



**FIYTA HOLDINGS LTD.**

**2015 3<sup>rd</sup> Quarterly Report**

**October, 2015**

## **Section 1 Important Notes**

The Board of Directors, the Supervisory Committee, directors, supervisors and senior executives hereby individually and collectively accept responsibility for the correctness, accuracy and completeness of the contents of this report and confirm that there are neither material omissions nor errors which would render any statement misleading.

All the directors attended the board meeting for reviewing the Annual Report.

Mr. Xu Dongsheng, the Company leader, Mr. Hu Xinglong, chief financial officer, and Mr. Hu Xinglong, the manager of the accounting department (treasurer) hereby confirm the authenticity, accuracy and completeness of the financial report enclosed in this Quarterly Report.

## Section 2 Financial Summary and Change of Shareholders

### I. Key Accounting Data and Financial Indicators

Have the accounting data of the previous year undergone retroactive adjustment or restatement due to the change of accounting policy and/or correction of accounting errors, etc.?

☐ Yes ☒ No

	End of the reporting period	End of the previous year	Increase/decrease of the end of the reporting period vs the end of the previous year	
Total assets, in CNY	3,852,329,678.51	3,657,781,647.20	5.32%	
Net assets attributable to the Company's shareholders, in CNY	1,704,828,725.15	1,633,401,930.64	4.37%	
	Reporting Period	Increase/decrease of the reporting period vs the same period of the previous year	From year beginning to the end of the reporting period	Increase/decrease of the reporting period vs the same period of the previous year
Turnover, in CNY	784,087,458.61	-7.63%	2,467,880,706.20	-0.95%
Net profit attributable to the Company's shareholders, in CNY	33,505,446.25	-13.57%	106,614,865.98	-16.08%
Net profit attributable to the Company's shareholders less the nonrecurring gain or loss, in CNY	31,372,100.25	-18.41%	103,330,185.52	-17.09%
Net cash flows arising from operating activities, in CNY	--	--	259,235,018.33	16.15%
Basic earnings per share, in CNY/share	0.0853	-13.58%	0.2714	-16.11%
Diluted earnings per share, in CNY/share	0.0853	-13.58%	0.2714	-16.11%
Net assets-income ratio, weighted average	1.97%	-0.52%	6.33%	-1.74%

Non-recurring gain/loss items and amount involved

in CNY

Items	From year beginning to the end of the report period	Note:
Gain/loss from disposal of non-current assets, including the part offset from the provision for impairment of assets.	28,885.40	Refers to the gain or loss from disposal of partial obsolete office fixed assets
Government subsidy credited to the current gain and loss (except the government subsidies closely related with the Company's business and enjoyable according to the unified standard quota or fixed amount specified by the central government).	4,107,739.59	Description of the government subsidy counted to the current gain and loss
Operating income and expenses other than the aforesaid items	177,036.90	Other various non-operating income and expenses
Less: Amount affected by the income tax	1,028,981.43	
Total	3,284,680.46	--

For the Company's non-recurring gain/loss items as defined in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering their Securities to the Public – Non-recurring Gains and Losses and its non-recurring gain/loss items as illustrated in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering their Securities to the Public – Non-recurring Gains and Losses which have been defined as recurring gains and losses, it is necessary to explain the reason.

Inapplicable

## II. Total Shareholders and Shares Held by Top Ten Shareholders at the End of the Reporting Period

### 1. About Total Common Shareholders and the Shares Held by Top Ten Common Shareholders at the End of the Reporting Period

In shares

Total common shareholders at the end of the reporting period		34,880				
Shares held by the Top Ten Common Shareholders						
Shareholders' Names	Nature of Shareholders	Proportion of shares held	Number of shares held	Number of restricted shares held	Pledged or frozen	
					Status of the shares	Q'ty
AVIC International Holdings Limited	State-owned corporate	41.49%	162,977,327	0		
Huatai Securities Co., Ltd.	Domestic non-state corporate	0.97%	3,801,631	0		

Penghua Asset - SPDB— Penghua Assets Gaolan Investment Jinrun No. 17 Assets Management Plan	Domestic non-state corporate	0.89%	3,510,006	0		
Zhongrong International Trust Co., Ltd. - Zhongrong— Thriving Business No. 14 Securities Investment Assembled Fund Trust Plan	Domestic non-state corporate	0.77%	3,011,700	0		
Dai Wen	Domestic natural person	0.51%	2,009,321	0		
Essence International Securities (Hong Kong) Ltd.	Foreign corporate	0.51%	2,000,000	0		
China Merchants Securities (HK) Co., Limited	Foreign corporate	0.37%	1,456,529	0		
Beijing Gaolan Investment Management Center (LLP)	Domestic non-state corporate	0.36%	1,424,827	0		
Guotai Junan Securities Co. Ltd.	Domestic non-state corporate	0.35%	1,373,770	0		
Harvest Capital - ICBC -Haitong MOM— Zhaoze Lifeng No. 5 Assets Management Plan	Domestic non-state corporate	0.27%	1,059,463	0		

