for related transactions         | Negotiated and confirmed by the both parties of the transaction according to the market price                                                                           |        |       |        |        |        |
| Necessity and durative of related transactions | This transaction would impact active influence on reducing stock properties of the Company, improving status of working capital and enhancing profitability capability. |        |       |        |        |        |

### 6.3 Particulars about main operations classified according to areas

Unit: RMB'000

| Areas      | Income from main operations (RMB) | Increase/decrease in income from main operations over the last year (%) |
|------------|-----------------------------------|-------------------------------------------------------------------------|
| Shenzhen   | 845270                            | 13.9                                                                    |
| East China | 211730                            | 229.14                                                                  |
| Hainan     | 22470                             | -40.84                                                                  |

### 6.4 Particulars about the customers of purchase and sales

|                                                       |   |                                         |    |
|-------------------------------------------------------|---|-----------------------------------------|----|
| Total amount of sales of the top five sales customers | - | Proportion in the total amount of sales | 1% |
|-------------------------------------------------------|---|-----------------------------------------|----|

### 6.5 Operation of share-holding companies (applicable to the situation where investment equity takes over 10% of its net profit)

☒ Applicable      ☐ Inapplicable

|                                               |                |                                                                                                                  |                                                |   |
|-----------------------------------------------|----------------|------------------------------------------------------------------------------------------------------------------|------------------------------------------------|---|
| Name of share-holding company                 |                | Shenzhen Huangcheng Real Estate Co., Ltd.                                                                        |                                                |   |
| Investment earnings contributed in the period |                | RMB 150.467 million                                                                                              | Proportion in net profit of the listed company | - |
| Share-holding company                         | Business scope | Development, construction, operation and management of auxiliary commercial service facilities of Huanggang Port |                                                |   |
|                                               | Net profit     | RMB 150.467 million                                                                                              |                                                |   |

|                                               |                |                                                  |                                                |   |
|-----------------------------------------------|----------------|--------------------------------------------------|------------------------------------------------|---|
| Name of share-holding company                 |                | Shanghai Shenzhen Property Development Co., Ltd. |                                                |   |
| Investment earnings contributed in the period |                | RMB 49.684 million                               | Proportion in net profit of the listed company | - |
| Share-holding company                         | Business scope | Development and operation of real estate         |                                                |   |
|                                               | Net profit     | RMB 49.684 million                               |                                                |   |

6.6 Explanation on reasons of material changes in main operations and its structure

☐ Applicable ☒ Inapplicable

6.7 Explanation on reasons of material changes in profitability capability of main operations (gross profit ratio) than that in the last year

☒ Applicable ☐ Inapplicable

The reason for great increase in profitability of main operations was that the sales of real estate increased and the income was carried forward in the report period.

6.8 Analysis to reasons of material changes in operating results and profit structure compared with the previous year

☒ Applicable ☐ Inapplicable

| Proportion of earnings and expenses in total profit |                  |         |                                 |         |
|-----------------------------------------------------|------------------|---------|---------------------------------|---------|
|                                                     | Amount (RMB'000) |         | Proportion in total profits (%) |         |
|                                                     | In 2003          | In 2002 | In 2003                         | In 2002 |
| Total amount of profit                              | 121,676          | 44,509  | -                               | -       |
| Profit from main operations                         | 363,255          | 226,583 | 298.54                          | 509.07  |
| Profit from other operations                        | 1,579            | 11,723  | 1.30                            | 26.33   |
| Period expense                                      | 182,500          | 194,604 | 149.99                          | 437.22  |
| Invest earnings                                     | -15,362          | -15,266 | -12.63                          | -34.30  |
| Subsidy income                                      | 0                | 0       | 0.00                            | 0.00    |
| Net amount of non-operating income and expenditure  | -45,297          | 16,073  | -37.23                          | 36.11   |

Explanations:

1. In the report period, total profit increased by 173% over the same period of last year, which was mainly due to the increase in sales of real estate in the report period, resulting in the income carried forward.
2. Period expense decreased by RMB 121.04 million over the same period of last year, which was mainly because that the Company reinforced the control on cost and expense.
3. There was no obvious change in investment earnings over the last year.
4. In the year, net amount of non-operating income and expenditure changed by a relatively large margin, which was mainly because that there was estimated liabilities of lawsuits amounting to RMB 50,002,304.07 in the non-operating expenditure in the report period.

Analysis to reasons of material changes in the whole financial position than that in the last year

☒ Applicable ☐ Inapplicable

In the report period, the Company's operating business increased steadily and the assets quality was enhanced with steady financial position. The development projects

confirmed within the year have provided a solid foundation for the sustainable development of the Company.

