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2021年8月2日

(香港股份代號:5)

# **HSBC** Holdings plc 滙豐控股有限公司

## 2021 年中期業績摘要

隨附之公告現正於 HSBC Holdings plc 滙豐控股有限公司上市之證券交易所發布。

代表 滙豐控股有限公司

集團公司秘書長及管治總監 戴愛蘭

於本公告發表之日, 滙豐控股有限公司董事會成員包括: 杜嘉祺\*、祈耀年、傅偉思†、古肇華†、 利蘊蓮†、麥浩智†、梅愛苓†、聶德偉†、邵偉信、戴國良†及梅爾莫†。

- \*集團非執行主席
- †獨立非執行董事

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#### 2021年8月2日

## HSBC HOLDINGS PLC 滙豐控股有限公司

#### 2021年中期業績摘要

#### 集團行政總裁祈耀年表示:

「這些理想業績反映我們的主要市場已回復增長,並標誌著於執行策略方面取得進展。在預期信貸損失準備撥回的助力下,我們上半年在所有地區均錄得盈利。我們的貸款渠道於第二季已開始推動業務增長,我們並在上半年進一步加強了相關渠道。此項業績使我們能夠就2021年首六個月派付中期股息。我們的增長和轉型計劃已經凝聚強大動力,在四大支柱策略方面均有良好進展,令我十分欣慰。具體而言,我們既已明確界定美國和歐洲大陸業務今後的發展方向,也進一步加強了環球財富管理的服務能力。

我們將繼續專注執行2月份公布的增長和轉型計劃。」

#### 財務表現(2021年上半年與2020年上半年比較)

- 列賬基準除稅後利潤增加53億美元,達到84億美元,而列賬基準除稅前利潤則增加65億美元,達至108億美元。收入下跌反映2020年利率下降的影響,以及資本市場及證券服務收入較表現強勁的2020年上半年有所減少。以上減幅被預期信貸損失及其他信貸減值準備(「預期信貸損失」)的撥回抵銷有餘。2020年上半年的列賬基準利潤已計及軟件無形資產減值12億美元(主要在歐洲)。
- 2021年上半年所有地區均錄得盈利, HSBC UK Bank plc期內的列賬基準除稅前利潤更高逾21億美元。儘管利率趨向不利,但亞洲業務表現依然強勁,所有其他地區的盈利亦大幅回升,反映隨著經濟前景改善,預期信貸損失錄得撥回淨額。
- **列賬基準收入下跌4%,降至256億美元**,主要反映2020年利率下降,以及環球銀行及資本市場業務旗下資本市場及證券服務收入減少。減幅被制訂 壽險產品業務因市場影響錄得有利變動淨額和環球銀行及資本市場業務的估值調整所部分抵銷。
- **2021年上半年,貸款按列賬基準計算增加215億美元**,反映來自財富管理及個人銀行業務和工商金融業務的增幅。**存款按列賬基準計算增長263億美元,**升幅來自所有環球業務。
- 2021年上半年的淨利息收益率為1.21%,較2020年上半年下跌22個基點。2021年第二季的淨利息收益率為1.2%,與2021年第一季相比保持穩定。
- **列賬基準預期信貸損失錄得撥回淨額7億美元,相比之下,2020年上半年則有69億美元提撥。**2021年上半年的撥回淨額主要反映經濟前景自2020年 好轉。有關減額亦反映2021年上半年的第三級準備額較低,以及2020年上半年就新加坡一項企業貸款所提撥的大額準備不復再現。
- **列賬基準及經調整營業支出均上升3%**,主要是與表現掛鈎的應計酬勞隨著盈利提升而增加,以及持續投資所致,但增幅被成本節約措施的影響部分 抵銷。
- 平均有形股本回報(年率)為9.4%,較2020年上半年上升5.6個百分點。
- 普通股權一級資本比率為15.6%,較2020年12月31日下跌0.3個百分點,反映貸款增長導致風險加權資產增加,以及普通股權一級資本減少(其中包括預期股息的影響)。
- 董事會宣布**就2021年上半年派發中期股息,每股普通股為0.07美元**,以現金派付,不設以股代息選擇。

## 財務表現(2021年第二季與2020年第二季比較)

• **列賬基準除稅後利潤為39億美元,增加32億美元,而列賬基準除稅前利潤則增加40億美元,達到51億美元。**列賬基準收入減少4%,主要原因是資本市場及證券服務收入減少,以及利率下降的影響。減幅被列賬基準預期信貸損失撥回淨額以及列賬基準營業支出下降抵銷有餘。

#### 2021年前景

- 我們繼續穩步推行策略,包括宣布有關法國零售業務以及美國大眾市場零售業務的交易。
- 儘管收入前景持續不利(特別是往續強勁的定息產品市場),加上利率低企以及新冠病毒疫情的影響,無抵押個人貸款及商業貸款仍然出現增長跡象。我們預期全年貸款有中單位數增長,而隨著我們繼續削減風險加權資產,預料前述增長終會導致風險加權資產錄得低單位數增長。
- 基於現時的主流經濟預測以及拖欠還款經驗,預料2021年的預期信貸損失準備將遠低於平均貸款30至40個基點的中期目標範圍,全年並有可能錄 得撥回淨額。各國/地區疫後恢復速度各有不同,加上政府縮減支援措施,以及新病毒株考驗疫苗接種計劃的成效,令不明朗因素持續。因應此項 不明朗因素,我們2020年增撥的第一級及第二級預期信貸損失準備中,於2021年6月30日仍保留約24億美元作相關用途。
- **削減成本計劃繼續按計劃推進**。我們預期2021年經調整營業支出與2020年大致相若(不包括銀行徵費減少帶來的裨益),但仍取決於與表現掛鈎的 酬勞支出,後者主要反映集團的業績。
- 集團維持雄厚的資本實力,具備優勢取得資金增長及提高資本回報。鑑於我們多個市場的經濟前景及經營環境改善,我們目前預期2021年的股息派付比率將過渡至列賬基準每股普通股盈利40%至55%的目標範圍。

## 主要財務衡量指標

|  | 截至下列日期止半年 |           |           |
|--|-----------|-----------|-----------|
|  | 2021年     | 2020年     | 2020年     |
|  | 6月30日     | 6月30日     | 12月31日    |
| 列賬基準業績   |           |           |           |
| 列賬基準收入(百萬美元)                                   | 25,551    | 26,745    | 23,684    |
| 列賬基準除稅前利潤(百萬美元)                                | 10,839    | 4,318     | 4,459     |
| 列賬基準除稅後利潤(百萬美元)                                | 8,422     | 3,125     | 2,974     |
| 母公司普通股股東應佔利潤(百萬美元)                             | 7,276     | 1,977     | 1,921     |
| 成本效益比率 (%)                                     | 66.9      | 61.8      | 75.6      |
| 每股基本盈利 (美元)                                    | 0.36      | 0.10      | 0.10      |
| 每股攤薄後盈利 (美元)                                   | 0.36      | 0.10      | 0.09      |
| 淨利息收益率 (%) <sup>1</sup>                        | 1.21      | 1.43      | 1.32      |
| 替代表現衡量指標                                       |           |           |           |
| 經調整收入 (百萬美元)                                   | 25,797    | 27,597    | 24,523    |
| 經調整除稅前利潤(百萬美元)                                 | 11,950    | 5,654     | 6,680     |
| 經調整成本效益比率 (%)                                  | 62.9      | 56.9      | 69.1      |
| 年率化的預期信貸損失及其他信貸減值準備(「預期信貸損失」)佔客戶貸款總額平均值之百分比(%) | (0.14)    | 1.34      | 0.38      |
| 平均普通股股東權益回報(年率)(%)                             | 8.4       | 2.4       | 2.3       |
| 平均有形股本回報(年率)(%)1.2                             | 9.4       | 3.8       | 3.1       |
|  |           |           |           |
|  |           | 於下列日期     |           |
|  | 2021年     | 2020年     | 2020年     |
|  | 6月30日     | 6月30日     | 12月31日    |
| 資產負債表  | 0.070.005 | 0.000 700 | 0.004.404 |
| 資產總額(百萬美元)                                     | 2,976,005 | 2,922,798 | 2,984,164 |
| 客戸貸款淨額(百萬美元)                                   | 1,059,511 | 1,018,681 | 1,037,987 |
| 客戶賬項(百萬美元)                                     | 1,669,091 | 1,532,380 | 1,642,780 |
| 附急資產平均值(百萬美元) <sup>1</sup>                     | 2,188,991 | 2,034,939 | 2,092,900 |
| 客戶貸款佔客戶賬項之百分比 (%)                              | 63.5      | 66.5      | 63.2      |
| 股東權益總額(百萬美元)                                   | 198,218   | 187,036   | 196,443   |
| 有形普通股股東權益(百萬美元)                                | 157,985   | 147,879   | 156,423   |
| 於期末每股普通股資產淨值(美元)3                              | 8.69      | 8.17      | 8.62      |
| 於期末每股普通股有形資產淨值(美元)                             | 7.81      | 7.34      | 7.75      |
| 資本、槓桿及流動資金                                     |           |           |           |
| 普通股權一級比率 (%)4                                  | 15.6      | 15.0      | 15.9      |
| 風險加權資產(百萬美元)4                                  | 862,292   | 854,552   | 857,520   |
| 總資本比率 (%)4                                     | 21.0      | 20.7      | 21.5      |
| 槓桿比率 (%)4                                      | 5.3       | 5.3       | 5.5       |
| 高質素流動資產(流動資金價值)(十億美元)                          | 659       | 654       | 678       |
| 流動資金覆蓋比率 (%)                                   | 134       | 148       | 139       |
| 股份數目   |           |           |           |
| 於期末流通在外面值0.5美元普通股之基本數目(百萬股)                    | 20,223    | 20,162    | 20,184    |
| 於期末流通在外面值0.5美元普通股及具攤薄影響之潛在普通股之基本數目(百萬股)        | 20,315    | 20,198    | 20,272    |
| 流通在外面值0.5美元普通股之平均基本數目(百萬股)                     | 20,211    | 20,162    | 20,176    |
| 每股普通股股息(期內已宣派)(美元)                             | 0.07      | _         | 0.15      |

列賬基準業績與經調整業績的對賬(包括一系列重大項目)載於《2021年中期業績報告》第35頁。

其他替代表現衡量指標的定義及計算方法載於《2021年中期業績報告》第52頁的「替代表現衡量指標之對賬」。

- 1 就該等衡量指標而言,截至2020年12月31日止半年的數字按全年基準而非2020年下半年基準計算。
- 2 普通股股東應佔利潤(不包括商譽及其他無形資產減值以及有效長期保險合約現值變動(除稅淨額)),除以平均普通股股東權益(不包括商譽、有效長期 保險合約現值及其他無形資產(扣除遞延稅項))。
- 3 每股普通股資產淨值的定義為股東權益總額減非累積優先股及資本證券,再除以已發行普通股(不包括本公司已購回及持作庫存之股份)數目。
- 4 除另有說明外,監管規定資本比率和水平按當時生效的《資本規定規例》之過渡安排(包括《2021年中期業績報告》第88頁詳述之IFRS 9「金融工具」監管 規定過渡安排)計算。槓桿比率採用終點資本定義及IFRS 9監管規定過渡安排計算。隨著英國退出歐盟的過渡期屆滿,任何對歐盟規例及指令(包括技術準 則)的提述應視為對根據經修訂《2018年歐洲聯盟(脫離)法令》納入英國法律下的有關版本之提述。

## 摘要

|                         | 截至下列日其   | 月止半年     |
|-------------------------|----------|----------|
|                         | 2021年    | 2020年    |
|                         | 6月30日    | 6月30日    |
|                         | 百萬美元     | 百萬美元     |
| 列賬基準                    |          |          |
| 收入1                     | 25,551   | 26,745   |
| 預期信貸損失及其他信貸減值準備變動       | 719      | (6,858)  |
| 營業支出                    | (17,087) | (16,527) |
| 應佔聯營及合資公司利潤             | 1,656    | 958      |
| 除稅前利潤                   | 10,839   | 4,318    |
| 經調整 <sup>2</sup>        |          |          |
| 收入1                     | 25,797   | 27,597   |
| 預期信貸損失及其他信貸減值準備變動       | 719      | (7,287)  |
| 營業支出                    | (16,222) | (15,705) |
| 應佔聯營及合資公司利潤             | 1,656    | 1,049    |
| 除稅前利潤                   | 11,950   | 5,654    |
| 影響經調整業績之重大項目            |          |          |
| 收入                      |          |          |
| 客戶賠償計劃                  | 18       | 26       |
| 出售、收購及於新業務之投資           | -        | (8)      |
| 金融工具之公允值變動 <sup>3</sup> | (194)    | 299      |
| 重組架構及其他相關成本4            | (70)     | (49)     |
| 營業支出                    |          |          |
| 客戶賠償計劃                  | (17)     | (50)     |
| 商譽及其他無形資產減值             | _        | (1,025)  |
| 重組架構及其他相關成本             | (848)    | (505)    |
| 與法律及監管事宜相關之和解開支及準備      | _        | (5)      |

- 1 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額,亦稱為收入。
- 2 經調整業績的計算方法是,就扭曲按期比較資料的貨幣換算差額及重大項目之按期影響,對列賬基準業績作出調整。
- 3 包括不合資格對沖及衍生工具債務估值調整之公允值變動。4 包括關乎2020年2月集團最新業務狀況報告所述的削減風險加權資產承諾的損失,以及相關的增益。

#### 集團行政總裁祈耀年之回顧

我們於今年2月更新了滙豐的企業宗旨。經廣泛徵詢全球各地同事和客戶的意見後,得出「開拓全球機遇」的結論。此後,我曾與滙豐上下數以千計同 事商討,如何在日常工作中貫徹這個目標。

這些談話熱情踴躍,令我深受鼓舞。當中展現的滙豐宗旨和價值觀 – 重視分歧、一起成功、承擔責任、使命必達 – 獲得熱烈迴響,這不單是我們行為的指引,更突顯員工對我們作為一家企業的期望。很多同事都對滙豐的傳統和文化深感自豪,但亦認同我們必須與時並進,以應對當前和未來的挑戰。但最重要的,是大家都強烈希望從過去18個月的挑戰中學習和汲取教訓,我和高級管理團隊對此深有同感。

上半年的理想業績充分體現這種精神。面對新冠病毒疫情的威脅,我們堅持以客為本,致力加強各部門之間的合作,並不忘增加對數碼科技的投資。 這讓我們能夠為現有客戶提供更佳服務,更有助吸納新顧客、嬴取新業務,以及加強貸款渠道。在增長和轉型計劃的背後,我們凝聚了強大的動力, 四大支柱策略 – 聚焦於集團優勢、大規模數碼化、為增長添動力、過渡至淨零碳排放 – 都取得良好進展。

新冠病毒疫情仍然是我們的最大挑戰,繼續對我們的客戶、同事和社區構成威脅。印度受到的打擊尤其嚴重,Delta變種病毒於該國肆虐,警剔我們疫症的威脅猶在。印度是我們的增長市場,亦是集團的重要服務樞紐,擁有約39,000名員工。我們已於該國採取應變措施,讓大部分員工在家工作,同時迅速協助他們和家人接種疫苗,並為當地機構提供財務支援,協助它們向公眾推行救援工作。業務方面,我們自2020年3月起已啟動持續營運應變計劃,得以維持各項服務,這有賴滙豐員工竭力堅守崗位,亦是集團系統和程序韌力強大的最佳佐證。

滙豐最近取得的成果獲得業界認同,今年5月,集團於摩根士丹利資本國際(MSCI)的環境、社會及管治評級由「平均」獲上調至「領袖」。摩根士 丹利資本國際認為,滙豐在員工投入度和人才發展方面的評分於2020年大幅提升,董事會廣泛參與將氣候變化的考慮因素納入業務策略,集團在處理 客戶投訴和提供理財教育方面表現出色,至於企業管治方面更取得最高評分。我們會努力於來季保持這項卓越評級。

#### 財務表現

我們多個主要市場的經濟回復增長,對集團上半年財務表現有正面影響。經濟前景改善讓我們可以開始撥回預期信貸損失,並成為集團盈利能力提高的主要動力。雖然淨利息收益已趨於穩定,但央行於2020年減息對利率敏感業務的不利影響仍然持續。費用收益增加和成本節約計劃取得成效,有助抵銷相關收入的跌幅。此外,我們於今年上半年加強了零售和批發業務的貸款渠道。

在集團的努力下,列賬基準除稅前利潤達到108億美元,較2020年上半年增加151%,經調整利潤達到120億美元,增加111%。我們所有地區的業務於今年首六個月均錄得盈利。

經調整收入較去年同期減少7%,主要原因是2020年的減息對三大環球業務的存款業務均造成影響。然而,我們的貸款渠道於第二季已開始推動業務增長,而我們在上半年亦進一步加強相關渠道。

由於與表現掛鈎的酬勞開支增加,經調整營業支出上升3%,但成本節約計劃繼續紓緩科技投資成本增加的壓力。我們上半年的科技投資約30億美元, 較去年同期上升4%。

集團的資金、流動資金和資本保持強勁。以固定匯率計算,存款增加270億美元,增幅來自所有環球業務。2021年6月30日的普通股權一級資本比率達 到15.6%。因此,我們能夠就本年度上半年派付中期股息每股普通股0.07美元。

#### 聚焦於集團優勢

今年上半年,我們於重整業務組合方面取得良好進展,除繼續投資於擬擴展的業務外,並撤出業務缺乏競爭規模的地區。

具體而言,我們已為美國和歐洲大陸的業務前景訂立確切的發展方向。在美國,我們已經訂立協議,出售該國的大眾市場零售銀行業務。歐洲大陸方面,我們亦已就出售法國的零售銀行業務與My Money Group簽訂諒解備忘錄。兩項決定都經過一段時間的廣泛策略性檢討,亦是集團轉型的重要里程。這將有助美國和歐洲大陸的業務更加集中、精簡和持續盈利,並能為批發和財富管理業務客戶提供更佳服務,滿足他們的國際理財需要。

亞洲方面,我們繼續為未來業務發展作好準備,包括進一步擴展中國內地的數碼財富管理業務「滙豐聆峰」,增聘逾350名財富管理人員,以及將業務加快擴展至北京、上海、廣州、深圳和杭州五個城市。此外,我們亦擴大香港、馬來西亞及新加坡的數碼財富管理銀行服務,務求能夠進一步滿足亞洲客戶和亞洲僑民的財富管理需要,同時重組了歐洲大陸和美國的財富管理業務,更有效地為國際客戶連繫環球財富管理的機遇。投資亞洲財富管理業務獲益顯著,2021年首六個月,我們在吸納客戶方面表現強勁,費用收益有所增長,而財富管理業務的規模亦大幅增加。

#### 大規模數碼化

我們在科技方面的投資繼續提升客戶和同事的體驗,在增強效率的同時,亦有助降低成本。今年上半年,我們為客戶推出多項具發展潛力的全新數碼 服務,並將更多現有功能推廣至新市場。 個人客戶方面,我們的Global Money Account數碼服務讓國際客戶持有、管理和發送不同貨幣的資金而無須付費。繼2020年在美國成功推出後,我們今年上半年將該項服務拓展至阿聯酋及新加坡,並於2021年在更多市場推出。

我們為企業客戶推出支援多種貨幣的全新數碼錢包服務HSBC Global Wallet,讓企業透過單一環球賬戶持有、發送和收取多種貨幣的現金。我們已率先向新加坡、英國和美國的客戶推出此項服務,並計劃於今年下半年加入新的功能和貨幣。

我們亦為英國的企業客戶推出HSBC Kinetic。Kinetic是真正「流動為先」的銀行服務,有別於附設流動功能的銀行賬戶。該項服務經參考超過3,000位小型企業東主的意見開發而成,讓客戶可通過智能手機全面理財。目前超過10,000家企業已經成功登記,只須15分鐘便可網上開戶,申請貸款可即時獲悉結果,以及享用其他多項重要分析功能。

#### 為增長添動力

我們肩負重大使命,須致力精簡工作模式,培訓同事未來所需技能,務求為滙豐的增長增添動力,其中包括汲取過去18個月的經驗,建立充滿動力、 具企業精神及和諧共融的企業文化。

我們正於可行情況下轉用混合工作模式,讓員工因應本身及客戶的需要靈活彈性地工作。因此,我們將會減少辦公空間,目標是於2021年底前削減全球辦公室面積超過360萬平方呎,減幅約為20%。此外,我們正將其中三位環球業務行政總裁永久調往亞洲,讓他們更接近客戶和核心業務。

我們繼續盡力精簡架構。今年上半年,我們削減等同全職僱員約3,500人。此外,我們亦宣布調整高級領導層職級架構,以助釐清權責,及授權領導層 作出加快轉型和推動增長的決定。

我明白現時的經營環境仍然為不少同事及他們的家人帶來挑戰。儘管僱員投入度評分仍然高於疫前水平,我們觀察到員工的疲累和焦慮水平有上升趨勢。因應這個問題,我們已提供不同的健康資源支援員工,包括靜觀訓練。正值員工適應新的混合工作模式,我會繼續密切監察情況。

#### 過渡至淨零碳排放

今年上半年,我們在實踐淨零碳排放方面採取多項重要措施,以鞏固我們在可持續發展融資市場的領導地位。

在5月舉行的股東周年大會上,99.7%的股東投票贊成通過有關氣候變化的特別決議案,我對此尤為高興。這表示我們的氣候策略獲得大力支持,有關策略的重點是承諾支援客戶過渡至未來低碳經濟。該決議案促使我們著手籌劃下一階段的過渡(包括設定各個行業的中短期目標),於2030年底前逐步退出歐盟和經合組織國家/地區的燃煤發電和動力煤開採融資業務,並於2040年底前撤出全球相關市場,另外每年會匯報相關工作的進展。最重要的是,此計劃反映滙豐的業務與投資者目標一致,而當我們面對低碳過渡的共同挑戰時,這點至關重要。

我經常提到,合作夥伴關係是低碳過渡的關鍵。我們的方針包括致力建立新的合作夥伴關係,從而尋找新的解決方案和加快進展,而合作夥伴不限客戶、政府或銀行同業。今年4月,我們成為「淨零排放銀行聯盟」的創始成員之一,該聯盟旨在透過協作、嚴謹和透明的方式實踐銀行業界的抱負,以實踐符合《巴黎協定》目標的氣候承諾。我們亦通過該聯盟加入「格拉斯哥淨零排放金融聯盟」,該組織透過結合金融體系的領先計劃加快過渡進程,爭取最遲在2050年底前過渡至淨零排放。

5月,我們與世界資源研究所和世界自然基金會推出「滙豐氣候解決方案夥伴計劃」。計劃為期五年,滙豐會出資1億美元,協助致力應對氣候變化的公司和項目獲得資金,令最新研發的氣候解決方案在商業上變得可行和具發展規模。透過結合我們與相關合作夥伴的資源、知識和觀點,我們希望能夠以具體方式為世界帶來實際影響,致力擴大氣候創新技術及自然解決方案的規模,以及協助亞洲能源企業轉用可再生能源。

我們於上半年進一步鞏固集團在環境、社會及管治債券市場的地位,參與的債券發行數目超過2020年全年。上半年承銷的項目包括全球首隻可持續發展伊斯蘭主權債券、英國和加拿大發行的首批綠色主權債券,以及一家能源公司率先發行的可持續發展掛鈎債券,相關融資成本與整體減碳表現(包括出售產品的排放量)掛鈎。

#### 我們的員工

過去六個月的成績全賴同事們堅守崗位、盡心竭力。新冠病毒疫情繼續影響我們生活的各個層面,我不會低估一眾同事在疫情下面對的困難。我特別 感激身處疫情嚴峻地區的同事,感謝他們在極度艱難的環境下繼續竭盡全力為客戶和同事服務。

我們今年有個美好開始,但在實踐滙豐的抱負方面仍要加倍努力。我們已為2021年餘下日子的工作奠定穩固基礎。

## 財務概要

|                   |           | 截至下列日期止半年 |           |  |  |
|-------------------|-----------|-----------|-----------|--|--|
|                   | 2021年     | 2020年     | 2020年     |  |  |
|                   | 6月30日     | 6月30日     | 12月31日    |  |  |
|                   | 百萬美元      | 百萬美元      | 百萬美元      |  |  |
| 本期                |           |           |           |  |  |
| 除稅前利潤             | 10,839    | 4,318     | 4,459     |  |  |
| 應佔利潤:             |           |           |           |  |  |
| - 母公司普通股股東        | 7,276     | 1,977     | 1,921     |  |  |
| 普通股股息1            | 3,059     | _         | _         |  |  |
| 於期末               |           |           |           |  |  |
| 股東權益總額            | 198,218   | 187,036   | 196,443   |  |  |
| 監管規定資本總額          | 181,122   | 177,242   | 184,423   |  |  |
| 客戶賬項              | 1,669,091 | 1,532,380 | 1,642,780 |  |  |
| 資產總值              | 2,976,005 | 2,922,798 | 2,984,164 |  |  |
| 風險加權資產            | 862,292   | 854,552   | 857,520   |  |  |
| 每股普通股             | 美元        | 美元        | 美元        |  |  |
| 基本盈利              | 0.36      | 0.10      | 0.10      |  |  |
| 每股普通股股息(期內已派發)1   | 0.15      | _         | _         |  |  |
| 資產淨值 <sup>2</sup> | 8.69      | 8.17      | 8.62      |  |  |

- 1 就截至2020年12月31日止財政年度的股息為每股普通股0.15美元,並已於2021年4月派付。
- 2 每股普通股資產淨值的定義為股東權益總額減非累積優先股及資本證券,再除以已發行普通股(不包括本公司所持本身股份,當中包含購回及持作庫存用途 之股份)數目。

## 按環球業務列示業績

#### 經調整除稅前利潤

|           |            |       | 截至下列日期止   | 半年    |           |       |
|-----------|------------|-------|-----------|-------|-----------|-------|
|           | 2021年6月30日 | 3     | 2020年6月30 | 日     | 2020年12月3 | 1日    |
|           | 百萬美元       | %     | 百萬美元      | %     | 百萬美元      | %     |
| 財富管理及個人銀行 | 3,864      | 32.3  | 1,663     | 29.4  | 2,478     | 37.1  |
| 工商金融      | 3,376      | 28.3  | 118       | 2.1   | 1,732     | 25.9  |
| 環球銀行及資本市場 | 3,307      | 27.7  | 2,566     | 45.4  | 2,312     | 34.6  |
| 企業中心      | 1,403      | 11.7  | 1,307     | 23.1  | 158       | 2.4   |
| 除稅前利潤     | 11,950     | 100.0 | 5,654     | 100.0 | 6,680     | 100.0 |

## 按地區列示業績

#### 列賬基準除稅前利潤 / (虧損)

| 2 374C = 1 100 120133 1 311 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |           |       |           |        |           |        |
|---|-----------|-------|-----------|--------|-----------|--------|
|   |           |       | 截至下列日期止   | 半年     |           |        |
|   | 2021年6月30 | 日     | 2020年6月30 | 目      | 2020年12月3 | 1日     |
|   | 百萬美元      | %     | 百萬美元      | %      | 百萬美元      | %      |
| 歐洲  | 1,968     | 18.2  | (3,060)   | (70.9) | (1,145)   | (25.7) |
| 亞洲  | 6,936     | 64.0  | 7,369     | 170.7  | 5,463     | 122.5  |
| 中東及北非   | 723       | 6.7   | (26)      | (0.6)  | 45        | 1.0    |
| 北美洲   | 805       | 7.4   | 23        | 0.5    | 145       | 3.3    |
| 拉丁美洲  | 407       | 3.7   | 12        | 0.3    | (49)      | (1.1)  |
| 除稅前利潤   | 10,839    | 100.0 | 4,318     | 100.0  | 4,459     | 100.0  |