Shares held by top 10 common shareholders of unrestricted shares			
Shareholders' Names	Quantity of unrestricted shares held	Share types	
		Share types	Quantity
AVIC International Holdings Limited	162,977,327	A-shares	162,977,327
Huatai Securities Co., Ltd.	3,801,631	A-shares	3,801,631
Penghua Asset - SPDB— Penghua Assets Gaolan Investment Jinrun No. 17 Assets Management Plan	3,510,006	A-shares	3,510,006
Zhongrong International Trust Co., Ltd. - Zhongrong—Thriving Business No. 14 Securities Investment Assembled Fund Trust Plan	3,011,700	A-shares	3,011,700
Dai Wen	2,009,321	A-shares	2,009,321
Essence International Securities (Hong Kong) Ltd.	2,000,000	B-shares	2,000,000
China Merchants Securities (HK) Co., Limited	1,456,529	B-shares	1,456,529
Beijing Gaolan Investment Management Center (LLP)	1,424,827	A-shares	1,424,827
Guotai Junan Securities Co. Ltd.	1,373,770	A-shares	1,373,770
Harvest Capital - ICBC -Haitong MOM—Zhaoze Lifeng No. 5 Assets Management Plan	1,059,463	A-shares	1,059,463
Explanation on associated relationship or concerted action of the above shareholders	Of the above shareholders, Penghua Asset - SPDB— Penghua Assets Gaolan Investment Jinrun No. 17 Assets Management Plan and Beijing Gaolan Investment Management Center (LLP) belong to concerted actors as specified in the Measures for the Administration of Disclosure of Shareholder Equity Changes of Listed Companies.		
Note to the top 10 common stockholders involved in margin financing & securities lending (if any)	Inapplicable		

Was any of the top 10 common stockholders or top 10 common stockholders of non-restricted shares involved in the agreed repurchase trading during the reporting period.

☐ Yes ☒ No

## 2. Total number of preferred stockholders and the shareholding of the top ten preferred stockholders at the end of the reporting period

Inapplicable

## Section 3 Significant Events

### I. Changes in the Principal Accounting Statement Items and Financial Indicators and the Causes

Items	Ending balance in CNY	Opening balance In CNY	Proportion of the change	Causes
Monetary capital	161,268,979.59	116,455,070.54	38%	Net growth of the cash and bank loan for payment of the goods purchased and labor accepted from year beginning to the end of the reporting period over the same period of the previous year decreased.
Accounts receivable	460,686,372.15	351,276,905.53	31%	Increase of sales and transition of partial fund were due to that no settlement has yet been conducted.
Other current assets	7,381,110.28	14,421,516.43	-49%	The input VAT not yet offset at the beginning of the reporting period was offset in the reporting period
Construction-in-progress	119,862,350.00	51,389,263.53	133%	Investment for construction of the watch industry base project located in Guangming New Zone in the

				reporting period.
Other non-current assets	-	31,500,000.00	-100%	In the reporting period, the parking structure project of Shenyang 1928 Buidling was accepted in inspection and the advance payment for the project was transferred to the fixed assets for accounting.
Advance receipt	29,368,126.05	12,087,368.17	143%	Trade receivable precollected from customers increased in the reporting period.
Payroll payable	23,705,974.29	38,648,432.41	-39%	Year-end bonus payable to employees for year 2014 was paid in the reporting period
Other payables	40,825,236.67	188,574,900.45	-78%	The borrowing with sum of CNY 150 million was repaid to AVIC International Holdings Limited.
Other current liabilities	12,085,339.00	5,482,521.27	120%	Expenses provided at the end of the reporting period increased over the beginning of the reporting period
Non-operating income	2,842,638.40	529,067.52	437%	Government subsidies received in the reporting period increased
Non-business	33,411.19	168,823.00	-80%	Loss from



expenditure				disposal of non-current assets and outward donation in the reporting period decreased over the corresponding period.
Income tax expense	10,202,545.06	7,497,224.00	36%	“The preferential income tax rate for hi-tech enterprises supported by the state” the Manufacture Company, one of the Company's subsidiaries, used to enjoy expired on December 31, 2014 and the company is in process of application for the said preferential tax rate for another period. The business income tax in the reporting period was paid at 25% for time being.

## II. Progress of Significant Events, their Influences and the Solutions

The Company published the Announcement on Suspension for Planning of Non-public Offering of Shares 2015-006, which disclosed that the Company was planning to issue A-shares by means of non-public offering. Afterwards, the Company held the 18<sup>th</sup> meeting of the Seventh Board of Directors and 2014 Annual General Meeting respectively on April 16, 2015 and June 17, 2015, which reviewed and approved some related proposals, including the Proposal on the Company to Issue A-shares to the Specified Investors by means of Non-public Offering. For the detail, refer to the Announcement on the Resolutions of the 18<sup>th</sup> Meeting of the Seventh Board of Directors 2015-008 and Announcement on the Resolutions of 2014 Annual General Meeting 2015-020. The Company has received the official reply on the issuing of A-shares by means of non-public offering from State-owned Assets Supervision and Administration Commission of the State Council, submitted a report to China Securities Regulatory Commission and received the feedback comments. The Company has submitted written reply to the relevant questions to the authority.