Unit: RMB'000

| Items                                     | Amount of the report year | Amount of the previous year | Amount of increase/decrease | Increase/decrease rate |
|-------------------------------------------|---------------------------|-----------------------------|-----------------------------|------------------------|
| Total assets                              | 2,437,228                 | 2,607,979                   | -170,751                    | -6.55%                 |
| Inventories                               | 1,422,358                 | 1,461,647                   | -39,289                     | -2.69%                 |
| Long-term liabilities                     | 227,484                   | 353,857                     | -126,373                    | -35.71%                |
| Shareholders' equity                      | 474,223                   | 337,904                     | 136,319                     | 40.34%                 |
| Profit from main operations               | 363,255                   | 226,583                     | 136,672                     | 60.32%                 |
| Net profit                                | 77,002                    | 34,622                      | 42,380                      | 122.41%                |
| Net increase in cash and cash equivalents | 26,782                    | -38,068                     | -                           | -                      |

Explanations:

Decrease in total assets was mainly because that the Company reinforced the dunning of accounts receivable in the year, resulting in the decrease in accounts receivable.

Decrease in inventories was mainly because that the Company sold commercial housing and carried forward corresponding cost in the year.

Decrease in long-term liabilities was mainly because that the Company has refunded part of long-term bank loans.

Increase in shareholders' equity was mainly because that the Company realized net profit amounting to RMB 77,001,831.44 and earnings from liabilities reorganization amounting to RMB 39,029,293.21; accounts payable on account to be paid in long term amounting to RMB 20,197,224.05 were transferred in and non-cash assets donation amounting to RMB 90,662.02 was accepted by the affiliated subsidiaries.

Increase in profit from main operations was mainly due to sales of real estate and income carried forward.

Increase in net profit was mainly due to increase in profit from main operations.

Increase in net increase amount of cash and cash equivalents was mainly due to the sales of real estate and capital returned.

6.9 Explanation on the past, current and future important effects of the material changes in production and operation environment, macro-policies and regulations on the Company's financial position and operating results

☐ Applicable ☒ Inapplicable

6.10 Completion of the profit estimation

☐ Applicable ☒ Inapplicable

6.11 Completion of the business plan

☐ Applicable                      ☒ Inapplicable

6.12 Application of the raised proceeds

☐ Applicable                      ☒ Inapplicable

6.13 Application of the proceeds not raised through shares offering (For details, please refer to 7.1 in this report)

☒ Applicable                      ☐ Inapplicable

Unit: RMB'000

| Name of project                                                         | Amount of project | Progress of project                                                                | Earning of project                     | Earnings rate of project |
|-------------------------------------------------------------------------|-------------------|------------------------------------------------------------------------------------|----------------------------------------|--------------------------|
| City Golden Castle Project                                              | 113000            | Partial peak cover at the end of the year                                          | Not completed at the end of the year   | -                        |
| District B of Huang Yu Yuan                                             | 342670            | Completed and occupied at the end of the year                                      | 51% sold                               | 20%                      |
| The 4 <sup>th</sup> and 5 <sup>th</sup> Stage of Shanghai Pastoral City | 110000            | Completed in the 4 <sup>th</sup> Stage and peak cover in the 5 <sup>th</sup> State | 100% sold in the 4 <sup>th</sup> Stage | 19%                      |
| Total                                                                   | 565670            | -                                                                                  | -                                      | -                        |

6.14 Explanation of the Board of Directors on the “Qualified Opinion” made by the Certified Public Accountants

☒ Applicable                      ☐ Inapplicable

As stated in Notes to Accounting Statements (VIII) 1 (1), after the application of retrial on lawsuits of real estate trade contract with such eight owners as Haiyi Industrial (Shenzhen) Co., Ltd. and etc. presented by the Company to Guangdong Higher People’s Court was rejected in 2003, such eight owners as Haiyi Industrial (Shenzhen) Co., Ltd. still did not apply for forcible implementation to Guangdong Higher People’s Court. At present, the Company is actively applying for retrial to the Supreme Court of the P.R.C.. The Company has predicted relevant losses amounting to RMB 41,772,906.07 according to the appropriation of book value of property.

