

## **China International Marine Containers (Group) Co., Ltd.**

### **Suggestive Announcement on Domestic Operations Regarding**

### **Change of Place of Listing of Domestically Listed Foreign**

### **Shares and Listing By Way of Introduction on The Main Board**

### **of The Stock Exchange of Hong Kong Limited**

*China International Marine Containers (Group) Co., Ltd. (hereinafter referred to as “the Company”) and all members of its Board of Directors hereby ensure that this announcement is factual, accurate and complete without any false information, misleading statement or material omission. And the English translation is for reference only.*

#### **Special notes:**

After the change of place of listing of the Company’s domestically listed foreign shares and the listing by way of introduction on the main board of the Stock Exchange of Hong Kong Limited (hereinafter referred to as “CIMC B-to-H Conversion”), investors should continue to operate through the business departments of the securities companies with which they maintain their accounts in handling related matters, and the method of operation for principal businesses will remain basically unchanged from that for B share trading in the past. For details please consult the securities companies concerned. For domestic investors who transact via trading systems of domestic securities companies and overseas investors transacting domestically who do not open H-share accounts in overseas securities companies and continue to transact via trading systems of domestic securities companies, the name and code for the shares they transact are “ZJHD” and “299901”.

To ensure smooth transaction by investors via the trading systems of domestic securities companies in the future after CIMC B-to-H Conversion, investors should confirm with the securities companies with which they maintain their accounts whether their trading system has been converted and upgraded, as only securities companies who have implemented and completed the conversion and upgrade of their trading systems can provide real-time trading information of converted CIMC H shares and accept trading instructions in the future. If such securities companies have confirmed that they will not convert and upgrade their trading systems (for the name list of domestic securities companies which are holding CIMC B-shares in trust and haven’t upgraded their trading systems, please see Attachment 2 of this announcement), investors may change, after listing of CIMC H-shares in the future,

the custodians and place their CIMC B shares with securities companies that have completed the conversion and upgrade of their trading systems (for the name list of such securities companies, please see Attachment 1 of this announcement), or may change the custodian to Guotai Junan Securities Co., Ltd.. Overseas investors can also apply for transferring relevant shares to the custody of overseas securities companies or custodian banks.

As trading systems, regulations and business flows vary among different securities companies, this suggestive announcement will serve only as a general reference for operations. Detailed procedures and process flows of the actual operation are subject to the pertinent regulations of securities companies engaged by investors. The Company kindly reminds that investors should fully inform themselves of the specific requirements and provision relating to CIMC B-to-H Conversion of the securities company with which they open their account.

The domestic securities market has no precedent for such a B-to-H conversion. Although domestic securities companies have run many tests when they upgrade their trading systems, there may still be some flaws due to various reasons during the initial stage of system running and investors are kindly reminded to pay attention to possible risks. For any question regarding trading system operation or custody transfer, investors should directly go to the domestic securities companies with which they maintain their accounts, or consult the Company, Guotai Junan Securities or Guotai Junan Securities (Hong Kong) Co., Ltd. (Guotai Junan Securities Hong Kong).

Since CIMC H-shares after the conversion were not traded via SEHK before, there will be no closing price for the trading day before for CIMC H-shares on their first trading day on the main board of SEHK. Consequently, there will be no ups and downs when the first trading day closes. The closing price for the trading day before and the ups and downs on the day start on the second trading day.

#### **I. For investors who have trusted their accounts with domestic securities companies that have upgraded their trading systems**

If the securities company engaged by an investor has completed the upgrade of its trading system, the manner of instruction in which the investor will sell CIMC H-shares via the securities company will remain basically unchanged, which will be the method of investment instruction registered by the investor with the business department of the original securities company with which he / she is maintaining an account. However, the extent of conversion varies among different securities companies. Aside from counter instructions and online instructions, investors should consult the securities companies with which their accounts are maintained to confirm whether other instructions methods such as on-site self-service terminals of the business department support converted CIMC H shares.

For the name list of domestic securities companies that have completed the conversion and upgrade of their trading systems, please see Attachment 1 of this announcement.