#### **滙豐經調整除稅前利潤及資產負債表數據**

| 滙豐經調整除稅前利潤及資產負債表數據                   |         |         |             |         |           |
|--------------------------------------|---------|---------|-------------|---------|-----------|
|                                      |         | 截至20    | 21年6月30日止半年 | F       |           |
|                                      | 財富管理及   |         | 環球銀行及       |         |           |
|                                      | 個人銀行    | 工商金融    | 資本市場        | 企業中心    | 總計        |
|                                      | 百萬美元    | 百萬美元    | 百萬美元        | 百萬美元    | 百萬美元      |
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益 / (支出) 凈額1 | 11,401  | 6,651   | 7,878       | (133)   | 25,797    |
| - 外來                                 | 11,168  | 6,626   | 8,631       | (628)   | 25,797    |
| - 項目之間                               | 233     | 25      | (753)       | 495     | _         |
| 其中:淨利息收益 / (支出)                      | 7,067   | 4,366   | 2,024       | (378)   | 13,079    |
| 預期信貸損失及其他信貸減值準備(提撥) / 收回之變動          | 52      | 249     | 414         | 4       | 719       |
| 營業收益淨額                               | 11,453  | 6,900   | 8,292       | (129)   | 26,516    |
| 營業支出總額                               | (7,600) | (3,525) | (4,985)     | (112)   | (16,222)  |
| 營業利潤                                 | 3,853   | 3,375   | 3,307       | (241)   | 10,294    |
| 應佔聯營及合資公司利潤                          | 11      | 1       | _           | 1,644   | 1,656     |
| <b>經調整除稅前利潤</b>                      | 3,864   | 3,376   | 3,307       | 1,403   | 11,950    |
|                                      | %       | %       | %           | %       | %         |
| 應佔滙豐經調整除稅前利潤                         | 32.3    | 28.3    | 27.7        | 11.7    | 100.0     |
| 經調整成本效益比率                            | 66.7    | 53.0    | 63.3        | (84.2)  | 62.9      |
| 經調整資產負債表數據                           | 百萬美元    | 百萬美元    | 百萬美元        | 百萬美元    | 百萬美元      |
| 客戶貸款(淨額)                             | 491,320 | 350,945 | 216,098     | 1,148   | 1,059,511 |
| 於聯營及合資公司之權益                          | 478     | 15      | 128         | 28,088  | 28,709    |
| 外部資產總值                               | 912,479 | 624,042 | 1,258,694   | 180,790 | 2,976,005 |
| 客戶賬項                                 | 841,257 | 485,689 | 341,242     | 903     | 1,669,091 |
| 經調整風險加權資產2                           | 184,973 | 332,084 | 255,158     | 90,077  | 862,292   |
|                                      |         |         |             |         |           |
|                                      |         | 截至20    | 20年6月30日止半年 | =       |           |
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額1         | 11,694  | 7,326   | 8,574       | 3       | 27,597    |
| - 外來                                 | 10,071  | 7,742   | 10,511      | (727)   | 27,597    |
| - 項目之間                               | 1,623   | (416)   | (1,937)     | 730     | _         |
| 其中: 淨利息收益 / (支出)                     | 8,331   | 5,080   | 2,435       | (804)   | 15,042    |
| 預期信貸損失及其他信貸減值準備變動                    | (2,328) | (3,751) | (1,195)     | (13)    | (7,287)   |
| 營業收益 / (支出)淨額                        | 9,366   | 3,575   | 7,379       | (10)    | 20,310    |
| 營業支出總額                               | (7,695) | (3,457) | (4,813)     | 260     | (15,705)  |
| 答業利潤 / (転指)                          | 1 671   | 118     | 2 566       | 250     | 4 605     |

|                              |         | 截至2020年6月30日止半年 |           |           |           |
|------------------------------|---------|-----------------|-----------|-----------|-----------|
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額1 | 11,694  | 7,326           | 8,574     | 3         | 27,597    |
| - 外來                         | 10,071  | 7,742           | 10,511    | (727)     | 27,597    |
| - 項目之間                       | 1,623   | (416)           | (1,937)   | 730       | _         |
| 其中:淨利息收益/(支出)                | 8,331   | 5,080           | 2,435     | (804)     | 15,042    |
| 預期信貸損失及其他信貸減值準備變動            | (2,328) | (3,751)         | (1,195)   | (13)      | (7,287)   |
| 營業收益 / (支出)淨額                | 9,366   | 3,575           | 7,379     | (10)      | 20,310    |
| 營業支出總額                       | (7,695) | (3,457)         | (4,813)   | 260       | (15,705)  |
| 營業利潤 / (虧損)                  | 1,671   | 118             | 2,566     | 250       | 4,605     |
| 應佔聯營及合資公司利潤                  | (8)     | _               | _         | 1,057     | 1,049     |
| <b>涇調整除稅前利潤</b>              | 1,663   | 118             | 2,566     | 1,307     | 5,654     |
|                              | %       | %               | %         | %         | %         |
| 應佔滙豐經調整除稅前利潤                 | 29.4    | 2.1             | 45.4      | 23.1      | 100.0     |
| 經調整成本效益比率                    | 65.8    | 47.2            | 56.1      | (8,666.7) | 56.9      |
| 經調整資產負債表數據                   | 百萬美元    | 百萬美元            | 百萬美元      | 百萬美元      | 百萬美元      |
| 客戶貸款(淨額)                     | 456,263 | 362,094         | 254,126   | 1,365     | 1,073,848 |
| 於聯營及合資公司之權益                  | 428     | 15              | 140       | 25,659    | 26,242    |
| 外部資產總值                       | 856,599 | 579,865         | 1,472,925 | 173,932   | 3,083,321 |
| 客戶賬項                         | 810,137 | 441,427         | 357,082   | 738       | 1,609,384 |
| 經調整風險加權資產2                   | 168,309 | 347,910         | 286,594   | 85,332    | 888,145   |
|                              |         |                 |           |           |           |

<sup>1</sup> 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額,亦稱為收入。2 經調整風險加權資產乃列賬基準之風險加權資產就貨幣換算差額及重大項目進行調整而得出。

## 滙豐經調整除稅前利潤及資產負債表數據(續)

|                                   |         | 截至202   | 20年12月31日止半年 | Į.      |           |
|-----------------------------------|---------|---------|--------------|---------|-----------|
|                                   | 財富管理及   |         | 環球銀行及        |         |           |
|                                   | 個人銀行    | 工高金融    | 資本市場         | 企業中心    | 總計        |
|                                   | 百萬美元    | 百萬美元    | 百萬美元         | 百萬美元    | 百萬美元      |
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益/(支出)淨額1 | 11,019  | 6,489   | 7,323        | (308)   | 24,523    |
| - 外來                              | 10,534  | 6,468   | 8,257        | (736)   | 24,523    |
| - 項目之間                            | 485     | 21      | (934)        | 428     | _         |
| 其中:淨利息收益/(支出)                     | 7,231   | 4,545   | 2,184        | (533)   | 13,427    |
| 預期信貸損失及其他信貸減值準備(提撥)/收回之變動         | (685)   | (1,265) | (95)         | 14      | (2,031)   |
| 營業收益 / (支出)淨額                     | 10,334  | 5,224   | 7,228        | (294)   | 22,492    |
| 營業支出總額                            | (7,871) | (3,491) | (4,916)      | (673)   | (16,951)  |
| 營業利潤 / (虧損)                       | 2,463   | 1,733   | 2,312        | (967)   | 5,541     |
| 應佔聯營及合資公司利潤                       | 15      | (1)     | _            | 1,125   | 1,139     |
| 經調整除稅前利潤                          | 2,478   | 1,732   | 2,312        | 158     | 6,680     |
|                                   | %       | %       | %            | %       | %         |
| 應佔滙豐經調整除稅前利潤                      | 37.1    | 25.9    | 34.6         | 2.4     | 100.0     |
| 經調整成本效益比率                         | 71.4    | 53.8    | 67.1         | (218.5) | 69.1      |
| 經調整資產負債表數據                        | 百萬美元    | 百萬美元    | 百萬美元         | 百萬美元    | 百萬美元      |
| 客戶貸款(淨額)                          | 469,218 | 342,951 | 223,395      | 1,254   | 1,036,818 |
| 於聯營及合資公司之權益                       | 446     | 14      | 141          | 26,261  | 26,862    |
| 外部資產總值                            | 882,042 | 570,369 | 1,342,544    | 186,633 | 2,981,588 |
| 客戶賬項                              | 834,376 | 470,686 | 335,977      | 609     | 1,641,648 |
| 經調整風險加權資產2                        | 172,272 | 327,025 | 263,959      | 91,582  | 854,838   |

<sup>1</sup> 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額,亦稱為收入。

<sup>2</sup> 經調整風險加權資產乃列賬基準之風險加權資產就貨幣換算差額及重大項目進行調整而得出。

# 綜合收益表

|   | # 4            |                |                 |  |
|---|----------------|----------------|-----------------|--|
|   |                |                | 20204           |  |
|   | 2021年<br>6月30日 | 2020年<br>6月30日 | 2020年<br>12月31日 |  |
|   | 百萬美元           | 百萬美元           | 百萬美元            |  |
| 淨利息收益                                   | 13,098         | 14,509         | 13,069          |  |
| - 利息收益                                  | 17,960         | 23,000         | 18,756          |  |
|   | (4,862)        | (8,491)        | (5,687)         |  |
| 費用收益淨額                                  | 6,674          | 5,926          | 5,948           |  |
| - 費用收益                                  | 8,458          | 7,480          | 7,571           |  |
| - 費用支出                                  | (1,784)        | (1,554)        | (1,623)         |  |
| 持作交易用途或按公允值予以管理之金融工具淨收益                 | 4,184          | 5,768          | 3,814           |  |
| 按公允值計入損益賬之保險業務資產和負債(包括相關衍生工具)淨收益 / (支出) | 2,795          | (1,290)        | 3,371           |  |
| 指定債務及相關衍生工具之公允值變動                       | (67)           | 197            | 34              |  |
| 強制性按公允值計入損益賬之其他金融工具之公允值變動               | 548            | 80             | 375             |  |
| 金融投資減除虧損後増益                             | 433            | 466            | 187             |  |
| 保費收益淨額                                  | 5,663          | 5,020          | 5,073           |  |
| 其他營業收益                                  | 155            | 471            | 56              |  |
| 營業收益總額                                  | 33,483         | 31,147         | 31,927          |  |
| 已支付保險賠償和利益及投保人負債變動之淨額                   | (7,932)        | (4,402)        | (8,243)         |  |
| 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額             | 25,551         | 26,745         | 23,684          |  |
| 預期信貸損失及其他信貸減值準備變動                       | 719            | (6,858)        | (1,959)         |  |
| 營業收益淨額                                  | 26,270         | 19,887         | 21,725          |  |
| 僱員報酬及福利                                 | (9,610)        | (8,514)        | (9,562)         |  |
| 一般及行政開支                                 | (5,675)        | (4,918)        | (6,197)         |  |
| 物業、機器及設備以及使用權資產折舊與減值                    | (1,160)        | (1,209)        | (1,472)         |  |
| 無形資產攤銷及減值                               | (642)          | (1,845)        | (674)           |  |
| 商譽減值                                    | _              | (41)           |                 |  |
| 營業支出總額                                  | (17,087)       | (16,527)       | (17,905)        |  |
| 營業利潤                                    | 9,183          | 3,360          | 3,820           |  |
| 應佔聯營及合資公司利潤                             | 1,656          | 958            | 639             |  |
| 除稅前利潤                                   | 10,839         | 4,318          | 4,459           |  |
| 稅項支出                                    | (2,417)        | (1,193)        | (1,485)         |  |
| 本期利潤                                    | 8,422          | 3,125          | 2,974           |  |
| 應佔:                                     |                |                |                 |  |
| - 母公司普通股股東                              | 7,276          | 1,977          | 1,921           |  |
| - 母公司優先股股東                              | 7              | 45             | 45              |  |
| - 其他權益持有人                               | 666            | 617            | 624             |  |
| - 非控股股東權益                               | 473            | 486            | 384             |  |
| 本期利潤                                    | 8,422          | 3,125          | 2,974           |  |
|   | 美元             | 美元             | 美元              |  |
| 每股普通股基本盈利                               | 0.36           | 0.10           | 0.10            |  |
| 每股普通股 <b>攤</b> 薄後盈利                     | 0.36           | 0.10           | 0.09            |  |

## 綜合全面收益表

|                                     | 2021年   | 2020年   | 2020年   |  |
|-------------------------------------|---------|---------|---------|--|
|                                     | 6月30日   | 6月30日   | 12月31日  |  |
|                                     | 百萬美元    | 百萬美元    | 百萬美元    |  |
| 本期利潤                                | 8,422   | 3,125   | 2,974   |  |
| 其他全面收益 / (支出)                       |         |         |         |  |
| 符合特定條件後將重新分類至損益賬之項目:                |         |         |         |  |
| 按公允值計入其他全面收益之債務工具                   | (1,368) | 1,747   | 3       |  |
| - 公允值增益 / (虧損)                      | (1,392) | 2,654   | 293     |  |
| - 出售後撥入收益表之公允值增益                    | (375)   | (454)   | (214)   |  |
| - 於收益表中確認之預期信貸收回 / (損失)             | (26)    | 109     | (61)    |  |
| - 所得稅                               | 425     | (562)   | (15)    |  |
| 現金流對沖                               | (238)   | 476     | (5)     |  |
| - 公允值增益 / (虧損)                      | 877     | 255     | (412)   |  |
| - 重新分類至收益表之公允值虧損 / (增益)             | (1,195) | 364     | 405     |  |
| - 所得稅及其他變動                          | 80      | (143)   | 2       |  |
| 應佔聯營及合資公司之其他全面收益 / (支出)             | 104     | (115)   | 42      |  |
| - 本期應佔                              | 104     | (115)   | 42      |  |
| <b>匯</b> 兌差額                        | (449)   | (4,552) | 9,407   |  |
| 其後不會重新分類至損益賬之項目:                    |         |         |         |  |
| 重新計量界定福利資產 / (負債)                   | (747)   | 1,182   | (348)   |  |
| - 未扣除所得稅                            | (775)   | 1,703   | (480)   |  |
|                                     | 28      | (521)   | 132     |  |
| 本身信貸風險變動導致於首次確認時指定按公允值列賬之金融負債之公允值變動 | 155     | 2,354   | (2,187) |  |
| - 未扣除所得稅                            | (2)     | 2,936   | (2,746) |  |
| — 所得稅                               | 157     | (582)   | 559     |  |
| 指定按公允值計入其他全面收益之股權工具                 | (348)   | (123)   | 335     |  |
| - 公允值增益 / (虧損)                      | (345)   | (122)   | 334     |  |
| — 所得稅                               | (3)     | (1)     | 1       |  |
| 惡性通脹之影響                             | 166     | 72      | 121     |  |
| 本期其他全面收益 / (支出)(除稅淨額)               | (2,725) | 1,041   | 7,368   |  |
| 本期全面收益總額                            | 5,697   | 4,166   | 10,342  |  |
| 應佔:                                 |         |         |         |  |
| - 母公司普通股股東                          | 4,612   | 3,043   | 9,103   |  |
| - 母公司優先股股東                          | 7       | 45      | 45      |  |
| - 其他權益持有人                           | 666     | 617     | 624     |  |
| - 非控股股東權益                           | 412     | 461     | 570     |  |
| 本期全面收益總額                            | 5,697   | 4,166   | 10,342  |  |

## 綜合資產負債表

|   | 於下列日      | 期         |
|---|-----------|-----------|
|   | 2021年     | 2020年     |
|   | 6月30日     | 12月31日    |
|   | 百萬美元      | 百萬美元      |
| 資産                                      |           |           |
| 現金及於中央銀行之結餘                             | 393,559   | 304,481   |
| 向其他銀行託收中之項目                             | 9,406     | 4,094     |
| 香港政府負債證明書                               | 41,880    | 40,420    |
| 交易用途資產                                  | 260,250   | 231,990   |
| 指定及其他強制性按公允值計入損益賬之金融資產                  | 49,120    | 45,553    |
| 污生工具                                    | 209,516   | 307,726   |
| 司業貸款                                    | 86,886    | 81,616    |
| 客戶貸款                                    | 1,059,511 | 1,037,987 |
| 反向回購協議 – 非交易用途                          | 201,714   | 230,628   |
| 金融投資                                    | 434,576   | 490,693   |
| <b>預付款項、應計收益及其他資產</b>                   | 175,155   | 156,412   |
| 本期稅項資產                                  | 405       | 954       |
| 於聯營及合資公司之權益                             | 28,709    | 26,684    |
| 商譽及無形資產                                 | 20,703    | 20,443    |
| <b>遞延稅項資產</b>                           | 4,615     | 4,483     |
| 資產總值                                    | 2,976,005 | 2,984,164 |
| <b>負債及股東權益</b>                          |           |           |
| <b>負債</b>                               |           |           |
| 香港紙幣流通額                                 | 41,880    | 40,420    |
| 可業存放                                    | 100,448   | 82,080    |
| 客戶賬項                                    | 1,669,091 | 1,642,780 |
| 回購協議 – 非交易用途                            | 112,798   | 111,901   |
| 向其他銀行傳送中之項目                             | 15,100    | 4,343     |
| 交易用途負債                                  | 89,637    | 75,266    |
| 指定按公允值列賬之金融負債                           | 151,686   | 157,439   |
| 衍生工具                                    | 200,156   | 303,001   |
| 已發行債務證券                                 | 84,218    | 95,492    |
|   | 164,800   | 128,624   |
| 本期稅項負債                                  | 929       | 690       |
| 保單未決賠款                                  | 110,572   | 107,191   |
| 準備                                      | 2,814     | 3,678     |
|   | 4,338     | 4,313     |
| · · · · · · · · · · · · · · · · · · ·   | 20,774    | 21,951    |
| 負債總額                                    | 2,769,241 | 2,779,169 |
| 股東權益                                    | ,         |           |
| 已催繳股本                                   | 10,376    | 10,347    |
| 股份溢價賬                                   | 14,600    | 14,277    |
| 其他股權工具                                  | 22,414    | 22,414    |
| 其他儲備                                    | 6,509     | 8,833     |
| R Y M M M M M M M M M M M M M M M M M M | 144,319   | 140,572   |
| <sup>末 田 巫 付</sup><br>股東權益總額            | 198,218   | 196,443   |
| 以 <b>水作血病限</b><br>非控股股東權益               | 8,546     | 8,552     |
| 非性版权来 (性益)<br>各類股東權益總額                  | 206,764   |           |
|   |           | 204,995   |
| 負債及各類股東權益總額                             | 2,976,005 | 2,984,164 |

## 綜合現金流量表

|                                  |           | 截至下列日期止半年 |           |  |
|----------------------------------|-----------|-----------|-----------|--|
|                                  | 2021年     | 2020年     | 2020年     |  |
|                                  | 6月30日     | 6月30日     | 12月31日    |  |
|                                  | 百萬美元      | 百萬美元      | 百萬美元      |  |
| 除稅前利潤                            | 10,839    | 4,318     | 4,459     |  |
| 非現金項目調整:                         |           |           |           |  |
| 折舊、攤銷及減值                         | 1,802     | 3,095     | 2,146     |  |
| 投資活動增益淨額                         | (485)     | (405)     | (136)     |  |
| 應佔聯營及合資公司利潤                      | (1,656)   | (958)     | (639)     |  |
| 未減收回額及其他信貸減值準備之預期信貸損失變動          | (484)     | 6,875     | 2,221     |  |
| 準備(包括退休金)                        | 301       | 277       | 887       |  |
| 以股份為基礎之支出                        | 254       | 195       | 238       |  |
| 計入除稅前利潤之其他非現金項目                  | 205       | (718)     | (188)     |  |
| <b>營業資產之變動</b>                   | (3,811)   | 11,185    | (23,788)  |  |
| <b>營業負債之變動</b>                   | 49,015    | 134,734   | 68,164    |  |
| 謝銷匯兌差額1                          | 5,212     | 3,775     | (29,524)  |  |
| 已收取聯營公司之股息                       | 10        | 120       | 641       |  |
| 已支付之界定福利計劃供款                     | (342)     | (335)     | (160)     |  |
| 已付稅款                             | (997)     | (2,373)   | (1,886)   |  |
| 營業活動產生之現金淨額                      | 59,863    | 159,785   | 22,435    |  |
| 購入金融投資                           | (263,198) | (271,830) | (224,839) |  |
| 出售金融投資及金融投資到期所得款項                | 298,596   | 225,733   | 251,257   |  |
| 購入及出售物業、機器及設備產生之現金流淨額            | (375)     | (447)     | (999)     |  |
| 購入客戶及貸款組合之現金流淨額                  | 1,063     | 244       | 1,118     |  |
| 投資於無形資產之淨額                       | (1,011)   | (957)     | (1,107)   |  |
| (購入) / 出售附屬公司、業務、聯營公司及合資公司之現金流淨額 | (84)      | (409)     | (194)     |  |
| 投資活動產生之現金淨額                      | 34,991    | (47,666)  | 25,236    |  |
| 發行普通股股本及其他股權工具                   | 1,996     | _         | 1,497     |  |
| 因進行市場莊家活動及投資而出售 / (購入)之本身股份淨額    | 1         | (48)      | (133)     |  |
| 贖回優先股及其他股權工具                     | (3,450)   | (398)     | _         |  |
| 已償還之後償借貸資本                       | (852)     | (1,538)   | (2,000)   |  |
| 已付予母公司股東及非控股股東之股息                | (4,121)   | (1,204)   | (819)     |  |
| 融資活動產生之現金淨額                      | (6,426)   | (3,188)   | (1,455)   |  |
| 現金及等同現金項目淨増額 / (減額)              | 88,428    | 108,931   | 46,216    |  |
| 期初之現金及等同現金項目                     | 468,323   | 293,742   | 395,218   |  |
| 現金及等同現金項目之匯兌差額                   | (4,818)   | (7,455)   | 26,889    |  |
| 期末之現金及等同現金項目                     | 551,933   | 395,218   | 468,323   |  |

已收取的利息為197.61億美元(2020年上半年: 251.59億美元; 2020年下半年: 204.19億美元),已支付的利息為65.52億美元(2020年上半年: 105.73億美元; 2020年下半年: 71.67億美元),而已收取的股息(不包括從聯營公司收取的股息,有關股息於上表獨立呈列)為8.01億美元(2020年上半年: 4.47億美元; 2020年下半年: 7.11億美元)。

1 此項調整乃為使期初與期末資產負債表數額之間的變動按平均匯率計算。由於逐項調整詳細資料時須涉及不合理支出,故並未進行逐項調整。

## 綜合股東權益變動表

|  |                            |                    |              |   | 其他能                 | 諸備                  |                     |                    |                     |                      |
|--|----------------------------|--------------------|--------------|---|---------------------|---------------------|---------------------|--------------------|---------------------|----------------------|
|  | 已催繳股<br>本及股份<br>溢價<br>百萬美元 | 其他<br>股權工具<br>百萬美元 | 保留盈利<br>百萬美元 | 按 計 全 全 主 主 主 主 主 主 主 主 主 主 主 主 主 主 主 主 主 | 現金流<br>對沖儲備<br>百萬美元 | <b>匯兌儲備</b><br>百萬美元 | 合併及<br>其他儲備<br>百萬美元 | 股東<br>權益總額<br>百萬美元 | 非控股<br>股東權益<br>百萬美元 | 各類股東<br>權益總額<br>百萬美元 |
| 於2021年1月1日   | 24,624                     | 22,414             | 140,572      | 1,816                                     | 457                 | (20,375)            | 26,935              | 196,443            | 8,552               | 204,995              |
| 本期利潤   | 24,024                     |                    | 7,949        | 1,010                                     | 431                 | (20,373)            |                     | 7,949              | 473                 | 8,422                |
| 其他全面收益(除稅淨額)   |                            |                    | (337)        | (4 630)                                   | (224)               | (464)               |                     | (2,664)            | (61)                | (2,725)              |
| - 按公允值計入其他全面收益之債務工具  | _                          | _                  | (337)        | (1,629)                                   | (234)               | (404)               | _                   | (1,351)            | (17)                | (1,368)              |
|  | _                          | _                  | _            | ` ' '                                     | _                   | _                   | _                   | , , ,              | ` '                 | ` ' '                |
| - 指定按公允值計入其他全面收益之股權工具                                      |                            | _                  | _            | (278)                                     | (00.4)              | _                   | _                   | (278)              | (70)                | (348)                |
| - 現金流對沖  |                            | -                  | _            | _   | (234)               | _                   | _                   | (234)              | (4)                 | (238)                |
| <ul><li>本身信貸風險變動導致於首次確認時指定<br/>按公允值列賬之金融負債之公允值變動</li></ul> | _                          | _                  | 155          | _   | _                   | _                   | _                   | 155                | _                   | 155                  |
| - 重新計量界定福利資產/負債  | _                          | _                  | (762)        | _   | _                   | _                   | _                   | (762)              | 15                  | (747)                |
| - 應佔聯營及合資公司之其他全面收益   | _                          | _                  | 104          | _   | _                   | _                   | _                   | 104                | -1                  | 104                  |
| - 惡性通脹之影響  | _                          | _                  | 166          | _   | _                   | _                   | _                   | 166                | -1                  | 166                  |
| - 匯兌差額   | _                          | _                  | _            | _   | _                   | (464)               | _                   | (464)              | 15                  | (449)                |
| 本期全面收益總額   |                            | _                  | 7,612        | (1,629)                                   | (234)               | (464)               | _                   | 5,285              | 412                 | 5,697                |
| 根據僱員薪酬及股份計劃發行之股份   | 352                        | _                  | (335)        | _   | _                   | _                   | _                   | 17                 | _                   | 17                   |
| 已發行之資本證券1  | _                          | 2,000              | (4)          | _   | _                   | _                   | _                   | 1,996              | _                   | 1,996                |
| 向股東派發之股息   | _                          | _                  | (3,732)      | _   | _                   | _                   | _                   | (3,732)            | (389)               | (4,121)              |
| 贖回證券2  | _                          | (2,000)            | _            | _   | _                   | _                   | _                   | (2,000)            | _                   | (2,000)              |
| 以股份為基礎之支出安排成本  | _                          | _                  | 254          | _   | _                   | _                   | _                   | 254                | _                   | 254                  |
| 其他變動   | _                          | _                  | (48)         | 3   | _                   | _                   | _                   | (45)               | (29)                | (74)                 |
| 於2021年6月30日  | 24,976                     | 22,414             | 144,319      | 190                                       | 223                 | (20,839)            | 26,935              | 198,218            | 8,546               | 206,764              |
|  |                            |                    |              |   |                     |                     |                     |                    |                     |                      |
| 於2020年1月1日   | 24,278                     | 20,871             | 136,679      | (108)                                     | (2)                 | (25,133)            | 27,370              | 183,955            | 8,713               | 192,668              |
| 本期利潤   | _                          | _                  | 2,639        | _   | _                   | _                   | _                   | 2,639              | 486                 | 3,125                |
| 其他全面收益(除稅淨額)   |                            |                    | 3,506        | 1,654                                     | 465                 | (4,559)             |                     | 1,066              | (25)                | 1,041                |
| - 按公允值計入其他全面收益之債務工具  | _                          | _                  | _            | 1,735                                     | _                   | _                   | _                   | 1,735              | 12                  | 1,747                |
| - 指定按公允值計入其他全面收益之股權工具                                      |                            | _                  | _            | (81)                                      | _                   | _                   | _                   | (81)               | (42)                | (123)                |
| - 現金流對沖  |                            | _                  | _            | _   | 465                 | _                   | _                   | 465                | 11                  | 476                  |
| <ul><li>本身信貸風險變動導致於首次確認時指定<br/>按公允值列賬之金融負債之公允值變動</li></ul> | _                          | _                  | 2,354        | _   | _                   | _                   | _                   | 2,354              | _                   | 2,354                |
| - 重新計量界定福利資產/負債  |                            | _                  | 1,195        | _   | _                   | _                   | _                   | 1,195              | (13)                | 1,182                |
| - 應佔聯營及合資公司之其他全面收益   |                            | _                  | (115)        | _   | _                   | _                   | _                   | (115)              | -                   | (115)                |
| - 惡性通脹之影響  |                            | _                  | 72           | _   | _                   | _                   | _                   | 72                 | _                   | 72                   |
| - 匯兌差額   |                            | _                  | _            | _   | _                   | (4,559)             | _                   | (4,559)            | 7                   | (4,552)              |
| 本期全面收益總額   |                            | _                  | 6,145        | 1,654                                     | 465                 | (4,559)             | _                   | 3,705              | 461                 | 4,166                |
| 根據僱員薪酬及股份計劃發行之股份   | 336                        | _                  | (329)        |   | _                   |                     | _                   | 7                  | _                   | 7                    |
|  |                            |                    | (662)        | _   | _                   | _                   | _                   | (662)              | (542)               | (1,204)              |
| 向股東派發之股息   |                            |                    | ` '          |   |                     |                     |                     | , ,                | ` '                 | ,                    |
| 向股東派發之股息<br>以股份為基礎之支出安排成本                                  | _                          | _                  | 195          | _   | _                   | _                   | _                   | 195                | _                   | 195                  |
|  |                            | —<br>43            | 195<br>(219) | 12  |                     |                     |                     | 195<br>(164)       | (447)               | (611)                |

## 綜合股東權益變動表(續)

|  |        |        |         |       | 其他伯  | 諸備       |        |         |       |         |
|--|--------|--------|---------|-------|------|----------|--------|---------|-------|---------|
|  |        |        | =       | 按公允值  |      |          |        |         |       |         |
|  |        |        |         | 計入其他  |      |          |        |         |       |         |
|  | 已催繳股   |        |         | 全面收益  |      |          |        |         |       |         |
|  | 本及股份   | 其他     |         | 之金融資  | 現金流  |          | 合併及    | 股東      | 非控股   | 各類股東    |
|  | 溢價     | 股權工具   | 保留盈利    | 產儲備   | 對沖儲備 | 匯兌儲備     | 其他儲備   | 權益總額    | 股東權益  | 權益總額    |
|  | 百萬美元   | 百萬美元   | 百萬美元    | 百萬美元  | 百萬美元 | 百萬美元     | 百萬美元   | 百萬美元    | 百萬美元  | 百萬美元    |
| 於2020年7月1日   | 24,614 | 20,914 | 141,809 | 1,558 | 463  | (29,692) | 27,370 | 187,036 | 8,185 | 195,221 |
| 本期利潤   |        |        | 2,590   |       |      |          |        | 2,590   | 384   | 2,974   |
| 其他全面收益(除稅淨額)   | _      | _      | (2,388) | 259   | (6)  | 9,317    | _      | 7,182   | 186   | 7,368   |
| - 按公允值計入其他全面收益之債務工具  | _      | _      | _       | 11    | _    | _        | _      | 11      | (8)   | 3       |
| - 指定按公允值計入其他全面收益之股權工具                                      | _      | _      | _       | 248   | _    | _        | _      | 248     | 87    | 335     |
| - 現金流對沖  | _      | _      | _       | _     | (6)  | _        | _      | (6)     | 1     | (5)     |
| <ul><li>本身信貸風險變動導致於首次確認時指定<br/>按公允值列賬之金融負債之公允值變動</li></ul> | _      | _      | (2,187) | _     | _    | _        | _      | (2,187) | _     | (2,187) |
| - 重新計量界定福利資產/負債  | _      | _      | (364)   | _     | _    | _        | _      | (364)   | 16    | (348)   |
| - 應佔聯營及合資公司之其他全面收益   | _      | _      | 42      | _     | _    | _        | _      | 42      | _     | 42      |
| - 惡性通脹之影響  | _      | _      | 121     | _     | _    | _        | _      | 121     | _     | 121     |
| - 匯兌差額   | _      | _      | _       | _     | _    | 9,317    | _      | 9,317   | 90    | 9,407   |
| 本期全面收益總額   | _      | _      | 202     | 259   | (6)  | 9,317    | _      | 9,772   | 570   | 10,342  |
| 根據僱員薪酬及股份計劃發行之股份   | 10     | _      | (10)    | _     | _    | _        |        | _       | _     |         |
| 已發行之資本證券1  | _      | 1,500  | (3)     | _     | _    | _        | _      | 1,497   | _     | 1,497   |
| 向股東派發之股息   | _      | _      | (669)   | _     | _    | _        | _      | (669)   | (150) | (819)   |
| 贖回證券2  | _      | _      | (1,450) | _     | _    | _        | _      | (1,450) | _     | (1,450) |
| 轉撥3  | _      | _      | 435     | _     | _    | _        | (435)  | _       | _     |         |
| 以股份為基礎之支出安排成本  | _      | _      | 239     | _     | _    | _        | _      | 239     | _     | 239     |
| 其他變動   | _      | _      | 19      | (1)   | _    | _        | _      | 18      | (53)  | (35)    |
| 於2020年12月31日   | 24,624 | 22,414 | 140,572 | 1,816 | 457  | (20,375) | 26,935 | 196,443 | 8,552 | 204,995 |