Description of the Significant Events	Date of Disclosure	Index for Inquiry with the Websites Where the Provisional Reports were Disclosed
Announcement on that the Application for Non-public Offering of A-shares has been Accepted for Examination and Approval Process by China Securities Regulatory Commission	July 3, 2015	www.cninfo.com.cn
Announcement of on that the Company has Received the Notice of Feedback Comments of China Securities Regulatory Commission on Examination of the Project for Administrative Permission.	September 9, 2015	www.cninfo.com.cn
Announcement on Written Reply to the Feedback Comments on the Application Document for Non-public Issuing of A-shares	September 19, 2015	www.cninfo.com.cn
Announcement on Adjustment of the Issuing Price and Quantity of A-shares to be Issued by Non-public Offering	September 19, 2015	www.cninfo.com.cn
Announcement on Risk Warning on the Diluted Spot Return on the Shares Issued by Non-public Offering and the Measures the Company plans to take.	September 19, 2015	www.cninfo.com.cn
Announcement on the Punishment Imposed by the Securities Regulatory Authority and the Stock Exchange or the Regulatory Measures and Rectification in the Past Five Years	September 19, 2015	www.cninfo.com.cn

**III. The commitments of the Company and its shareholders holding over 5% of the Company's total shares in the reporting period or extending to the reporting period from previous year(s)**

Commitments	Promiser	Description	Commitment time	Commitment term	Implementation
Commitment for Equity Reform					
Commitments in the acquisition report or the written report on change of equity					

Commitment made at the time of asset reorganization					
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Commitment made at IPO or re-financing	FIYTA Holdings Ltd.	<p>The Company commits that in case it is predicted that the Company may be unable to duly pay the principal and interest of the bond or fail to duly pay the principal and interest of the bond when it is due, the Company shall at least take the following measures: 1. not profit distribution to the shareholders shall be conducted. 2. implementation of any capital expenditure projects, such as material external investment, acquisition and merger, etc. shall be suspended. 3. salaries and bonus to the directors and senior executives shall be adjusted down or suspended. 4. None of the key officers may be transferred out.</p>	February 27, 2013	<p>Deadline of the bonds (The valid term of the bonds is 5 years attached with the investors' option of selling back, the Company's option of redemption and option of up-regulation of the nominal interest rate at the end of the 3rd year).</p>	In process of implementation
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Other commitments to the minority shareholders					
Has the commitment been timely implemented?	Yes				
The specific cause of failure in implementation and the next plan (if any)	Inapplicable				

#### IV. Prediction of the Operation Performances of Year 2015

Inapplicable

#### V. Investment in Securities

Inapplicable

#### VI. Explanation on the Holding of the Equity in other Listed Company

Inapplicable

#### VII. Investment in Derivatives

Inapplicable

#### VIII. Statement of such activities as reception, research, communication, interview in the reporting period

Reception Time	Reception place	Way of reception	Types of Visitors	Visitors received	Discussion topics and provision of materials
August 20, 2015	The Company	On-Site Survey	Institutions	Bank Of China Investment Management Co., Ltd., Huatai-PineBridge Fund Management Co., Ltd., Bank of Communications Schroders Fund Management Co., Ltd., Shanghai Congrong Investment Management Co., Ltd., UBS SDIC	Development trend of the domestic luxury goods sector, some measures concerning the Company's strategic development, brand construction and channel management. Provision of the Company's public brochures in 2015.

				Fund Management Co., Ltd., ICBC Credit Suisse Asset Management Co., Ltd.	
August 26, 2015	The Company	On-Site Survey	Institutions	Penghua Fund Management Co., Ltd., UBS SDIC Fund Management Co., Ltd., China Asset Management Co., Ltd., First Qianhai Fund Management Co., Ltd., Shenzhen Chengze Assets Management Co., Ltd., Guosen Securities Co., Ltd., Guotai Junan Securities Co., Ltd., Beijing Paradox Asset Management Co., Ltd.	Development trend of the domestic luxury goods sector, some measures concerning the Company's strategic development, brand construction and channel management. Provision of the Company's public brochures in 2015.
September 14, 2015	The Company	On-Site Survey	Institutions	Rongtong Fund Management Co., Ltd., Sealand Securities, Kingstone Investment, Chinalin Securities Wealth Management Center, China Galaxy Securities, Shenzhen Shenming Investment, Founder Securities	Development trend of the domestic luxury goods sector, some measures concerning the Company's strategic development, brand construction and channel management. Provision of the Company's public brochures in 2015.

## Section 4 Financial Statements

### I. Financial Statements

#### 1. Consolidated Balance Sheet

Prepared by: FIYTA Holdings Ltd.