Overseas investors can also apply for transferring relevant shares to the custody of overseas securities companies or custodian banks.

## **II. For investors who have trusted their accounts with domestic securities companies that have not upgraded their trading systems**

If the trading system of the securities company with which an investor maintains his / her account has not been converted or upgraded, the investor will be unable to instruct the securities company to transact. The investor may change, after the listing of CIMC H-shares, the custodian of his / her shares to a domestic securities company that has completed the conversion and upgrade of its trading system and place trading instructions via means supported by such securities company. The investor can also change the custodian of his / her shares to Guotai Junan Securities and place trading instructions via means supported by Guotai Junan Securities.

For the name list of domestic securities companies which are holding CIMC B-shares in trust and haven't upgraded their trading systems, please see Attachment 2 of this announcement.

Overseas investors can also apply for transferring relevant shares to the custody of overseas securities companies or custodian banks.

## **III. Operation guide for changing custody of shares**

“Changing custody” in this announcement refers to domestic investors and domestically-transacting overseas investors changing their domestic securities companies in a way similar to changing custody of Shenzhen B-shares, or overseas investors applying for changing the custody of relevant shares to overseas securities companies or custodian banks.

A domestic investor can only change the custody of his / her shares to another domestic securities company.

An overseas investor can change the custody of his / her shares to an overseas or domestic securities company.

### **(I) Application for changing custody to a domestic securities company**

An investor who wishes to apply for change of domestic custodians should first open a cash account with the business department of the new securities company and confirm the number of the code number of the business department of the new securities company so as to complete the application form for change of custodian. And the specific operation procedure for changing custody to a domestic securities company is as follows:

1. T Day: The investor applying for change of custodian should bring along his / her identification documents to the business department of the securities company with which he / she is maintaining an account and complete the Application Form for Change of Domestic Custodians for H Shares;
2. After the business department of the securities company with which the investor is maintaining an account confirms that the identification documents of the investor accord with the application form for change of custodian, it will apply on behalf of the investor for change of custodian through trading offer of Shenzhen B-shares.
3. T+1 Day: The investor may check for the transferred-in shares in the relevant account of the business department of the transferred-in securities company;

4. If the securities company with which the investor is maintaining his / her account hasn't upgraded its trading system and change of custodian cannot be achieved through trading offer, the procedure for changing to an overseas custodian can be adopted and Guotai Junan Securities will transfer the custodian change application to Guotai Junan Securities Hong Kong to handle.

(II) Application for changing custody to an overseas securities company

Prior to applying for change of overseas custodians, the domestic-trading foreign investor should open a securities trading account with a securities company or custodian bank in Hong Kong at his / her choice. The investor applying for change of custodian should fill out relevant information for his / her securities account. And the detailed procedures for change of overseas custodians are as follows:

1. T Day: The investor shall bring along his / her identification documents to the business department of the securities company with which he / she is maintaining an account and then fill out the Application Form for Change of Overseas Custodians for H Shares.
2. The business department of the securities company with which the investor is maintaining an account shall check that the identification documents of the investor are in line with the Application Form for Change of Overseas Custodians for H Shares, and affix a seal to the form, and then freeze the investor's shares changed for custodian, meanwhile, it shall submit the application for change of custodian to Guotai Junan Securities (For details about the way of submission, please refer to the Domestic Operation Guide of China International Marine Containers (Group) Co., Ltd. Regarding Listing Location Change and Listing & Trading of Domestically Listed Foreign Shares on Main Market of the Stock Exchange of Hong Kong Limited through Introduction disclosed on [www.cimc.com](http://www.cimc.com) (the Company's website), [www.gtja.com](http://www.gtja.com) and [www.cninfo.com.cn](http://www.cninfo.com.cn) dated 16 Nov. 2012);
3. Guotai Junan Securities will pass on the application for change of overseas custodians of each domestic securities company to Guotai Junan Securities Hong Kong.

It isn't allowed to conduct the entrusted application for the change of overseas custodians through the way of B-share trading offer for change of custodians.

