

Stock code: 200725 Stock abbreviation: JDFB Announcement No.: 2013-023

## BOE TECHNOLOGY GROUP CO., LTD.

## ABSTRACT OF THE REPORT FOR THE FIRST QUARTER OF 2013

## **Section I. Important Reminders**

The Board of Directors, the Supervisory Committee, directors, supervisors and senior management staff of BOE TECHNOLOGY GROUP CO., LTD. (hereinafter referred to as "the Company") warrant that this report does not contain any false record or misleading statement or omit any material fact and shall hereby accept, individually and collectively, responsibility for the factuality, accuracy and completeness of the contents carried in this report.

Mr. Wang Dongsheng, Chairman of the Board, Mr. Chen Yanshun, President of the Company, Ms. Sun Yun, chief of the accounting work, and Ms. Yang Xiaoping, chief of the accounting organ (chief of accounting), hereby confirm that the Financial Report enclosed in this report is factual, accurate and complete.

All directors have attended the board session for reviewing this report.

This report is prepared in both Chinese and English. Should there be any understanding discrepancy between the two versions, the Chinese version shall prevail.





## Section II. Financial Highlights & Change of Shareholders

## I. Financial highlights

Does the Company adjust retrospectively or restate any accounting data of previous years?

 $_{\square} \ Yes \ \sqrt{\ No}$ 

	JanMar. 2013	JanMar. 2012	+/- (%)
Operating revenues (RMB Yuan)	8,058,663,697.00	4,147,641,280.00	94.3%
Net profit attributable to shareholders of the Company (RMB Yuan)	286,903,021.00	-494,562,773.00	158.01%
Net profit attributable to shareholders of the Company after extraordinary gains and losses (RMB Yuan)	226,213,962.00	-539,841,091.00	141.9%
Net cash flows from operating activities (RMB Yuan)	1,460,591,533.00	-44,245,959.00	3,401.07%
Basic EPS (RMB Yuan/share)	0.021	-0.037	156.76%
Diluted EPS (RMB Yuan/share)	0.021	-0.037	156.76%
Weighted average ROE (%)	1.1%	-1.95%	3.05%
	31 Mar. 2013	31 Dec. 2012	+/- (%)
Total assets (RMB Yuan)	68,953,054,160	67,105,360,865	2.75%
Net assets attributable to shareholders of the Company (RMB Yuan)	26,176,757,398	25,886,959,650	1.12%

Items and amounts of extraordinary gains and losses

Unit: RMB Yuan

Item	1 Jan. 2013-31 Mar. 2013	Explanation
Gain/loss on the disposal of non-current assets (including the offset part of the asset impairment provisions)	-515,369.00	
Government grants recognized in the current period, except for those acquired in the ordinary course of business or granted at certain quotas or amounts according to the government's unified standards	66,663,832.00	
Other gain and loss items that meet the definition of an extraordinary gain/loss	16,724,480.00	
Income tax effects	2,968,418.00	
Minority interests effects (after tax)	19,215,466.00	
Total	60,689,059.00	

 $<sup>\</sup>sqrt{\text{Applicable}} \square \text{Inapplicable}$ 



## II. Total number of shareholders at the period-end and shareholdings of top 10 shareholders

Unit: share

Total number of sh	nareholders at the	ne 37					
		Sharehol	dings of top 10 sha	reholders			
Name of	Nature of	Shareholding	Total shares held	Number of	Number of Pledged or frozen shares		
shareholder	shareholder	percentage (%)	at the period-end	restricted shares held	Status of shares	Number of shares	
Being E-TOWN International Investment & Development Co., Ltd.	State-owned Corporation	11.35%	1,534,059,406	635,000,000	Pledged	635,000,000	
Beijing BOE Investment & Development Co., Ltd.	State-owned Corporation	6.37%	860,981,080	0			
Beijing Economic-Techn ological Investment & Development Corp.	State-owned Corporation	6.27%	847,650,000	0			
Hefei Rongke Project Investment Co., Ltd.	State-owned Corporation	5.86%	792,000,000	0			
Hefei Xincheng State-Owned Assets Management Co., Ltd.	State-owned Corporation	5.55%	750,000,000	0			
Hefei Lan Ke Investment Co., Ltd.	State-owned Corporation	4.99%	674,079,600	0			
Beijing BDA Technological Investment Development Co., Ltd.	Domestic non-state-owned corporation	4.44%	600,000,000	0			





Holdings Co., country Ltd.  China Construction Bank—Yinhua Core Value Selected Stock  1.5% 202,836,146 0	Investment	On behalf of the country	2.89%	390,893,974	0		
Construction Bank—Yinhua Core Value Selected Stock  Construction 1.5% 202,836,146 0	Electronics Holdings Co.,		2.04%	275,303,883	2,000,000	Frozen	2,000,000
Fund	Construction Bank—Yinhua Core Value	Other	1.5%	202,836,146	0		

