

Stock Code: 200468

Short Form of the Stock: *ST NJ TEL B

Notice No.: 2016-033

Nanjing Putian Telecommunications Co., Ltd.

Text of 3Q Report of 2016

Section I. Important Note

Board of Directors, Supervisory Committee, all directors, supervisors and senior executives of Nanjing Putian Telecommunications Co., Ltd. (hereinafter referred to as the Company) hereby confirm that there are no any fictitious statements, misleading statements, or important omissions carried in this report, and shall take all responsibilities, individual and/or joint, for the reality, accuracy and completion of the whole contents.

All the directors are present the meeting of the Board for deliberating the Third Quarter Report of the Company in person.

Li Linzhen, person in charge of the Company, head of the accounting works Shi Lian and Gao Wen, accounting body principals (accountant in charge) hereby confirms that the Financial Report of the Third Quarterly Report is authentic, accurate and complete.

Section II. Main accounting data and changes of shareholders

I. Main accounting data and index

Whether it has retroactive adjustment or re-statement on previous accounting data for accounting policy changed and accounting error correction or not

☐ Yes ☒ No

	Current period-end		Period-end of last year	Increase/decrease
Total assets(RMB)	2,117,105,989.17		2,093,670,119.65	1.12%
Net assets attributable to shareholders of listed company (RMB)	324,384,357.13		346,684,394.29	-6.43%
	Current period	Increase/decrease in comparison with same period of last year	From year-begin to end of the Period	Increase/decrease in comparison with year-begin to Period-end of last year
Operating revenue (RMB)	435,072,870.40	-0.34%	1,269,812,093.87	-6.41%
Net profit attributable to shareholders of the listed company (RMB)	-1,190,941.53	89.71%	-22,300,037.16	20.88%
Net profit attributable to shareholders of the listed company after deducting non-recurring gains and losses(RMB)	-2,163,312.85	84.68%	-24,517,671.42	25.05%
Net cash flow arising from operating activities(RMB)	--	--	-102,986,761.84	13.65%
Basic earnings per share (RMB/Share)	-0.006	88.89%	-0.104	20.61%
Diluted earnings per share (RMB/Share)	-0.006	88.89%	-0.104	20.61%
Weighted average ROE	-0.37%	3.02%	-6.65%	1.40%

In RMB

Item	Amount from year-begin to end of the Period	Note
Gains/losses from the disposal of non-current asset (including the write-off that accrued for impairment of assets)	-8,093.82	
Governmental subsidy reckoned into current gains/losses (not including the subsidy enjoyed in quota or ration according to	494,135.79	

national standards, which are closely relevant to enterprise's business)		
Other non-operating income and expenditure except for the aforementioned items	2,071,516.12	
Less: impact on income tax	231,210.63	
Impact on minority shareholders' equity (post-tax)	108,713.20	
Total	2,217,634.26	--

Concerning the extraordinary profit (gain)/loss defined by *Q&A Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public --- Extraordinary Profit/loss*, and the items defined as recurring profit (gain)/loss according to the lists of extraordinary profit (gain)/loss in *Q&A Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public --- Extraordinary Profit/loss*, explain reasons

☐ Applicable ☒ Not applicable

In reporting period, the Company has no particular about items defined as recurring profit (gain)/loss according to the lists of extraordinary profit (gain)/loss in *Q&A Announcement No.1 on Information Disclosure for Companies Offering Their Securities to the Public --- Extraordinary Profit/loss*.

II. Statement of the total shareholders and shares-held of top ten shareholders at end of the Period

1. Number of common shareholders and preference shareholders with voting rights recovered and top ten common shareholders

In Share

Total number of common shareholders at the end of report period		9,125	Total preference shareholders with voting rights recovered at end of reporting period (if applicable)		0	
Top ten shareholders						
Shareholders	Nature of shareholder	Proportion of shares held	Amount of shares held	Amount of non-tradable shares held	Number of share pledged/frozen	
					State of share	Amount
China Potevio Company Limited	State-owned corporate	53.49%	115,000,000	115,000,000		
Shen wan hongyuan securities (Hong Kong) co., LTD	Overseas corporate	3.64%	7,827,925	0		
GUOTAI JUNAN SECURITIES(H	Overseas corporate	1.70%	3,654,304	0		