#### **IV. Domestic operation guide**

For details about transaction, change of custodian, etc. after the CIMC B-to-H Conversion, please refer to the "Domestic Operation Guide of China International Marine Containers (Group) Co., Ltd. Regarding Listing Location Change and Listing & Trading of Domestically Listed Foreign Shares on Main Market of the Stock Exchange of Hong Kong Limited through Introduction" and the "Domestic Operation Guide of China International Marine Containers (Group) Co., Ltd. Regarding Listing Location Change and Listing & Trading of Domestically Listed Foreign Shares on Main Market of the Stock Exchange of Hong Kong Limited through Introduction (For Investors Only)" (hereinafter referred to as "the Operation Guide" and "the Operation Guide (For Investors Only)") disclosed on 16 Nov. 2012.

Investors can ask for the hard copy of the Operation Guide (For Investors Only) at China International Marine Containers (Group) Co., Ltd., the financial consultant Guotai Junan Securities Co., Ltd. and the operating divisions of securities companies as custodians of CIMC B-shares; and for the online version, at [www.cimc.com](http://www.cimc.com) (the Company's website), [www.gtja.com](http://www.gtja.com) and [www.cninfo.com.cn](http://www.cninfo.com.cn).

The domestic securities market has no precedent for such a B-to-H conversion. Although domestic securities companies have run many tests when they upgrade their trading systems, there may still be some flaws due to various reasons during the initial stage of system running and investors are kindly reminded to pay attention to possible risks. For any question regarding trading system operation or custody transfer, investors should directly go to the domestic securities companies with which they maintain their accounts, or consult the Company, Guotai Junan Securities or Guotai Junan Securities (Hong Kong) Co., Ltd.. The ways of contact for the Company, Guotai Junan Securities or Guotai Junan Securities (Hong Kong) Co., Ltd. are as follows:

| Abbreviation of the institution   | Business content                                      | Person for contact             | Way of contact                                                                                                 |
|-----------------------------------|-------------------------------------------------------|--------------------------------|----------------------------------------------------------------------------------------------------------------|
| CIMC                              | Investor relations                                    | Wang Xinjiu                    | Tel.: 0755-26802706<br>Email: Xinjiu.wang@cimc.com                                                             |
| Guotai Junan Securities Hong Kong | Clearing and settlement                               | Lin Anyi<br>Liang Jinye        | Tel.: 852-25097575<br>Email: crystal.lam@gtjas.com.hk<br>Tel.: 852-25097565<br>Email: kenny.leung@gtjas.com.hk |
| Guotai Junan Securities           | Business acceptance for domestic securities companies | Business acceptance for "ZJHD" | Tel.: 021-38675890<br>Fax: 021-38675690                                                                        |
|                                   | Business consultation                                 | Zhu Chunming                   | Tel.: 021-38674794<br>Email: zhuchunming008768@gtjas.com                                                       |

#### **V. The market situation of CIMC H-share on the first listing day**

Since CIMC H-shares after the conversion were not traded via SEHK before, there will be no closing price for the trading day before for CIMC H-shares on their first trading day on the main board of SEHK. Consequently, there will be no ups and downs when the first trading day closes. The closing price for the trading day before and the ups and downs on the day start on the second trading day.

The Board of Directors of the Company will perform its duty of information disclosure in a timely manner according to the progress of work in the future.

**Board of Directors**  
**China International Marine Containers (Group) Co., Ltd.**  
20 December 2012

Attachment 1: Name list of domestic securities companies that have completed the conversion and upgrade of their trading systems (a total of 66 companies)