As stated in Notes to Accounting Statements (VIII) 1 (2), in July 2001, Guangdong Higher People’s Court judged Shenzhen Jiyong Property Development Company to pay the Company transfer account amounting to RMB 143.86 million and sealed the property amounting to 28,000 sq. m. of the opposing party by forcible implementation. Later, since Industrial & Commercial Bank of China Zhejiang Branch had objection that the Company sealed the property, Guangdong Higher People’s Court judged to release the Company’s seal of property of Shenzhen Jiyong Property Development Company approximately amounting to 10,000 sq. m.. The Company has put forward objection to Guangdong Higher People’s Court and the said objection is under examination.

As stated in Notes to Accounting Statements (VIII) 1 (3), according to (2002) YGFMYYZ No. 90 Judgment issued by Guangdong Higher People's Court, the Company should pay principal amounting to RMB 10.80 million and corresponding interests to Hubei Foreign Economic Cooperation Hall Shenzhen Office. In the period, the Company predicted relevant losses amounting to RMB 8,229,398.

As stated in Notes to Accounting Statements (VIII) 1 (4), the lawsuit case between Huang Fumin and the Company was still under inquisition.

As stated in Notes to Accounting Statements (VIII) 1 (5), since Shenzhen Luohu Great Hotel Co., Ltd. was bankrupt and cleared, the Company has appropriated provision for bad debt amounting to RMB 6,950,000.00 to the book debt amounting to RMB 33,950,771.58 receivable from Shenzhen Luohu Great Hotel Co., Ltd. and it was estimated that the Company could withdraw amount of RMB 27 million.

As stated in Notes to Accounting Statements (VIII) 2 (1), the Company provided guarantee for Gintian Industry (Group) Co., Ltd. (Hereinafter referred to as Gintian Company) to get loan amounting to RMB 59 million from Communication Bank Changchun Branch. Since Gintian Company was unable to repay the accounts at its expiration, Communication Bank Changchun Branch required the Company to take on the joint guarantee responsibility. During the inquisition of the case, the Company found the property in corresponding amount from owned by Gintian Company and provided the said property to Jilin Higher People's Court and creditor Communication Bank Changchun Branch and Jilin Higher People's Court has sealed up the said property. With the application of this Branch, Jilin Higher People's Court sealed up 18 sets of property of the Company in International Trade Commercial Building in Dec. 2003 and sealed up 169 sets of property under construction in Junfeng Lishe developed by the Company in Mar. 31, 2004. The Company considered that the said sealing belonged to excessive sealing, thus the Company brought forward objection on this to Jilin Higher People's Court and required to release the property sealed.

Besides, the Company also provided guarantee for Gintian Company to get loan amounting to RMB 6 million from Agricultural Bank of China Shenzhen Branch International Sub-branch (Hereinafter referred to as International Trade Agricultural Bank). Gintian Company did not refund the loan at its expiration and the Company took on the joint responsibility. During the implementation, with the application of International Trade Agricultural Bank, Shenzhen Intermediate People's Court has sealed up the legal person's shares of Chuantouchanggang owned by the Company. The Company has found out the property in corresponding amount of Gintian Company and has provided to International Trade Agricultural Bank, which was sealed up by Shenzhen Intermediate People's Court. Agricultural Bank of China agreed not to require the Company to take on the joint responsibility temporarily.

For the said issues, the Company has predicted relevant losses reasonably. As stated in the auditors' report presented by Wuhan Zhonghuan Certified Public Accountants: The said interpretative issues do not belong to conditions that obviously disobey the accounting rules, system and criterion relevant to information disclosure stipulated in Preparation Rules No. 14 of Information Disclosure of Companies Publicly Issuing Securities – Qualified Auditing Opinion without Reservation and Disposal on its Involved Issues and are explained specially in the auditors' report just to remind the

investors to pay special attention. They do not form any reservation to the accounting statements and do not influence on the type of auditing opinion released.

6.15 Business plan as of the next year of the Board of Directors (If it has)

☒ Applicable ☐ Inapplicable

In 2004, the Company shall tightly surround the operating integration guideline with development and operation of real estate and property lease as the core and with property management, automobile transport and operation of dietetic service as the accessory, further standardize the enterprise operation and management and push and organize the reform of personnel system and information construction so as to catch the opportunity and speed up the development.

In 2004, the Company shall really do the work in the following several aspects well:

1. To practically reinforce the construction and sales of key real estate projects with cost management as the core, strict the management on the project responsibility letter and fully enhance the level of all management so as to ensure the profit growth of the main operation, namely development of real estate.
2. To continue to improve the departmental objective responsibility of the headquarter of the Company and management on "Double Civilizations" responsibility letter and real estate project responsibility letter of the 2<sup>nd</sup> grade companies so as to enhance the level of operating management.
3. To reinforce the lease and operation of earning properties and establish lease department operated according to divisional system and specialized in lease business.
4. To tighten the land reserve and reinforce the aftereffect of sustainable development.
5. To actively make progress and expand and innovate facing the great situation of reform of state-owned enterprises with full consideration of the interests of the Company and its shareholders.