ONGKONG) LIMITED						
Guosen Securities (HK) Brokerage Company Limited	Overseas corporate	1.40%	2,999,255	0		
Zhang Huaian	Domestic nature person	1.31%	2,807,000	0		
Zheng Enyue	Domestic nature person	1.12%	2,405,739	0		
BOCI SECURITIES LIMITED	Overseas corporate	1.11%	2,386,928	0		
Sun Huiming	Domestic nature person	0.93%	2,007,110	0		
Gu Jinhua	Domestic nature person	0.83%	1,783,771	0		
Chen Chujia	Domestic nature person	0.61%	1,311,906	0		
Particular about top ten shareholders with tradable shares held						
Shareholders	Amount of tradable shares held			Type of shares		
				Type	Amount	
Shen wan hongyuan securities (Hong Kong) co., LTD	7,827,925			Domestically listed foreign shares	7,827,925	
GUOTAI JUNAN SECURITIES(HONGKONG) LIMITED	3,654,304			Domestically listed foreign shares	3,654,304	
Guosen Securities (HK) Brokerage Company Limited	2,999,255			Domestically listed foreign shares	2,999,255	
Zhang Huaian	2,807,000			Domestically listed foreign shares	2,807,000	
Zheng Enyue	2,405,739			Domestically listed foreign shares	2,405,739	
BOCI SECURITIES LIMITED	2,386,928			Domestically listed foreign	2,386,928	

		shares	
Sun Huiming	2,007,110	Domestically listed foreign shares	2,007,110
Gu Jinhua	1,783,771	Domestically listed foreign shares	1,783,771
Chen Chujia	1,311,906	Domestically listed foreign shares	1,311,906
Liu Fang	1,144,225	Domestically listed foreign shares	1,144,225
Explanation on associated relationship among the top ten shareholders or consistent action	Among the top ten shareholders, China Potevio Company Limited is neither a related party nor a person acting in concert with the others. It's unknown by the Company whether there are related parties or persons acting in concert among the other shareholders.		
Explanation on shareholders involving margin business about top ten common shareholders (if applicable)	N/A		

Whether top ten common shareholders or top ten common shareholders with un-restrict shares held have a buy-back agreement dealing in reporting period

☐ Yes ☒ No

Top ten common shareholders or top ten common shareholders with un-restrict shares not held have a buy-back agreement dealing in reporting period

2. Total of shareholders with preferred stock held and the top ten shareholdings

☐ Applicable ☒ Not applicable

Section III. Important events

I. Particular about major changes from items of main accounting statements and financial indexes as well as reasons

√ Applicable □ Not applicable

Items	2016-9-30 (RMB)	2015-12-31 (RMB)	Changed amount (RMB)	+, - (%)	Main reasons for major changes
Monetary fund	305,924,020.75	461,959,184.34	-156,035,163.59	-33.78%	Part of the mature bank loans are paid in the period; and sales receivable declined due to the market
Notes payable	13,524,603.24	32,339,829.72	-18,815,226.48	-58.18%	Part of the bank acceptance received are matured in the Period
Account paid in advance	17,578,275.94	36,692,329.07	-19,114,053.13	-52.09%	The previous account paid in advance are reached the term of settlement
Account received in advance	48,405,289.14	73,536,868.93	-25,131,579.79	-34.18%	The account paid in advance received from clients decreased in the period
Dividend payable	2,742,213.38	7,115,513.38	-4,373,300.00	-61.46%	Balance of payable dividend declined due to the dividend distribute by subsidiary
Retained profit	-72,356,551.80	-50,056,514.64	-22,300,037.16	-44.55%	The Company losses 22.3 million Yuan in the period
Items	From Jan. to Sept. of 2016 (RMB)	From Jan. to Sept. of 2015 (RMB)	Changed amount (RMB)	+, - (%)	Main reasons for major changes
Investment income	897,964.98	1,792,386.85	-894,421.87	-49.90%	Net profit from joint-stock company decreased from a year earlier
Income tax expenses	4,867,835.35	10,743,917.46	-5,876,082.11	-54.69%	The subsidiary has a y-o-y down in profit, income tax expenses declined correspondingly
Net profit	-13,416,723.52	-20,946,838.04	7,530,114.52	35.95%	During the reporting period, although suffering slowdown of macro economy, intensified competition within the industries and drop of the sales price, and
Net profit attributable to owners' of parent company	-22,300,037.16	-28,184,553.52	5,884,516.36	20.88%	