- 1 於2021年,滙豐控股發行20億美元額外一級票據,當中產生400萬美元外部發行成本。於2020年,滙豐控股發行15億美元之永久後償或有可轉換證券。
- 2 於2021年,滙豐控股贖回20億美元之6.875厘永久後償或有可轉換證券。於2020年,滙豐控股提早贖回14.5億美元之6.2厘非累積美元優先股。 3 對HSBC Overseas Holdings (UK) Limited的投資在先前已減值的情況下,獲許可由合併儲備轉撥至保留盈利。於2020年,滙豐確認額外減值4.35億美元,而 有關金額獲許可由合併儲備轉撥至保留盈利。

#### 1 編製基準及主要會計政策

#### (a) 遵守《國際財務報告準則》

滙豐的簡明中期財務報表乃基於2020年財務報表所載之政策及根據英國採納之IAS 34「中期財務報告」、國際會計準則委員會(「IASB」)頒布之IAS 34「中期財務報告」、歐盟採納之IAS 34「中期財務報告」以及英國金融業操守監管局的《披露指引及透明度規則資料手冊》編製。因此,有關財務報表包括對於若干事件及交易的闡釋,而這些事件及交易對於理解滙豐自2020年底以來財務狀況及業績變化而言相當重要。有關財務報表應與《2020年報及賬目》一併閱讀。《2020年報及賬目》乃根據英國《2006年公司法》規定的國際會計準則、根據EC規例1606/2002號採納適用於歐盟的國際財務報告準則以及IASB頒布之國際財務報告準則(「IFRS」)(包括國際財務報告準則詮釋委員會頒布的詮釋)編製。

於2021年6月30日,並無任何於截至2021年6月30日止半年內生效而未經正式通過之準則對本期財務報表構成影響。就適用於滙豐之IFRS而言,由英國採納之IFRS與經歐盟採納之IFRS及IASB所頒布之IFRS並無差異。

滙豐截至2021年12月31日止年度之財務報表將根據英國採納的IFRS、歐盟採納的國際財務報告準則及IASB所頒布之IFRS(包括國際財務報告準則詮釋委員會頒布的詮釋)編製。

#### 截至2021年6月30日止半年應用之準則

概無新準則或準則之修訂對滙豐的簡明中期財務報表構成影響。

#### (b) 使用估算及判斷

管理層認為,集團的關鍵會計估算及判斷乃關乎已攤銷成本及按公允值計入其他全面收益之債務金融資產的減值、金融工具估值、遞延稅項資產、負債準備、界定福利責任、於聯營公司之權益、非金融資產之減值及離職後福利。於本期內,2020年應用之關鍵會計估算及判斷(載於*《2020年報及賬目》*第77及289頁)並無變動。

#### (c) 集團之組成

於截至2021年6月30日止半年內,集團之組成並無重大變動。有關日後出售業務的進一步詳情,請參閱附註8「出售業務」。

#### (d) 會計處理法之未來發展

IFRS 17「保單」於2017年5月頒布,而相關準則之修訂已於2020年6月頒布,目前尚未於英國及歐盟採納應用。該準則載列實體簽發的保單及持有的再保險合約於入賬時應遵循的規定。經修訂後,IFRS 17現訂於2023年1月1日開始生效。集團現正著手實施IFRS 17。該準則的行業慣例及詮釋尚在制訂中,因此尚未能確定實施該準則可能產生的影響。然而,與集團當前的保險會計政策比較,IFRS 17實施後將不會確認有效長期保險業務現值資產。預計未來利潤將作為合約服務收益納入保單未決賠款的計量中,並在保單期內就服務的提供逐步於收入項下確認。

#### (e) 持續經營

財務報表按持續經營基準編製,乃因各董事信納集團及母公司擁有足夠資源於可見將來持續經營業務。作出此評估時,各董事已考慮有關目前及日後情況的廣泛資料,包括對日後盈利能力、現金流、資本規定及資本來源的預測,而所考慮的因素包括反映全球新型冠狀病毒疫情令滙豐業務營運環境持續不明朗的壓力境況、其他首要及新浮現風險的潛在影響,以及盈利能力、資本和流動資金方面的相關影響。

## (f) 會計政策

滙豐於簡明綜合中期財務報表應用之會計政策及計算方法,與《2020年報及賬目》第288至299頁所述者一致。

#### 2 股息

2021年8月2日,董事會已批准就截至2021年12月31日止財政年度上半年派發中期股息每股普通股0.07美元,分派金額約達14.3億美元,並將於2021年9月30日派付。滙豐並無就此等股息於財務報表內確認負債。

#### 已付予滙豐控股有限公司股東之股息

|                          | 截至下列日期止半年 |           |      |       |           |      |       |          |      |
|--------------------------|-----------|-----------|------|-------|-----------|------|-------|----------|------|
|                          | 20        | 021年6月30日 | 3    | 20    | 020年6月30日 | 3    | 20    | 20年12月31 | 3    |
|                          | 每股        | 總計        | 以股代息 | 每股    | 總計        | 以股代息 | 每股    | 總計       | 以股代息 |
|                          | 美元        | 百萬美元      | 百萬美元 | 美元    | 百萬美元      | 百萬美元 | 美元    | 百萬美元     | 百萬美元 |
| 就普通股派付之股息                |           |           |      |       |           |      |       |          |      |
| 上年度:                     |           |           |      |       |           |      |       |          |      |
|                          | 0.15      | 3,059     | _    | _     | _         | _    | _     | _        | _    |
| 本年度:                     |           |           |      |       |           |      |       |          |      |
| - 第一次股息                  | _         | _         | _    | _     | _         | _    | _     | _        | _    |
| - 第二次股息                  | _         | _         | _    | _     | _         | _    | _     | _        | _    |
| - 第三次股息                  | _         | _         | _    | _     | _         | _    | _     | _        | _    |
| 總計                       | 0.15      | 3,059     | _    | _     | _         | _    | _     | _        | _    |
| 分類為股東權益之優先股之股息總額(按季度支付)1 | 4.99      | 7         |      | 31.00 | 45        |      | 31.00 | 45       |      |
| 分類為股東權益之資本證券之票息總額        |           | 666       |      |       | 617       |      |       | 624      |      |
|                          |           | 3,732     |      |       | 662       |      |       | 669      |      |

<sup>1</sup> 滙豐控股於2020年12月10日贖回14.5億美元的6.2厘非累積美元優先股,並於2021年1月13日贖回及註銷有關抵押品。

#### 2021年中期股息

董事會於2021年8月2日批准就截至2021年12月31日止財政年度派發中期股息每股普通股0.07美元。股息將於2021年9月30日派付予2021年8月20日名列 英國主要股東名冊、香港海外股東分冊或百慕達海外股東分冊之股東。

是項股息將以美元、英鎊或港元(按位於倫敦之英國滙豐銀行有限公司於2021年9月20日上午11時正或前後所報遠期匯率換算)或該三種貨幣之組合派發。上述各項安排之詳情將於2021年8月27日或前後寄發予各股東,而相關的貨幣選擇更改須於2021年9月16日或之前交回。在倫敦、香港及百慕達買賣的普通股以及在紐約買賣的美國預託股份將於2021年8月19日除息報價。誠如2021年2月23日所公布,集團已決定終止以股代息的選擇。

美國預託股份(每一股代表五股普通股)之股息將於2021年9月30日派發予於2021年8月20日登記在冊的持有人。每股美國預託股份的股息為0.35美元, 將由存管處以美元派發。若持有人已參與由存管處營運之股息再投資計劃,則可選擇將現金股息投資於額外的美國預託股份。有關選擇須於2021年9月 10日或之前送達。

任何人士若已購入登記於英國主要股東名冊、香港海外股東分冊或百慕達海外股東分冊之普通股,但尚未於英國主要股份登記處、香港海外股份登記分處或百慕達海外股份登記分處辦理股份過戶手續,應於2021年8月20日當地時間下午4時正前辦妥,方可收取股息。

於2021年8月20日,英國主要股東名冊、香港海外股東分冊或百慕達海外股東分冊的普通股註銷或過戶手續將暫停辦理。任何人士如欲辦理股東名冊或分冊的普通股登記或註銷手續,須於2021年8月19日當地時間下午4時正前辦理。

至於美國預託股份的股份過戶書必須於2021年8月20日上午11時正前送交存管處,方可收取股息。收取現金股息的美國預託股份持有人將須繳費,存管處將於每次派發現金股息時,按每股美國預託股份扣取費用0.005美元。

#### 優先股之股息

A系列英鎊優先股的季度股息為每股0.01英鎊,分別於2021年3月15日、6月15日、9月15日及12月15日就截至當日止季度派發予持有人,有關宣派乃由 滙豐控股有限公司董事會全權酌情決定。據此,滙豐控股有限公司董事會已批准於2021年9月15日派發季度股息予於2021年8月31日登記在冊的持有人。

## 3 每股盈利

每股普通股基本盈利的計算方法,是將母公司普通股股東應佔利潤除以流通在外普通股(不包括集團持有之本身股份)之加權平均股數。每股普通股 攤薄後盈利的計算方法,是將基本盈利(毋須就具攤薄影響之潛在普通股所造成之影響作出調整)除以下列兩類股份的加權平均股數總和:流通在外 普通股(不包括集團持有之本身股份)及因轉換具攤薄影響之潛在普通股而發行的普通股。

#### 母公司普通股股東應佔利潤

|                   | 截至    | 牟年    |        |
|-------------------|-------|-------|--------|
|                   | 2021年 | 2020年 | 2020年  |
|                   | 6月30日 | 6月30日 | 12月31日 |
|                   | 百萬美元  | 百萬美元  | 百萬美元   |
| 母公司股東應佔利潤         | 7,949 | 2,639 | 2,590  |
| 分類為股東權益之優先股之應付股息  | (7)   | (45)  | (45)   |
| 分類為股東權益之資本證券之應付票息 | (666) | (617) | (624)  |
| 母公司普通股股東應佔利潤      | 7,276 | 1,977 | 1,921  |

#### 每股基本及攤薄後盈利

|                | 截至下列日期止半年  |        |      |            |        |      |             |        |      |
|----------------|------------|--------|------|------------|--------|------|-------------|--------|------|
|                | 2021年6月30日 |        |      | 2020年6月30日 |        |      | 2020年12月31日 |        |      |
|                | 利潤         | 股份數目   | 每股金額 | 利潤         | 股份數目   | 每股金額 | 利潤          | 股份數目   | 每股金額 |
|                | 百萬美元       | (百萬股)  | 美元   | 百萬美元       | (百萬股)  | 美元   | 百萬美元        | (百萬股)  | 美元   |
| 基本1            | 7,276      | 20,211 | 0.36 | 1,977      | 20,162 | 0.10 | 1,921       | 20,176 | 0.10 |
| 具攤薄影響之潛在普通股之影響 |            | 97     |      |            | 58     |      |             | 63     |      |
| <b>撰薄後</b> ¹   | 7,276      | 20,308 | 0.36 | 1,977      | 20,220 | 0.10 | 1,921       | 20,239 | 0.09 |

<sup>1</sup> 流通在外(基本)或假設已攤薄(攤薄後)之普通股加權平均股數。

## 4 經調整資產負債表對賬

|             |            | 於下歹                           | <b>川日期</b> |           |  |  |
|-------------|------------|-------------------------------|------------|-----------|--|--|
|             | 2021年6月30日 | <b>2021年6月30日</b> 2020年12月31日 |            |           |  |  |
|             | 列賬基準及經調整   | 經調整                           | 貨幣換算       | 列賬基準      |  |  |
|             | 百萬美元       | 百萬美元                          | 百萬美元       | 百萬美元      |  |  |
| 客戶貸款(淨額)    | 1,059,511  | 1,036,818                     | 1,169      | 1,037,987 |  |  |
| 於聯營及合資公司之權益 | 28,709     | 26,862                        | (178)      | 26,684    |  |  |
| 外部資產總值      | 2,976,005  | 2,981,588                     | 2,576      | 2,984,164 |  |  |
| 客戶賬項        | 1,669,091  | 1,641,648                     | 1,132      | 1,642,780 |  |  |

## 5 列賬基準與經調整項目之對賬

|                            |          | 截至下列日期止半年 |          |  |  |
|----------------------------|----------|-----------|----------|--|--|
|                            | 2021年    | 2020年     | 2020年    |  |  |
|                            | 6月30日    | 6月30日     | 12月31日   |  |  |
|                            | 百萬美元     | 百萬美元      | 百萬美元     |  |  |
| 收入1                        |          |           |          |  |  |
| 列賬基準                       | 25,551   | 26,745    | 23,684   |  |  |
| 貨幣換算                       |          | 1,117     | 630      |  |  |
| 重大項目                       | 246      | (265)     | 209      |  |  |
| - 客戶賠償計劃                   | (18)     | (26)      | 47       |  |  |
| - 出售、收購及於新業務之投資            | _        | 8         | 2        |  |  |
| - 金融工具之公允值變動 <sup>2</sup>  | 194      | (299)     | 35       |  |  |
| - 重組架構及其他相關成本 <sup>3</sup> | 70       | 49        | 121      |  |  |
| - 重大項目之貨幣換算                |          | 3         | 4        |  |  |
| <b>經調整</b>                 | 25,797   | 27,597    | 24,523   |  |  |
| 預期信貸損失                     |          |           |          |  |  |
| 列賬基準                       | 719      | (6,858)   | (1,959)  |  |  |
| 貨幣換算                       |          | (429)     | (72)     |  |  |
| 經調整                        | 719      | (7,287)   | (2,031)  |  |  |
| 營業支出                       |          |           |          |  |  |
| 列賬基準                       | (17,087) | (16,527)  | (17,905) |  |  |
| 貨幣換算                       |          | (887)     | (471)    |  |  |
| 重大項目                       | 865      | 1,709     | 1,425    |  |  |
| - 客戶賠償計劃                   | 17       | 50        | (104)    |  |  |
| - 商譽及其他無形資產減值              | _        | 1,025     | 65       |  |  |
| - 保證最低退休金福利平等化之過往服務成本      | _        | _         | 17       |  |  |
| - 重組架構及其他相關成本              | 848      | 505       | 1,403    |  |  |
| - 與法律及監管事宜相關之和解開支及準備       | _        | 5         | 7        |  |  |
| - 重大項目之貨幣換算                | _        | 124       | 37       |  |  |
| <b>經調整</b>                 | (16,222) | (15,705)  | (16,951) |  |  |
| 應佔聯營及合資公司利潤                |          |           |          |  |  |
| 列賬基準                       | 1,656    | 958       | 639      |  |  |
| 貨幣換算                       |          | 91        | 38       |  |  |
| 重大項目                       | _        | _         | 462      |  |  |
|                            | _        | _         | 462      |  |  |
| 经調整                        | 1,656    | 1,049     | 1,139    |  |  |
| 除稅前利潤                      |          | <u> </u>  | •        |  |  |
| 列賬基準                       | 10,839   | 4,318     | 4,459    |  |  |
| 貨幣換算                       | ,        | (108)     | 125      |  |  |
| 重大項目                       | 1,111    | 1,444     | 2,096    |  |  |
| - 收入                       | 246      | (265)     | 209      |  |  |
| - <b>營業支出</b>              | 865      | 1,709     | 1,425    |  |  |
| - 應佔聯營及合資公司利潤"             | _        |           | 462      |  |  |
| 经調整                        | 11,950   | 5,654     | 6,680    |  |  |

- 1 未扣除預期信貸損失及其他信貸減值準備變動之營業收益淨額,亦稱為收入。
- 2 包括不合資格對沖之公允值變動及衍生工具的債務估值調整。
- 3 包括於2020年2月最新業務狀況報告中作出削減風險加權資產承諾相關的損失及增益。
- 4 截至2020年12月31日止六個月內,滙豐的聯營公司沙地英國銀行因2019年與Alawwal bank合併而產生商譽減值。滙豐應佔的除稅後商譽減值為4.62億美元。

#### 6 或有負債、合約承諾及擔保

|                   | 於下列日    | 3期      |
|-------------------|---------|---------|
|                   | 2021年   | 2020年   |
|                   | 6月30日   | 12月31日  |
|                   | 百萬美元    | 百萬美元    |
| <b>擔保及或有負債</b> :  |         |         |
| - 金融擔保            | 27,274  | 18,384  |
| - 履約及其他擔保         | 80,641  | 78,114  |
| - 其他或有負債          | 838     | 1,219   |
| 於期末               | 108,753 | 97,717  |
| 承諾: 1             |         |         |
| - 跟單信用證及短期貿易交易    | 9,201   | 7,178   |
| - 遠期資產購置及遠期有期存款   | 72,916  | 66,506  |
| - 備用信貸、信貸額及其他貸款承諾 | 764,768 | 771,086 |
| 於期末               | 846,885 | 844,770 |

<sup>1</sup> 包括於2021年6月30日因滙豐已成為不可撤銷承諾的訂約方而應用IFRS 9減值規定的承諾6,613.73億美元(2020年12月31日:6,597.83億美元)。

對集團旗下公司成為法律訴訟、監管及其他事宜的被告而產生的或有負債並未於本附註載列,但於下文附註7及*《2021年中期業績報告》*附註11及13 披露。

#### 7 法律訴訟及監管事宜

滙豐在多個司法管轄區內因日常業務運作而牽涉法律訴訟及監管事宜。除下文所述者外,滙豐認為該等事宜無一屬重大者。確認準備的方法乃根據《2020年報及賬目》附註1所載的會計政策釐定。雖然法律訴訟及監管事宜的結果本身存在不明朗因素,但管理層相信,根據所得資料,於2021年6月30日已就有關事宜提撥適當準備(請參閱附註11)。倘個別準備屬重大,即會註明已提撥準備的事實及其金額,唯若此舉會造成嚴重損害,則作別論。確認任何準備並不代表承認失當行為或承擔法律責任。若要估計作為或有負債類別之法律訴訟及監管事宜所涉的潛在責任總額,並不切實可行。

#### 馬多夫證券

2008年12月,Bernard L. Madoff(「馬多夫」)被捕並隨後認罪,承認進行龐氏騙局。馬多夫的公司Bernard L. Madoff Investment Securities LLC(「馬多夫證券」)正由一名受託人(「受託人」)在美國進行清盤。

滙豐旗下多家非美國公司為若干在美國境外註冊成立的基金提供託管、管理及同類服務,而該等基金均有資產交由馬多夫證券進行投資。根據馬多夫證券截至2008年11月30日提供的資料,該等基金的總值聲稱為84億美元,其中包括馬多夫虛報的利潤。

根據滙豐所得資料,在滙豐為該等基金提供服務期間,由該等基金實際轉移至馬多夫證券的資金減去實際從馬多夫證券提取的資金,估計合共約為40億 美元。滙豐旗下多家公司於馬多夫證券詐騙案衍生的訴訟中被列為被告人。

於美國提出的訴訟:受託人於美國紐約南區破產法院(「美國破產法院」)對滙豐旗下若干公司及其他人士提出訴訟,尋求追回由馬多夫證券轉移至 滙豐的款項,有關數額尚未申述或釐定。滙豐及其他與訟方已呈請撤銷受託人的申索。美國破產法院於2016年11月就受託人的若干申索接納滙豐的撤 銷呈請。2019年2月,美國聯邦上訴法院第二巡迴審判庭(「上訴法院第二巡迴審判庭」)推翻該撤銷裁決。2020年6月美國最高法院駁回移審令狀後, 案件發還予美國破產法院,目前尚待審理。

Fairfield Sentry Limited、Fairfield Sigma Limited及Fairfield Lambda Limited(統稱「Fairfield」,自2009年7月起清盤)在美國提出訴訟,控告多名基金股東,包括為客戶擔任代名人的滙豐旗下公司,尋求歸還贖回款項。2018年12月,美國破產法院發出意見書,裁定被告人要求撤銷Fairfield清盤人若干申索的呈請有效,並接納清盤人要求提交經修訂申訴的呈請。該意見書發出後,對滙豐旗下其中一家公司提出的所有申索,以及對其餘滙豐被告人提出的若干申索因而已被撤銷。2019年5月,清盤人就若干事項由美國破產法院上訴至美國紐約南區聯邦地區法院(「紐約地區法院」);有關上訴尚待審理。

2020年1月,清盤人就美國破產法院尚餘的申索提交經修訂申訴。2020年12月,美國破產法院部分接納並部分駁回被告人(包括滙豐)提出撤銷經修 訂申訴的呈請。2021年3月,清盤人及被告人就美國破產法院的裁決提出上訴,而有關上訴目前尚待審理。同時,由美國破產法院審理的其餘未撤銷申 索的訴訟仍在進行。

**於英國提出的訴訟**:受託人於英格蘭及威爾斯高等法院對滙豐旗下若干公司提出申索,尋求追回由馬多夫證券轉移至滙豐的款項,有關數額尚未申述或釐定。受託人送達申索書的期限已獲延長,位於英國的被告人期限延至2021年9月,其餘所有被告人則延至2021年11月。

於開曼群島提出的訴訟: 2013年2月, Primeo Fund (「Primeo」, 自2009年4月起清盤) 對HSBC Securities Services Luxembourg(「HSSL」)及 Bank of Bermuda (Cayman) Limited (現名為HSBC Cayman Limited) 提出訴訟,指稱被告人違約及違反受信責任,並申索損害賠償及衡平法補償。 有關審訊於2017年2月結束,法院已於2017年8月撤銷對被告人的所有申索。2017年9月, Primeo向開曼群島上訴法院提出上訴,而於2019年6月,開

曼群島上訴法院撤銷Primeo的上訴。2019年8月,Primeo向英國樞密院提交上訴通知書。該兩宗可能在英國樞密院召開之聆訊中,首宗已在2021年4月進行,目前尚待判決。

於盧森堡提出的訴訟: 2009年4月,Herald Fund SPC(「Herald」,自2013年7月起清盤)於盧森堡地方法院對HSSL提出訴訟,尋求歸還Herald聲稱因馬多夫證券詐騙案而損失的現金及證券或收取損害賠償金。盧森堡地方法院已撤銷Herald要求歸還證券的申索,但保留Herald要求歸還現金及收取損害賠償金的申索。Herald已就此項判決向盧森堡上訴法院提出上訴,現正等待審理。2018年底,Herald在盧森堡地方法院對HSSL及英國滙豐銀行有限公司提出補充申索,尋求進一步歸還和損害賠償。

2009年10月,Alpha Prime Fund Limited(「Alpha Prime」)在盧森堡地方法院對HSSL提出訴訟,尋求歸還證券或等額現金或收取損害賠償金。2018年12月,Alpha Prime在盧森堡地方法院提出補充申索,尋求滙豐旗下若干公司作出損害賠償。有關事宜正等待盧森堡地方法院審理。

2014年12月,Senator Fund SPC(「Senator」)在盧森堡地方法院對HSSL提出訴訟,尋求歸還證券或等額現金或收取損害賠償金。2015年4月, Senator於盧森堡地方法院提出另一項訴訟,向英國滙豐銀行有限公司盧森堡分行提出相同申索。2018年12月,Senator在盧森堡地方法院對HSSL及 英國滙豐銀行有限公司盧森堡分行提出補充申索,尋求歸還Senator的證券或收取損害賠償金。有關事宜正等待盧森堡地方法院審理。

**於愛爾蘭提出的訴訟**: 2013年11月,Defender Limited對HSBC Institutional Trust Services (Ireland) Limited (「HTIE」)及其他被告人提出訴訟,指稱被告人違約,並申索損害賠償及要求就資金損失作出彌償。審訊於2018年10月開始。2018年12月,愛爾蘭高等法院就一項先決問題作出有利HTIE的判決,裁定Defender Limited對HTIE並無有效申索。審訊隨之結束,其他爭議點無須聆訊。2019年2月,Defender Limited就裁決提出上訴。2020年7月,愛爾蘭最高法院作出部分有利於Defender Limited的裁決,並將案件發還予愛爾蘭高等法院作進一步審理。2021年4月,與訟方就解決爭議達成協議;2021年5月,對HTIE提起的訴訟已中止。

上述與馬多夫相關的多宗法律訴訟可能產生之多種不同結果及任何財務影響,可能受多項因素影響,包括但不限於訴訟在多個司法管轄區提出。根據現有資料,管理層估計與馬多夫相關的多宗法律訴訟所涉全部申索,可能產生損害賠償總額達5億美元或以上(不包括費用及利息)。由於有關估計涉及不確定因素及限制,最終可能導致之任何損害賠償金額可能與此金額相差甚大。

#### 反洗錢及制裁相關事宜

2012年12月,滙豐控股簽訂多項協議,包括與英國金融服務管理局協定的承諾書(於2013年及其後再次於2020年被英國金融業操守監管局(「金融業操守監管局」)發出的指令取代),以及美國聯邦儲備局(「聯儲局」)的停止及終止令,當中均載列若干前瞻性反洗錢及制裁相關責任。滙豐亦同意委任一名獨立合規監察員(就金融業操守監管局而言,是《金融服務及市場法》第166條所指的「內行人士」;以及就聯儲局而言,是「獨立顧問」),以定期評估集團的反洗錢及制裁合規計劃。2020年,滙豐對同時以內行人士及獨立顧問的角色行事之獨立合規監察員的聘用結束,並於2020年第二季指派一名新的人員擔任金融業操守監管局內行人士的角色。另外,2021年初,滙豐根據停止及終止令委任新的聯儲局獨立顧問。有關金融業操守監管局內行人士及聯儲局獨立顧問各自角色的資料載於《2020年報及賬目》第188頁。

在遵守英國反洗錢規例以及金融犯罪系統和監控規定方面,金融業操守監管局正對英國滙豐銀行有限公司及HSBC UK Bank plc展開調查。滙豐繼續配合金融業操守監管局的調查,有關工作接近或已經完成。

自2014年11月起,美國聯邦法院先後接獲多宗法律訴訟,代表之原告人為中東恐怖襲擊的受害人或其親屬,被告人包括滙豐旗下多家公司以及其他人士。在每一宗訴訟中,原告人指稱被告人協助和教唆受制裁的各方作出非法行為,違反美國《反恐法》。現時九宗訴訟仍有待紐約聯邦法院或哥倫比亞地方法院審理。法院批准滙豐就其中五宗訴訟提出的撤銷呈請。兩宗訴訟的上訴尚待裁決,其餘三宗訴訟的撤銷呈請亦有待提出上訴。其餘四宗訴訟仍處於相當初步的階段。

此等事宜的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

## 有關倫敦銀行同業拆息、歐洲銀行同業拆息及其他基準利率的調查及訴訟

歐元利率衍生工具: 2016年12月,歐盟委員會頒布裁決,指滙豐和其他銀行於2007年初就歐元利率衍生工具的訂價作出反競爭行為。歐盟委員會以違規期為1個月作基準判處滙豐罰款。滙豐已就該項裁決提出上訴,而2019年9月,歐洲聯盟普通法院(「普通法院」)大致維持歐盟委員會有關法律責任的決定,但裁定罰款無效。滙豐及歐盟委員會均已就普通法院的裁決向歐洲法院提出上訴。2021年6月,歐盟委員會採納一項新的罰款裁決,款額乃較之前裁定無效的罰款低5%,隨後亦撤銷其向歐洲法院提出的上訴。滙豐的上訴仍待審理。

**美元倫敦銀行同業拆息**:自2011年起,在美國數宗有關釐定美元倫敦銀行同業拆息的私人訴訟中,滙豐及其他獲准報價的銀行均被列為被告人。該等申訴根據多項美國法例提出,包括美國《反壟斷法》及《敲詐勒索法》、美國《大宗商品交易法》以及州法例。該等訴訟包括個人及推定集體訴訟,當中大部分已移交及/或合併提交予紐約地區法院進行預審。滙豐已與五個原告人群體達成集體和解,而法院已批准該等和解。滙豐也已解決多宗私人訴訟,唯對滙豐提起的其他多宗美元倫敦銀行同業拆息相關訴訟仍有待紐約地區法院及上訴法院第二巡迴審判庭審理。

**洲際交易所倫敦銀行同業拆息**:2019年1至3月期間,在三宗於紐約地區法院提出的推定集體訴訟中,原告人代表曾向銀行訂價小組成員購買所付利息 與洲際交易所美元倫敦銀行同業拆息相關之金融工具的人士及公司,將滙豐及其他獲准報價的銀行列為被告人。有關申訴指稱(其中包括)被告人曾進 行與抑制該基準利率有關的不當行為,違反美國《反壟斷法》和州法例。2019年7月,三宗推定集體訴訟已被合併處理,而原告人已提交合併經修訂申訴。2020年3月,法院接納被告人就整項申訴提出的共同撤銷呈請。案件現正上訴。

新加坡銀行同業拆息、新元掉期利率及澳洲銀行票據掉期利率: 2016年7及8月,在兩宗於紐約地區法院提出的推定集體訴訟中,原告人代表曾買賣以新加坡銀行同業拆息、新元掉期利率及澳洲銀行票據掉期利率作為基準利率之相關產品的人士,將滙豐及其他銀行訂價小組成員列為被告人。申訴指稱(其中包括)被告人曾進行與此等基準利率有關的不當行為,違反美國《反壟斷法》、《大宗商品交易法》和《敲詐勒索法》,以及州法例。

於新加坡銀行同業拆息/新元掉期利率訴訟中,繼原告人上訴後,上訴法院第二巡迴審判庭於2021年3月推翻撤銷原告人所提出之第三份經修訂申訴的 決定,並將案件發還紐約地區法院,目前尚待審理。案件的被告人包括香港上海滙豐銀行有限公司。

2018年11月,法院以個人管轄權為理據撤銷澳洲銀行票據掉期利率訴訟中所有境外被告人(包括滙豐旗下所有公司)的被告身份。2019年4月,原告人提交經修訂申訴,而被告人已提交撤銷呈請。2020年2月,法院再度撤銷原告人就滙豐旗下所有公司提交的經修訂申訴。

此等事宜的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

#### 外匯相關調查及訴訟

至少從2014年起,歐盟委員會一直對包括滙豐在內的多家銀行於外匯現貨市場進行的交易活動展開調查。滙豐正配合有關調查。

2018年1月,繼美國司法部結束對滙豐過往外匯交易活動的調查後,滙豐控股就2010年及2011年兩宗特定交易的欺詐行為,與美國司法部刑事司訂立一項為期三年的延後起訴協議(「外匯交易延後起訴協議」)。2021年1月,外匯交易延後起訴協議屆滿,而美國司法部於2021年7月就根據外匯交易延後起訴協議而延遲處理的指控提出撤銷呈請,目前尚待審理。