N	Number of non-restricted shares held	Variety of shares			
Name of shareholder	Number of mon-restricted shares neith		Number		
Being E-TOWN International Investment & Development Co., Ltd.	940,000,001	RMB ordinary shares	940,000,001		
Beijing BOE Investment & Development Co., Ltd.	860,981,080	RMB ordinary shares	860,981,080		
Beijing Economic-Technological Investment & Development Corp.	847,650,000	RMB ordinary shares	847,650,000		
Hefei Rongke Project Investment Co., Ltd.	792,000,000	RMB ordinary shares	792,000,000		
Hefei Xincheng State-Owned Assets Management Co., Ltd.	750,000,000	RMB ordinary shares	750,000,000		
Hefei Lan Ke Investment Co., Ltd.	674,079,600	RMB ordinary shares	674,079,600		
Beijing BDA Technological Investment Development Co., Ltd.	600,000,000	RMB ordinary shares	600,000,000		
Beijing Industry Development & Investment Management Co., Ltd.	390,893,974	RMB ordinary shares	390,893,974		
Beijing Electronics Holdings Co., Ltd.	275,303,883	RMB ordinary shares	275,303,883		
China Construction Bank—Yinhua Core Value Selected Stock Fund	202,836,146	RMB ordinary shares	202,836,146		



1. Beijing Electronics Holdings Co., Ltd. holds 66.25% shares of Beijing BOE Investment &
Development Co., Ltd. and is its controlling shareholder.

2. When the Company completed private offering of shares in 2010, Beijing E-TOWN International Investment & Development Co., Ltd. transferred all shares directly held to Beijing BOE Investment & Development Co., Ltd. for management, then BOE Investment acquired the attached rights of the shares attributable to other shareholders in accordance with associated current effective laws and rules of the Company excluding right of disposition such as relationship or persons acting in transfer, donation, mortgage etc. and usufruct (including claim for profit distribution and concert among the above-mentioned claim for retained assets distribution).

Explanation shareholders

- 3. BEIJING ECONOMIC-TECHNOLOGICAL INVESTMENT & DEVELOPMENT CORP. holds 49% shares of BEIJING BDA TECHNOLOGICAL INVESTMENT DEVELOPMENT CO., LTD.. Both of them are under the control of the Administration Committee of Beijing Economic and Technological Development Zone, which makes them parties acting in concert.
- 4. Except for relationship among the above shareholders, the Company is not aware of whether the other top ten shareholders exist associated relationship or not, or they are persons acting in concert or not.



## **Section III. Significant Events**

# I. Significant changes of the major accounting statement items and financial indicators for the reporting period, as well as the reasons for these changes

- 1. Other receivables increased 67% over the year-begin mainly because the export VAT rebates receivable increased.
- 2. Other non-current assets increased 96% over the year-begin mainly because the prepayments for fixed assets increased.
- 3. Accounts received in advance increased 42% over the year-begin mainly because the advances from customers increased.
- 4. Interest payable decreased 43% over the year-begin mainly because the interest on the syndicated loans for this quarter was paid.
- 5. Other current liabilities increased 126% over the year-begin mainly because the pre-withdrawn earnest money for the product quality increased.
- 6. Operating revenues increased 94% over the same period of last year mainly because the new projects produced in a full capacity and the overall production capacity increased.
- 7. Operating costs increased 52% over the same period of last year mainly because operating revenues increased.
- 8. Sales expenses increased 126% over the same period of last year mainly because operating revenues increased.
- 9. Administrative expenses increased 46% over the same period of last year mainly because the new projects produced in a full capacity and the R&D input increased.
- 10. Financial expenses increased 418% over the same period of last year mainly because the interest expenses increased.
- 11. Non-operating income increased 38% over the same period of last year mainly because some debts were wiped off and the governmental subsidies carried over in steps from deferred income to gain/loss increased.
- 12. Net cash flows from operating activities increased 3401% over the same period of last year mainly because the main business reached full production and full sale, the operating revenues increased and the operating results improved.
- 13. Net cash flows from investing activities increased 54% over the same period of last year mainly because the new projects moved from the construction period to the operation period and the engineering and equipment procurement decreased.
- 14. Net cash flows from financing activities increased 87% over the same period of last year mainly because the Company repaid some trade borrowings last year and the cash outflows from financing activities decreased this year.