September 30, 2015

In CNY

Items	Ending balance	Opening balance
Current assets:		
Monetary fund	161,268,979.59	116,455,070.54
Settlement reserve		
Lendings		
Financial assets that are measured at fair value and changes in the value are charged to current gain and loss.		
Derivative financial assets		
Notes receivable	1,736,764.22	6,162,768.29
Accounts receivable	460,686,372.15	351,276,905.53
Prepayment	29,090,291.86	43,054,642.06
Receivable premium		
Reinsurance accounts receivable		
Reserve for reinsurance contract receivable		
Interest receivable		
Dividends receivable		
Other receivables	45,252,165.60	41,525,719.27
Redemptory monetary capital for sale		
Inventories	2,117,993,628.24	2,133,791,024.32
Held-for-sale assets as classified		
Non-current assets due		

within a year		
Other current assets	7,381,110.28	14,421,516.43
Total current assets	2,823,409,311.94	2,706,687,646.44
Non-current assets:		
Provision of loans and advance in cash		
Available-for-sale financial assets	85,000.00	85,000.00
Held-to-due investments		
Long term accounts receivable		
Long-term equity investment	42,829,759.91	42,389,759.91
Investment based real estate	219,234,129.49	226,091,938.89
Fixed assets	364,423,334.58	323,732,870.58
Construction-in-process	119,862,350.00	51,389,263.53
Engineering supplies		
Disposal of fixed assets		
Productive biological asset		
Oil and gas assets		
Intangible assets	35,191,205.32	35,502,525.72
Development expenses		
Goodwill		
Long-term expenses to be apportioned	146,054,762.23	149,733,566.03
Deferred income tax asset	101,239,825.04	90,669,076.10
Other non-current assets		31,500,000.00
Total non-current assets	1,028,920,366.57	951,094,000.76
Total Assets	3,852,329,678.51	3,657,781,647.20
Current liabilities:		
Short-term Loan	1,162,017,000.00	989,445,000.00
Due to the Central Bank		
Deposits taking and interbank placement		
Borrowing capital		
Financial liabilities measured based on the fair value and whose		



change was charged to the current gain and loss.		
Derivative financial liabilities		
Notes payable		
Accounts payable	183,504,292.65	147,119,118.81
Advance receipts	29,368,126.05	12,087,368.17
Financial assets sold for repurchase		
Service charge and commission payable		
Accrued payroll	23,705,974.29	38,648,432.41
Payable taxes	94,077,547.51	77,602,770.06
Interest payable	13,428,719.75	19,420,893.75
Dividends payable		
Other payables	40,825,236.67	188,574,900.45
Payable reinsurance		
Reserve for insurance contract		
Acting trading securities		
Income from securities underwriting on commission		
Held-for-purchase liabilities as classified		
Non-current liabilities due within a year	106,990,000.00	
Other current liabilities	12,085,339.00	5,482,521.27
Total current liabilities	1,666,002,235.92	1,478,381,004.92
Non-current liabilities:		
Long-term Loan	73,941,450.91	139,952,425.65
Bonds payable	399,559,400.58	398,767,929.40
Including: preferred shares		
Perpetual bond		
Long-term accounts payable		
Long term accrued payroll		
Special accounts payable		

Predicted liabilities		
Deferred income	4,200,000.00	4,200,000.00
Deferred income tax liability	136,618.00	
Other non-current liabilities		
Total non-current liabilities	477,837,469.49	542,920,355.05
Total Liabilities	2,143,839,705.41	2,021,301,359.97
Owner's equity:		
Capital Stock	392,767,870.00	392,767,870.00
Other equity instruments		
Including: preferred shares		
Perpetual bond		
Capital Reserve	525,508,281.60	525,508,281.60
Less: shares in stock		
Other comprehensive income	-13,520,549.69	-17,609,265.22
Special reserve		
Surplus Reserve	165,915,466.89	165,915,466.89
Reserve against general risks		
Retained earnings	634,157,656.35	566,819,577.37
Total owners' equity attributable to the parent company	1,704,828,725.15	1,633,401,930.64
Minority shareholders' equity	3,661,247.95	3,078,356.59
Total owner's equity	1,708,489,973.10	1,636,480,287.23
Total liabilities and owners' equity	3,852,329,678.51	3,657,781,647.20

Legal representative: Xu Dongsheng  
Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

## 2. Balance Sheet, Parent Company

in CNY

Items	Ending balance	Opening balance
Current assets:		
Monetary fund	29,490,057.84	37,060,566.79
Financial assets that are		

measured at fair value and changes in the value are charged to current gain and loss.		
Derivative financial assets		
Notes receivable		
Accounts receivable	69,776.10	11,735,787.90
Prepayment		
Interest receivable		
Dividends receivable		
Other receivables	1,568,870,033.46	1,524,513,111.66
Inventories		
Held-for-sale assets as classified		
Non-current assets due within a year		
Other current assets		503,071.74
Total current assets	1,598,429,867.40	1,573,812,538.09
Non-current assets:		
Available-for-sale financial assets	85,000.00	85,000.00
Held-to-due investments		
Long term accounts receivable		
Long-term equity investment	813,729,479.91	773,189,479.91
Investment based real estate	219,234,129.49	226,091,938.89
Fixed assets	114,796,581.12	117,256,223.80
Construction-in-process	119,862,350.00	51,389,263.53
Engineering supplies		
Disposal of fixed assets		
Productive biological asset		
Oil and gas assets		
Intangible assets	28,863,153.65	29,165,984.08
Development expenses		
Goodwill		
Long-term expenses to be apportioned	4,338,130.69	4,813,767.34