2016年12月,巴西經濟保護管理委員會對在岸外匯市場展開調查,並已將多家銀行(包括滙豐)列為調查對象。

2020年6月,南非競爭委員會繼2017年2月將一項申訴初步轉交南非競爭審裁處審理後,提交了一項針對英國滙豐銀行有限公司及美國滙豐銀行等28家 金融機構的經修訂申訴,指稱被告人在南非外匯市場進行反競爭行為。2020年8月,英國滙豐銀行有限公司及美國滙豐銀行提交撤銷經修訂申訴的申請, 有關申請尚待審理。

自2013年起,在提交或送交紐約地區法院審理的多宗推定集體訴訟中,滙豐旗下多家公司及其他銀行被列為被告人,有關申訴指稱被告人串謀操控外 匯匯率。滙豐已與兩個原告人群體(包括外匯產品的直接及間接買方)達成集體和解,法院已就該等和解作出最終批准。而另一宗由外匯產品零售客 戶提出的推定集體訴訟,則仍尚待審理。

2018年9月,兩項集體訴訟核證呈請在以色列提出,將滙豐旗下多家公司及其他銀行列為被告人,並指稱被告人作出與外匯相關的不當行為。2019年7月,特拉維夫法院允許各原告人合併申索,而原告人於2019年9月提出一項合併集體訴訟核證呈請。2020年8月,英國滙豐銀行有限公司提出撤銷呈請,而滙豐控股於2021年1月提出呈請,尋求反對向以色列境外之被告人送達核證呈請書。有關呈請尚待審理。

2018年11及12月,若干不參與美國直接買方集體訴訟和解安排的原告人在紐約地區法院和英格蘭及威爾斯高等法院提出多宗申訴,指稱滙豐及其他被告人作出與外匯相關的不當行為。該等訴訟尚待審理。另外,2021年5月,兩宗民事訴訟在巴西提出,指稱包括滙豐在內等多家銀行於2007至2013年期間作出與外匯相關的不當行為。滙豐至今尚未收到該等訴訟傳票。日後可能會出現其他就滙豐過往的外匯活動而對其提出的民事訴訟。

此等事宜的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

## 貴金屬訂價相關訴訟

**黃金**:自2014年3月起,有多宗推定集體訴訟在紐約地區法院、新澤西區及加州北區的聯邦地區法院提出,滙豐及倫敦黃金市場訂價有限公司的其他成員機構均被列為被告人。該等申訴由紐約地區法院合併審理,並指稱由2004年1月至2013年6月,被告人串謀操控黃金及黃金衍生工具的價格,以謀取共同利益,違反美國《反壟斷法》、美國《大宗商品交易法》以及紐約州法例。2020年10月,滙豐與原告人就解決合併訴訟達成原則性和解。有關和解尚待法院審批。

自2015年12月起,有多宗推定集體訴訟根據加拿大法律在安大略省及魁北克省高等法院提出,控告滙豐旗下多家公司及其他金融機構。原告人指稱 (其中包括)被告人由2004年1月至2014年3月串謀操控黃金及黃金衍生工具的價格,違反加拿大的《競爭法》及普通法。有關訴訟仍在進行中。

**白銀**:自2014年7月起,有多宗推定集體訴訟在紐約聯邦地區法院提出,滙豐及倫敦白銀市場訂價有限公司的其他成員機構均被列為被告人。該等申訴 指稱由2007年1月至2013年12月,被告人串謀操控白銀及白銀衍生工具的價格,以謀取共同利益,違反美國《反壟斷法》、美國《大宗商品交易法》 及紐約州法例。該等訴訟由紐約地區法院合併審理,文件透露程序正在進行。

2016年4月,有兩宗推定集體訴訟根據加拿大法律在安大略省及魁北克省高等法院提出,控告滙豐旗下多家公司及其他金融機構。兩宗訴訟的原告人均 指稱被告人由1999年1月至2014年8月串謀操控白銀及白銀衍生工具的價格,違反加拿大的《競爭法》及普通法。有關訴訟仍在進行中。 **鉑金及鈀金**:由2014年底至2015年初,有多宗推定集體訴訟在紐約地區法院提出,滙豐及倫敦鉑金及鈀金訂價有限公司的其他成員機構均被列為被告人。該等申訴指稱由2008年1月至2014年11月,被告人串謀操控鉑族金屬及按鉑族金屬計價的金融產品之價格,以謀取共同利益,違反美國《反壟斷法》及美國《大宗商品交易法》。2020年3月,法院接納被告人就原告人的第三次經修訂申訴提出的撤銷呈請,唯亦批准原告人重新申述若干申索。原告人已提出上訴。

根據目前已知的事實,現階段要求滙豐預測此等事宜的解決方案(包括解決時間及可能對滙豐造成的任何影響)並不切實可行,但有關影響可能甚大。

#### 電影融資訴訟

2015年7及11月,申索人以個人身分在英格蘭及威爾斯高等法院對HSBC Private Bank (UK) Limited (「PBGB」)提出兩宗訴訟,尋求就若干指稱理由作出損害賠償,包括就申索人參與若干Ingenious電影融資計劃一事違反對其承擔的責任。有關訴訟仍在進行中。

2018年12月,多名申索人在英格蘭及威爾斯高等法院對PBGB另行提出訴訟,尋求獲得損害賠償,指稱PBGB就申索人參與的若干Ingenious電影融資計劃向第三方提供貸款時,存在非法手段串謀及不誠實協助。2019年6月,另有其他申索人在英格蘭及威爾斯高等法院對PBGB提出類似申索。有關訴訟仍在進行中。

2020年6月,就PBGB在開發Eclipse電影融資計劃中的角色,計劃的兩批投資者分別在英格蘭及威爾斯高等法院對HSBC UK Bank plc(作為PBGB業務的接替人)提出兩項獨立的申索。有關事宜仍在進行中。

2021年4月,因PBGB在Zeus電影融資計劃開發過程中擔當的角色,HSBC UK Bank plc(作為PBGB業務的接替人)獲送達一份由英格蘭及威爾斯高等法院發出的申索書。有關事宜仍處於初步階段。

由於PBGB過往涉及提供若干電影融資相關服務,有關方面或會對HSBC UK Bank plc提出其他訴訟或展開其他調查。

根據目前已知的事實,預測此等事宜的解決方案(包括解決時間及可能對滙豐造成的任何影響)並不切實可行,但有關影響可能甚大。

#### 其他監管調查、審查及訴訟

因有關公司業務及營運的多種事宜, 滙豐控股及/或其若干聯屬公司涉及多個監管機構及公平競爭與執法機關的多項其他調查、審查及訴訟,包括:

- 阿根廷、印度及其他地方的多個稅務管理、監管及執法機關就指稱的逃稅或稅務詐騙、洗錢和非法跨境招攬銀行業務展開調查;
- 美國商品期貨交易委員會就與債券發行相關的利率掉期交易展開調查;
- 金融業操守監管局就英國的收回貸款業務展開調查;
- 英國競爭及市場管理局就金融服務業展開調查;
- 就墨西哥政府債券市場而於紐約地區法院提出的一宗推定集體訴訟;
- 就英國滙豐銀行有限公司在2003至2009年間擔任史丹福國際銀行有限公司的代理銀行,而在美國法院提出的兩宗集體訴訟以及在英格蘭及威爾斯高等法院提出的一項申索,及
- 就住宅按揭抵押證券而於美國法院對滙豐旗下多家公司提出的訴訟,主要依據為(a)就美國滙豐銀行代表多個證券化信託履行受託人職責而對其提出的申索;及(b)就尋求被告人回購多項按揭貸款而對滙豐旗下多家公司提出的申索。

此等事宜的多種不同結果可能受多項因素左右,而由此引發的財務影響可能甚為重大。

#### 8 出售業務

2021年上半年,為加快實現我們的策略抱負,成為客戶的首選國際金融夥伴,我們宣布可能出售法國的零售銀行業務,以及退出美國的本土大眾市場 零售銀行業務。

#### 可能出售法國零售銀行業務

於2021年6月18日,滙豐(歐洲大陸)就可能出售其於法國的零售銀行業務與Promontoria MMB SAS (「My Money Group」)、其附屬公司Banque des Caraïbes SA及My Money Bank簽訂諒解備忘錄。

可能出售的項目包括:滙豐(歐洲大陸)的法國零售銀行業務;Crédit Commercial de France(「CCF」)品牌;及(倘符合相關的條件)滙豐(歐洲大陸)於HSBC SFH (France) 的100%擁有權權益及其於Crédit Logement的3%擁有權權益。是項出售會令集團產生23億美元除稅前估計虧損(包括相關交易成本)以及額外7億美元商譽減值。

稅務利益不會因出售的虧損或減值而即時確認。所出售集團將撇減至公允值減出售成本,相關的大部分預期虧損將於出售集團根據IFRS 5分類為持作出售用途資產時(目前預計為2022年)予以確認。隨後分類為持作出售用途的出售用途業務組合將於每個業績報告期進行重新計量,以賬面值及公允值較低者減去出售成本列賬。任何先前未確認的增益或虧損須於撤銷確認之日確認,目前預計將於2023年上半年實行。

於2021年6月30日,出售業務的資產總值為282億美元,包括256億美元客戶貸款,以及價值235億美元的客戶賬項。

## 美國零售銀行業務

我們於2021年5月26日宣布,將會退出美國的大眾市場零售銀行業務,包括個人和運籌理財提案,以及零售工商銀行業務,並將約20至25家零售分行 重新定位為國際財富管理中心,服務卓越理財及尚玉客戶。在執行上述策略的同時,美國滙豐銀行已經與Citizens Bank及Cathay Bank達成最終銷售協 議,向彼等出售旗下約90家零售分行及絕大部分住宅按揭、無抵押及零售工商銀行業務貸款,以及卓越理財、尚玉和私人銀行業務客戶以外所有分行 網絡的存款。與大眾市場零售銀行業務相關的若干管理資產亦將轉移。其餘未有出售或重新定位的分行則會關閉。

若能獲得監管機構批准,出售預期於2022年第一季完成,預期不會對業績造成重大影響。於2021年6月30日,與上述交易相關的26億美元客戶貸款及99億美元客戶賬項符合條件分類為持作出售用途。

#### 9 結算日後事項

在評估結算日後事項時,滙豐經考慮後認為並無出現導致需調整財務報表的重大事件。

如附註2所述,董事已於2021年8月2日批准就截至2021年12月31日止財政年度上半年派發中期股息。

#### 10 資本結構

#### 資本比率

|          | 於下列   | 刊日期    |
|----------|-------|--------|
|          | 2021年 | 2020年  |
|          | 6月30日 | 12月31日 |
|          | %     | %      |
| 過渡基準     |       |        |
| 普通股權一級比率 | 15.6  | 15.9   |
| 一級比率     | 18.4  | 18.7   |
| 總資本比率    | 21.0  | 21.5   |
| 終點基準     |       |        |
| 普通股權一級比率 | 15.6  | 15.9   |
| 一級比率     | 18.2  | 18.5   |
| 總資本比率    | 19.8  | 20.2   |

#### 監管規定資本總額及風險加權資產

|          | 於下列目    | 月期      |
|----------|---------|---------|
|          | 2021年   | 2020年   |
|          | 6月30日   | 12月31日  |
|          | 百萬美元    | 百萬美元    |
| 過渡基準     |         |         |
| 普通股權一級資本 | 134,606 | 136,050 |
| 額外一級資本   | 23,729  | 24,123  |
| 二級資本     | 22,787  | 24,250  |
| 監管規定資本總額 | 181,122 | 184,423 |
| 風險加權資產   | 862,292 | 857,520 |
| 終點基準     |         |         |
| 普通股權一級資本 | 134,606 | 136,050 |
| 額外一級資本   | 22,423  | 22,411  |
| 二級資本     | 13,662  | 14,743  |
| 監管規定資本總額 | 170,691 | 173,204 |
| 風險加權資產   | 862,292 | 857,520 |

#### 槓桿比率1

|       |                             | 於下列     | 刊日期     |
|-------|-----------------------------|---------|---------|
|       |                             | 2021年   | 2020年   |
|       |                             | 6月30日   | 12月31日  |
| 參考*   |                             | 十億美元    | 十億美元    |
| 20    | 一級資本                        | 157.0   | 158.5   |
| 21    | 槓桿比率風險總額                    | 2,968.5 | 2,897.1 |
|       |                             | %       | %       |
| 22    | 槓桿比率                        | 5.3     | 5.5     |
| EU-23 | 資本計量定義的過渡性安排選擇              | 已全面實行   | 已全面實行   |
|       | 英國槓桿比率風險額一季度均值 <sup>2</sup> | 2,535.1 | 2,555.5 |
|       |                             | %       | %       |
|       | 英國槓桿比率-季度均值 <sup>2</sup>    | 6.3     | 6.1     |
|       | 英國槓桿比率-季末2                  | 6.2     | 6.2     |

- \* 參考索引為歐洲銀行管理局範本對應項目的編號。
- 1 兩項槓桿比率的計算均已採用資本規例2之IFRS 9監管規定過渡安排。
- 2 英國槓桿比率乃指根據審慎監管局的英國槓桿架構計算所得的集團槓桿比率。以此計算的風險承擔額中,不包括合資格中央銀行結餘及英國企業復甦貸款計劃下的貸款。

除另有說明外,所有數字均採用《資本規定規例》第473a條所述之歐盟IFRS 9「金融工具|監管規定過渡安排計算。

## 11 法定賬目

本新聞稿所載資料並不構成英國《2006年公司法》第434條所界定之法定賬目。截至2020年12月31日止年度之法定賬目,已根據英國《2006年公司法》第447條之規定送呈英格蘭及威爾斯公司註冊處。集團核數師PricewaterhouseCoopers LLP(「PwC」)已就該等賬目發出無保留意見報告;該報告並無提述PwC在不發出保留意見報告下,強調有任何事宜須予注意,亦未載有英國《2006年公司法》第498(2)條或498(3)條所指之聲明。

本新聞稿所載資料並不構成《2021年中期業績報告》所載的未經審核簡明中期財務報表。《2021年中期業績報告》已於2021年8月2日獲董事會通過。 未經審核簡明中期財務報表已由集團核數師PwC根據英國審計實務委員會所頒布之《國際審閱業務準則(英國及愛爾蘭)》第2410號:「企業獨立核 數師對中期財務資料的審閱」內的指引進行審閱。有關審閱工作的報告(無修正意見)全文載於《2021年中期業績報告》內。

#### 12 買賣滙豐控股有限公司上市證券

滙豐已制訂政策及程序,除法規及規例允許的情況外,嚴禁就其在香港聯合交易所有限公司(「聯交所」)上市的證券進行特定交易。除滙豐控股的 附屬公司以中介機構或受託人身分進行的交易外,於截至2021年6月30日止半年內,滙豐控股或其任何附屬公司均無買入、賣出或贖回其於聯交所上市 的任何證券。

## 13 《盈利公布》及全年業績

截至2021年9月30日止三個月的《盈利公布》預期將於2021年10月25日發布。截至2021年12月31日止年度的業績預期將於2022年2月22日公布。

#### 14 企業管治

滙豐須遵守英國及香港的企業管治規定。截至2021年6月30日止六個月內,滙豐已遵守英國《企業管治守則》的適用條文,亦已遵守香港《企業管治守則》的規定。英國《企業管治守則》可於 www.frc.org.uk 查閱,而香港《企業管治守則》可於 www.hkex.com.hk 查閱。

根據香港的守則,除明確交由獨立風險管理委員會處理者外,集團監察委員會應負責監督所有風險管理及內部監控制度。滙豐的集團風險管理委員會負責監督內部監控(有關內部財務監控除外)及風險管理制度。

董事會已根據《濫用市場條例》及聯交所證券上市規則的規定,就買賣集團證券的責任編製守則,而聯交所經考慮英國採納的慣例,特別是有關僱員 股份計劃的規定後,已授出毋須嚴格遵守有關規則的豁免。

經具體查詢後,全體董事確認本期內已遵守有關買賣集團證券的責任。

*《2020年報及賬目》*內就僱員薪酬、薪酬政策、花紅及優先認股計劃及培訓計劃披露的資料均無重大改變。有關僱員數目的資料詳載於*《2021年中期 業績報告》*第31頁。

於本公布發表之日, 滙豐控股有限公司的董事包括:

杜嘉祺\*、傅偉思†、古肇華†、利蘊蓮†、麥浩智†、梅愛苓†、聶德偉†、祈耀年、邵偉信、戴國良†及梅爾莫†。

- \* 集團非執行主席
- † 獨立非執行董事

#### 15 《2021 年中期業績報告》

《2021年中期業績報告》將於2021年8月27日或前後提供予各股東。如欲索取《2021年中期業績報告》及本新聞稿,請聯絡下列部門:滙豐控股有限公司環球企業傳訊部-8 Canada Square, London E14 5HQ, United Kingdom;香港上海滙豐銀行有限公司企業傳訊部(亞太區)-香港皇后大道中1號;或美國滙豐銀行美國企業傳訊部-1 West 39th Street, 9th Floor, New York, NY 10018, USA。《2021年中期業績報告》及本新聞稿亦可於滙豐網站www.hsbc.com 下載。

*《2021年中期業績報告》*之中譯本可向香港中央證券登記有限公司索取,地址為香港皇后大道東183號合和中心17樓1712-1716室。

《2021年中期業績報告》將會上載至香港聯合交易所有限公司的網站: www.hkex.com.hk。

#### 16 有關前瞻性陳述之提示聲明

本新聞稿可能包含與集團財政狀況、經營業績、資本狀況、策略及業務相關的預計、估計、預測、目標、意見、前景、業績、回報及前瞻性陳述,可以透過所用的「可能」、「將」、「應」、「預料」、「預期」、「預計」、「估計」、「尋求」、「擬」、「計劃」或「相信」等前瞻性詞彙或其否定詞或其他組合或類似詞彙加以辨別(統稱「前瞻性陳述」),包括其中所述的優先策略和任何財務、投資、資本目標,以及環境、社會及管治的目標/承諾。

任何此類前瞻性陳述均非未來業績的可靠指標,原因是它們可能涉及重大的列明或隱含的假設及主觀判斷,而這些假設和判斷未必獲證實為正確。前瞻性陳述所載的任何事項能否達成、會否實際發生或會否實現或是否完整或準確,均並無保證。這些假設及判斷可能證實為不正確,並且涉及已知或未知風險、不明朗因素、突發事件及其他重要因素,當中許多因素非集團所能管控。由於各種風險、不確定性和其他因素(包括但不限於與整體市況、監管變動或新冠病毒疫情相關者),實際的成果、業績、表現或其他未來事件或條件可能與任何前瞻性陳述所列明、暗示和/或反映者截然不同。

任何此類前瞻性陳述均以集團於作出有關陳述當日的信念、預期和意見為依據。倘情況或管理層的信念、預期或意見有所改變,集團不承擔更新、修訂或補充該等陳述的義務或責任,並特此明確表示對前述事項概不負責。基於上述原因,接收者不應倚賴任何前瞻性陳述,並應留意依賴前瞻性陳述的後果。集團或其代表概不就本文所載的任何預計、估計、預測、目標、前景或回報的實現或合理性作出任何明示或暗示的聲明或保證。

有關可導致實際結果與本新聞稿出現重大差異的重要因素,詳情請參閱於2021年2月24日送呈美國證券交易委員會(「美國證交會」)存檔的20-F表格所載滙豐截至2020年12月31日止財政年度《2020年報及賬目》、於2021年4月27日向美國證交會送呈的6-K表格所載的《2021年第一季盈利公布》,以及預期於2021年8月2日或前後送呈美國證交會的6-K表格所載滙豐截至2021年6月30日止六個月的《2021年中期業績報告》。

#### 17 使用替代表現衡量指標

本新聞稿包含管理層內部使用的非IFRS衡量指標,均構成歐洲證券及市場管理局指引下的替代表現衡量指標,以及美國證交會的規則及法規所界定,並按照相關規則及法規呈列的非公認會計原則財務衡量指標(「替代表現衡量指標」)。我們採用的主要替代表現衡量指標,乃按「經調整業績」基準呈列。其計算方法是,就導致按期比較資料扭曲的貨幣換算差額及重大項目之按期影響,對列賬基準業績作出調整。重大項目是指管理層和投資者為更深入了解業務的實際趨勢,一般會於評估業績表現時識別及另行考慮的項目。有關替代表現衡量指標和IFRS下最可直接比較衡量指標的對賬,請參閱滙豐送呈存檔的2020年20-F表格;上述文件已上載至 www.hsbc.com。

#### 18 若干界定用語

除文義另有所指外,「滙豐控股」乃指滙豐控股有限公司,而「滙豐」、「集團」或「我們」則指滙豐控股及其附屬公司。在本文件內,中華人民共和國香港特別行政區簡稱為「香港」。當使用「股東權益」及「股東權益總額」等用語時,「股東」指滙豐控股的普通股及由滙豐控股發行並分類為股東權益的優先股及資本證券之持有人。「百萬美元」及「十億美元」分別指百萬及十億(數以千計之百萬)美元。

## 19 查詢進一步資料:

投資者關係

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## HSBC Holdings plc 滙豐控股有限公司

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#### **HSBC HOLDINGS PLC**

#### **Data Pack**

## 2Q 2021

The financial information on which this supplement is based is unaudited and has been prepared in accordance with HSBC's significant accounting policies as described in the *Annual Report and Accounts 2020*. The financial information does not constitute financial statements prepared in accordance with International Financial Reporting Standards ('IFRSs'), is not complete and should be read in conjunction with the *Annual Report and Accounts 2020*, the *Interim Report 2021*, and other reports and financial information published by HSBC.

Unless stated otherwise, all information is on a reported basis. Where disclosed, adjusted performance information is computed by adjusting reported results for the effects of foreign currency translation differences and significant items, which both distort period-on-period comparisons. We consider adjusted performance provides useful information for investors by aligning internal and external reporting, identifying and quantifying items management believes to be significant, and providing insight into how management assesses period-on-period performance. Definitions and calculations of other alternative performance measures are included in our 'Reconciliation of alternative performance measures' on page 52 of our *Interim Report 2021*. All alternative performance measures are reconciled to the closest reported financial measure.

'Significant items' refers collectively to the items that management and investors would ordinarily identify and consider separately to improve the understanding of the underlying trends in the business.

The quarterly comparatives are translated at average 2Q21 exchange rates for the income statement or at the prevailing rates of exchange on 30 June 2021 for the balance sheet. The yearly comparatives are translated at average FY20 exchange rates for the income statement or at the prevailing rates of exchange on 31 December 2020 for the balance sheet. The income statement for the half-year to 30 June 2020 is translated at the average rate of exchange for the half-year to 30 June 2021.

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#### **HSBC**

## **HSBC** Holdings plc consolidated

|  | Quarter ended |           |           | Year to date | Year to date | Year to date |           |           |
|--|---------------|-----------|-----------|--------------|--------------|--------------|-----------|-----------|
| Reported (\$m)   | 30-Jun-21     | 31-Mar-21 | 31-Dec-20 | 30-Sep-20    | 30-Jun-20    | 31-Dec-20    | 30-Jun-21 | 30-Jun-20 |
| Net interest income  | 6,584         | 6,514     | 6,619     | 6,450        | 6,897        | 27,578       | 13,098    | 14,509    |
| Net fee income   | 3,211         | 3,463     | 2,967     | 2,981        | 2,803        | 11,874       | 6,674     | 5,926     |
| Other operating income   | 2,770         | 3,009     | 2,171     | 2,496        | 3,359        | 10,977       | 5,779     | 6,310     |
| Net operating income before change in expected credit losses and other credit impairment charges 1 | 12,565        | 12,986    | 11,757    | 11,927       | 13,059       | 50,429       | 25,551    | 26,745    |
| Change in expected credit losses and other credit impairment charges                               | 284           | 435       | (1,174)   | (785)        | (3,832)      | (8,817)      | 719       | (6,858)   |
| Total operating expenses <sup>1</sup>  | (8,560)       | (8,527)   | (9,864)   | (8,041)      | (8,675)      | (34,432)     | (17,087)  | (16,527)  |
| of which: staff expenses   | (4,689)       | (4,921)   | (5,079)   | (4,483)      | (4,206)      | (18,076)     | (9,610)   | (8,514)   |
| Share of profit in associates and joint ventures   | 771           | 885       | 666       | (27)         | 537          | 1,597        | 1,656     | 958       |
| Profit/(loss) before tax   | 5,060         | 5,779     | 1,385     | 3,074        | 1,089        | 8,777        | 10,839    | 4,318     |
| Tax expense  | (1,206)       | (1,211)   | (450)     | (1,035)      | (472)        | (2,678)      | (2,417)   | (1,193)   |
| Profit/(loss) after tax  | 3,854         | 4,568     | 935       | 2,039        | 617          | 6,099        | 8,422     | 3,125     |
| Profit/(loss) attributable to:   |               |           |           |              |              |              |           |           |
| - ordinary shareholders of the parent company ("PAOS")   | 3,396         | 3,880     | 562       | 1,359        | 192          | 3,898        | 7,276     | 1,977     |
| - preference shareholders of the parent company  | _             | 7         | 23        | 22           | 23           | 90           | 7         | 45        |
| - other equity holders of the parent company   | 212           | 454       | 175       | 449          | 176          | 1,241        | 666       | 617       |
| - non-controlling interests  | 246           | 227       | 175       | 209          | 226          | 870          | 473       | 486       |
| (Increase)/decrease in present value of in-force insurance business ("PVIF") (net of tax)          | (44)          | 60        | 309       | (252)        | (56)         | (253)        | 16        | (310)     |
| Impairment of goodwill and other intangible assets (net of tax)                                    | _             | _         | (120)     | 2            | 1,154        | 1,036        | _         | 1,154     |
| PAOS net of PVIF and goodwill impairment   | 3,352         | 3,940     | 751       | 1,109        | 1,290        | 4,681        | 7,292     | 2,821     |
| Reported significant items - Totals (\$m)  |               |           |           |              |              |              |           |           |
| Revenue  | 41            | (287)     | (67)      | (138)        | (91)         | 63           | (246)     | 268       |
| ECL  | _             |           | _         |              | _            | _            |           | _         |
| Operating expenses   | (541)         | (324)     | (758)     | (630)        | (1,413)      | (2,973)      | (865)     | (1,585)   |
| Share of profit in associates and joint ventures   | -             | _         | _         | (462)        | _            | (462)        | _         | _         |
| Adjusted (\$m)   |               |           |           |              |              |              |           |           |
| Net operating income before change in expected credit losses and other credit impairment charges 1 | 12,524        | 13,324    | 12,069    | 12,499       | 13,884       | 50,366       | 25,797    | 27,597    |
| of which: net interest income  | 6,585         | 6,515     | 6,736     | 6,713        | 7,225        | 27,599       | 13,081    | 15,042    |
| of which: net fee income   | 3,211         | 3,470     | 3,008     | 3,056        | 2,938        | 11,874       | 6,674     | 6,164     |
| Change in expected credit losses and other credit impairment charges                               | 284           | 439       | (1,212)   | (825)        | (4,170)      | (8,817)      | 719       | (7,287)   |
| Total operating expenses <sup>1</sup>  | (8,019)       | (8,238)   | (9,288)   | (7,692)      | (7,722)      | (31,459)     | (16,222)  | (15,705)  |
| Share of profit in associates and joint ventures   | 771           | 889       | 682       | 459          | 599          | 2,059        | 1,656     | 1,049     |
| Profit/(loss) before tax   | 5,560         | 6,414     | 2,251     | 4,441        | 2,591        | 12,149       | 11,950    | 5,654     |
|  |               |           |           |              |              |              |           |           |

#### **HSBC**

## **HSBC Holdings plc consolidated**

|  |           |           | Quarter ended |           |           | Year to date | Year to date | Year to date |
|--|-----------|-----------|---------------|-----------|-----------|--------------|--------------|--------------|
| Earnings metrics   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    | 30-Jun-21    | 30-Jun-20    |
| Return on average equity (annualised)  | 7.8 %     | 9.0 %     | 1.3 %         | 3.2 %     | 0.5 %     | 2.3 %        | 8.4 %        | 2.4 %        |
| Return on average tangible equity (annualised)   | 8.6 %     | 10.2 %    | 1.9 %         | 2.9 %     | 3.5 %     | 3.1 %        | 9.4 %        | 3.8 %        |
| Earnings per share (\$)  | 0.17      | 0.19      | 0.03          | 0.07      | 0.01      | 0.19         | 0.36         | 0.10         |
| Adjusted ECL / average gross loans (annualised)  | (0.11)%   | (0.17)%   | 0.45 %        | 0.30 %    | 1.52 %    | 0.81 %       | (0.14)%      | 1.34 %       |
| Dividends  |           |           |               |           |           |              |              |              |
| Dividends per share - declared in respect of the period (\$)                               | 0.07      | _         | 0.15          | _         | _         | 0.15         | 0.07         | _            |
| Dividends paid during the period, net of scrip (\$m)                                       | 0.15      | _         | _             | _         | _         | _            | 0.15         | _            |
| Value of scrip issued during period (\$m)  | _         | _         | _             | _         | _         | _            | _            | _            |
| Revenue significant items (\$m)  |           |           |               |           |           |              |              |              |
| Customer redress programmes  | _         | 18        | 1             | (48)      | 26        | (21)         | 18           | 26           |
| Disposals, acquisitions and investment in new businesses                                   | _         | _         | (2)           | _         | (1)       | (10)         | _            | (8)          |
| Fair value movements on financial instruments  | 45        | (239)     | (46)          | 11        | (58)      | 264          | (194)        | 299          |
| Restructuring and other related costs  | (4)       | (66)      | (20)          | (101)     | (58)      | (170)        | (70)         | (49)         |
| Cost significant items (\$m)   |           |           |               |           |           |              |              |              |
| Costs of structural reform   | _         | _         | _             | _         | _         | _            | _            | _            |
| Customer redress programmes  | (27)      | 10        | 107           | (3)       | (49)      | 54           | (17)         | (50)         |
| Disposals, acquisitions and investment in new businesses                                   | _         | _         | _             | _         | _         | _            | _            | _            |
| Impairment of goodwill and other intangibles   | _         | _         | (8)           | (57)      | (1,025)   | (1,090)      | _            | (1,025)      |
| Past service costs of guaranteed minimum pension benefits equalisation                     | _         | _         | (17)          | _         | _         | (17)         | _            | _            |
| Restructuring and other related costs  | (514)     | (334)     | (836)         | (567)     | (335)     | (1,908)      | (848)        | (505)        |
| Settlements and provisions in connection with legal and regulatory matters                 | _         | _         | (4)           | (3)       | (4)       | (12)         | _            | (5)          |
| Share of profit in associates and joint ventures significant items (\$m)                   |           |           |               |           |           |              |              |              |
| Impairment of goodwill   | _         | _         | _             | (462)     | _         | (462)        | _            | _            |
| Reconciling items - Currency translation on reported items- Totals (\$m)                   |           |           |               |           |           |              |              |              |
| Revenue  |           | 50        | 248           | 426       | 724       |              |              | 1,117        |
| ECL  |           | 4         | (38)          | (40)      | (338)     |              |              | (429)        |
| Operating expenses   |           | (37)      | (203)         | (298)     | (580)     |              |              | (887)        |
| Share of profit in associates and joint ventures   |           | 4         | 16            | 24        | 62        |              |              | 91           |
| Currency translation on revenue significant items  |           | (1)       | 3             | (8)       | (10)      |              |              | (3)          |
| Currency translation on operating expense significant items                                |           | (2)       | (21)          | (17)      | (120)     |              |              | (124)        |
| Currency translation on share of profit in associates and joint ventures significant items |           | _         | _             | _         | _         |              |              | _            |

<sup>1</sup> The difference between the consolidated group result and the sum of geographical regions is attributable to inter-segment eliminations and goodwill impairment recognised on the Global Banking and Markets cash-generating unit, which is monitored on a global basis.