					gains a declined in operation revenue over that of last period, the Company work hard on adjusting the industries' structure, strictly controls inventory and account receivable as well as costs, improve the profitability in main business, making up for the deficiency of negative factor, that results a declined in operation revenue from a year earlier, the deficit decreased over same period of last year
Net cash flow arising from investment activities	-4,026,846.85	-2,997,084.12	-1,029,762.73	-34.36%	The investment income from stock-jointly company decreased over that of last year
Net cash flow arising from financing activities	-22,403,170.87	33,099,874.75	-55,503,045.62	-167.68%	The bank loans due for payment increased from a year earlier
Net increase of cash and cash equivalent	-129,689,872.70	-89,458,627.72	-40,231,244.98	-44.97%	Net cash flow arising from financing activities declined on a y-o-y basis

II. Progress and influence of the main events as well as solution analysis specification

√Applicable □ Not applicable

Proposals of real estate listing transfer, the two properties locates in Beijing, were deliberated and approved by the Board dated 20 September 2016, transitory notice are be found as:

Overview	Date for disclosure	Information index for temporary report disclosure
Two Properties in Beijing are Plans to Listing Transfer	2016-09-21	Notice of Assets Sales in Juchao Website

III. Commitments that the company, shareholders, actual controller, offeror, directors, supervisors, senior management or other related parties have fulfilled during the reporting period and have not yet fulfilled by the end of reporting period

√Applicable □ Not applicable

Commitments	Promise	Type of commitments	Content of commitments	Commitment date	Commitment term	Implementation
Commitments for Share Merger Reform						
Commitments in report of acquisition or equity change						

Commitments in assets reorganization						
Commitments make in initial public offering or re-financing						
Equity incentive commitment						
Other commitments for medium and small shareholders	China Potevio Company Limited	Other commitments	In order to protect legal interests of every investor, China Potevio Information Industry Company Limited ("China Potevio"), as the controlling shareholder of NJ Tel. (stock code: 200468), hereby undertakes as follows: (1)as a responsible controlling shareholder, China Potevio will not reduce shareholding of the Shares of the Company in the following six months since 8 July 2015; (2)currently, NJ Tel. is in stable operation and the main business is in	2015-07-08	Commitment of not reducing: within 6 months from July 8, 2015	Commitment of not reducing had implemented

			normal operation. China Potevio will continue to promote transformation and structure adjustment of the Company through assets reorganization and optimization of resources allocation, so as to greatly improve the quality of our Company; (III) China Potevio will speed up establishment of investor return system of the Listed Company by improving its operating quality and profitability, so as to increase investor's return on a continuous basis.			
Completed on time(Y/N)	Y					
If the commitments is not fulfilled on time, shall explain the specify reason and the next work plan	Not applicable					

IV. Estimation of operation performance for year of 2016

Estimation on accumulative net profit from the beginning of the year to the end of next report period to be loss probably or the warning of its material change compared with the corresponding period of the last year and explanation on reason

☐ Applicable ☒ Not applicable

V. Particular about security investment

☐ Applicable ☒ Not applicable

The Company had no security investment in Period.

VI. Particulars about derivatives investment

☐ Applicable ☒ Not applicable

The Company had no derivatives investment in Period.

VII. Registration form for receiving research, communication and interview in the report period

☐ Applicable ☒ Not applicable

No registration form for receiving research, communication or interview in the Period.

VIII. Guarantee outside against the regulation

☐ Applicable ☒ Not applicable

The Company had no guarantee outside against the regulation in the reporting period.

IX. Non-operational fund occupation from controlling shareholders and its related party

☐ Applicable ☒ Not applicable

The Company had no non-operational fund occupation from controlling shareholders and its related party in the period.

Board of Directors of
Nanjing Putian Telecommunications Co., Ltd.
29 October 2016