|                                                        |                                    |
|--------------------------------------------------------|------------------------------------|
| Guotai Junan Securities Co., Ltd.                      | Shanxi Securities Co., Ltd.        |
| China Merchants Securities Co., Ltd.                   | Zheshang Securities Co., Ltd.      |
| GF Securities Co., Ltd.                                | Bohai Securities Co., Ltd.         |
| Ping An Securities Limited                             | First Capital Securities Co., Ltd. |
| Guosen Securities Co., Ltd.                            | Wanlian Securities Co., Ltd.       |
| China Galaxy Securities Co., Ltd.                      | Sealand Securities Co., Ltd.       |
| Huatai Securities Co., Ltd.                            | Shanghai Securities Co., Ltd.      |
| Shenyin & Wanguo Securities Co., Ltd.                  | Huaan Securities Co., Ltd.         |
| China Investment Securities Co., Ltd.                  | Guolian Securities Co., Ltd.       |
| Essence Securities Co., Ltd.                           | CITIC WT Securities Co., Ltd.      |
| Everbright Securities Co., Ltd.                        | Minsheng Securities Co., Ltd.      |
| Haitong Securities Co., Ltd.                           | China Minzu Securities Co., Ltd.   |
| China Securities Co., Ltd.                             | Caitong Securities Co., Ltd.       |
| CITIC Securities Co., Ltd.                             | Nanjing Securities Co., Ltd.       |
| BOC International Securities Co., Ltd.                 | China Fortune Securities Co., Ltd. |
| Guangzhou Securities Co., Ltd.                         | Soochow Securities Co., Ltd.       |
| Great Wall Securities Co., Ltd.                        | Jianghai Securities Co., Ltd.      |
| Changjiang Securities Co., Ltd.                        | Guodu Securities Co., Ltd.         |
| Founder Securities Co., Ltd.                           | Hengtai Securities Co., Ltd.       |
| Dongguan Securities Co., Ltd.                          | TF Securities Co., Ltd.            |
| Guoyuan Securities Co., Ltd.                           | Pacific Securities Co., Ltd.       |
| Southwest Securities Co., Ltd.                         | Caida Securities Co., Ltd.         |
| Yingda Securities Co., Ltd.                            | Huachuang Securities Co., Ltd.     |
| Xiangcai Securities Co., Ltd.                          | Huarong Securities Co., Ltd.       |
| CITIC Securities (Zhejiang) Co., Ltd.                  | China Dragon Securities Co., Ltd.  |
| Qilu Securities Co., Ltd.                              | Tebon Securities Co., Ltd.         |
| Huaxi Securities Co., Ltd.                             | Northeast Securities Co., Ltd.     |
| Dongxing Securities Co., Ltd.                          | Donghai Securities Co., Ltd.       |
| Cinda Securities Co., Ltd.                             | Western Securities Co., Ltd.       |
| Orient Securities Company Limited                      | Industrial Securities Co., Ltd.    |
| Chinalion Securities Co., Ltd.                         | Datong Securities Co., Ltd.        |
| UBS Securities Co., Ltd.                               | Hongyuan Securities Co., Ltd.      |
| China International Capital Corporation Limited (CICC) | New Times Securities Co., Ltd.     |

Attachment 2: Name list of domestic securities companies which are holding CIMC B-shares in trust and haven't upgraded their trading systems (a total of 19 companies)

|                                             |                                 |
|---------------------------------------------|---------------------------------|
| Zhongshan Securities Co., Ltd.              | Capital Securities Co., Ltd.    |
| Century Securities Co., Ltd.                | Golden Sun Securities Co., Ltd. |
| Goldstate Securities Co., Ltd.              | Yintai Securities Co., Ltd.     |
| China Development Bank Securities Co., Ltd. | Sinolink Securities Co., Ltd.   |

|                                                                    |                                |
|--------------------------------------------------------------------|--------------------------------|
| Tongxin Securities Co., Ltd.                                       | Vanho Securities Co., Ltd.     |
| Daton Securities Co., Ltd.                                         | Rising Securities Co., Ltd.    |
| Huafu Securities Co., Ltd.                                         | Hwabao Securities Co., Ltd.    |
| Fortune Securities Co., Ltd.                                       | Aerospace Securities Co., Ltd. |
| Minmetals Securities Co., Ltd.                                     | Hongta Securities Co., Ltd.    |
| Southern Securities Co., Ltd.(under the<br>bankruptcy liquidation) |                                |