Incorporated in Hong Kong with limited liability 於香港註冊成立之有限公司 (Stock Code 股份代號:12)

11 September 2019

Dear Non-registered holder(s) (Note),

Henderson Land Development Company Limited (the "Company") Interim Report 2019 ("IR")

We are pleased to enclose the IR for your reading.

In support of environmental protection and for the purpose of saving printing and mailing costs, the Company encourages and recommends you to change your means of receipt of future corporate communications to read the Company's future corporate communications on the Company's website at www.hld.com instead of receiving printed copies.

You may change your choice of language and/or means of receipt of future corporate communications at any time by giving instruction to your brokers, nominees or banks and your instruction will be forwarded to Hong Kong Securities Clearing Company Limited for its handling. You may follow up with your brokers, nominees or banks for the update of your instruction.

Yours faithfully, **Timon LIU Cheung Yuen** Company Secretary

Note: This letter is addressed to Non-registered holders ("Non-registered holder" means such person or company whose shares are held in the Central Clearing and Settlement System (CCASS)) and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited to receive printed version of corporate communications issued by the Company. If you have sold or transferred your shares in the Company, please disregard this letter.

各位非登記持有人(附註):

恒基兆業地產有限公司(「本公司」) 2019 年中期報告(「中期報告」)

吾等欣然隨函奉上中期報告供 閣下細閱。

為了響應環保以及節省印刷及郵遞費用,本公司鼓勵及建議 閣下更改收取日後刊發之公司通訊之收取方式,通過閱覽日後刊載於本公司網站(www.hld.com)之公司通訊,以代替印刷本。

閣下可隨時向 閣下之經紀、代理人或銀行發出指示更改收取日後刊發之公司通訊之語言版本及/或收取方式之選擇, 閣下之指示將轉交香港中央結算有限公司處理。 閣下可適時向 閣下之經紀、代理人或銀行跟進 閣下之指示。

公司秘書 **廖祥源** 謹啟

二零一九年九月十一日

附註: 此函件乃致送予本公司之非登記持有人(「非登記持有人」指股份存放於中央結算及交收系統的人士或公司),彼等透過香港中央結算有限公司不時向本公司發出通知,希望收到公司通訊之印刷本。如 閣下已經出售或轉讓所持有之本公司股份,則無需理會本函件。

HLLH-11092019