## **HSBC**

Assets - reported (\$m)

## **HSBC Holdings plc consolidated**

| Cash and balances at central banks  |
|---|
| Items in the course of collection from other banks  |
| Hong Kong Government certificates of indebtedness   |
| Trading assets  |
| Financial assets designated and otherwise mandatorily measured at fair value through profit or loss |
| Derivatives   |
| Loans and advances to banks   |
| Loans and advances to customers (net)   |
| Reverse repurchase agreements – non-trading   |
| Financial investments   |
| Prepayments, accrued income and other assets  |
| Current tax assets  |
| Interests in associates and joint ventures  |
| Goodwill and intangible assets  |
| Deferred tax assets   |
| Total assets  |
|   |
| Liabilities - reported (\$m)  |
| Hong Kong currency notes in circulation   |
| Deposits by banks   |
| Customer accounts   |
| Repurchase agreements - non-trading   |
| Items in the course of transmission to other banks  |
| Trading liabilities   |
| Financial liabilities designated at fair value  |
| Derivatives   |
| Debt securities in issue  |
| Accruals, deferred income and other liabilities   |
| Current tax liabilities   |
| Liabilities under insurance contracts   |
| Provisions  |
| Deferred tax liabilities  |
| Subordinated liabilities  |
| Total liabilities   |
|   |

|           | Balance sheet date |           |           |           |           |  |  |
|-----------|--------------------|-----------|-----------|-----------|-----------|--|--|
| 30-Jun-21 | 31-Mar-21          | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20 |  |  |
| 393,559   | 384,448            | 304,481   | 285,508   | 249,673   | 304,481   |  |  |
| 9,406     | 5,162              | 4,094     | 6,165     | 6,289     | 4,094     |  |  |
| 41,880    | 41,020             | 40,420    | 40,086    | 39,519    | 40,420    |  |  |
| 260,250   | 249,031            | 231,990   | 222,355   | 208,964   | 231,990   |  |  |
| 49,120    | 46,829             | 45,553    | 44,253    | 41,785    | 45,553    |  |  |
| 209,516   | 241,048            | 307,726   | 294,678   | 313,781   | 307,726   |  |  |
| 86,886    | 83,873             | 81,616    | 83,854    | 77,015    | 81,616    |  |  |
| 1,059,511 | 1,040,207          | 1,037,987 | 1,041,340 | 1,018,681 | 1,037,987 |  |  |
| 201,714   | 190,260            | 230,628   | 221,179   | 226,345   | 230,628   |  |  |
| 434,576   | 451,207            | 490,693   | 475,302   | 494,109   | 490,693   |  |  |
| 175,155   | 172,708            | 156,412   | 191,040   | 197,425   | 156,412   |  |  |
| 405       | 568                | 954       | 734       | 821       | 954       |  |  |
| 28,709    | 27,543             | 26,684    | 25,087    | 24,800    | 26,684    |  |  |
| 20,703    | 20,275             | 20,443    | 20,162    | 19,438    | 20,443    |  |  |
| 4,615     | 4,450              | 4,483     | 4,192     | 4,153     | 4,483     |  |  |
| 2,976,005 | 2,958,629          | 2,984,164 | 2,955,935 | 2,922,798 | 2,984,164 |  |  |
|           |                    |           |           |           |           |  |  |
| 41,880    | 41,020             | 40,420    | 40,086    | 39,519    | 40,420    |  |  |
| 100,448   | 86,743             | 82,080    | 91,739    | 82,715    | 82,080    |  |  |
| 1,669,091 | 1,650,019          | 1,642,780 | 1,568,714 | 1,532,380 | 1,642,780 |  |  |
| 112,798   | 107,896            | 111,901   | 118,844   | 112,799   | 111,901   |  |  |
| 15,100    | 6,540              | 4,343     | 14,389    | 6,296     | 4,343     |  |  |
| 89,637    | 85,755             | 75,266    | 80,338    | 79,612    | 75,266    |  |  |
| 151,686   | 151,673            | 157,439   | 156,459   | 156,608   | 157,439   |  |  |
| 200,156   | 229,599            | 303,001   | 285,239   | 303,059   | 303,001   |  |  |
| 84,218    | 96,039             | 95,492    | 102,406   | 110,114   | 95,492    |  |  |
| 164,800   | 159,246            | 128,624   | 163,912   | 173,181   | 128,624   |  |  |
| 929       | 681                | 690       | 1,274     | 1,141     | 690       |  |  |
| 110,572   | 107,910            | 107,191   | 102,708   | 98,832    | 107,191   |  |  |
| 2,814     | 3,168              | 3,678     | 3,297     | 3,209     | 3,678     |  |  |
| 4,338     | 3,807              | 4,313     | 4,490     | 4,491     | 4,313     |  |  |
| 20,774    | 20,817             | 21,951    | 21,779    | 23,621    | 21,951    |  |  |
| 2,769,241 | 2,750,913          | 2,779,169 | 2,755,674 | 2,727,577 | 2,779,169 |  |  |
|           |                    |           |           |           |           |  |  |

# HSBC HSBC Holdings plc consolidated

#### Equity - reported (\$m)

Called up share capital

Share premium account

Other equity instruments

Other reserves

Retained earnings

Total shareholders' equity

Non-controlling interests

**Total equity** 

Total liabilities and equity

#### Other balance sheet data - reported (\$m)

Loans and advances to customers (gross)

Risk-weighted assets<sup>1</sup>

Total shareholders' equity

AT1 capital

Preference shares

Perpetual capital securities

Ordinary shareholders' equity ("NAV")

Goodwill, PVIF and other intangibles (net of deferred tax)

Tangible equity ("TNAV")

#### Average TNAV

Fair value of own debt, DVA and other adjustments

Average TNAV excluding fair value of own debt, DVA and other adjustments (RoTE TNAV)

| 10,376    | 10,375    | 10,347       | 10,346    | 10,346    | 10,347     |
|-----------|-----------|--------------|-----------|-----------|------------|
| 14,600    | 14,588    | 14,277       | 14,274    | 14,268    | 14,277     |
| 22,414    | 24,414    | 22,414       | 20,914    | 20,914    | 22,414     |
| 6,509     | 6,016     | 8,833        | 3,622     | (301)     | 8,833      |
| 144,319   | 143,817   | 140,572      | 142,748   | 141,809   | 140,572    |
| 198,218   | 199,210   | 196,443      | 191,904   | 187,036   | 196,443    |
| 8,546     | 8,506     | 8,552        | 8,357     | 8,185     | 8,552      |
| 206,764   | 207,716   | 204,995      | 200,261   | 195,221   | 204,995    |
| 2,976,005 | 2,958,629 | 2,984,164    | 2,955,935 | 2,922,798 | 2,984,164  |
|           |           |              |           |           |            |
| 1,072,374 | 1,053,790 | 1,052,478    | 1,055,043 | 1,031,908 | 1,052,478  |
| 862,292   | 846,835   | 857,520      | 857,024   | 854,552   | 857,520    |
| 198,218   | 199,210   | 196,443      | 191,904   | 187,036   | 196,443    |
| (22,414)  | (24,414)  | (22,414)     | (20,914)  | (20,914)  | (22,414)   |
| _         | _         | _            | (1,405)   | (1,405)   | _          |
| _         | _         | _            | _         | _         | _          |
| 175,804   | 174,796   | 174,029      | 169,585   | 164,717   | 174,029    |
| (17,819)  | (17,439)  | (17,606)     | (17,325)  | (16,838)  | (17,606)   |
| 157,985   | 157,357   | 156,423      | 152,260   | 147,879   | 156,423    |
|           |           |              |           |           |            |
|           |           | Year to date |           |           | Year ended |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20    | 30-Sep-20 | 30-Jun-20 | 31-Dec-20  |
| 156,412   | 157,400   | 150,101      | 148,700   | 148,015   | 150,101    |
| 3,286     | 1,641     | 422          | (260)     | (852)     | 422        |
| 159,698   | 159,041   | 150,523      | 148,440   | 147,163   | 150,523    |
|           |           |              |           |           |            |

# HSBC HSBC Holdings plc consolidated

#### Adjusted balance sheet data - at most recent balance sheet FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

Risk-weighted assets<sup>1</sup>

#### Regulatory capital - Transitional basis (\$m)

Common equity tier 1 capital

Additional tier 1 capital

Tier 2 capital

Total regulatory capital

#### Regulatory capital - end-point basis (\$m)

#### Common equity tier 1 capital

Additional tier 1 capital

Tier 2 capital

Total regulatory capital

#### Capital ratios - transitional basis

Common equity tier 1 ratio

Tier 1 ratio

Total capital ratio

#### Capital ratios - end-point basis

Common equity tier 1 ratio

Tier 1 ratio

Total capital ratio

Leverage exposures (\$m)

Leverage Ratio

|           |           | Balance sheet date |           |           | Balance sheet date |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 1,059,511 | 1,043,131 | 1,036,817          | 1,073,130 | 1,073,848 | 1,037,987          |
| 1,669,091 | 1,654,022 | 1,641,648          | 1,613,266 | 1,609,384 | 1,642,780          |
| 862,292   | 848,789   | 854,838            | 875,457   | 888,145   | 857,520            |
| 134,606   | 134,481   | 136,050            | 133,383   | 128,446   | 136,050            |
| 23,729    | 25,715    | 24,123             | 24,027    | 24,031    | 24,123             |
| 22,787    | 22,921    | 24,250             | 24,424    | 24,765    | 24,250             |
| 181,122   | 183,117   | 184,423            | 181,834   | 177,242   | 184,423            |
|           |           |                    |           |           |                    |
| 134,606   | 134,481   | 136,050            | 133,383   | 128,446   | 136,050            |
| 22,423    | 24,409    | 22,411             | 20,910    | 20,914    | 22,411             |
| 13,662    | 13,870    | 14,743             | 14,861    | 15,021    | 14,743             |
| 170,691   | 172,760   | 173,204            | 169,154   | 164,381   | 173,204            |
|           |           |                    |           |           |                    |
| 15.6 %    | 15.9 %    | 15.9 %             | 15.6 %    | 15.0 %    | 15.9 %             |
| 18.4 %    | 18.9 %    | 18.7 %             | 18.4 %    | 17.8 %    | 18.7 %             |
| 21.0 %    | 21.6 %    | 21.5 %             | 21.2 %    | 20.7 %    | 21.5 %             |
|           |           |                    |           |           |                    |
| 15.6 %    | 15.9 %    | 15.9 %             | 15.6 %    | 15.0 %    | 15.9 %             |
| 18.2 %    | 18.8 %    | 18.5 %             | 18.0 %    | 17.5 %    | 18.5 %             |
| 19.8 %    | 20.4 %    | 20.2 %             | 19.7 %    | 19.2 %    | 20.2 %             |
| 2,968,472 | 2,930,186 | 2,897,113          | 2,857,360 | 2,801,386 | 2,897,113          |
| 5.3 %     | 5.4 %     | 5.5 %              | 5.4 %     | 5.3 %     | 5.5 %              |

# HSBC HSBC Holdings plc consolidated

| Balance sheet metrics  NAV / share (\$) at the end of the period  TNAV / share (\$) at the end of the period | \$<br>\$ | 8.69 \$<br>7.81 \$ | 8.64 \$<br>7.78 \$ | 8.62 \$<br>7.75 \$ | 8.41 \$<br>7.55 \$ |           | \$ 8.62<br>\$ 7.75 |
|--|----------|--------------------|--------------------|--------------------|--------------------|-----------|--------------------|
| Ordinary \$0.50 shares   |          | 20.222             | 20.226             | 20.404             | 20.472             | 20.462    | 20.404             |
| Basic number of ordinary shares in issue (m)   |          | 20,223             | 20,226             | 20,184             | 20,173             | 20,162    | 20,184             |
|  |          |                    | Qı                 | ıarter ended       |                    |           | Year ended         |
|  |          | 30-Jun-21          | 31-Mar-21          | 31-Dec-20          | 30-Sep-20          | 30-Jun-20 | 31-Dec-20          |
| Ordinary shares issued during the period (m)   |          | 3                  | 56                 | 1                  | 1                  | 1         | 55                 |
| of which scrip   |          | _                  | _                  | _                  | _                  | _         | _                  |
| Shares bought back during the period (m)   |          | _                  | _                  | _                  | _                  | _         | _                  |
| Other movements in basic number of ordinary shares during the period   |          | (6)                | (14)               | 10                 | 10                 | (11)      | (77)               |
| Average basic number of ordinary shares outstanding during the period (m)                                    |          | 20,227             | 20,191             | 20,179             | 20,166             | 20,190    | 20,169             |
| Balance sheet data - significant items- Totals (\$m)   |          |                    |                    |                    |                    |           |                    |
| Risk-weighted assets - disposals   |          | _                  | _                  | _                  | _                  | _         | _                  |
| Balance sheet data - currency translation on reported items- Totals (\$m)                                    |          |                    |                    |                    |                    |           |                    |
| Loans and advances to customers (net)  |          |                    | 2,924              | (1,170)            | 31,790             | 55,167    |                    |
| Customer accounts  |          |                    | 4,003              | (1,132)            | 44,552             | 77,004    |                    |
| Risk-weighted assets <sup>1</sup>  |          |                    | 1,954              | (2,682)            | 18,433             | 33,593    |                    |

<sup>1</sup> Risk-weighted assets figures presented in the data pack are calculated using the regulatory transitional arrangements for IFRS 9 in article 473a of the Capital Requirements Regulation.

# HSBC Holdings plc

#### **Net Interest Margin**

#### Average balances during period (\$m)

Short-term funds and loans and advances to banks Loans and advances to customers Reverse repurchase agreements – non-trading Financial investments Other interest-earning assets

## Total interest-earning assets

Interest income during period (\$m)

Short-term funds and loans and advances to banks Loans and advances to customers

Reverse repurchase agreements – non-trading

Financial investments

Other interest-earning assets

Total

#### Average balances during period (\$m)

Deposits by banks
Customer accounts
Repurchase agreements – non-trading
Debt securities in issue – non-trading
Other interest-bearing liabilities
Total interest-bearing liabilities
Non-interest bearing current accounts

#### Interest expense during period (\$m)

Deposits by banks
Customer accounts
Repurchase agreements – non-trading
Debt securities in issue – non-trading
Other interest-bearing liabilities
Total

| Net interest margin (%) | Net | interest | margin | (%) |
|-------------------------|-----|----------|--------|-----|
|-------------------------|-----|----------|--------|-----|

|           |           | Quarter to date |           |           | Year to date |
|-----------|-----------|-----------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| 451,441   | 391,270   | 348,680         | 332,291   | 286,614   | 298,255      |
| 1,065,218 | 1,062,715 | 1,051,692       | 1,051,522 | 1,047,307 | 1,046,795    |
| 191,927   | 211,034   | 225,791         | 217,516   | 211,848   | 221,901      |
| 438,848   | 458,435   | 470,099         | 481,113   | 467,079   | 463,542      |
| 51,519    | 55,464    | 62,741          | 59,012    | 65,330    | 62,407       |
| 2,198,953 | 2,178,918 | 2,159,003       | 2,141,454 | 2,078,178 | 2,092,900    |
| 267       | 240       | 247             | 257       | 277       | 1,264        |
| 6,524     | 6,489     | 6,663           | 6,750     | 7,444     | 29,391       |
| 224       | 262       | 271             | 256       | 384       | 1,819        |
| 1,676     | 1,715     | 1,797           | 1,895     | 2,048     | 8,143        |
| 283       | 279       | 323             | 297       | 219       | 1,139        |
| 8,974     | 8,985     | 9,301           | 9,455     | 10,372    | 41,756       |
|           |           |                 |           |           |              |
| 74,029    | 72,767    | 73,622          | 64,908    | 66,641    | 65,536       |
| 1,366,651 | 1,343,405 | 1,318,889       | 1,289,726 | 1,228,367 | 1,254,249    |
| 107,868   | 108,466   | 107,666         | 115,148   | 122,228   | 125,376      |
| 194,612   | 203,552   | 210,501         | 221,507   | 224,735   | 219,610      |
| 67,541    | 69,221    | 74,224          | 76,861    | 80,124    | 76,395       |
| 1,810,701 | 1,797,411 | 1,784,902       | 1,768,150 | 1,722,095 | 1,741,166    |
| 316,041   | 305,390   | 294,420         | 272,658   | 266,841   | 267,944      |
|           |           |                 |           |           | 222          |
| 56        | 51        | 57              | 47        | 92        | 330          |
| 1,007     | 1,015     | 1,116           | 1,292     | 1,670     | 6,478        |
| 81        | 85        | 106             | 103       | 130       | 963          |
| 910       | 953       | 1,043           | 1,182     | 1,257     | 4,944        |
| 336       | 367       | 360             | 381       | 326       | 1,463        |
| 2,390     | 2,471     | 2,682           | 3,005     | 3,475     | 14,178       |
| 1.20 %    | 1.21 %    | 1.22 %          | 1.20 %    | 1.33 %    | 1.32 %       |

## **Wealth and Personal Banking**

|  |           | Q         | uarter ended    |           |           | Year to date       |
|--|-----------|-----------|-----------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 3,561     | 3,505     | 3,550           | 3,478     | 3,689     | 15,085             |
| Net fee income   | 1,413     | 1,628     | 1,326           | 1,391     | 1,224     | 5,408              |
| Other operating income/(expense)   | 733       | 560       | 444             | 540       | 743       | 1,506              |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,707     | 5,693     | 5,320           | 5,409     | 5,656     | 21,999             |
| Change in expected credit losses and other credit impairment charges                             | 34        | 18        | (310)           | (343)     | (1,094)   | (2,855)            |
| Total operating expenses   | (3,943)   | (3,874)   | (4,006)         | (3,871)   | (3,745)   | (15,446)           |
| of which: staff expenses   | (1,516)   | (1,576)   | (1,588)         | (1,438)   | (1,322)   | (5,801)            |
| Share of profit in associates and joint ventures   | 3         | 8         | 4               | 10        | (4)       | 6                  |
| Profit/(loss) before tax   | 1,801     | 1,845     | 1,008           | 1,205     | 813       | 3,704              |
| Reported Significant items - Totals (\$m)  |           |           |                 |           |           |                    |
| Revenue  | _         | (1)       | (1)             | (32)      | 26        | (14)               |
| ECL  | _         | _         | _               | _         | _         | _                  |
| Operating expenses   | (149)     | (68)      | (10)            | (189)     | (215)     | (422)              |
| Share of profit in associates and joint ventures   | _         | _         | _               | _         | _         | _                  |
| Adjusted (\$m)   |           |           |                 |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,707     | 5,714     | 5,420           | 5,620     | 5,922     | 22,013             |
| of which: net interest income  | 3,561     | 3,521     | 3,617           | 3,629     | 3,853     | 15,090             |
| of which: net fee income   | 1,414     | 1,632     | 1,345           | 1,422     | 1,280     | 5,408              |
| Change in expected credit losses and other credit impairment charges                             | 34        | 18        | (319)           | (371)     | (1,194)   | (2,855)            |
| Total operating expenses   | (3,794)   | (3,821)   | (4,072)         | (3,813)   | (3,750)   | (15,024)           |
| Share of profit in associates and joint ventures   | 3         | 8         | 5               | 10        | (4)       | 6                  |
| Profit/(loss) before tax   | 1,950     | 1,919     | 1,034           | 1,446     | 974       | 4,140              |
| Earnings metrics - adjusted  |           |           |                 |           |           |                    |
| Return on average tangible equity (annualised, YTD) <sup>1</sup>                                 | 17.9 %    | 18.8 %    | 9.1 %           | 7.6 %     | 6.0 %     | 9.1 %              |
|  |           | Bala      | ance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 495,465   | 478,784   | 474,088         | 464,193   | 434,000   | 474,088            |
| Loans and advances to customers (net)  | 491,320   | 474,260   | 469,186         | 459,516   | 429,487   | 469,186            |
| Total external assets  | 912,479   | 880,152   | 881,918         | 851,093   | 814,719   | 881,918            |
| Customer accounts  | 841,257   | 842,532   | 834,759         | 793,612   | 775,870   | 834,759            |
| Risk-weighted assets   | 184,973   | 171,945   | 172,787         | 173,160   | 161,744   | 172,787            |
| Adjusted balance sheet data - at most recent balance sheet date FX rates (\$m)                   |           |           |                 |           |           |                    |
| Loans and advances to customers (net)  | 491,320   | 475,554   | 469,218         | 475,527   | 456,263   | 469,186            |
| Customer accounts  | 841,257   | 844,303   | 834,376         | 813,740   | 810,137   | 834,759            |
| Risk-weighted assets   | 184,973   | 172,427   | 172,272         | 176,897   | 168,309   | 172,787            |

# HSBC Wealth and Personal Banking

## Management View of Adjusted Revenue - at originally reported average FX rates (\$m)<sup>2</sup> Wealth

- investment distribution
- life insurance manufacturing
- Private Banking
  - Net interest income
- Non interest income

## asset managementPersonal Banking

Net interest income

Non interest income

Other

Net operating income

## Management View of Adjusted Revenue - at most recent period average FX rates $(\$m)^2$ Wealth

- investment distribution
- life insurance manufacturing
- Private Banking

Net interest income

Non interest income

asset management

#### Personal Banking

Net interest income

Non interest income

Other

Net operating income

|           | Q         | uarter ended |           |           | Year to date |
|-----------|-----------|--------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20    | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| 2,439     | 2,382     | 2,053        | 2,160     | 2,183     | 7,818        |
| 826       | 1,025     | 736          | 872       | 719       | 3,209        |
| 871       | 568       | 628          | 601       | 793       | 1,816        |
| 446       | 488       | 407          | 418       | 410       | 1,746        |
| 163       | 156       | 156          | 142       | 159       | 670          |
| 283       | 332       | 251          | 276       | 251       | 1,076        |
| 296       | 301       | 282          | 269       | 261       | 1,047        |
| 3,093     | 3,051     | 3,043        | 2,999     | 3,063     | 12,938       |
| 2,753     | 2,703     | 2,721        | 2,686     | 2,818     | 11,708       |
| 340       | 348       | 322          | 313       | 245       | 1,230        |
| 175       | 261       | 225          | 282       | 384       | 1,257        |
| 5,707     | 5,694     | 5,321        | 5,441     | 5,630     | 22,013       |
|           |           |              |           |           |              |
| 2,439     | 2,386     | 2,072        | 2,198     | 2,252     | 7,818        |
| 826       | 1,026     | 743          | 886       | 738       | 3,209        |
| 871       | 569       | 630          | 607       | 807       | 1,816        |
| 446       | 489       | 412          | 428       | 430       | 1,746        |
| 163       | 157       | 158          | 145       | 167       | 670          |
| 283       | 332       | 254          | 283       | 263       | 1,076        |
| 296       | 302       | 287          | 277       | 277       | 1,047        |
| 3,093     | 3,068     | 3,120        | 3,127     | 3,254     | 12,938       |
| 2,753     | 2,720     | 2,790        | 2,804     | 2,994     | 11,708       |
| 340       | 348       | 330          | 323       | 260       | 1,230        |
| 175       | 260       | 228          | 295       | 416       | 1,257        |
| 5,707     | 5,714     | 5,420        | 5,620     | 5,922     | 22,013       |
|           |           |              |           |           |              |

## **Wealth and Personal Banking**

| Reported revenue significant items (\$m)   |       |       |       |        |        |       |
|--|-------|-------|-------|--------|--------|-------|
| Customer redress programmes  | (1)   | (1)   | _     | (31)   | 26     | (5)   |
| Disposals, acquisitions and investment in new businesses                                   | _     | _     | (1)   | (1)    | _      | (9)   |
| Fair value movement on financial instruments   | 1     | _     | _     | _      | _      | _     |
| Restructuring and other related costs  | _     | _     | _     | _      | _      | _     |
| Reported cost significant items (\$m)  |       |       |       |        |        |       |
| Costs of structural reform   | _     | _     | _     | _      | _      | _     |
| Customer redress programmes  | (25)  | 12    | 109   | 4      | (48)   | 64    |
| Disposals, acquisitions and investment in new businesses                                   |       | _     | _     | _      | _      | _     |
| Impairment of goodwill and other intangibles   | _     | _     | 15    | (224)  | (85)   | (294) |
| Past service costs of guaranteed minimum pension benefits equalisation                     | _     | _     | _     | _      | _      | _     |
| Restructuring and other related costs  | (124) | (80)  | (134) | 31     | (82)   | (192) |
| Settlements and provisions in connection with legal and regulatory matters                 | · -   | _     | · –   | _      | _      | · -   |
| Share of profit in associates and joint ventures significant items (\$m)                   |       |       |       |        |        |       |
| Impairment of goodwill   | _     | _     | _     | _      | _      | _     |
| impairment of goodwiii   |       | _     | _     | _      |        | _     |
| Reported Balance sheet data - significant items- Totals (\$m)                              |       |       |       |        |        |       |
| Risk-weighted assets - disposals   | _     | _     | _     | _      | _      | _     |
| Reconciling items - Currency translation on reported items- Totals (\$m)                   |       |       |       |        |        |       |
| Revenue  |       | 20    | 102   | 177    | 294    |       |
| ECL  |       |       | (9)   | (28)   | (100)  |       |
| Operating expenses   |       | (15)  | (75)  | (126)  | (237)  |       |
| Share of profit in associates and joint ventures   |       | _     | 1     | · _    |        |       |
|  |       |       |       |        |        |       |
| Currency translation on revenue significant items  |       | _     | 3     | (2)    | 2      |       |
| Currency translation on operating expense significant items                                |       | _     | 1     | 5      | (17)   |       |
| Currency translation on share of profit in associates and joint ventures significant items |       | _     | _     | _      | _      |       |
| Loans and advances to customers (net)  |       | 1,294 | 32    | 16,011 | 26,776 |       |
| Customer accounts  |       | 1,771 | (383) | 20,128 | 34,267 |       |
| Risk-weighted assets   |       | 482   | (515) | 3,737  | 6,565  |       |
|  |       | 702   | (313) | 5,757  | 0,505  |       |

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> With effect from the first quarter of 2021, certain items within the management view of adjusted revenue have been renamed. 'Wealth Management' has been renamed 'Wealth' and 'Retail Banking' has been renamed 'Personal Banking'.