Deferred income tax asset	1,198,606.77	1,198,606.77
Other non-current assets		
Total non-current assets	1,302,107,431.63	1,203,190,264.32
Total Assets	2,900,537,299.03	2,777,002,802.41
Current liabilities:		
Short-term Loan	820,000,000.00	683,000,000.00
Financial liabilities measured based on the fair value and whose change was charged to the current gain and loss.		
Derivative financial liabilities		
Notes payable		
Accounts payable	211,339.76	211,339.76
Advance receipts	3,222,054.41	3,484,435.98
Accrued payroll	4,860,426.90	10,307,200.18
Payable taxes	5,336,042.59	3,505,501.05
Interest payable	13,092,718.08	18,139,997.63
Dividends payable		
Other payables	16,322,179.41	165,507,426.74
Held-for-purchase liabilities as classified		
Non-current liabilities due within a year		
Other current liabilities		
Total current liabilities	863,044,761.15	884,155,901.34
Non-current liabilities:		
Long-term Loan	51,361,928.00	15,361,928.00
Bonds payable	399,559,400.58	398,767,929.40
Including: preferred shares		
Perpetual bond		
Long-term accounts payable		
Long term accrued payroll		
Special accounts payable		
Predicted liabilities		
Deferred income	4,200,000.00	4,200,000.00

Deferred income tax liability		
Other non-current liabilities		
Total non-current liabilities	455,121,328.58	418,329,857.40
Total Liabilities	1,318,166,089.73	1,302,485,758.74
Owner's equity:		
Capital Stock	392,767,870.00	392,767,870.00
Other equity instruments		
Including: preferred shares		
Perpetual bond		
Capital Reserve	531,163,822.70	531,163,822.70
Less: shares in stock		
Other comprehensive income		
Special reserve		
Surplus Reserve	165,915,466.89	165,915,466.89
Retained earnings	492,524,049.71	384,669,884.08
Total owner's equity	1,582,371,209.30	1,474,517,043.67
Total liabilities and owners' equity	2,900,537,299.03	2,777,002,802.41

Legal representative: Xu Dongsheng  
Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

### 3. Consolidated Statement of Profit of the Reporting Period

in CNY

Items	Amount incurred in the reporting period	Amount incurred in the previous period
I. Turnover	784,087,458.61	848,840,097.66
Including: operating income	784,087,458.61	848,840,097.66
Interest income		
Earned insurance premium		
Service charge and commission income		
II. Total operating costs	743,104,095.76	802,612,994.57
Including: Operating costs	467,440,370.00	538,744,992.26

Interest payment		
Service charge and commission expenses		
Surrender Value		
Compensation expenses, net		
Provision of reserve for insurance contract, net		
Payment of policy dividend		
Reinsurance expenses		
Business Taxes and Surcharges	6,937,700.88	6,801,537.77
Sales costs	199,194,695.14	183,433,057.62
Administrative expenses	47,489,993.69	46,388,346.56
Financial expenses	21,244,166.44	27,057,229.46
Loss from impairment of assets	797,169.61	187,830.90
Plus: Income from change in fair value (loss stated with "-")		
Investment return (loss stated with "-")	189,984.25	
Including: return on investment in associate and joint venture	189,984.25	
Exchange income (loss stated with "-")		
III. Profit from businesses (loss stated with "-")	41,173,347.10	46,227,103.09
Plus: Non-operating income	2,842,638.40	529,067.52
Including: Gains from disposal of non-current assets		
Less: Non-operating expenses	33,411.19	168,823.00
Including: Loss from disposal of non-current assets	5,315.38	31,170.27
IV. Total Profit (total loss stated with	43,982,574.31	46,587,347.61

“-“)		
Less: Income tax expense	10,202,545.06	7,497,224.00
V. Net Profit (loss stated with “-“)	33,780,029.25	39,090,123.61
Net profit attributable to the parent company's owner	33,505,446.25	38,765,648.21
Minority shareholders' gain and loss	274,583.00	324,475.40
VI. Net of other comprehensive income after tax	-2,936,915.29	7,164,757.46
Net of other comprehensive income after tax attributable to the parent company's owner	-3,074,460.73	7,163,176.26
(I) Other comprehensive income which cannot be re-classified into the gain and loss		
1. Movement of the net liabilities and net assets re-measured for setting the beneficial plan		
2. Share enjoyable in the other comprehensive income in which the investee cannot be re-classified into the gain and loss under the equity method		
(II) Other comprehensive income which cannot be re-classified into the gain and loss in future	-3,074,460.73	7,163,176.26
1. Share enjoyable in the other comprehensive income in which the investee cannot be re-classified into the gain and loss under the equity method in future		
2. Gain/loss from change in the fair value of the financial assets available for sale		
3. Gain/loss from which the held-to-maturity investment is re-classified as available-for-sale financial assets		

