证券代码：002385 证券简称：大北农

**北京大北农科技集团股份有限公司投资者关系活动记录表**

 编号： 2020-004

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| **投资者关系活动类别** | ■特定对象调研 □分析师会议□媒体采访 □业绩说明会□新闻发布会 □路演活动□现场参观□其他 （请文字说明其他活动内容） |

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| **参与单位名称及人员姓名** |

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| 序号 | 姓名 | 单位 |
| 1 | 陈太中 | 上海东方证券资产管理 |
| 2 | 方晓 | 东兴基金 |
| 3 | 温阳 | 中信保诚基金 |
| 4 | 闾志刚 | 中信保诚基金 |
| 5 | 黄晓磊 | 中加基金 |
| 6 | 刘仁隽 | 人保资产 |
| 7 | 徐文卉 | 农银汇理基金 |
| 8 | 代瑞亮 | 华夏基金 |
| 9 | 张亮 | 华安基金 |
| 10 | 徐跃红 | 华宝基金 |
| 11 | 楼鸿强 | 华宝基金 |
| 12 | 丁星乐 | 华泰资产 |
| 13 | 孙少锋 | 博时基金 |
| 14 | 梅思哲 | 博时基金 |
| 15 | 刘美玲 | 嘉实基金 |
| 16 | 李帅 | 嘉实基金 |
| 17 | 姜英 | 国泰基金 |
| 18 | 王晶晶 | 大成基金 |
| 19 | 张婧 | 天弘基金 |
| 20 | 毛铖瑞 | 太平资产 |
| 21 | 林梦 | 工银瑞信基金 |
| 22 | 朱丽丽 | 平安养老 |
| 23 | 刘博 | 平安资管 |
| 24 | 李登虎 | 建信基金 |
| 25 | 夏旭 | 新华基金 |
| 26 | 周少博 | 泰达宏利基金 |
| 27 | 陈林海 | 海富通基金 |
| 28 | 周睿洋 | 睿远基金 |
| 29 | 吴书 | 融通基金 |
| 30 | 童宇 | 诺安基金 |
| 31 | 黄友文 | 诺安基金 |
| 32 | 王海亮 | 诺德基金 |
| 33 | 宋洋 | 金元顺安基金 |
| 34 | 王翔 | 银华基金 |
| 35 | 赵雅薇 | 长盛基金 |
| 36 | 汤志彦 | 鹏华基金 |
| 37 | 谢添元 | 鹏华基金 |
| 38 | 况晓 | 万家基金 |
| 39 | 许定晴 | 中海基金 |
| 40 | 陈玮 | 中海基金 |
| 41 | 王睿 | 中银基金 |
| 42 | 刘鹏 | 交银施罗德基金 |
| 43 | 芮晨 | 交银施罗德基金 |
| 44 | 姜涵予 | 兴业基金 |
| 45 | 李鑫 | 兴业基金 |
| 46 | 王旭 | 兴银基金 |
| 47 | 朱卉 | 华夏基金 |
| 48 | 李竹君 | 华宝基金 |
| 49 | 闫旭 | 华宝基金 |
| 50 | 吕慧建 | 华泰柏瑞 |
| 51 | 邹寅隆 | 南方基金 |
| 52 | 陈明 | 博时基金 |
| 53 | 姚爽 | 嘉实基金 |
| 54 | 王丹 | 嘉实基金 |
| 55 | 呼荣权 | 国联安基金 |
| 56 | 郝嘉吉 | 大家保险 |
| 57 | 胡昌杰 | 大家资管 |
| 58 | 钱怡 | 大家资管 |
| 59 | 郑少芳 | 大成基金 |
| 60 | 麦骏杰 | 天弘基金 |
| 61 | 姚宏福 | 太平养老 |
| 62 | 张磊 | 工银瑞信基金 |
| 63 | 王光源 | 广发银行 |
| 64 | 王东杰 | 建信基金 |
| 65 | 何萍 | 新华基金 |
| 66 | 李琰 | 新华资产 |
| 67 | 陈潇扬 | 汇添富基金 |
| 68 | 周琦凯 | 泰达宏利基金 |
| 69 | 师 婧 | 泰达宏利基金 |
| 70 | 张志强 | 海富通基金 |
| 71 | 车广路 | 湘财基金 |
| 72 | 陈顺 | 融通基金 |
| 73 | 周思聪 | 长盛基金 |
| 74 | 余昌 | 长江证券 |

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| **时间** | 2020-2-18 |
| **方式** | 电话会议 |
| **上市公司接待人员姓名** | 董事会秘书：陈忠恒金色农华副总裁：李军民博士 |
| **投资者关系活动主要内容介绍** | 1. **新冠疫情对公司的影响**

目前整体影响，整体开工率已达80%--90%，湖北地区开工一半，湖北19年业绩贡献仅4000-5000万，占全国比例较小。目前全国及原材料采购在恢复中。**二、2019年公司经营情况**饲料销量有所下滑，但整体利润可以，养殖板块预计全年基本持平或小盈利，以年报为准，常规种业和动保板块因大行业的背景之下表现不好。**三、公司未来规划**饲料板块作为基础产业，养殖板块今年会加大投入，计划新增母猪猪舍产能，种业生物技术期待开花结果。**四、公司目前养殖产能**目前能繁母猪10万头，后备10多万头，猪舍能繁母猪产能24万头，年底希望进一步增加能繁母猪产能。**五、公司转基因品种优势**对于单产的提升大约在10%-20%，公司品种同时还具有抗虫害的特性，目前来看对于草地贪夜蛾具有非常强的抗性。**六、公司转基因储备**公司今年获批DBN9936是早在2012年就开始了研发的品种，后续是会有持续的新的生物技术品种在推进，目前来看，公司在玉米和大豆品种的转基因技术已达到国际同行先进水平。**七、公司转基因收费模式**主要还是面向全行业平台，收取技术使用费，标准会参考国外收费惯例，也会参考国内的实际情况，具体定价还需需要内部商议。 |
| **附件清单（如有）** |  |
| **日期** | 2020-2-18 |