# II. Commitments made by the Company or any shareholder with a shareholding over 5% in the reporting period or such commitments carried down into the reporting period

Commitment	Commitment	Contents of	Date of	Period of	Evacution
Commitment	maker	commitment	commitment	commitment	Execution





Commitment made in IPO or re-financing	Being E-TOWN International Investment & Development Co., Ltd.	The term of locking shares purchased through non-public issuance in 2010 is three years	13 Dec. 2010	Three years	In execution		
Executed in time or not	Yes						
Specific reason for failing to fulfill the commitment and the plan for the next step	N/A						
Promised time needed to solve the problems	N/A						
Way of solving the problems	N/A						
Execution	In execution		In execution				

## III. Predict the operating results of Jan.-Jun. 2013

Warning of possible loss or considerable YoY change of the accumulated net profit made during the period-begin to the end of the next reporting period according to prediction, as well as explanations on the reasons:

 $\sqrt{\text{Applicable}} \square \text{Inapplicable}$ 

Prediction: turning deficit to profit Type of the predicted data: interval data

	JanJun. 2013		JanJun. 2012	+/- (%)				
Predicted accumulative net profit (RMB Ten thousand)	60,000	1	65,000	-78,688	Up	176%	-	183%
Basic EPS (RMB Yuan/share)	0.044	-	0.048	-0.058	Up	176%		183%
Explanation about the predictions	1. Starting from 2013, the average price of the Company's main products is higher than that of the same period of last year, with the prices of medium-and large-sized products expected to rise steadily in the second quarter of the year. Meanwhile, the production capacity is also obviously larger than the same period of last year. The result of the scale operation has started to show.  2. In the first half of 2013, all production lines will keep full production and sale. The product structure adjustment and raw material cost control will produce some marked results. The proportion of products with high added value will increase. And the operating revenues and the gross profit rate will both increase over the same period of last year.							ected to rise so obviously how. The product results. The

### IV. Researches, visits and interviews received in the reporting period





Time of reception	Place of reception	Way of reception	Visitor type	Visitor	Main discussion and materials provided by the Company
14 Jan. 2013	Conference Room of the Company	Field research	Individual	Li Feng	
17 Jan. 2013	Teleconference	By phone	Institution	Wedge Ptrns, Wedge Partner Asset Management	
17 Jan. 2013	Conference Room of the Company	Field research	Institution	First Capital Securities Co., Ltd.	
23 Jan. 2013	Conference Room of the Company	Field research	Institution	HuaAn Fund Management Co., Ltd., Shenyin & Wanguo Securities, CCB Principal Asset Management Co., Ltd., Yinhua Fund Management Co., Ltd.	Main discussion: 1. Operation of the Company and its future development strategies; 2. Industry situation and development trends; 3. The several production lines of the Company.
29 Jan. 2013	Conference Room of the Company	Field research	Institution	Arete Research Asia Ltd	Materials provided by the Company: the annual reports of 2010 and 2011, the
30 Jan. 2013	CICC Conference Room	Field research	Institution	Atlantis Investment Management(H.K)Limited, Central Asset Investments, SWS, BOC International (China) Limited, Cape Asset Management, Shenzhen Lynch Investment Co., Ltd. Value Partners, TELLIGENT, J.P.Morgan Asset Management, CAPE, Star Capital, China Asset	brochure and other materials for public access





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				Management (Hong Kong),
				JK Capital, China Everbight
				Limited, Manulife Asset
				Management, Eagle Asset
				Management, Fuh Hwa Asset
				Management, AMP Capital,
				LIM Advisors, Xiangying
				Asset Management, Hang
				Seng Investment, Haitong
				International, Cowin
				Investment, Orient Overseas
				Container Line Limited,
				Wisewin Investment
				Management (Asia) Limited,
				Light Horse Asset
				Management Limited
				Tian Hong Asset
		Field research		Management, Huashang
22 Feb. 2013	Conference Room of the		Institution	Fund Management, CCB
	Company			Principal Asset Management,
				Cinda Securities
25 Feb. 2013	Conference Room of the	Field research	Institution	Alkeon Capital Management
25 Feb. 2013	Company	Field research	Institution	Alkeon Capital Management
27 Feb. 2013	Teleconference	By phone	Institution	Oppenheimer & Co.Inc.
20 E 1 2012	Conference Room of the	Field research	Institution	Shanghai Xinquan
28 Feb. 2013	Company	riciu researcii	msutution	Investment Co., Ltd.
6 Mar. 2013	Teleconference	By phone	Institution	Allianz Globai Investors



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13 Mar. 2013	Conference Room of the Company	Field research	Institution	Hua Chuang Securities, ICBC Credit Suisse Asset Management, BOC International (China)
14 Mar. 2013	Conference Room of the Company	Field research	Institution	Minsheng Securities, Dacheng Fund Management
19 Mar. 2013	Conference Room of the Company	Field research	Institution	Huashang Fund Management, CCB Principal Asset Management, Tian Hong Asset Management
22 Mar. 2013	Conference Room of the Company	Field research	Institution	China Galaxy Investment  Management, China  Universal Management,  Guosen Securities, Minsheng  Royal Fund Management





Chairman of the Board: Mr. Wang Dongsheng (signature)

Date of the Board of Directors approving to report:

