

**Nantian Profile** 

## **Company Profile**

- Listed in Shenzhen Stock Exchange on Oct.14, 1999 as "Nantian Information"
- •Leading IT company and solution provider in China, specialized in the R&D and manufacturing of information products, system integration and so on.

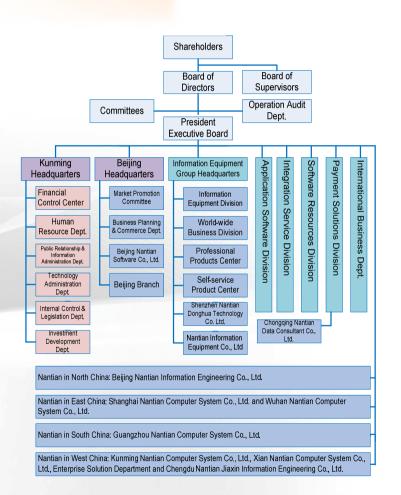




## **Corporation Organization**

- Total number of employee: 3500
- Group HQ in Kunming
- Two R&D Centers in Beijing & Kunming
- Two MFG Bases in Kunming & Shenzhen
- 4 Regional Division
- 8 Specialized Products Companies
- 150 Service Stations in China
- More than 30 Distributors in Oversea Markets.







### **Nantian Real Estates**

**Kunming Headquarter** (14667.39 M<sup>2</sup>)



**Kunming New Manufacturing Base**  $(63200 \,\mathrm{M}^2)$ 





Nantian Software Science & **Technology** Center (16000M<sup>2</sup>)



Shanghai Nantian  $(6500M^2)$ 



Guangzhou Nantian  $(40000M^2)$ 



Xi'an Nantian  $(713.97M^2)$ 





**Cheng Du Nantian**  $(129.07M^2)$ 



### Nantian Customers' References





































































### Nantian Customers' References











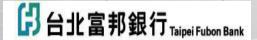




























### Nantian Customers' References



























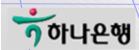






























## **Major Partner**

- Long-term strategic partnership with international vendors: IBM, HP, CISCO, Microsoft, Olivetti, PSi, etc
- Golden partner in banking industry cooperation with CISCO since 2007
- IBM Partner World Superior Member



































# Partnership with IBM



## IEW

- **IBM Premier Business Partner**
- **IBM Solution Provider Certificate**
- Solution Provider Award 2010
- **Best Achievements Award 2010**
- **♦** Fast Growth Award 2009
- IBM 2013 Beacon Award Winner



# Partnership with CISCO



### . 1 | 1 . 1 | 1 . CISCO ...

- Cisco Gold Certificated Partner
- Services Partner of the Year G. China
- Best Industry Partner for Government
  & Enterprise of the Year
- Financial Service Industry Partner of the Year
- Fastest Service Growth Partner G. China



### Nantian Overseas Business Values

#### Values:

- Trust, Honest, Commitment
- Long-term Partnership for Success
- Flexibility in fulfilling the clients' demand
- Hot-line Technical supports to clients' requirements
- Quality and high reliability products
- Competitive in price and delivery





### Nantian Major Business

As the growth and development of Chinese banking industry, Nantian has devoted to provide both reliable and competitive H/W & S/W products and solutions to our customers for more than 20 years.

### **Dream it, Do it!**

**Core businesses** 







#### **○** Information Product Business

#### **Nantian PR Series Specialized Passbook Printer**



**Nantian PR2PLUS** 



Nantian PR9G



**Nantian PR9** 

- The leader in specialized passbook printer market by their performance, quality, reliability, emulations and applications.
- Occupies 70% of the market share in high end market, over 1,300,000 sets of installation worldwide up till now.
- More than 30 distributors worldwide: Tai Wan Region, HK Region, Singapore,
  Korea, Malaysia, Vietnam, Thailand, ME, Russia, Italy, Germany and so on. Nantian



#### Information Products Business

#### **Nantian BST Series Self-service Terminal**



- Installation: 80,000 units up till now
- 45% market share in China





### Information product business

BP Series card reader, camera scanner, Interactive Terminal and line printers



- Installation of card reader: more than 600,000 units up till now, occupying 45% of the market share in China.
- ■Installation of line printer: more than 8000 units up till now, occupying 30% of the market share in China.
- Installation of camera scanner & interactive terminal: 200,000 units/year



### **○** Information product business



#### **Other Products**



**Trough-gates** 



**Ticket vendoring machine** 







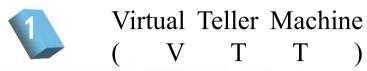
Airport Selfcheck-in Terminal



City Information Kiosk



### **New Development Business**





Queuing machine & solutions

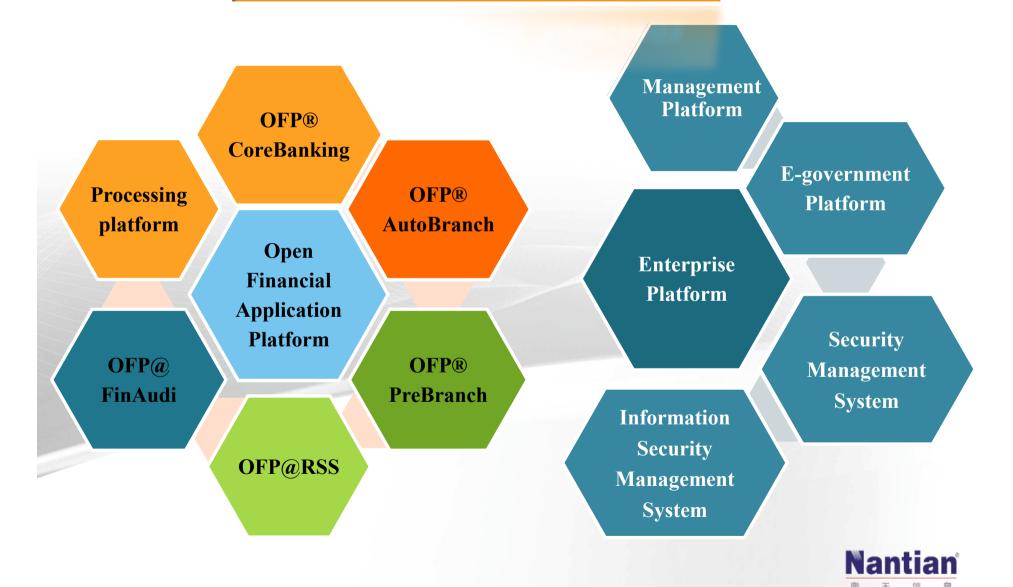


Branch broadcasting solutions





### S/W Products & Solutions



### **System Integration Business**

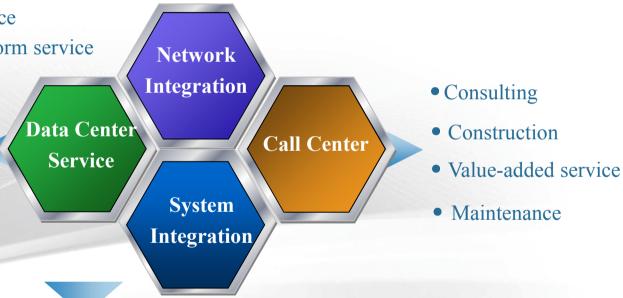
Network design and construction Network management, maintenance and test • Network analysis and optimization

- Network security management



• Enterprise management platform service

- Application system maintenance service
- IT specialized service (consultancy, function Optimization)
- IT platform security service
- Data center management tool
- Data center information security service
  - Mainframe and server construction
  - Backup management and system management



- Storage, disaster recovery
- Database system, third party software
- Cloud computing



# New Manufacturing Base (Kunming)





# New Manufacturing Base (Kunming)





### Nantian Information Products R&D and Manufacturing Base













# Manufacturing Base in Shenzhen







Thank You!