## **Commercial Banking**

|  |           |           | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 2,204     | 2,182     | 2,210              | 2,208     | 2,287     | 9,301              |
| Net fee income   | 898       | 888       | 808                | 787       | 734       | 3,225              |
| Other operating income   | 219       | 279       | 128                | 153       | 246       | 768                |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,321     | 3,349     | 3,146              | 3,148     | 3,267     | 13,294             |
| Change in expected credit losses and other credit impairment charges                             | 19        | 230       | (874)              | (354)     | (2,151)   | (4,754)            |
| Total operating expenses   | (1,785)   | (1,759)   | (1,916)            | (1,587)   | (1,698)   | (6,900)            |
| of which: staff expenses   | (659)     | (640)     | (789)              | (619)     | (577)     | (2,606)            |
| Share of profit in associates and joint ventures   | _         | 1         | (1)                | _         | _         | (1)                |
| Profit/(loss) before tax   | 1,555     | 1,821     | 355                | 1,207     | (582)     | 1,639              |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | 1         | 18        | (1)                | (17)      | _         | (18)               |
| ECL  | _         | _         | _                  | _         | _         | _                  |
| Operating expenses   | (16)      | (3)       | (152)              | 48        | (105)     | (211)              |
| Share of profit in associates and joint ventures   | `_'       | _         | · ,                | _         | · ,       |                    |
| •  |           |           |                    |           |           |                    |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,320     | 3,346     | 3,221              | 3,284     | 3,468     | 13,312             |
| of which: net interest income  | 2,204     | 2,171     | 2,254              | 2,301     | 2,412     | 9,317              |
| of which: net fee income   | 898       | 893       | 830                | 817       | 783       | 3,225              |
| Change in expected credit losses and other credit impairment charges                             | 19        | 232       | (901)              | (365)     | (2,326)   | (4,754)            |
| Total operating expenses   | (1,769)   | (1,763)   | (1,802)            | (1,696)   | (1,696)   | (6,689)            |
| Share of profit in associates and joint ventures   | _         | 1         | _                  | _         | (1)       | (1)                |
| Profit/(loss) before tax   | 1,570     | 1,816     | 518                | 1,223     | (555)     | 1,868              |
| Earnings metrics - adjusted  |           |           |                    |           |           |                    |
| Return on average tangible equity (annualised, YTD) <sup>1</sup>                                 | 11.1 %    | 11.5 %    | 1.3 %              | 1.1 %     | (1.6)%    | 1.3 %              |
|  |           |           |                    |           | (===,,=   |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 358,460   | 351,236   | 351,098            | 350,947   | 351,687   | 351,098            |
| Loans and advances to customers (net)  | 350,945   | 343,623   | 343,182            | 343,702   | 344,567   | 343,182            |
| Total external assets  | 624,042   | 605,417   | 570,295            | 555,635   | 549,530   | 570,295            |
| Customer accounts  | 485,689   | 470,872   | 470,428            | 431,021   | 418,263   | 470,428            |
| Risk-weighted assets   | 332,084   | 326,818   | 327,734            | 332,378   | 330,887   | 327,734            |
| Adjusted balance sheet data at most recent balance sheet date FX rates (\$m)                     |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 350,945   | 344,717   | 342,951            | 353,701   | 362,094   | 343,182            |
| Customer accounts  | 485,689   | 472,345   | 470,686            | 444,698   | 441,427   | 470,428            |
| Risk-weighted assets   | 332,084   | 327,809   | 327,025            | 342,018   | 347,910   | 327,734            |
|  |           |           |                    |           |           |                    |

## **Commercial Banking**

#### Management View of Adjusted Revenue - at originally reported average FX rates (\$m)

Global Trade and Receivables Finance

Credit and Lending

Global Liquidity and Cash Management<sup>2</sup>

Markets products, Insurance and Investments and other

– of which: share of revenue from Markets and Securities Services and Banking products

Net operating income

#### Management View of Adjusted Revenue - at most recent period average FX rates (\$m)

Global Trade and Receivables Finance

Credit and Lending

Global Liquidity and Cash Management<sup>2</sup>

Markets products, Insurance and Investments and other

 $-\ of\ which: share\ of\ revenue\ from\ Markets\ and\ Securities\ Services\ and\ Banking\ products$ 

Net operating income

#### Reported Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movement on financial instruments

Restructuring and other related costs

#### Reported Cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           | Q         | uarter ended |           |           | Year to date |
|-----------|-----------|--------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20    | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| 478       | 455       | 423          | 429       | 423       | 1,744        |
| 1,497     | 1,468     | 1,457        | 1,442     | 1,359     | 5,640        |
| 879       | 862       | 898          | 920       | 1,003     | 4,146        |
| 466       | 546       | 369          | 374       | 482       | 1,782        |
| 265       | 259       | 231          | 221       | 211       | 920          |
| 3,320     | 3,331     | 3,147        | 3,165     | 3,267     | 13,312       |
| 478       | 456       | 430          | 440       | 443       | 1,744        |
| 1,497     | 1,477     | 1,499        | 1,499     | 1,449     | 5,640        |
| 879       | 866       | 917          | 952       | 1,053     | 4,146        |
| 466       | 547       | 375          | 393       | 523       | 1,782        |
| 265       | 260       | 236          | 230       | 224       | 920          |
| 3,320     | 3,346     | 3,221        | 3,284     | 3,468     | 13,312       |
|           |           |              |           |           |              |
| 1         | 19        | 1            | (17)      | _         | (16)         |
| _         | _         | _            | _         | _         | _            |
| _         | 1         | (1)          | _         | _         | (1)          |
| _         | (2)       | (1)          | _         | _         | (1)          |
|           |           |              |           |           |              |
| _         | _         | _            | _         | _         | _            |
| _         | _         | _            | _         | (1)       | (1)          |
| _         | _         | _            | _         | _         | _            |
| _         | _         | (1)          | (3)       | (41)      | (45)         |
| _         | _         | _            | _         | _         | _            |
| (16)      | (3)       | (151)        | 51        | (63)      | (165)        |
| _         | _         | _            | _         | _         | _            |

## **Commercial Banking**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | - | _     | _        | _        | _      | - |
|---|---|-------|----------|----------|--------|---|
| Reported Balance sheet data - significant items- Totals (\$m)                                   |   |       |          |          |        |   |
| Risk-weighted assets - disposals  | _ | _     | _        | _        | _      | _ |
| Reconciling items Currency translation on reported items - Totals (\$m)                         |   |       |          |          |        |   |
| Revenue   |   | 16    | 75       | 118      | 201    |   |
| ECL   |   | 2     | (27)     | (11)     | (175)  |   |
| Operating expenses  |   | (7)   | (42)     | (58)     | (114)  |   |
| Share of profit in associates and joint ventures  |   | _     | 1        | _        | (1)    |   |
| Currency translation on revenue significant items   |   | 1     | 1        | (1)      | _      |   |
| Currency translation on operating expense significant items                                     |   | 1     | (4)      | (1)      | (11)   |   |
| Currency translation on share of profit in associates and joint ventures significant items      |   | _     | (4)<br>— | <u> </u> | (11)   |   |
| currency translation on share of profit in associates and joint ventures significant items      |   | _     | _        | _        | _      |   |
| Loans and advances to customers (net)   |   | 1,094 | (231)    | 9,999    | 17,527 |   |
| Customer accounts   |   | 1,473 | 258      | 13,677   | 23,164 |   |
| Risk-weighted assets  |   | 991   | (709)    | 9,640    | 17,023 |   |

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> With effect from January 2021, a change in the transfer pricing methodology resulted in a reduction in revenue for GLCM, offset in Other, leaving CMB quarterly revenue unchanged. All prior quarters have be re-presented on the revised basis.

## **Global Banking and Markets**

|  |           | (         | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 999       | 1,025     | 1,106              | 1,040     | 1,123     | 4,518              |
| Net fee income   | 909       | 950       | 841                | 818       | 843       | 3,267              |
| Other operating income   | 1,580     | 2,240     | 1,352              | 1,652     | 2,274     | 7,209              |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,488     | 4,215     | 3,299              | 3,510     | 4,240     | 14,994             |
| Change in expected credit losses and other credit impairment charges                             | 224       | 190       | 9                  | (100)     | (573)     | (1,209)            |
| Total operating expenses   | (2,482)   | (2,576)   | (2,604)            | (2,412)   | (2,801)   | (10,169)           |
| of which: staff expenses   | (1,048)   | (1,042)   | (1,179)            | (999)     | (853)     | (3,973)            |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
| Profit/(loss) before tax   | 1,230     | 1,829     | 704                | 998       | 866       | 3,616              |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | (98)      | (77)      | (212)              | (104)     | (179)     | (309)              |
| ECL  | _         | _         | _                  | _         | _         | _                  |
| Operating expenses   | (44)      | (29)      | (134)              | (130)     | (625)     | (905)              |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,586     | 4,308     | 3,580              | 3,753     | 4,680     | 15,303             |
| of which: net interest income  | 999       | 1,023     | 1,114              | 1,067     | 1,165     | 4,518              |
| of which: net fee income   | 907       | 949       | 843                | 832       | 874       | 3,267              |
| Change in expected credit losses and other credit impairment charges                             | 224       | 190       | 7                  | (102)     | (634)     | (1,209)            |
| Total operating expenses   | (2,438)   | (2,560)   | (2,540)            | (2,390)   | (2,352)   | (9,264)            |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
| Profit/(loss) before tax   | 1,372     | 1,938     | 1,047              | 1,261     | 1,694     | 4,830              |
| Earnings metrics - adjusted  |           |           |                    |           |           |                    |
| Return on average tangible equity (annualised, YTD) <sup>1</sup>                                 | 10.7 %    | 12.1 %    | 6.7 %              | 6.9 %     | 7.7 %     | 6.7 %              |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 217,292   | 222,660   | 226,024            | 238,670   | 244,937   | 226,024            |
| Loans and advances to customers (net)  | 216,098   | 221,223   | 224,364            | 236,902   | 243,355   | 224,364            |
| Total external assets  | 1,258,694 | 1,281,710 | 1,347,440          | 1,380,766 | 1,390,006 | 1,347,440          |
| Customer accounts  | 341,242   | 335,823   | 336,983            | 343,365   | 337,573   | 336,983            |
| Risk-weighted assets   | 255,158   | 254,587   | 265,147            | 267,162   | 277,633   | 265,147            |
| Adjusted balance sheet data - at most recent balance sheet date FX rates (\$m)                   |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 216,098   | 221,759   | 223,395            | 242,638   | 254,126   | 224,364            |
| Customer accounts  | 341,242   | 336,577   | 335,977            | 354,077   | 357,082   | 336,983            |
| Risk-weighted assets   | 255,158   | 255,036   | 263,959            | 271,679   | 286,594   | 265,147            |
|  |           |           |                    |           |           |                    |

## **Global Banking and Markets**

| _  |
|--|
| Management View of Adjusted Revenue - at originally reported average FX rates (\$m) <sup>2</sup> |
| Markets and Securities Services  |
| Securities Services  |
| Global Debt Markets  |
| Global Foreign Exchange  |
| Equities   |
| Securities Financing   |
| Credit and Funding Valuation Adjustments   |
| Banking  |
| Global Trade and Receivables Finance   |
| Global Liquidity and Cash Management   |
| Credit & Lending   |
| Capital Markets & Advisory   |
| Other  |
| GBM Other  |
| Principal Investments  |
| Other  |
| Net operating income   |
|  |
| Management View of Adjusted Revenue - at most recent period average FX rates (\$m) <sup>2</sup>  |
| Markets and Securities Services  |
| Securities services  |
| Global Debt Markets  |
| Global Foreign Exchange  |
| Equities   |
| Securities Financing   |
| Credit and Funding Valuation Adjustments   |
| Banking  |
| Global Trade and Receivables Finance   |
| Global Liquidity and Cash Management   |
| Credit & Lending   |
| Capital Markets & Advisory   |
| Other  |
| GBM Other  |
| Principal Investments  |
| ·  |
| Other  |
| Net operating income   |

|           | Q         | uarter ended |           | -         | Year to date |
|-----------|-----------|--------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20    | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| 1,941     | 2,492     | 1,919        | 2,022     | 2,558     | 8,787        |
| 472       | 452       | 439          | 409       | 434       | 1,792        |
| 317       | 396       | 118          | 300       | 733       | 1,415        |
| 728       | 952       | 820          | 827       | 1,053     | 4,046        |
| 223       | 419       | 298          | 226       | 47        | 831          |
| 198       | 240       | 174          | 228       | 300       | 955          |
| 3         | 33        | 70           | 32        | (9)       | (252)        |
| 1,661     | 1,630     | 1,571        | 1,595     | 1,692     | 6,599        |
| 180       | 178       | 167          | 173       | 180       | 686          |
| 448       | 444       | 465          | 454       | 483       | 2,005        |
| 658       | 654       | 649          | 672       | 652       | 2,622        |
| 320       | 291       | 253          | 278       | 362       | 1,033        |
| 55        | 63        | 37           | 18        | 15        | 253          |
| (16)      | 170       | 21           | (3)       | 169       | (83)         |
| 64        | 173       | 74           | 52        | 223       | 114          |
| (80)      | (3)       | (53)         | (55)      | (54)      | (197)        |
| 3,586     | 4,292     | 3,511        | 3,614     | 4,419     | 15,303       |
|           |           |              |           |           |              |
| 1,941     | 2,497     | 1,946        | 2,085     | 2,681     | 8,787        |
| 472       | 452       | 441          | 421       | 457       | 1,792        |
| 317       | 398       | 119          | 308       | 778       | 1,415        |
| 728       | 953       | 829          | 850       | 1,097     | 4,046        |
| 223       | 420       | 305          | 236       | 44        | 831          |
| 198       | 241       | 179          | 235       | 317       | 955          |
| 3         | 33        | 73           | 35        | (12)      | (252)        |
| 1,661     | 1,632     | 1,590        | 1,642     | 1,778     | 6,599        |
| 180       | 178       | 169          | 178       | 191       | 686          |
| 448       | 443       | 468          | 464       | 500       | 2,005        |
| 658       | 656       | 663          | 693       | 684       | 2,622        |
| 320       | 292       | 257          | 289       | 389       | 1,033        |
| 55        | 63        | 33           | 18        | 14        | 253          |
| (16)      | 179       | 44           | 26        | 221       | (83)         |
| 64        | 173       | 71           | 54        | 229       | 114          |
| (80)      | 6         | (27)         | (28)      | (8)       | (197)        |
| 3,586     | 4,308     | 3,580        | 3,753     | 4,680     | 15,303       |

## **Global Banking and Markets**

| Reported Revenue significant items (\$m)   |        |      |         |         |        |       |
|--|--------|------|---------|---------|--------|-------|
| Customer redress programmes  | _      | _    | _       | _       | _      | _     |
| Disposals, acquisitions and investment in new businesses                                   | _      | _    | _       | _       | _      | _     |
| Fair value movement on financial instruments   | (1)    | (12) | (64)    | (3)     | (121)  | (2)   |
| Restructuring and other related costs  | (97)   | (65) | (148)   | (101)   | (58)   | (307) |
| Provided Control (Provide Nove (Ann.)  |        |      |         |         |        |       |
| Reported Cost significant items (\$m)  |        |      |         |         |        |       |
| Costs of structural reform   | _      | _    | _       | _       | _      | _     |
| Customer redress programmes  | _      | _    | _       | _       | _      | _     |
| Disposals, acquisitions and investment in new businesses                                   | _      | _    | _       |         | (5.63) | (577) |
| Impairment of goodwill and other intangibles   | _      | _    | 1       | (11)    | (567)  | (577) |
| Past service costs of guaranteed minimum pension benefits equalisation                     | - (55) | (20) | (105)   | - (440) | (50)   | (225) |
| Restructuring and other related costs  | (44)   | (29) | (135)   | (119)   | (58)   | (326) |
| Settlements and provisions in connection with legal and regulatory matters                 | _      | _    | _       | _       | _      | (2)   |
| Share of profit in associates and joint ventures significant items (\$m)                   |        |      |         |         |        |       |
| Impairment of goodwill   | _      | _    | _       | _       | _      | _     |
|  |        |      |         |         |        |       |
| Reported Balance sheet data - significant items- Totals (\$m)                              |        |      |         |         |        |       |
| Risk-weighted assets - disposals   | _      | _    | _       | _       | _      | _     |
|  |        |      |         |         |        |       |
| Reconciling items Currency translation on reported items - Totals (\$m)                    |        |      |         |         |        |       |
| Revenue  |        | 14   | 60      | 137     | 247    |       |
| ECL  |        | _    | (2)     | (2)     | (61)   |       |
| Operating expenses   |        | (13) | (75)    | (113)   | (250)  |       |
| Share of profit in associates and joint ventures   |        | _    | _       | _       | _      |       |
|  |        |      |         |         |        |       |
| Currency translation on revenue significant items  |        | (2)  | (9)     | (2)     | (14)   |       |
| Currency translation on operating expense significant items                                |        | _    | (5)     | (5)     | (74)   |       |
| Currency translation on share of profit in associates and joint ventures significant items |        | _    | _       | _       | _      |       |
| Loops and advances to sustamors (not)  |        | F2C  | (000)   | E 720   | 10 774 |       |
| Loans and advances to customers (net)  |        | 536  | (969)   | 5,736   | 10,771 |       |
| Customer accounts  |        | 754  | (1,006) | 10,712  | 19,509 |       |
| Risk-weighted assets   |        | 449  | (1,188) | 4,517   | 8,961  |       |

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> With effect from the first quarter of 2021, the management view of adjusted revenue has been revised to align with changes to the management responsibilities of the business and how we assess business performance. All prior quarters have been represented on the new basis.

## **Corporate Centre**

|  |           |           | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | (180)     | (198)     | (247)              | (276)     | (202)     | (1,326)            |
| Net fee income   | (9)       | (3)       | (8)                | (15)      | 2         | (26)               |
| Other operating income   | 238       | (70)      | 247                | 151       | 96        | 1,494              |
| Net operating income before change in expected credit losses and other credit impairment charges | 49        | (271)     | (8)                | (140)     | (104)     | 142                |
| Change in expected credit losses and other credit impairment charges                             | 7         | (3)       | 1                  | 12        | (14)      | 1                  |
| Total operating expenses   | (350)     | (318)     | (1,338)            | (171)     | (431)     | (1,917)            |
| of which: staff expenses   | (1,466)   | (1,663)   | (1,523)            | (1,427)   | (1,454)   | (5,696)            |
| Share of profit in associates and joint ventures   | 768       | 876       | 663                | (37)      | 541       | 1,592              |
| Profit/(loss) before tax   | 474       | 284       | (682)              | (336)     | (8)       | (182)              |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | 138       | (227)     | 147                | 15        | 62        | 404                |
| ECL  | _         | _         | _                  | _         | _         | _                  |
| Operating expenses   | (332)     | (224)     | (462)              | (359)     | (468)     | (1,435)            |
| Share of profit in associates and joint ventures   | _         | _         | _                  | (462)     | _         | (462)              |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | (89)      | (44)      | (152)              | (158)     | (186)     | (262)              |
| of which: net interest expense   | (179)     | (200)     | (249)              | (284)     | (205)     | (1,326)            |
| of which: net fee income/(expense)   | (8)       | (3)       | (9)                | (15)      | 2         | (26)               |
| Change in expected credit losses and other credit impairment charges                             | 7         | (1)       | 1                  | 13        | (16)      | 1                  |
| Total operating expenses   | (18)      | (94)      | (874)              | 207       | 76        | (482)              |
| Share of profit in associates and joint ventures   | 768       | 880       | 677                | 449       | 604       | 2,054              |
| Profit/(loss) before tax   | 668       | 741       | (348)              | 511       | 478       | 1,311              |
| Earnings metrics - adjusted  |           |           |                    |           |           |                    |
| Return on average tangible equity (annualised, YTD) <sup>1</sup>                                 | 5.1 %     | 7.4 %     | 3.1 %              | 4.6 %     | 4.7 %     | 3.1 %              |
| retain on artists tangore equity (amounted) 115/   | 5.2 %     | 71.70     | 5,17,0             |           | ,,        |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 1,157     | 1,112     | 1,268              | 1,233     | 1,284     | 1,268              |
| Loans and advances to customers (net)  | 1,148     | 1,101     | 1,255              | 1,220     | 1,272     | 1,255              |
| Total external assets  | 180,790   | 191,350   | 184,511            | 168,441   | 168,543   | 184,511            |
| Customer accounts  | 903       | 792       | 610                | 716       | 674       | 610                |
| Risk-weighted assets   | 90,077    | 93,485    | 91,852             | 84,324    | 84,288    | 91,852             |
| Adjusted balance sheet data at most recent balance sheet date FX rates (\$m)                     |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 1,148     | 1,101     | 1,253              | 1,264     | 1,365     | 1,255              |
| Customer accounts  | 903       | 797       | 609                | 751       | 738       | 610                |
| Risk-weighted assets   | 90,077    | 93,517    | 91,582             | 84,863    | 85,332    | 91,852             |
|  |           |           |                    |           |           |                    |

### **Corporate Centre**

Management View of Adjusted Revenue - at originally reported average FX rates (\$m)

Central Treasury

Legacy Credit

Other

Net operating income

Memo

Markets Treasury previously reported in Corporate Centre - now allocated to global businesses<sup>2</sup>

Management View of Adjusted Revenue - at most recent period average FX rates (\$m)

Central Treasury

Legacy Credit

Other

Net operating income

Memo

Markets Treasury previously reported in Corporate Centre - now allocated to global businesses<sup>2</sup>

Reported Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movement on financial instruments

Restructuring and other related costs

Reported Cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| -         |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| (27)      | (28)      | (12)          | (32)      | (64)      | 156          |
| 7         | 9         | 3             | 28        | 43        | (17)         |
| (69)      | (25)      | (146)         | (151)     | (145)     | (401)        |
| (89)      | (44)      | (155)         | (155)     | (166)     | (262)        |
|           |           |               |           |           |              |
| 515       | 805       | 610           | 671       | 772       | 2,809        |
|           |           |               |           |           |              |
| (27)      | (28)      | (12)          | (32)      | (64)      | 156          |
| 7         | 9         | 3             | 28        | 41        | (17)         |
| (69)      | (25)      | (143)         | (154)     | (163)     | (401)        |
| (89)      | (44)      | (152)         | (158)     | (186)     | (262)        |
|           |           |               |           |           |              |
| 515       | 806       | 609           | 679       | 801       | 2,809        |
| _         | _         | _             | _         | _         | _            |
| _         | _         | (1)           | 1         | (1)       | (1)          |
| 45        | (228)     | 19            | 14        | 63        | 267          |
| 93        | 1         | 129           | _         | _         | 138          |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| (2)       | (2)       | (2)           | (7)       | _         | (9)          |
| -         | _         | _             | _         | _         | _            |
| -         | _         | (23)          | 181       | (332)     | (174)        |
| _         | _         | (17)          | _         | _         | (17)         |
| (330)     | (222)     | (416)         | (530)     | (132)     | (1,225)      |
| -         | _         | (4)           | (3)       | (4)       | (10)         |

## **Corporate Centre**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | - |     | _   | (462)      | -     | (462) |
|---|---|-----|---|------------|-------|-------|
| Reported Balance sheet data - significant items- Totals (\$m)                                   |   |     |   |            |       |       |
| Risk-weighted assets - disposals  | - | _   | _   | _          | -     | _     |
|   |   |     |   |            |       |       |
| Reconciling items Currency translation on reported items - Totals (\$m)                         |   |     |   |            |       |       |
| Revenue   |   | _   | 11  | (6)        | (18)  |       |
| ECL   |   | 2   | _   | 1          | (2)   |       |
| Operating expenses  |   | (2) | (11)  | (1)        | 21    |       |
| Share of profit in associates and joint ventures  |   | 4   | 14  | 24         | 63    |       |
| Currency translation on revenue significant items   |   | _   | 8   | (3)        | 2     |       |
| Currency translation on operating expense significant items                                     |   | (2) | (13)  | (20)       | (18)  |       |
| Currency translation on share of profit in associates and joint ventures significant items      |   | _   | , <u>, , , , , , , , , , , , , , , , , , </u> | , <u>,</u> | _     |       |
| Loans and advances to customers (net)   |   | _   | (2)   | 44         | 93    |       |
| Customer accounts   |   | 5   | (1)   | 35         | 64    |       |
| Risk-weighted assets  |   | 32  | (270)   | 539        | 1,044 |       |
|   |   |     |   |            |       |       |

<sup>1</sup> RoTE excluding significant items. Since 1 January 2021, the UK bank levy has no longer been excluded from the calculation of this measure. Comparative data have not been re-presented.

<sup>2</sup> At 4Q20 we renamed our Balance Sheet Management function as Markets Treasury to reflect the activities it undertakes more accurately and its relationship to our Group Treasury function more broadly.

| Europe - TOTAL   |           |           | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 1,614     | 1,528     | 1,521              | 1,391     | 1,337     | 5,695              |
| Net fee income   | 961       | 964       | 927                | 827       | 811       | 3,501              |
| Other operating income   | 2,602     | 2,560     | 2,506              | 2,271     | 2,408     | 9,223              |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,177     | 5,052     | 4,954              | 4,489     | 4,556     | 18,419             |
| Change in expected credit losses and other credit impairment charges                             | 333       | 337       | (513)              | (353)     | (2,017)   | (3,751)            |
| Total operating expenses   | (4,557)   | (4,527)   | (5,715)            | (4,058)   | (5,139)   | (18,874)           |
| of which: staff expenses   | (1,900)   | (1,971)   | (2,293)            | (1,848)   | (1,666)   | (7,324)            |
| Share of profit in associates and joint ventures   | 18        | 135       | 45                 | 6         | 50        | 1                  |
| Profit/(loss) before tax   | 971       | 997       | (1,229)            | 84        | (2,550)   | (4,205)            |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | 156       | (235)     | 102                | (90)      | _         | 242                |
| ECL  | _         | · -       | _                  | _         | _         | _                  |
| Operating expenses   | (357)     | (277)     | (648)              | (224)     | (1,276)   | (2,203)            |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
|  |           |           |                    |           |           |                    |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 5,021     | 5,347     | 5,076              | 4,924     | 5,100     | 18,177             |
| of which: net interest income  | 1,615     | 1,537     | 1,630              | 1,593     | 1,547     | 5,716              |
| Change in expected credit losses and other credit impairment charges                             | 333       | 343       | (549)              | (364)     | (2,266)   | (3,751)            |
| Total operating expenses   | (4,200)   | (4,293)   | (5,241)            | (4,074)   | (4,238)   | (16,671)           |
| Share of profit in associates and joint ventures   | 18        | 137       | 47                 | 6         | 58        | 1                  |
| Profit/(loss) before tax   | 1,172     | 1,534     | (667)              | 492       | (1,346)   | (2,244)            |
|  |           |           |                    |           |           |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 408,278   | 411,365   | 414,940            | 404,224   | 384,410   | 414,940            |
| Loans and advances to customers (net)  | 402,778   | 405,493   | 408,495            | 398,181   | 378,729   | 408,495            |
| Total external assets  | 1,294,594 | 1,301,898 | 1,337,006          | 1,307,736 | 1,262,665 | 1,337,006          |
| Customer accounts  | 663,996   | 643,162   | 629,647            | 593,172   | 562,505   | 629,647            |
| Risk-weighted assets <sup>1</sup>  | 269,873   | 271,481   | 284,322            | 281,223   | 278,500   | 284,322            |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 402,778   | 407,043   | 409,284            | 420,728   | 418,421   | 408,495            |
| Customer accounts  | 663,996   | 645,566   | 631,953            | 627,784   | 622,573   | 629,647            |
|  |           |           |                    |           |           |                    |

### Europe

| _        |        |          |           |    |
|----------|--------|----------|-----------|----|
| Europe - | Wealth | and Pers | onal Bank | in |

| Reported ( | \$m | ١ |
|------------|-----|---|
|------------|-----|---|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |           | ·         | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 1,749     | 1,804     | 1,754              | 1,608     | 1,621     | 6,490              |
| 1,150     | 1,075     | 1,055              | 1,011     | 989       | 4,182              |
| 115       | 113       | (78)               | (114)     | (497)     | (1,167)            |
| (1,445)   | (1,484)   | (1,595)            | (1,357)   | (1,534)   | (6,003)            |
| (513)     | (556)     | (597)              | (482)     | (433)     | (1,993)            |
| _         | _         | _                  | _         | _         | _                  |
| 419       | 433       | 81                 | 137       | (410)     | (680)              |
|           |           |                    |           |           |                    |
| 2         | (8)       | (8)                | (31)      | 26        | (13)               |
| _         | _         | _                  | _         | _         | _                  |
| (53)      | (48)      | 39                 | 56        | (168)     | (72)               |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| 1,747     | 1,833     | 1,847              | 1,760     | 1,789     | 6,503              |
| 1,151     | 1,091     | 1,112              | 1,123     | 1,086     | 4,187              |
| 115       | 115       | (86)               | (119)     | (559)     | (1,167)            |
| (1,392)   | (1,453)   | (1,701)            | (1,506)   | (1,519)   | (5,931)            |
| _         | _         | _                  | _         | _         | _                  |
| 470       | 495       | 60                 | 135       | (289)     | (595)              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 225,163   | 220,955   | 220,255            | 206,497   | 191,671   | 220,255            |
| 223,159   | 218,760   | 217,870            | 204,244   | 189,581   | 217,870            |
| 370,719   | 357,796   | 361,385            | 334,722   | 313,304   | 361,385            |
| 310,128   | 300,962   | 289,610            | 267,190   | 251,921   | 289,610            |
| 53,678    | 52,871    | 54,297             | 48,065    | 45,066    | 54,297             |
|           |           |                    |           |           |                    |
| 223,159   | 219,520   | 218,524            | 216,075   | 209,784   | 217,870            |
| 310,128   | 301,935   | 290,879            | 283,037   | 279,137   | 289,610            |

### Europe

#### **Europe - Commercial Banking**

| Reported ( | \$m | ١ |
|------------|-----|---|
|------------|-----|---|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |  |   | Year to date       |
|-----------|-----------|--------------------|--|---|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20                              | 30-Jun-20                               | 31-Dec-20          |
| 1,200     | 1,210     | 1,201              | 1,134                                  | 1,072                                   | 4,573              |
| 747       | 756       | 730                | 701                                    | 646                                     | 2,766              |
| 161       | 192       | (416)              | (233)                                  | (1,154)                                 | (2,022)            |
| (691)     | (727)     | (899)              | (638)                                  | (788)                                   | (3,080)            |
| (249)     | (249)     | (396)              | (241)                                  | (221)                                   | (1,094)            |
| _         |           |                    |  |   |                    |
| 670       | 675       | (114)              | 263                                    | (870)                                   | (529)              |
|           |           |                    |  |   |                    |
| 1         | 17        | (3)                | (16)                                   | _                                       | (19)               |
| _         | _         | _                  | _                                      | _                                       | _                  |
| _         | (7)       | (140)              | 55                                     | (103)                                   | (190)              |
| _         | _         |                    | _                                      |   | _                  |
|           |           |                    |  |   |                    |
| 1,199     | 1,212     | 1,269              | 1,243                                  | 1,216                                   | 4,592              |
| 748       | 748       | 774                | 779                                    | 738                                     | 2,782              |
| 161       | 195       | (442)              | (240)                                  | (1,296)                                 | (2,022)            |
| (691)     | (732)     | (792)              | (740)                                  | (762)                                   | (2,890)            |
| _         | _         | _                  | (· · · · · · · · · · · · · · · · · · · | (·/                                     | (=,555)            |
| 669       | 675       | 35                 | 263                                    | (842)                                   | (320)              |
|           |           | Balance sheet date |  |   | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20                              | 30-Jun-20                               | 31-Dec-20          |
| 124,224   | 126,733   | 129,719            | 126,195                                | 122,473                                 | 129,719            |
| 121,356   | 123,685   | 126,407            | 123,250                                | 119,628                                 | 126,407            |
| 271,509   | 263,370   | 233,042            | 219,598                                | 210,014                                 | 233,042            |
| 207,253   | 202,858   | 200,647            | 181,865                                | 169,771                                 | 200,647            |
| 112,444   | 111,942   | 115,252            | 118,664                                | 115,515                                 | 115,252            |
| ,         | ,-        | -, -               | -,                                     | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | -, -               |
| 121,356   | 124,186   | 126,644            | 130,190                                | 132,110                                 | 126,407            |
| 207,253   | 203,716   | 201,298            | 192,468                                | 187,894                                 | 200,647            |
| ,         | , -       | ,                  | ,                                      | ,                                       | -,-                |