4. Valid part of the gain/loss from cash flow hedge		
5. Conversion margin of the financial statements in foreign currency	-3,074,460.73	7,163,176.26
6. Others		
Net amount of other comprehensive income after tax attributable to minority shareholders	137,545.44	1,581.20
VII. Total comprehensive income	30,843,113.96	46,254,881.07
Total comprehensive income attributable to the parent company's owner	30,430,985.52	45,928,824.47
Total comprehensive income attributable to minority shareholders	412,128.44	326,056.60
VIII. Earnings per share:		
(I) Basic earnings per share	0.0853	0.0987
(II) Diluted earnings per share	0.0853	0.0987

Legal representative: Xu Dongsheng  
 Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

#### 4. Statement of Profit, Parent Company in the Reporting Period

in CNY

Items	Amount incurred in the reporting period	Amount incurred in the previous period
I. Operating income	23,288,510.10	20,672,145.67
Less: Operating cost	3,551,411.17	3,192,125.13
Business Taxes and Surcharges	1,358,561.78	1,199,186.19
Sales costs		
Administrative expenses	12,473,021.13	11,420,921.93
Financial expenses	-26,200.60	-306,105.46
Loss from impairment of assets		
Plus: Income from change in fair value (loss stated with "-")		



Investment return (loss stated with “-“)	189,984.25	
Including: return on investment in associate and joint venture	189,984.25	
II. Operation profit (loss stated with “-“)	6,121,700.87	5,166,017.88
Plus: Non-operating income	162,288.80	-63,000.00
Including: Gains from disposal of non-current assets		
Less: Non-operating expenses		52,482.77
Including: Loss from disposal of non-current assets		32,482.77
III. Total Profit (total loss stated with “-“)	6,283,989.67	5,050,535.11
Less: Income tax expense	1,302,358.44	1,271,244.82
IV. Net profit ( net loss is stated with “-“)	4,981,631.23	3,779,290.29
V. Net of other comprehensive income after tax		
(I) Other comprehensive income which cannot be re-classified into the gain and loss		
1. Movement of the net liabilities and net assets re-measured for setting the beneficial plan		
2. Share enjoyable in the other comprehensive income in which the investee cannot be re-classified into the gain and loss under the equity method		
(II) Other comprehensive income which cannot be re-classified into the gain and loss in future		
1. Share enjoyable in the other comprehensive income in which the investee cannot be		

re-classified into the gain and loss under the equity method in future		
2. Gain/loss from change in the fair value of the financial assets available for sale		
3. Gain/loss from which the held-to-maturity investment is re-classified as available-for-sale financial assets		
4. Valid part of the gain/loss from cash flow hedge		
5. Conversion margin of the financial statements in foreign currency		
6. Others		
VI. Total comprehensive income	4,981,631.23	3,779,290.29
VII. Earnings per share:		
(I) Basic earnings per share	0.013	0.010
(II) Diluted earnings per share	0.013	0.010

Legal representative: Xu Dongsheng  
Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

## 5. Consolidated Statement of Profit from the Year Beginning to the End of the Reporting Period

in CNY

Items	Amount incurred in the reporting period	Amount incurred in the previous period
I. Turnover	2,467,880,706.20	2,491,454,888.63
Including: operating income	2,467,880,706.20	2,491,454,888.63
Interest income		
Earned insurance premium		
Service charge and commission income		
II. Total operating costs	2,333,109,565.41	2,342,405,735.91
Including: Operating costs	1,505,422,091.35	1,576,805,702.03
Interest payment		

Service charge and commission expenses		
Surrender Value		
Compensation expenses, net		
Provision of reserve for insurance contract, net		
Payment of policy dividend		
Reinsurance expenses		
Business Taxes and Surcharges	22,016,317.43	17,116,254.81
Sales costs	585,491,923.06	533,194,378.01
Administrative expenses	147,621,170.34	131,240,538.95
Financial expenses	72,133,953.23	81,253,907.95
Loss from impairment of assets	424,110.00	2,794,954.16
Plus: Income from change in fair value (loss stated with “-“)		
Investment return (loss stated with “-“)	440,000.00	-504,563.21
Including: return on investment in associate and joint venture	440,000.00	-504,563.21
Exchange income (loss stated with “-“)		
III. Profit from businesses (loss stated with “-“)	135,211,140.79	148,544,589.51
Plus: Non-operating income	4,692,473.67	3,719,050.09
Including: Gains from disposal of non-current assets	69,750.00	37,755.19
Less: Non-operating expenses	378,811.78	719,463.88
Including: Loss from disposal of non-current assets	40,864.60	62,216.89
IV. Total Profit (total loss stated with “-“)	139,524,802.68	151,544,175.72