Profit estimation of the next year (If it has)

☐ Applicable ☒ Inapplicable

6.16 The preplan on the profit distribution and capitalization of capital public reserve of the Board of Directors

After researched and determined by the Board, the Company did not distribute profits or convert capital reserve into share capital in 2003. The profit earnings were used to offset the losses in the previous years. This preplan would be submitted to Annual Shareholders' General Meeting for consideration.

## § 7. Significant Events

7.1 Purchase of assets

☐ Applicable ☒ Inapplicable

7.2 Sales of assets

☒ Applicable ☐ Inapplicable

| Transaction parties<br>and the assets sold | Date of sale | Sale price | Contribution to net<br>profit of the Company | Profit or loss from<br>sale | Related<br>transaction or |
|--------------------------------------------|--------------|------------|----------------------------------------------|-----------------------------|---------------------------|
|--------------------------------------------|--------------|------------|----------------------------------------------|-----------------------------|---------------------------|

|                                                            |           |                   |                                                                |                |                                            |
|------------------------------------------------------------|-----------|-------------------|----------------------------------------------------------------|----------------|--------------------------------------------|
|                                                            |           |                   | of the assets sold from the year-beginning to the date of sale |                | not (if yes, explain principle of pricing) |
| MEI HONG, LIN<br>Commercial buildings of Sydney, Australia | Jan. 2003 | HKD<br>13,505,600 | -                                                              | HKD 535,600    | No                                         |
| Commercial Bank, the first floor of Fumin Building         | Aug. 2003 | RMB<br>65,580,000 | -                                                              | RMB 39,030,000 | No                                         |

The Company sold the above assets (1) to clean up the left problems in the history; (2) to liquidize remnant assets. It played an active role in the callback of investment and improvement of capital situation and has no influence the consistence of business and stabilities of the management team of the Company.

### 7.3 Important guarantee

☒ Applicable ☐ Inapplicable

| Name of the Company guaranteed                                                               | Date of happening (date of signing agreement) | Amount of guarantee | Guarantee type | Guarantee term | Complete Implementation or not | Guarantee for related party (yes or not) |
|----------------------------------------------------------------------------------------------|-----------------------------------------------|---------------------|----------------|----------------|--------------------------------|------------------------------------------|
| Gintian Company                                                                              | June 1998                                     | RMB 6 million       | Guarantee      | 11 months      | No                             | No                                       |
| Gintian Company                                                                              | Oct. 1998                                     | RMB 59 million      | Guarantee      | 6 months       | No                             | No                                       |
| Total amount of guarantee                                                                    |                                               |                     |                | RMB 65 million |                                |                                          |
| Total balance of guarantee                                                                   |                                               |                     |                | RMB 65 million |                                |                                          |
| Total amount of guarantee the listed company provided for its share-controlling subsidiaries |                                               |                     |                | RMB 70 million |                                |                                          |
| Total amount of guarantee breaking regulations                                               |                                               |                     |                | 0              |                                |                                          |
| Proportion of total amount of guarantee in net assets of the Company                         |                                               |                     |                | 13%            |                                |                                          |

### 7.4 Related credits and liabilities current

☒ Applicable ☐ Inapplicable

Unit: RMB'0000

| Related parties                               | Supply funds to related parties |         | Related parties supplied funds to the Company |         |
|-----------------------------------------------|---------------------------------|---------|-----------------------------------------------|---------|
|                                               | Occurred amount                 | Balance | Occurred amount                               | Balance |
| Shenzhen Construction Investment Holdings     | 765                             | 765     |                                               |         |
| Shenzhen Construction Group Financing Company |                                 |         | 0                                             | 2,000   |
| Shenzhen Construction Investment Holdings     |                                 |         | -2,600                                        | 0       |
| Shenzhen Construction Investment Holdings     |                                 |         | -1,000                                        | 0       |

|                                           |  |  |  |        |   |
|-------------------------------------------|--|--|--|--------|---|
| Shenzhen Construction Investment Holdings |  |  |  | -2,945 | 0 |
|-------------------------------------------|--|--|--|--------|---|

#### 7.5 Entrusted assets

☐ Applicable      ☒ Inapplicable

#### 7.6 Implementation of commitment items

☐ Applicable      ☒ Inapplicable

#### 7.7 Significant lawsuit and arbitration

☒ Applicable      ☐ Inapplicable

1. Concerning the “Haiyi Company” lawsuit disclosed in 2000 Annual Report, 2001 Annual Report and 2002 Annual Report of the Company, because the 2<sup>nd</sup> trial unclearly cognized truth and improperly applied for laws, Guangdong Higher Court decided to retry the case in Aug. 1999 under the Company’s application. According to the decision of the retrial, Shenzhen Intermediate Court ended the execution of the case after the Company provided possession’s drawing. At the end of 2003, Guangdong Higher Court overruled the application of the Company after check. After the retrial application was overruled, the eight owners including Haiyi Industrial (Shenzhen) Co., Ltd. have not applied the compulsive execution for Guangdong Higher Court. At present, the Company is dealing with the item of retrial application for the Supreme People’s Court.

2. Concerning “Jiyong Company” lawsuit disclosed in 2000 Annual Report, the provisional public notice dated Apr. 12, 2001, 2001 Annual Report and 2002 Annual Report of the Company, Guangdong Higher Court judged according to laws the transfer contract signed by the Company and Jiyong Company was valid and Jiyong Company should pay the transfer payment amounting to RMB 0.14 billion stated in the contract to the Company. The Company has applied compulsive execution for Guangdong Higher Court and the case is the process of execution.

3. Concerning “Huang Fuming” lawsuit disclosed in the provisional public notice dated Aug. 18, 2001, 2001 Annual Report, 2002 Annual Report and the provisional public notice dated Jan. 29, 2003 of the Company, it is still in process of cognizance.

4. Concerning “Luohu Hotel’s Bankruptcy” lawsuit disclosed in 2001 Annual Report, 2002 Annual Report and the provisional public notice dated July 23, 2003 of the Company, the Company has reported credit of over HKD 32 million and RMB 22 million to Shenzhen Intermediate People’s Court. The case is in the process of check and callback of bankrupted possession. The liquidation team of Luohu Hotel primarily confirmed the total amount of the Company’s credit was RMB 38,431,233.92 on July 4, 2003. In the auction on July 17, 2003 held by Guangdong Xutongda Auction Co., Ltd., the noumenon section of the hotel building of Luohu Hotel was sold as the price of RMB 73.50 million. Concerning the credit reported by the Company, it is estimated that RMB 27 million can be taken back.

#### 7.8 Particulars about the performance of obligations of Independent Directors

In the report period, Mr. Jiang Changlong and Mr. Kong Yuquan were elected as independent directors of the Company at annual Shareholders’ General Meeting. At present, the Company carries complete three independent directors: Mr. Zhang Jianjun, Mr. Jiang Changlong and Mr. Kong Yuquan. The numbers and membership of

the independent directors accord with the requirements of CSRC. Since the three independent directors held their posts, according to Articles of Association of the Company and the relevant regulations of the State Administration, they performed their duties and expressed independent opinions on whether related transaction, sale of assets and other significant matters were in accordance with relevant regulations and Articles of Association of the Company and damaged the interest of the minority shareholders or not.

## §8.Report of the Supervisory Committee

The opinion of the Supervisory Committee on the explanation of the Board of Directors on non-standard opinion is as follows:

Wuhan Zhonghuan Certified Public Accountants issued the unqualified auditor's report with emphasized items. The Supervisory Committee patiently inquired about the situation involved in the emphasized items in Auditor's Report and believed that the explanations of the Board of Directors and the management team of the Company on the stated events was in accordance with the actual situation and the adopted relevant accounting disposal method was in accordance with the financial and accounting policy.

## § 9. Financial Report(ATTACHMENT)

9.1Comparative Balance Sheet, Profit Statement and Cash Flow Statement of consolidation and the parent company (attachment)

9.2 Explanation on change of consolidation scope compared with the latest annual report:

Change of the consolidated units this year:

| Name of company                                                  | Registered place | Consolidated or not | Reason of change               |
|------------------------------------------------------------------|------------------|---------------------|--------------------------------|
| Shenzhen International Trade Marketplace Co., Ltd.               | Shenzhen         | No                  | Shutout                        |
| Shenzhen Property Engineering Construction Supervision Co., Ltd. | Shenzhen         | No                  | Planned to change system       |
| Sichuan Tianhe Industrial Co., Ltd.                              | Zhan Jiang       | Yes                 | Invested and newly established |

**Board of Directors of  
ShenZhen Properties & Resources Development (Group) Ltd.  
April 19, 2004**