### Europe

#### **Europe - Global Banking and Markets**

| Reported ( | \$m) | ١ |
|------------|------|---|
|------------|------|---|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           | Q         | uarter ended    |               |           | Year to date       |
|-----------|-----------|-----------------|---------------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20     | 30-Jun-20 | 31-Dec-20          |
| 1,204     | 1,506     | 1,048           | 1,168         | 1,353     | 4,476              |
| 32        | 39        | 94              | 56            | (1)       | 210                |
| 54        | 36        | (21)            | (18)          | (357)     | (569)              |
| (1,326)   | (1,357)   | (1,400)         | (1,289)       | (1,746)   | (5,717)            |
| (477)     | (478)     | (599)           | (511)         | (362)     | (1,905)            |
| _         | _         | _               | _             | _         | _                  |
| (68)      | 185       | (373)           | (139)         | (750)     | (1,810)            |
|           |           |                 |               |           |                    |
| (87)      | (63)      | (169)           | (58)          | (92)      | (249)              |
| _         | _         | _               | _             | _         | _                  |
| (25)      | (20)      | (124)           | (115)         | (604)     | (855)              |
| _         | _         | _               | _             | _         | _                  |
|           |           |                 |               |           |                    |
| 1,291     | 1,588     | 1,280           | 1,337         | 1,634     | 4,725              |
| 32        | 41        | 103             | 69            | 15        | 210                |
| 54        | 36        | (23)            | (19)          | (401)     | (569)              |
| (1,301)   | (1,351)   | (1,341)         | (1,268)       | (1,291)   | (4,862)            |
| _         | _         | _               | _             | _         | _                  |
| 44        | 273       | (84)            | 50            | (58)      | (706)              |
|           | Bala      | ance sheet date |               |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20     | 30-Jun-20 | 31-Dec-20          |
| 58,252    | 63,037    | 64,135          | 70,721        | 69,387    | 64,135             |
| 57,632    | 62,420    | 63,402          | 69,888        | 68,652    | 63,402             |
| 596,433   | 623,448   | 687,630         | 699,711       | 685,382   | 687,630            |
| 145,714   | 138,605   | 138,833         | 143,456       | 140,202   | 138,833            |
| 91,217    | 94,448    | 102,616         | 103,219       | 106,312   | 102,616            |
|           | 60 705    | 50.000          | <b>70.000</b> | <b></b>   |                    |
| 57,632    | 62,705    | 63,300          | 73,620        | 75,568    | 63,402             |
| 145,714   | 139,175   | 139,221         | 151,586       | 154,869   | 138,833            |

### Europe

#### **Europe - Corporate Centre**

| Reported | (\$m) |  |
|----------|-------|--|
|----------|-------|--|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 1,025     | 533       | 949                | 579       | 510       | 2,878              |
| (316)     | (343)     | (358)              | (376)     | (297)     | (1,462)            |
| 1         | (5)       | · -                | 13        | (9)       | 6                  |
| (1,097)   | (960)     | (1,819)            | (775)     | (1,071)   | (4,073)            |
| (662)     | (690)     | (702)              | (613)     | (650)     | (2,332)            |
| 19        | 136       | 46                 | 5         | 50        | 1                  |
| (52)      | (296)     | (824)              | (178)     | (520)     | (1,188)            |
|           |           |                    |           |           | _                  |
| 241       | (179)     | 283                | 15        | 66        | 524                |
| _         | _         | _                  | _         | _         | _                  |
| (282)     | (207)     | (426)              | (218)     | (401)     | (1,087)            |
| _         | _         | _                  | _         | _         | _                  |
| 784       | 716       | 680                | 585       | 462       | 2,354              |
| (316)     | (344)     | (359)              | (377)     | (292)     | (1,462)            |
| 1         | (4)       | 1                  | 13        | (11)      | 6                  |
| (815)     | (758)     | (1,407)            | (561)     | (667)     | (2,986)            |
| 19        | 137       | 47                 | 6         | 58        | 1                  |
| (11)      | 91        | (679)              | 43        | (158)     | (625)              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 641       | 639       | 829                | 811       | 879       | 829                |
| 631       | 628       | 816                | 799       | 868       | 816                |
| 55,933    | 57,283    | 54,951             | 53,704    | 53,965    | 54,951             |
| 902       | 737       | 557                | 661       | 611       | 557                |
| 12,534    | 12,220    | 12,157             | 11,275    | 11,607    | 12,157             |
| 631       | 631       | 816                | 842       | 958       | 816                |
| 902       | 740       | 555                | 694       | 673       | 557                |

### **Europe**

#### SIGNIFICANT ITEMS

#### **Europe - TOTAL**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### **Europe - Wealth and Personal Banking**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| _         | 18        | 1             | (48)      | 26        | (21)         |
| _         | _         | _             | _         | _         | _            |
| 48        | (236)     | (10)          | 12        | 22        | 254          |
| 108       | (17)      | 111           | (54)      | (48)      | 9            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| (27)      | 10        | 107           | (3)       | (49)      | 54           |
| _         | _         | _             | _         | _         | _            |
| _         | _         | (3)           | 184       | (984)     | (803)        |
| _         | _         | (17)          | _         | _         | (17)         |
| (330)     | (287)     | (731)         | (399)     | (242)     | (1,425)      |
| _         | _         | (4)           | (6)       | (1)       | (12)         |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | (1)       | _             | (31)      | 26        | (5)          |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| 2         | (7)       | (8)           | _         | _         | (8)          |
|           |           |               |           |           |              |
| _         | <u>_</u>  | _             | _         | _         | _            |
| (25)      | 12        | 109           | 3         | (47)      | 64           |
| (23)      | _         | 109           | -<br>-    | (47)      | —<br>—       |
| _         | _         | _             | (1)       | (44)      | (45)         |
| _         | _         | _             | (1)       | (44)      | (43)         |
| (28)      | (60)      | (70)          | 54        | (77)      | (91)         |
| (20)      | (00)      | (70)          | _         | (//)      | (51)         |
|           |           |               |           |           |              |

| Share of profit in associates and joint ventures significant items (\$m)   |      |      |       |      |      |       |
|--|------|------|-------|------|------|-------|
| Impairment of goodwill   | _    | _    | _     | _    | _    | _     |
| Europe - Commercial Banking  |      |      |       |      |      |       |
| Reported revenue significant items (\$m)                                   |      |      |       |      |      |       |
| Customer redress programmes  | _    | 20   | _     | (16) | _    | (16)  |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _    | _    | _     |
| Fair value movements on financial instruments                              | _    | _    | (1)   | _    | _    | (1)   |
| Restructuring and other related costs                                      | 1    | (3)  | (2)   | _    | _    | (2)   |
| Reported cost significant items (\$m)                                      |      |      |       |      |      |       |
| Costs of structural reform   | _    | _    | _     | _    | _    | _     |
| Customer redress programmes  | _    | _    | _     | _    | (1)  | (1)   |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _    | _    | _     |
| Impairment of goodwill and other intangibles                               | _    | _    | (3)   | _    | (41) | (44)  |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    | _    | _     | _    | _    | _     |
| Restructuring and other related costs                                      | _    | (7)  | (137) | 55   | (61) | (145) |
| Settlements and provisions in connection with legal and regulatory matters | _    | _    | _     | _    | _    | _     |
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |       |      |      |       |
| Impairment of goodwill   | _    | _    | _     | _    | _    | _     |
| Europe - Global Banking and Markets  |      |      |       |      |      |       |
| Reported revenue significant items (\$m)                                   |      |      |       |      |      |       |
| Customer redress programmes  | _    | _    | _     | _    | _    | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _    | _    | _     |
| Fair value movements on financial instruments                              | 3    | (8)  | (29)  | (3)  | (44) | (6)   |
| Restructuring and other related costs                                      | (90) | (55) | (140) | (55) | (48) | (243) |
|  |      |      |       |      |      |       |

| Reported cost significant items (\$m)                                      |       |       |              |       |       |       |
|--|-------|-------|--------------|-------|-------|-------|
| Costs of structural reform   | _     | _     | _            | _     | _     | _     |
| Customer redress programmes  | _     | _     | _            | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses                   | _     | _     | _            | _     | _     | _     |
| Impairment of goodwill and other intangibles                               | _     | _     | _            | (6)   | (567) | (573) |
| Past service costs of guaranteed minimum pension benefits equalisation     | _     | _     | _            | _     | _     | _     |
| Restructuring and other related costs                                      | (25)  | (20)  | (124)        | (109) | (37)  | (280) |
| Settlements and provisions in connection with legal and regulatory matters | -     | _     | _            | _     | _     | (2)   |
|  |       |       |              |       |       |       |
| Share of profit in associates and joint ventures significant items (\$m)   |       |       |              |       |       |       |
| Impairment of goodwill   | -     | _     | _            | _     | _     | _     |
|  |       |       |              |       |       |       |
| Europe - Corporate Centre  |       |       |              |       |       |       |
| Reported revenue significant items (\$m)                                   |       |       |              |       |       |       |
| Customer redress programmes  | _     | _     | _            | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses                   | _     | _     | _            | _     | _     | _     |
| Fair value movements on financial instruments                              | 45    | (228) | 21           | 15    | 66    | 262   |
| Restructuring and other related costs                                      | 196   | 49    | 262          | _     | _     | 262   |
|  |       |       |              |       |       |       |
| Reported cost significant items (\$m)                                      |       |       |              |       |       |       |
| Costs of structural reform   |       | _     | <del>-</del> |       | _     |       |
| Customer redress programmes  | (3)   | (3)   | (4)          | (5)   | _     | (9)   |
| Disposals, acquisitions and investment in new businesses                   | _     | _     | _            | _     |       |       |
| Impairment of goodwill and other intangibles                               | _     | _     | (1)          | 191   | (332) | (142) |
| Past service costs of guaranteed minimum pension benefits equalisation     |       | _     | (17)         | _     | _     | (17)  |
| Restructuring and other related costs                                      | (280) | (205) | (401)        | (400) | (65)  | (909) |
| Settlements and provisions in connection with legal and regulatory matters | 1     | 1     | (3)          | (4)   | (4)   | (10)  |
|  |       |       |              |       |       |       |
| Share of profit in associates and joint ventures significant items (\$m)   |       |       |              |       |       |       |
| Impairment of goodwill   | _     | _     | _            | _     | _     | _     |
| Becausilius items. Common tempelation on appeared items. Takele (Carl      |       |       |              |       |       |       |
| Reconciling items - Currency translation on reported items- Totals (\$m)   |       |       |              |       |       |       |
| Europe - TOTAL   |       | C1    | 224          | 220   | 537   |       |
| Revenue  |       | 61    | 231          | 336   |       |       |
| ECL Operating expenses   |       | 6     | (36)         | (11)  | (249) |       |
| Operating expenses   |       | (46)  | (199)        | (258) | (500) |       |
| Share of profit in associates and joint ventures                           |       | 2     | 2            | _     | 8     |       |

| Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items | 1 (3)           | 7<br>(25)<br>—          | (9)<br>(18)        | (7)<br>(125)         |
|--|-----------------|-------------------------|--------------------|----------------------|
| Loans and advances to customers (net) Customer accounts  | 1,550<br>2,404  | 789<br>2,306            | 22,547<br>34,612   | 39,692<br>60,068     |
| Europe - Wealth and Personal Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures               | 21<br>2<br>(18) | 87<br>(8)<br>(68)       | 118<br>(5)<br>(90) | 197<br>(62)<br>(171) |
| Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items |                 | 2<br>(1)<br>—           | (3)<br>3<br>—      | 3<br>(18)<br>—       |
| Loans and advances to customers (net) Customer accounts  | 760<br>973      | 654<br>1,269            | 11,831<br>15,847   | 20,203<br>27,216     |
| Europe - Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures                        | 19<br>3<br>(9)  | 67<br>(26)<br>(36)<br>— | 91<br>(7)<br>(45)  | 144<br>(142)<br>(88) |
| Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items | _<br>3<br>_     | 2<br>(3)<br>—           | (2)<br>2<br>—      |                      |
| Loans and advances to customers (net) Customer accounts  | 501<br>858      | 237<br>651              | 6,940<br>10,603    | 12,482<br>18,123     |

| France Clobal Banking and Manhata                                  |  |
|--|--|
| Europe - Global Banking and Markets                                |  |
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
| Europe - Corporate Centre  |  |
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

| 17   | 54    | 107   | 179    |
|------|-------|-------|--------|
| _    | (2)   | (1)   | (44)   |
| (15) | (70)  | (99)  | (223)  |
| _    | _     | _     | _      |
|      |       |       |        |
| (2)  | (9)   | (4)   | (10)   |
| (1)  | (5)   | (5)   | (74)   |
| _    | _     | _     | _      |
|      |       |       |        |
| 285  | (102) | 3,732 | 6,916  |
| 570  | 388   | 8,130 | 14,667 |
|      |       |       |        |
|      |       |       |        |
| 4    | 25    | 21    | 18     |
| 1    | 1     | _     | (2)    |
| (4)  | (27)  | (23)  | (19)   |
| 1    | 1     | 1     | 8      |
|      |       |       |        |
| _    | 11    | _     | _      |
| 1    | (13)  | (19)  | (22)   |
| _    | _     | _     | _      |
|      |       |       |        |
| 3    | _     | 43    | 90     |
| 3    | (2)   | 33    | 62     |

## HSBC HSBC UK UK ring-fenced bank

| HSBC UK - TOTAL  |           |           | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 1,625     | 1,556     | 1,503              | 1,433     | 1,369     | 5,839              |
| Net fee income   | 351       | 313       | 345                | 290       | 278       | 1,304              |
| Other operating income   | 152       | 201       | 149                | 134       | 106       | 596                |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,128     | 2,070     | 1,997              | 1,857     | 1,753     | 7,739              |
| Change in expected credit losses and other credit impairment charges                             | 281       | 288       | (499)              | (160)     | (1,450)   | (2,678)            |
| Total operating expenses   | (1,350)   | (1,280)   | (1,291)            | (1,170)   | (1,160)   | (4,815)            |
| of which: staff expenses   | (384)     | (340)     | (412)              | (292)     | (271)     | (1,267)            |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         |                    |
| Profit/(loss) before tax   | 1,059     | 1,078     | 207                | 527       | (857)     | 246                |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | _         | 17        | (1)                | (47)      | 26        | (22)               |
| ECL  | _         | _         | _                  | _         | _         | _                  |
| Operating expenses   | (121)     | (79)      | (104)              | (33)      | (55)      | (200)              |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,128     | 2,082     | 2,116              | 2,063     | 1,945     | 7,761              |
| of which: net interest income  | 1,626     | 1,561     | 1,593              | 1,603     | 1,513     | 5,860              |
| Change in expected credit losses and other credit impairment charges                             | 281       | 294       | (526)              | (174)     | (1,636)   | (2,678)            |
| Total operating expenses   | (1,229)   | (1,222)   | (1,258)            | (1,232)   | (1,245)   | (4,615)            |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
| Profit/(loss) before tax   | 1,180     | 1,154     | 332                | 657       | (936)     | 468                |
|  |           |           |                    |           |           |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 268,872   | 266,423   | 265,468            | 249,187   | 232,333   | 265,468            |
| Loans and advances to customers (net)  | 265,240   | 262,442   | 261,109            | 245,312   | 228,617   | 261,109            |
| Total external assets  | 444,450   | 424,987   | 414,816            | 376,763   | 352,756   | 414,816            |
| Customer accounts  | 378,211   | 365,650   | 354,099            | 319,899   | 297,598   | 354,099            |
| Risk-weighted assets   | 116,868   | 115,733   | 116,710            | 115,539   | 108,863   | 116,710            |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 265,240   | 262,889   | 264,312            | 262,611   | 256,251   | 261,109            |
| Customer accounts  | 378,211   | 366,272   | 358,443            | 342,458   | 333,570   | 354,099            |
|  |           |           |                    |           |           |                    |

#### **HSBC UK**

### **UK ring-fenced bank**

**HSBC UK - Wealth and Personal Banking** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet -- reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date  31-Dec-20  4,199  3,463 (1,068) (3,018) (887)  —  113 |
|---|
| 3,463<br>(1,068)<br>(3,018)<br>(887)                                |
| (1,068)<br>(3,018)<br><i>(887)</i>                                  |
| (3,018)<br>(887)  |
| (887)<br>—  |
|   |
|   |
| 113   |
|   |
|   |
| (5)   |
| _   |
| (33)  |
| _   |
|   |
| 4,204   |
| 3,468   |
| (1,068)   |
| (2,985)   |
| _   |
| 151   |
| alance sheet date   |
| 31-Dec-20   |
| 171,377   |
| 169,365   |
| 238,853   |
| 218,723   |
| 34,218  |
|   |
| 169,365   |
| 218,723   |
| _ 2   |

#### **HSBC UK**

### **UK ring-fenced bank**

**HSBC UK - Commercial Banking** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 929       | 932       | 881                | 822       | 771       | 3,348              |
| 643       | 651       | 630                | 603       | 556       | 2,384              |
| 171       | 183       | (366)              | (115)     | (967)     | (1,611)            |
| (412)     | (400)     | (422)              | (390)     | (376)     | (1,569)            |
| (125)     | (114)     | (157)              | (117)     | (108)     | (496)              |
| _         | _         | _                  | _         | _         | _                  |
| 688       | 715       | 93                 | 317       | (572)     | 168                |
|           |           |                    |           |           |                    |
| _         | 18        | (1)                | (16)      | _         | (17)               |
| _         | _         | _                  | _         | _         | _                  |
| (3)       | 5         | (34)               | _         | (1)       | (35)               |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| 929       | 928       | 935                | 909       | 868       | 3,365              |
| 643       | 641       | 668                | 671       | 627       | 2,400              |
| 171       | 186       | (388)              | (125)     | (1,089)   | (1,611)            |
| (409)     | (412)     | (410)              | (424)     | (421)     | (1,534)            |
|           | _         | _                  | _         | _         |                    |
| 691       | 702       | 137                | 360       | (642)     | 220                |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 90,826    | 92,219    | 93,517             | 89,228    | 84,416    | 93,517             |
| 88,849    | 90,077    | 91,169             | 87,183    | 82,454    | 91,169             |
| 179,376   | 171,734   | 161,864            | 146,776   | 138,449   | 161,864            |
| 139,324   | 134,629   | 135,108            | 122,270   | 112,829   | 135,108            |
| 79,698    | 78,712    | 79,688             | 81,081    | 76,769    | 79,688             |
| 00.040    | 00.330    | 02.207             | 02 224    | 02.424    | 04.460             |
| 88,849    | 90,230    | 92,287             | 93,331    | 92,421    | 91,169             |
| 139,324   | 134,858   | 136,765            | 130,892   | 126,467   | 135,108            |

#### **HSBC UK**

### **UK ring-fenced bank**

**HSBC UK - Global Banking and Markets** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           | 0         | uarter ended    |           |           | Year to date       |
|-----------|-----------|-----------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 43        | 41        | 56              | 50        | 42        | 200                |
| _         | _         | _               | _         | _         | _                  |
| _         | _         | _               | _         | _         | _                  |
| (10)      | (13)      | (29)            | (26)      | (16)      | (110)              |
| (5)       | (6)       | (4)             | (3)       | (3)       | (13)               |
| _         | _         | _               | _         |           |                    |
| 33        | 28        | 27              | 24        | 26        | 90                 |
|           |           |                 |           |           |                    |
|           |           |                 |           |           |                    |
| _         | _         | _               | _         | _         | _                  |
| _         | _         | _               | _         | _         | _                  |
| -         | _         | _               | _         | _         | _                  |
| -         | _         | _               | _         | _         | _                  |
|           |           |                 |           |           |                    |
|           |           |                 |           |           |                    |
| 43        | 40        | 59              | 54        | 47        | 200                |
| _         | _         | _               | _         | _         | _                  |
| _         | _         | _               | _         | _         | _                  |
| (10)      | (14)      | (30)            | (28)      | (19)      | (110)              |
| _         | _         | _               | _         | _         | _                  |
| 33        | 26        | 29              | 26        | 28        | 90                 |
|           |           |                 |           |           |                    |
|           | Bala      | ance sheet date |           |           | Balance sheet date |

| 30-Jun-21 | 31-Mar-21         | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20 |
|-----------|-------------------|-----------|-----------|-----------|-----------|
| _         | _                 | _         | _         | _         | _         |
| _         | _                 | _         | _         | _         | _         |
| 35        | 64                | 79        | 50        | 34        | 79        |
| _         | _                 | _         | _         | _         | _         |
| 970       | 864               | 819       | 409       | 414       | 819       |
|           |                   |           |           |           |           |
| _         | _                 | _         | _         | _         | _         |
| _         | _                 | _         | _         | _         | _         |
|           | _<br>_<br>35<br>_ |           |           |           |           |

#### **HSBC UK**

## **UK ring-fenced bank**

**HSBC UK - Corporate Centre** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date       | 221 22             | 20.0      | uarter ended |           |           |  |  |
|--------------------|--------------------|-----------|--------------|-----------|-----------|--|--|
| 31-Dec-20          | 30-Jun-20          | 30-Sep-20 | 31-Dec-20    | 31-Mar-21 | 30-Jun-21 |  |  |
| (7)                | (5)                | (2)       | (1)          | (1)       | (1)       |  |  |
| (8)                | 1                  | (3)       | (2)          | 3         | 2         |  |  |
| _                  | 2                  | _         | (2)          | (3)       | (3)       |  |  |
| (117)              | 2                  | (13)      | (96)         | (41)      | (77)      |  |  |
| 129                | 34                 | 33        | 27           | 26        | (15)      |  |  |
| _                  | _                  | _         | _            | _         | _         |  |  |
| (124)              | (1)                | (15)      | (99)         | (45)      | (81)      |  |  |
|                    |                    |           |              |           |           |  |  |
|                    |                    |           |              |           |           |  |  |
| _                  | _                  | _         | _            | 1         | _         |  |  |
| _                  | _                  | _         | _            | _         | _         |  |  |
| (132)              | (5)                | (32)      | (86)         | (36)      | (77)      |  |  |
| _                  | _                  | _         | _            | _         |           |  |  |
|                    |                    |           |              |           |           |  |  |
|                    |                    |           |              |           |           |  |  |
| (7)                | (5)                | (2)       | (2)          | (3)       | (1)       |  |  |
| (8)                | _                  | (3)       | (2)          | 3         | 2         |  |  |
| (9)                | (1)                | (o)<br>—  | 1            | _         | (3)       |  |  |
| 15                 | 8                  | 21        | (10)         | (5)       | (3)       |  |  |
| 13                 | 0                  | 21        | (10)         | (5)       | _         |  |  |
| _                  | _                  | -         | (11)         |           | _         |  |  |
| 8                  | 2                  | 19        | (11)         | (8)       | (4)       |  |  |
| Balance sheet date | Balance sheet date |           |              |           |           |  |  |
| 31-Dec-20          | 30-lun-20          | 20-San-20 | 21-Dec-20    | 21-Mar-21 | 20-lun-21 |  |  |

|           | Bulance sheet date |           |           |           |           |
|-----------|--------------------|-----------|-----------|-----------|-----------|
| 30-Jun-21 | 31-Mar-21          | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20 |
| 352       | 395                | 574       | 561       | 632       | 574       |
| 352       | 395                | 574       | 561       | 633       | 574       |
| 12,789    | 12,305             | 14,021    | 13,445    | 13,192    | 14,021    |
| 563       | 371                | 268       | 252       | 330       | 268       |
| 2,100     | 2,328              | 1,985     | 1,425     | 1,322     | 1,985     |
|           |                    |           |           |           |           |
|           |                    |           |           |           |           |
| 352       | 396                | 581       | 600       | 709       | 574       |
| 563       | 371                | 271       | 270       | 370       | 268       |
|           |                    |           |           |           |           |

### **UK ring-fenced bank**

#### SIGNIFICANT ITEMS

**HSBC UK - TOTAL** 

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

#### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### **HSBC UK - Wealth and Personal Banking**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| _         | 18        | _             | (47)      | 26        | (21)         |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| _         | (1)       | (1)           | _         | _         | (1)          |
| _         | _         | _             | _         | _         | _            |
| (27)      | 10        | 107           | (3)       | (49)      | 54           |
| ` _       | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | (17)          | _         | _         | (17)         |
| (94)      | (89)      | (194)         | (30)      | (6)       | (237)        |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | (1)       | _             | (31)      | 26        | (5)          |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| (25)      | 12        | 109           | 3         | (47)      | 64           |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| (15)      | (58)      | (94)          | (3)       | (2)       | (97)         |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |

## **HSBC HSBC UK**

| HSBC UK  |     |     |      |      |     |      |
|--|-----|-----|------|------|-----|------|
| UK ring-fenced bank  |     |     |      |      |     |      |
| Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |      |     |      |
| Impairment of goodwill   | _   | _   | _    | _    | _   | _    |
|  |     |     |      |      |     |      |
| HSBC UK - Commercial Banking   |     |     |      |      |     |      |
| Reported revenue significant items (\$m)                                   |     |     |      |      |     |      |
| Customer redress programmes  | _   | 20  | _    | (16) | _   | (16) |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | _   | _    |
| Fair value movements on financial instruments                              | _   | _   | _    | _    | _   | _    |
| Restructuring and other related costs                                      | _   | (2) | (1)  | _    | _   | (1)  |
| Reported cost significant items (\$m)                                      |     |     |      |      |     |      |
| Costs of structural reform   | _   | _   | _    | _    | _   | _    |
| Customer redress programmes  | _   | _   | _    | _    | (1) | (1)  |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | -   | _    |
| Impairment of goodwill and other intangibles                               | _   | _   | _    | _    | _   | _    |
| Past service costs of guaranteed minimum pension benefits equalisation     | _   | _   | _    | _    | _   | _    |
| Restructuring and other related costs                                      | (3) | 5   | (34) | _    | _   | (34) |
| Settlements and provisions in connection with legal and regulatory matters | -   | _   | _    | _    | _   | _    |
| Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |      |     |      |
| Impairment of goodwill   | -   | _   | _    | _    | _   | _    |
| HSBC UK - Global Banking and Markets                                       |     |     |      |      |     |      |
| Reported revenue significant items (\$m)                                   |     |     |      |      |     |      |
| Customer redress programmes  | _   | _   | _    | _    | _   | _    |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | _   | _    |
| Fair value movements on financial instruments                              | _   | _   | _    | _    | _   | _    |
| Restructuring and other related costs                                      | _   | _   | _    | _    | _   | _    |
| Reported cost significant items (\$m)                                      |     |     |      |      |     |      |
| Costs of structural reform   | _   | _   | _    | _    | _   | _    |
| Customer redress programmes  | _   | _   | _    | _    | _   | _    |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | _   | _    |
| Impairment of goodwill and other intangibles                               | _   | _   | _    | _    | _   | _    |
| Past service costs of guaranteed minimum pension benefits equalisation     | _   | _   | _    | _    | _   | _    |
| Restructuring and other related costs                                      | _   | _   | _    | _    | _   | _    |
| Settlements and provisions in connection with legal and regulatory matters | _   | _   | _    | _    | _   | _    |
|  |     |     |      |      |     |      |

## **UK ring-fenced bank**

| OK ring-renced bank  |      |      |       |        |        |       |
|--|------|------|-------|--------|--------|-------|
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |       |        |        |       |
| Impairment of goodwill   | _    | _    | _     | _      | _      | _     |
| HSBC UK - Corporate Centre   |      |      |       |        |        |       |
| Reported revenue significant items (\$m)                                   |      |      |       |        |        |       |
| Customer redress programmes  | _    | _    | _     | _      | _      | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _      | _      | _     |
| Fair value movements on financial instruments                              | _    | _    | _     | _      | _      | _     |
| Restructuring and other related costs                                      | _    | 1    | _     | _      | _      | _     |
| Reported cost significant items (\$m)                                      |      |      |       |        |        |       |
| Costs of structural reform   | _    | _    | _     | _      | _      | _     |
| Customer redress programmes  | (3)  | (3)  | (4)   | (5)    | _      | (9)   |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _      | _      | _     |
| Impairment of goodwill and other intangibles                               | _    | _    | _     | _      | _      | _     |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    | _    | (17)  | _      | _      | (17)  |
| Restructuring and other related costs                                      | (74) | (33) | (65)  | (27)   | (5)    | (106) |
| Settlements and provisions in connection with legal and regulatory matters | _    | _    | _     | _      | _      | _     |
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |       |        |        |       |
| Impairment of goodwill   | _    | _    | _     | _      | _      | _     |
| Reconciling items - Currency translation on reported items- Totals (\$m)   |      |      |       |        |        |       |
| HSBC UK - TOTAL  |      |      |       |        |        |       |
| Revenue  |      | 30   | 119   | 155    | 221    |       |
| ECL  |      | 6    | (27)  | (14)   | (186)  |       |
| Operating expenses   |      | (21) | (79)  | (97)   | (146)  |       |
| Share of profit in associates and joint ventures                           |      | _    | _     | _      | _      |       |
| Revenue significant items  |      | 1    | 1     | (4)    | 3      |       |
| Operating expense significant items  |      | _    | (8)   | (2)    | (6)    |       |
| Share of profit in associates and joint ventures significant items         |      | _    | _     | _      | _      |       |
| Loans and advances to customers (net)                                      |      | 447  | 3,203 | 17,299 | 27,634 |       |
| Customer accounts  |      | 622  | 4,344 | 22,559 | 35,972 |       |
|  |      |      |       |        |        |       |

## **UK ring-fenced bank**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

#### **HSBC UK - Commercial Banking**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

#### **HSBC UK - Global Banking and Markets**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| 16   | 64     | 82     | 119    |
|------|--------|--------|--------|
| 2    | (8)    | (4)    | (61)   |
| (12) | (44)   | (62)   | (97)   |
| _    | _      | _      | _      |
| _    | _      | (3)    | 3      |
| _    | 3      | (1)    | (6)    |
| _    | _      | _      | _      |
| 293  | 2,078  | 11,112 | 17,591 |
| 393  | 2,683  | 13,920 | 22,294 |
|      | _,,,,, |        |        |
| 14   | 53     | 69     | 97     |
| 3    | (22)   | (10)   | (122)  |
| (6)  | (25)   | (33)   | (47)   |
| (0)  | (25)   | (55)   | (47)   |
|      |        |        |        |
| _    | _      | (2)    | _      |
| 1    | (3)    | 1      | (1)    |
| _    | _      | _      | _      |
| 153  | 1,118  | 6,148  | 9,967  |
| 229  | 1,657  | 8,622  | 13,638 |
|      |        |        |        |
| (1)  | 3      | 4      | 5      |
| _    | _      | _      | _      |
| (1)  | (1)    | (2)    | (3)    |
| _    | _      | _      | _      |
|      |        |        |        |
| _    | _      | _      | _      |
| _    | _      | _      | _      |
| _    | _      | _      | _      |
| _    | _      | _      | _      |
| _    | _      | _      | _      |