Less: Income tax expense	32,464,205.29	24,070,751.31
V. Net Profit (loss stated with “-”)	107,060,597.39	127,473,424.41
Net profit attributable to the parent company's owner	106,614,865.98	127,049,521.31
Minority shareholders' gain and loss	445,731.41	423,903.10
VI. Net of other comprehensive income after tax	527,679,950.32	430,439,001.16
Net of other comprehensive income after tax attributable to the parent company's owner	527,542,790.37	430,429,813.67
(I) Other comprehensive income which cannot be re-classified into the gain and loss		
1. Movement of the net liabilities and net assets re-measured for setting the beneficial plan		
2. Share enjoyable in the other comprehensive income in which the investee cannot be re-classified into the gain and loss under the equity method		
(II) Other comprehensive income which cannot be re-classified into the gain and loss in future	527,542,790.37	430,429,813.67
1. Share enjoyable in the other comprehensive income in which the investee cannot be re-classified into the gain and loss under the equity method in future		
2. Gain/loss from change in the fair value of the financial assets available for sale		
3. Gain/loss from which the held-to-maturity investment is re-classified as available-for-sale financial assets		
4. Valid part of the		

gain/loss from cash flow hedge		
5. Conversion margin of the financial statements in foreign currency	527,542,790.37	430,429,813.67
6. Others		
Net amount of other comprehensive income after tax attributable to minority shareholders	137,159.95	9,187.49
VII. Total comprehensive income	634,740,547.71	557,912,425.57
Total comprehensive income attributable to the parent company's owner	634,157,656.35	557,479,334.98
Total comprehensive income attributable to minority shareholders	582,891.36	433,090.59
VIII. Earnings per share:		
(I) Basic earnings per share	0.2714	0.3235
(II) Diluted earnings per share	0.2714	0.3235

Legal representative: Xu Dongsheng  
Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

## 6. Statement of Profit from the Year Beginning to the End of the Reporting Period, Parent Company

in CNY

Items	Amount incurred in the reporting period	Amount incurred in the previous period
I. Operating income	70,818,511.00	63,638,348.74
Less: Operating cost	10,497,922.56	9,689,141.20
Business Taxes and Surcharges	3,886,791.98	3,635,978.14
Sales costs		
Administrative expenses	37,513,075.12	34,078,330.75
Financial expenses	163,512.56	1,129,857.68
Loss from impairment of assets	-434,290.83	-4,394.68
Plus: Income from change in fair value (loss stated with "-")		
Investment return (loss	131,828,140.58	98,096,881.70

stated with “-“)		
Including: return on investment in associate and joint venture	440,000.00	-504,563.21
II. Operation profit (loss stated with “-“)	151,019,640.19	113,206,317.35
Plus: Non-operating income	336,288.80	798,031.28
Including: Gains from disposal of non-current assets		25,457.85
Less: Non-operating expenses	14,678.42	202,482.77
Including: Loss from disposal of non-current assets	14,678.42	32,482.77
III. Total Profit (total loss stated with “-“)	151,341,250.57	113,801,865.86
Less: Income tax expense	4,210,297.94	3,823,105.11
IV. Net profit ( net loss is stated with “-“)	147,130,952.63	109,978,760.75
V. Net of other comprehensive income after tax		
(I) Other comprehensive income which cannot be re-classified into the gain and loss		
1. Movement of the net liabilities and net assets re-measured for setting the beneficial plan		
2. Share enjoyable in the other comprehensive income in which the investee cannot be re-classified into the gain and loss under the equity method		
(II) Other comprehensive income which cannot be re-classified into the gain and loss in future		
1. Share enjoyable in the other comprehensive income in which the investee cannot be re-classified into the gain and loss		

under the equity method in future		
2. Gain/loss from change in the fair value of the financial assets available for sale		
3. Gain/loss from which the held-to-maturity investment is re-classified as available-for-sale financial assets		
4. Valid part of the gain/loss from cash flow hedge		
5. Conversion margin of the financial statements in foreign currency		
6. Others		
VI. Total comprehensive income	147,130,952.63	109,978,760.75
VII. Earnings per share:		
(I) Basic earnings per share	0.375	0.280
(II) Diluted earnings per share	0.375	0.280

Legal representative: Xu Dongsheng  
Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

## 7 Consolidated Statement of Cash Flow from the Year Beginning to the End of the Reporting Period

in CNY

Items	Amount incurred in the reporting period	Amount incurred in the previous period
I. Cash flows arising from operating activities		
Cash received from sales of goods and supply of labor service	2,710,512,975.70	2,738,548,888.14
Net increase of the customers' deposits and interbank placement		
Net increase of borrowings from the central bank		
Net increase of borrowings from other financial institutions		

Cash received from the premium of the original insurance contract		
Net cash received from the reinsurance business		
Net increase of the reserve from policy holders and investment		
Net increase of the financial assets that are measured at fair value and whose movement is counted to the current gain and loss.		
Charge of cash interest, service charge and commission		
Net increase of loan from other banks		
Net increase of fund from repurchase business		
Rebated taxes received		
Cash received from other operating activities	66,770,510.80	27,323,472.93
Sub-total of cash flow received from operation activities	2,777,283,486.50	2,765,872,361.07
Cash paid for purchase of goods and reception of labor services	1,620,192,462.33	1,791,523,107.29
Net increase of loans and advances to the customers		
Net increase of amounts due from the central bank and other banks		
Cash from payment for settlement of the original insurance contract		
Cash for payment of interest, service charge and commission		
Cash for payment of policy dividend		



Cash paid to and for employees	370,380,904.77	331,642,712.75
Taxes paid	201,711,794.01	154,287,983.30
Cash paid for other operating activities	325,763,307.06	265,219,264.50
Subtotal of cash flow paid for operating activities	2,518,048,468.17	2,542,673,067.84
Net cash flow arising from operating activities	259,235,018.33	223,199,293.23
II. Cash flows arising from investing activities:		
Cash received from investment recovery		
Cash received from return on investment		
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	196,417.11	6,231.04
Net cash received from disposal of subsidiaries and other operating units		
Other investment related cash receipts		
Sub-total of cash flow-in received from investing activities	196,417.11	6,231.04
Cash paid for purchase and construction of fixed assets, intangible assets and other long term assets	159,522,254.84	110,333,566.60
Cash paid for investment		
Net increase of the pledged loan		
Net cash paid for acquisition of subsidiaries and other operation units		
Cash paid for other investment related activities		
Sub-total of cash flow paid for investment activities	159,522,254.84	110,333,566.60

Net cash flow arising from investment activities	-159,325,837.73	-110,327,335.56
III. Cash flows arising from financing activities:		
Cash received from absorbing investment		
Incl.: Cash received from the subsidiaries' absorption of minority shareholders' investment		
Cash received from loans	1,560,609,499.90	1,111,311,527.15
Cash received from bond issuing		
Cash received from other financing activities	13,500,000.00	1,259.01
Sub-total cash flow received from financing activities	1,574,109,499.90	1,111,312,786.16
Cash paid for debt repayment	1,367,075,091.78	1,060,885,718.23
Cash paid for dividend/profit distribution or repayment of interest	112,344,442.93	116,849,348.74
Including: Dividend and profit paid by the subsidiaries to minority shareholders		
Cash paid for other financing activities	151,274,743.60	2,295,383.00
Sub-total cash flow paid for financing activities	1,630,694,278.31	1,180,030,449.97
Net cash flow arising from financing activities	-56,584,778.41	-68,717,663.81
IV. Change of exchange rate influencing the cash and cash equivalent	1,489,506.86	472,670.21
V. Net increase of cash and cash equivalents	44,813,909.05	44,626,964.07
Plus: Opening balance of cash and cash equivalents	114,880,070.54	107,663,110.74
VI. Ending balance of cash and cash equivalents	159,693,979.59	152,290,074.81

Legal representative: Xu Dongsheng  
Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

## 8. Statement of Cash Flow from the Year Beginning to the End of the Reporting Period, Parent Company

in CNY

Items	Amount incurred in the reporting period	Amount incurred in the previous period
I. Cash flows arising from operating activities		
Cash received from sales of goods and supply of labor service	82,247,515.39	304,278,335.75
Rebated taxes received		
Cash received from other operating activities	22,238,816.99	3,155,227.35
Sub-total of cash flow received from operation activities	104,486,332.38	307,433,563.10
Cash paid for purchase of goods and reception of labor services		
Cash paid to and for employees	39,016,286.84	33,040,768.68
Taxes paid	7,574,468.57	5,812,634.45
Cash paid for other operating activities	11,010,953.47	239,770,318.05
Subtotal of cash flow paid for operating activities	57,601,708.88	278,623,721.18
Net cash flow arising from operating activities	46,884,623.50	28,809,841.92
II. Cash flows arising from investing activities:		
Cash received from investment recovery		1,400,000.00
Cash received from return on investment	131,388,140.58	88,741,300.42
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	100,800.00	3,000.00

Net cash received from disposal of subsidiaries and other operating units		
Other investment related cash receipts		
Sub-total of cash flow-in received from investing activities	131,488,940.58	90,144,300.42
Cash paid for purchase and construction of fixed assets, intangible assets and other long term assets	71,195,437.30	22,365,762.49
Cash paid for investment	40,100,000.00	
Net cash paid for acquisition of subsidiaries and other operation units		
Cash paid for other investment related activities		
Sub-total of cash flow paid for investment activities	111,295,437.30	22,365,762.49
Net cash flow arising from investment activities	20,193,503.28	67,778,537.93
III. Cash flows arising from financing activities:		
Cash received from absorbing investment		
Cash received from loans	1,246,000,000.00	715,000,000.00
Cash received from bond issuing		
Cash received from other financing activities		1,259.01
Sub-total cash flow received from financing activities	1,246,000,000.00	715,001,259.01
Cash paid for debt repayment	1,073,000,000.00	710,500,000.00
Cash paid for dividend/profit distribution or repayment of interest	96,373,892.13	101,314,631.47
Cash paid for other financing activities	151,274,743.60	895,383.00

Sub-total cash flow paid for financing activities	1,320,648,635.73	812,710,014.47
Net cash flow arising from financing activities	-74,648,635.73	-97,708,755.46
IV. Change of exchange rate influencing the cash and cash equivalent		
V. Net increase of cash and cash equivalents	-7,570,508.95	-1,120,375.61
Plus: Opening balance of cash and cash equivalents	35,485,566.79	27,929,968.24
VI. Ending balance of cash and cash equivalents	27,915,057.84	26,809,592.63

Legal representative: Xu Dongsheng  
Department: Hu Xinglong

Chief Financial Officer: Hu Xinglong

Person in charge of the Accounting

## II. Auditors' Report

The Company's 3<sup>rd</sup> Quarterly Report has not been audited.