## **UK ring-fenced bank**

### HSBC UK - Corporate Centre

Revenue ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

| (1) | (1) | _   | _   |
|-----|-----|-----|-----|
| 3   | 3   | _   | (3) |
| (3) | (7) | (1) | 1   |
| _   | _   | _   | _   |
|     |     |     |     |
| _   | _   | _   | _   |
| (3) | (7) | (3) | _   |
| _   | _   | _   | _   |
|     |     |     |     |
| 1   | 7   | 39  | 76  |
|     | 2   | 10  | 40  |

## HSBC HSBC Bank Non ring-fenced bank

| HSBC Bank - TOTAL  |           |           | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 587       | 607       | 660                | 621       | 606       | 2,435              |
| Net fee income   | 504       | 530       | 477                | 442       | 438       | 1,797              |
| Other operating income   | 1,060     | 1,374     | 812                | 919       | 1,176     | 3,325              |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,151     | 2,511     | 1,949              | 1,982     | 2,220     | 7,557              |
| Change in expected credit losses and other credit impairment charges                             | 52        | 46        | (216)              | 9         | (565)     | (1,023)            |
| Total operating expenses   | (1,808)   | (1,968)   | (2,290)            | (1,920)   | (2,594)   | (8,586)            |
| of which: staff expenses   | (742)     | (751)     | (989)              | (746)     | (593)     | (3,013)            |
| Share of profit in associates and joint ventures   | 17        | 132       | 45                 | 4         | 50        | (1)                |
| Profit/(loss) before tax   | 412       | 721       | (512)              | 75        | (889)     | (2,053)            |
| Reported significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | 5         | (64)      | (46)               | (58)      | (92)      | (124)              |
| ECL  | _         |           |                    |           | · _       | _                  |
| Operating expenses   | (110)     | (76)      | (430)              | (258)     | (988)     | (1,691)            |
| Share of profit in associates and joint ventures   | -         | _         | _                  | _         | _         | _                  |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,146     | 2,593     | 2,054              | 2,161     | 2,545     | 7.681              |
| of which: net interest income  | 587       | 612       | 679                | 653       | 672       | 2,435              |
| Change in expected credit losses and other credit impairment charges                             | 52        | 48        | (222)              | 11        | (631)     | (1,023)            |
| Total operating expenses   | (1,698)   | (1,908)   | (1,930)            | (1,760)   | (1,783)   | (6,895)            |
| Share of profit in associates and joint ventures   | 17        | 134       | 48                 | 4         | 57        | (1)                |
| Profit/(loss) before tax   | 517       | 867       | (50)               | 416       | 188       | (238)              |
|  |           |           |                    |           |           |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 130,193   | 135,368   | 139,987            | 145,681   | 143,289   | 139,987            |
| Loans and advances to customers (net)  | 128,405   | 133,558   | 137,981            | 143,790   | 141,397   | 137,981            |
| Total external assets  | 813,446   | 834,286   | 881,616            | 891,935   | 869,877   | 881,616            |
| Customer accounts  | 270,732   | 262,475   | 260,614            | 257,986   | 250,312   | 260,614            |
| Risk-weighted assets   | 153,099   | 157,555   | 167,115            | 166,744   | 170,634   | 167,115            |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 128,405   | 134,510   | 135,998            | 149,056   | 153,188   | 137,981            |
| Customer accounts  | 270,732   | 264,045   | 259,203            | 270,012   | 273,840   | 260,614            |
|  |           |           |                    |           |           |                    |

#### **HSBC Bank**

### Non ring-fenced bank

**HSBC Bank - Wealth and Personal Banking** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           | 0                  | uarter ended |           |           | Year to date |  |
|-----------|--------------------|--------------|-----------|-----------|--------------|--|
| 30-Jun-21 | 31-Mar-21          | 31-Dec-20    | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |  |
| 438       | 552                | 405          | 393       | 448       | 1,326        |  |
| 201       | 208                | 211          | 213       | 211       | 852          |  |
| 6         | 6                  | (5)          | (8)       | (13)      | (49)         |  |
| (332)     | (373)              | (423)        | (276)     | (443)     | (1,497)      |  |
| (138)     | (145)              | (142)        | (118)     | (114)     | (501)        |  |
| _         |                    |              |           |           |              |  |
| 112       | 185                | (23)         | 109       | (8)       | (220)        |  |
|           |                    |              |           |           |              |  |
|           |                    |              |           |           |              |  |
| _         | _                  | _            | _         | _         | _            |  |
| _         | _                  | _            | _         | _         | _            |  |
| (6)       | (1)                | (8)          | 72        | (114)     | (50)         |  |
| _         | _                  | _            | _         | _         | _            |  |
|           |                    |              |           |           |              |  |
| 438       | 554                | 413          | 409       | 491       | 1,326        |  |
| 200       | 208                | 215          | 222       | 233       | 852          |  |
| 6         | 6                  | (5)          | (9)       | (15)      | (49)         |  |
| (326)     | (373)              | (423)        | (361)     | (362)     | (1,447)      |  |
| _         | _                  | _            | _         | _         | _            |  |
| 118       | 187                | (15)         | 39        | 114       | (170)        |  |
|           | Balance sheet date |              |           |           |              |  |
| 30-Jun-21 | 31-Mar-21          | 31-Dec-20    | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |  |
| 38,254    | 37,573             | 39,395       | 37,742    | 35,598    | 39,395       |  |

| 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20 |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 38,254    | 37,573    | 39,395    | 37,742    | 35,598    | 39,395    |
| 37,987    | 37,297    | 39,099    | 37,456    | 35,336    | 39,099    |
| 95,856    | 93,534    | 97,989    | 94,102    | 88,566    | 97,989    |
| 56,752    | 55,276    | 55,952    | 54,526    | 52,887    | 55,952    |
| 16,098    | 15,373    | 16,497    | 12,646    | 12,123    | 16,497    |
|           |           |           |           |           |           |
|           |           |           |           |           |           |
| 37,987    | 37,615    | 38,106    | 38,195    | 37,680    | 39,099    |
| 56,752    | 55,644    | 55,167    | 56,428    | 57,242    | 55,952    |

## **HSBC Bank**

# Non ring-fenced bank

**HSBC Bank - Commercial Banking** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date       |             |           | ıarter ended   | Qı        |           |
|--------------------|-------------|-----------|----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20   | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 1,451              | 375         | 367       | 356            | 390       | 380       |
| 880                | 215         | 223       | 222            | 221       | 220       |
| (411)              | (187)       | (17)      | (150)          | 10        | (10)      |
| (990)              | (308)       | (145)     | (319)          | (259)     | (204)     |
| (390)              | (66)        | (75)      | (175)          | (83)      | (64)      |
|                    | <del></del> |           |                | _         | -         |
| 50                 | (120)       | 205       | (113)          | 141       | 166       |
| (2)                | _           | _         | (2)            | _         | _         |
| (2)                |             |           | (2)            | _         |           |
| (145)              | (101)       |           | (101)          | (2)       | 12        |
| (143)              | (101)       |           | (101)          | (2)       | _         |
|                    |             |           |                |           |           |
|                    |             |           |                |           |           |
| 1,453              | 413         | 383       | 364            | 393       | 380       |
| 880                | 237         | 233       | 227            | 222       | 220       |
| (411)              | (206)       | (15)      | (154)          | 10        | (10)      |
| (845)              | (227)       | (209)     | (225)          | (260)     | (216)     |
| _                  | _           | _         | _              | _         | _         |
| 197                | (20)        | 159       | (15)           | 143       | 154       |
| Balance sheet date |             |           | nce sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20   | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 36,202             | 38,057      | 36,967    | 36,202         | 34,515    | 33,398    |
| 35,238             | 37,174      | 36,167    | 35,238         | 33,608    | 32,507    |
| 72,833             | 73,060      | 74,487    | 72,833         | 93,310    | 93,809    |
| 65,539             | 56,942      | 59,595    | 65,539         | 68,229    | 67,929    |
| 36,761             | 39,526      | 38,446    | 36,761         | 34,411    | 33,944    |
|                    |             |           |                |           |           |

 93,809
 93,310
 72,833
 74,487
 73,060
 72,833

 67,929
 68,229
 65,539
 59,595
 56,942
 65,539

 33,944
 34,411
 36,761
 38,446
 39,526
 36,761

 32,507
 33,956
 34,357
 36,958
 39,689
 35,238

 67,929
 68,858
 64,533
 61,575
 61,427
 65,539

## **HSBC Bank**

# Non ring-fenced bank

**HSBC Bank - Global Banking and Markets** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date       |           |           | arter ended    | Qı        |           |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 4,842              | 1,452     | 1,272     | 1,104          | 1,588     | 1,217     |
| 774                | 139       | 195       | 232            | 187       | 181       |
| (569)              | (357)     | 22        | (61)           | 35        | 53        |
| (5,345)            | (1,682)   | (1,216)   | (1,281)        | (1,272)   | (1,142)   |
| (1,547)            | (286)     | (417)     | (495)          | (381)     | (393)     |
| _                  |           | _         | _              | _         | _         |
| (1,072)            | (587)     | 78        | (238)          | 351       | 128       |
|                    |           |           |                |           |           |
| (245)              | (92)      | (58)      | (165)          | (62)      | (86)      |
| _                  | _         | _         | _              | _         | _         |
| (857)              | (604)     | (108)     | (133)          | (24)      | (22)      |
| _                  | _         | _         | _              | _         | _         |
|                    |           |           |                |           |           |
| 5,087              | 1,703     | 1,420     | 1,320          | 1,668     | 1,303     |
| 774                | 156       | 209       | 241            | 188       | 180       |
| (569)              | (401)     | 21        | (63)           | 36        | 53        |
| (4,488)            | (1,202)   | (1,184)   | (1,201)        | (1,262)   | (1,120)   |
| _                  | _         | _         | _              | _         |           |
| 30                 | 100       | 257       | 56             | 442       | 236       |
| Balance sheet date |           |           | nce sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 64,135             | 69,387    | 70,721    | 64,135         | 63,037    | 58,252    |
| 63,402             | 68,652    | 69,928    | 63,402         | 62,420    | 57,632    |
| 688,738            | 686,410   | 700,817   | 688,738        | 624,583   | 597,599   |
| 138,833            | 140,202   | 143,456   | 138,833        | 138,604   | 145,713   |
| 104,566            | 107,964   | 105,318   | 104,566        | 97,083    | 92,879    |
|                    |           |           |                |           |           |
| 63,402             | 75,568    | 73,660    | 63,300         | 62,705    | 57,632    |
| 400.000            | 454.000   | 151 505   | 120 220        | 420.474   | 445 740   |
| 138,833            | 154,868   | 151,585   | 139,220        | 139,174   | 145,713   |

## **HSBC Bank**

# Non ring-fenced bank

**HSBC Bank - Corporate Centre** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date       |           |           | uarter ended   | Qι        |           |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| (63)               | (55)      | (50)      | 83             | (20)      | 116       |
| (70)               | 41        | (10)      | (4)            | (7)       | (13)      |
| 6                  | (8)       | 12        | _              | (4)       | 2         |
| (754)              | (161)     | (283)     | (267)          | (64)      | (129)     |
| (575)              | (127)     | (136)     | (177)          | (143)     | (147)     |
| (1)                | 50        | 4         | 45             | 132       | 17        |
| (812)              | (174)     | (317)     | (139)          | 44        | 6         |
|                    |           |           |                |           |           |
|                    |           |           |                |           |           |
| 122                | _         | (1)       | 121            | _         | 92        |
| _                  | _         | _         | _              | _         | _         |
| (641)              | (169)     | (278)     | (191)          | (51)      | (96)      |
| _                  | _         | _         | _              | _         | _         |
|                    |           |           |                |           |           |
| (186)              | (61)      | (52)      | (43)           | (22)      | 24        |
| (70)               | 46        | (11)      | (43)<br>(4)    | (7)       | (13)      |
| (70)               |           | 13        | (4)            | (4)       | 2         |
| (113)              | (9)<br>7  | (6)       | (81)           | (14)      | (33)      |
| (113)              | 57        | 4         | 48             | 134       | 17        |
| (293)              | (6)       | (41)      | (76)           | 94        | 10        |
| (253)              | (6)       | (41)      | (70)           | <b>34</b> | 10        |
| Balance sheet date |           |           | nce sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 255                | 247       | 251       | 255            | 243       | 289       |

| 30-Jun-21 | 31-Mar-21 | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20 |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 289       | 243       | 255       | 251       | 247       | 255       |
| 278       | 233       | 242       | 238       | 235       | 242       |
| 26,182    | 22,858    | 22,057    | 22,529    | 21,841    | 22,057    |
| 337       | 365       | 289       | 409       | 281       | 289       |
| 10,178    | 10,688    | 9,291     | 10,334    | 11,021    | 9,291     |
|           |           |           |           |           |           |
| 278       | 235       | 235       | 242       | 249       | 242       |
| 337       | 369       | 284       | 424       | 303       | 289       |

### **HSBC Bank**

## Non ring-fenced bank

#### SIGNIFICANT ITEMS

**HSBC Bank - TOTAL** 

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### **HSBC Bank - Wealth and Personal Banking**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

#### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           | -         | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| 1         | (10)      | (30)          | (3)       | (43)      | (4)          |
| 4         | (54)      | (16)          | (55)      | (49)      | (120)        |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | (3)           | (16)      | (784)     | (803)        |
| _         | _         | _             | _         | _         | _            |
| (111)     | (77)      | (424)         | (238)     | (200)     | (876)        |
| 1         | 1         | (3)           | (4)       | (4)       | (12)         |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | (1)       | (44)      | (45)         |
| _         | _         | _             | _         | _         | _            |
| (6)       | (1)       | (8)           | 73        | (70)      | (5)          |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |

# **HSBC Bank**

# Non ring-fenced bank

Settlements and provisions in connection with legal and regulatory matters

| Non ring-tenced bank   |      |      |       |       |            |       |
|--|------|------|-------|-------|------------|-------|
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |       |       |            |       |
| Impairment of goodwill   | _    | _    | _     | _     | _          | _     |
|  |      |      |       |       |            |       |
| HSBC Bank - Commercial Banking   |      |      |       |       |            |       |
| Reported revenue significant items (\$m)                                   |      |      |       |       |            |       |
| Customer redress programmes  | _    | _    | _     | _     | _          | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _     | _          | _     |
| Fair value movements on financial instruments                              | _    | _    | (1)   | _     | _          | (1)   |
| Restructuring and other related costs                                      | _    | _    | (1)   | _     | _          | (1)   |
| Reported cost significant items (\$m)                                      |      |      |       |       |            |       |
| Costs of structural reform   | _    | _    | _     | _     | _          | _     |
| Customer redress programmes  | _    | _    | _     | _     | _          | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _     | _          | _     |
| Impairment of goodwill and other intangibles                               | _    | _    | (3)   | _     | (41)       | (44)  |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    | _    | _     | _     | _          | _     |
| Restructuring and other related costs                                      | 12   | (2)  | (98)  | 57    | (60)       | (101) |
| Settlements and provisions in connection with legal and regulatory matters | _    | _    | _     | _     | _          | · –   |
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |       |       |            |       |
| Impairment of goodwill   | _    | _    | _     | _     | _          | _     |
| HSBC Bank - Global Banking and Markets                                     |      |      |       |       |            |       |
| Reported revenue significant items (\$m)                                   |      |      |       |       |            |       |
| Customer redress programmes  | _    | _    | _     | _     | _          | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _     | _          | _     |
| Fair value movements on financial instruments                              | 3    | (8)  | (29)  | (3)   | (44)       | (6)   |
| Restructuring and other related costs                                      | (89) | (54) | (136) | (55)  | (48)       | (239) |
| Reported cost significant items (\$m)                                      |      |      |       |       |            |       |
| Costs of structural reform   | _    | _    | _     | _     | _          | _     |
| Customer redress programmes  | _    | _    | _     | _     | _          | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _     | _     | _          | _     |
| Impairment of goodwill and other intangibles                               | _    | _    | _     | (6)   | (567)      | (573) |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    | _    | _     | _     | · <i>-</i> | _     |
| Restructuring and other related costs                                      | (22) | (24) | (133) | (102) | (37)       | (282) |
|  | ` '  | ` '  | ` '   | ` '   | ` '        | (2)   |

(2)

## **HSBC Bank**

Customer accounts

# Non ring-fenced bank

| Non ring-tenced bank   |      |      |         |       |        |       |
|--|------|------|---------|-------|--------|-------|
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |         |       |        |       |
| Impairment of goodwill   | _    | _    | _       | _     | _      | _     |
|  |      |      |         |       |        |       |
| HSBC Bank - Corporate Centre   |      |      |         |       |        |       |
| Reported revenue significant items (\$m)                                   |      |      |         |       |        |       |
| Customer redress programmes  | _    | _    | _       | _     | _      | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _       | _     | _      | _     |
| Fair value movements on financial instruments                              | _    | _    | 2       | (1)   | _      | 3     |
| Restructuring and other related costs                                      | 92   | _    | 119     | _     | _      | 119   |
| Reported cost significant items (\$m)                                      |      |      |         |       |        |       |
| Costs of structural reform   | _    | _    | _       | _     | _      | _     |
| Customer redress programmes  | _    | _    | _       | _     | _      | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _       | _     | _      | _     |
| Impairment of goodwill and other intangibles                               | _    | _    | (1)     | (9)   | (132)  | (142) |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    |      | (1)     | (9)   | (132)  | (142) |
|  |      |      | (107)   | (265) | (22)   | (490) |
| Restructuring and other related costs                                      | (97) | (52) | (187)   | (265) | (33)   | (489) |
| Settlements and provisions in connection with legal and regulatory matters | 1    | 1    | (3)     | (4)   | (4)    | (10)  |
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |         |       |        |       |
| Impairment of goodwill   | _    | _    | _       | _     | _      | _     |
| Reconciling items - Currency translation on reported items - Totals (\$m)  |      |      |         |       |        |       |
| HSBC Bank - TOTAL  |      |      |         |       |        |       |
| Revenue  |      | 17   | 53      | 116   | 223    |       |
| ECL  |      | 2    | (6)     | 2     | (66)   |       |
| Operating expenses   |      | (16) | (80)    | (109) | (291)  |       |
| Share of profit in associates and joint ventures                           |      | 2    | 3       | (105) | 7      |       |
| Share of profit in associates and joint ventures                           |      | 2    | 3       |       | ,      |       |
| Revenue significant items  |      | (1)  | (6)     | (5)   | (10)   |       |
| Operating expense significant items  |      | _    | (10)    | (11)  | (114)  |       |
| Share of profit in associates and joint ventures significant items         |      | _    | _       | _     | _      |       |
|  |      |      |         |       |        |       |
| Loans and advances to customers (net)                                      |      | 952  | (1,983) | 5,266 | 11,791 |       |

1,570

(1,411)

23,528

12,026

## **HSBC Bank**

# Non ring-fenced bank

**HSBC Bank - Wealth and Personal Banking** 

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

### **HSBC Bank - Commercial Banking**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

## **HSBC Bank - Global Banking and Markets**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

| 2    | 8            | 16           | 43         |
|------|--------------|--------------|------------|
| _    | _            | (1)          | (2)        |
| (1)  | (8)          | (11)         | (43)       |
| _    | _            | _            | _          |
|      |              |              |            |
| _    | _            | _            | _          |
| _    | _            | 2            | (10)       |
| _    | _            | _            | _          |
|      |              |              |            |
| 318  | (993)        | 739          | 2,344      |
| 368  | (785)        | 1,902        | 4,355      |
|      |              |              |            |
|      |              |              |            |
| 3    | 8            | 16           | 38         |
| _    | (4)          | 2            | (19)       |
| (2)  | (7)          | (6)          | (30)       |
| _    | _            | _            | · <u> </u> |
|      |              |              |            |
| _    | 2            | _            | _          |
| 1    | _            | 1            | (10)       |
| _    | _            | _            | · _        |
|      |              |              |            |
| 348  | (881)        | 791          | 2,515      |
| 629  | (1,006)      | 1,980        | 4,485      |
|      |              |              |            |
|      |              |              |            |
| 16   | 41           | 86           | 149        |
| 1    | (2)          | (1)          | (44)       |
| (13) | (56)         | (81)         | (198)      |
| _    | _            | _            | _          |
|      |              |              |            |
| (2)  | (10)         | (4)          | (10)       |
| 1    | (3)          | (5)          | (74)       |
| _    | <del>-</del> | <del>-</del> | _          |
|      |              |              |            |
| 285  | (102)        | 3,732        | 6,916      |
| 570  | 387          | 8,129        | 14,666     |
|      |              |              |            |

## **HSBC Bank**

# Non ring-fenced bank

## **HSBC Bank - Corporate Centre**

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Revenue significant items

Operating expense significant items

Share of profit in associates and joint ventures significant items

Loans and advances to customers (net)

Customer accounts

| (3) | (3) | (3)  | (6)  |
|-----|-----|------|------|
| _   | _   | 1    | (1)  |
| _   | (9) | (12) | (20) |
| 2   | 3   | _    | 7    |
|     |     |      |      |
| (1) | 2   | _    | _    |
| 1   | (4) | (11) | (19) |
| _   | _   | _    | _    |
|     |     |      |      |
| 2   | (7) | 4    | 14   |
| 4   | (5) | 15   | 22   |

# **Europe - Other**

| Europe - Other - TOTAL   |           | C         | Quarter ended   |           |           | Year to date       |
|--|-----------|-----------|-----------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income/(expense)  | (598)     | (635)     | (642)           | (663)     | (638)     | (2,579)            |
| Net fee income   | 106       | 121       | 105             | 95        | 95        | 400                |
| Other operating income   | 1,390     | 985       | 1,545           | 1,218     | 1,126     | 5,302              |
| Net operating income before change in expected credit losses and other credit impairment charges | 898       | 471       | 1,008           | 650       | 583       | 3,123              |
| Change in expected credit losses and other credit impairment charges                             | _         | 3         | 202             | (202)     | (2)       | (50)               |
| Total operating expenses   | (1,399)   | (1,279)   | (2,134)         | (968)     | (1,385)   | (5,473)            |
| of which: staff expenses   | (774)     | (880)     | (892)           | (810)     | (802)     | (3,044)            |
| Share of profit in associates and joint ventures   | 1         | 3         | _               | 2         | <u> </u>  | 2                  |
| Profit/(loss) before tax   | (500)     | (802)     | (924)           | (518)     | (804)     | (2,398)            |
| Reported Significant items - Totals (\$m)  |           |           |                 |           |           |                    |
| Revenue  | 151       | (188)     | 149             | 15        | 66        | 387                |
| ECL  | _         | -         | _               | _         | _         | _                  |
| Operating expenses   | (126)     | (122)     | (114)           | 67        | (233)     | (312)              |
| Share of profit in associates and joint ventures   | _         | _         | _               | _         | _         | _                  |
| Adjusted (\$m)   |           |           |                 |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 747       | 672       | 906             | 700       | 610       | 2,736              |
| of which: net interest income/(expense)  | (598)     | (636)     | (642)           | (663)     | (638)     | (2,580)            |
| Change in expected credit losses and other credit impairment charges                             | _         | 1         | 199             | (201)     | 1         | (50)               |
| Total operating expenses   | (1,273)   | (1,163)   | (2,053)         | (1,082)   | (1,210)   | (5,161)            |
| Share of profit in associates and joint ventures   | 1         | 3         | (1)             | 2         | 1         | 2                  |
| Profit/(loss) before tax   | (525)     | (487)     | (949)           | (581)     | (598)     | (2,473)            |
|  |           |           |                 |           |           |                    |
|  |           |           | ance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 9,213     | 9,574     | 9,485           | 9,356     | 8,788     | 9,485              |
| Loans and advances to customers (net)  | 9,133     | 9,493     | 9,405           | 9,079     | 8,715     | 9,405              |
| Total external assets  | 36,698    | 42,625    | 40,574          | 39,038    | 40,032    | 40,574             |
| Customer accounts  | 15,053    | 15,037    | 14,934          | 15,287    | 14,595    | 14,934             |
| Risk-weighted assets   | (94)      | (1,807)   | 497             | (1,060)   | (997)     | 497                |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                 |           |           |                    |
| Loans and advances to customers (net)  | 9,133     | 9,644     | 8,974           | 9,061     | 8,982     | 9,405              |
| Customer accounts  | 15,053    | 15,249    | 14,307          | 15,314    | 15,163    | 14,934             |

## **Europe - Other**

#### **HSBC Europe - Other - Wealth and Personal Banking**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date       |           |           | uarter ended    | Qı        |                 |
|--------------------|-----------|-----------|-----------------|-----------|-----------------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20       | 31-Mar-21 | 30-Jun-21       |
| 966                | 228       | 228       | 287             | 152       | 152             |
| (133)              | (34)      | (35)      | (31)            | (36)      | (33)            |
| (49)               | 1         | (61)      | 59              | _         | (3)             |
| (1,489)            | (321)     | (341)     | (428)           | (286)     | (262)           |
| (604)              | (125)     | (159)     | (177)           | (165)     | (137)           |
|                    |           | _         | _               | _         | _               |
| (572)              | (92)      | (174)     | (82)            | (134)     | (113)           |
|                    |           |           |                 |           |                 |
| (8)                | _         | _         | (8)             | (7)       | 2               |
| _                  | _         | _         | _               | _         | _               |
| 11                 | (5)       | (16)      | 32              | (1)       | (7)             |
| _                  | _         | _         | _               | _         | _               |
|                    |           |           |                 |           |                 |
| 974                | 263       | 248       | 308             | 162       | 150             |
| (133)              | (33)      | (34)      | (30)            | (34)      | (31)            |
| (49)               | 2         | (61)      | 59              | _         | (3)             |
| (1,500)            | (345)     | (344)     | (472)           | (289)     | (255)           |
| _                  | _         | _         | _               | _         | _               |
| (575)              | (80)      | (157)     | (105)           | (127)     | (108)           |
| Balance sheet date |           |           | nce sheet date  | Bala      |                 |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20       | 31-Mar-21 | 30-Jun-21       |
| 9,483              | 8,788     | 9,356     | 9,483           | 9,573     | 9,216           |
| 9,406              | 8,715     | 9,220     | 9,406           | 9,493     | 9,133           |
| 24,543             | 23,657    | 24,127    | 24,543          | 23,378    | 22,613          |
| 14,935             | 14,595    | 15,287    | 14,935          | 15,036    | 15,052          |
| 3,582              | 2,585     | 2,795     | 3,582           | 3,669     | 3,480           |
| 9,406              | 8,983     | 9,200     | 8,975           | 9,642     | 9,133           |
| 14,935             |           |           | 8,975<br>14,306 |           | 9,133<br>15,052 |
| 14,935             | 15,162    | 15,312    | 14,306          | 15,248    | 15.052          |

# **Europe - Other**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| (109)     | (112)     | (36)               | (55)      | (74)      | (225)              |
| (116)     | (116)     | (122)              | (125)     | (125)     | (498)              |
| _         | (1)       | 100                | (101)     | _         | (1)                |
| (75)      | (68)      | (158)              | (103)     | (104)     | (522)              |
| (60)      | (52)      | (64)               | (49)      | (47)      | (208)              |
| _         | _         | _                  | _         |           |                    |
| (184)     | (181)     | (94)               | (259)     | (178)     | (748)              |
|           |           |                    |           |           |                    |
| 1         | (1)       | _                  | _         | _         | _                  |
| _         | _         | _                  | _         | _         | _                  |
| (9)       | (10)      | (5)                | (2)       | (1)       | (10)               |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| (110)     | (109)     | (30)               | (49)      | (65)      | (225)              |
| (115)     | (115)     | (121)              | (125)     | (126)     | (498)              |
| _         | (1)       | 100                | (100)     | (1)       | (1)                |
| (66)      | (60)      | (157)              | (107)     | (114)     | (512)              |
| _         | _         | _                  | _         | _         | _                  |
| (176)     | (170)     | (87)               | (256)     | (180)     | (738)              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| _         | (1)       | _                  | · –       | _         | _                  |
| _         | _         | _                  | (100)     | _         | _                  |
| (1,676)   | (1,674)   | (1,655)            | (1,665)   | (1,495)   | (1,655)            |
| _         | _         | _                  | _         | _         | _                  |
| (1,198)   | (1,181)   | (1,197)            | (863)     | (780)     | (1,197)            |
|           |           |                    |           |           |                    |
| _         | _         | _                  | (99)      | _         | _                  |
| _         | _         | _                  | 1         | _         | _                  |

## **Europe - Other**

**HSBC Europe - Other - Global Banking and Markets** 

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| (56)      | (123)     | (112)              | (154)     | (141)     | (565)              |
| (149)     | (148)     | (138)              | (139)     | (140)     | (564)              |
| 1         | 1         | 40                 | (40)      | _         | _                  |
| (174)     | (72)      | (90)               | (47)      | (48)      | (263)              |
| (79)      | (91)      | (100)              | (91)      | (73)      | (345)              |
| _         | _         | _                  | _         |           |                    |
| (229)     | (194)     | (162)              | (241)     | (189)     | (828)              |
|           |           |                    |           |           |                    |
| (1)       | (1)       | (4)                | _         | _         | (5)                |
| -         | _         | _                  | _         | _         | _                  |
| (3)       | 4         | 9                  | (7)       | _         | 2                  |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| (55)      | (120)     | (99)               | (137)     | (116)     | (560)              |
| (148)     | (147)     | (138)              | (140)     | (141)     | (564)              |
| 1         | _         | 40                 | (40)      | _         | _                  |
| (171)     | (75)      | (110)              | (56)      | (70)      | (265)              |
| _         | _         | _                  | _         | _         | _                  |
| (225)     | (195)     | (169)              | (233)     | (186)     | (825)              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| _         | _         | _                  | _         | _         | _                  |
| _         | _         | _                  | (40)      | _         | _                  |
| (1,201)   | (1,199)   | (1,187)            | (1,156)   | (1,062)   | (1,187)            |
| 1         | 1         | _                  | _         | _         | _                  |
| (2,632)   | (3,499)   | (2,769)            | (2,508)   | (2,066)   | (2,769)            |
|           |           |                    |           |           |                    |
| _         | _         | _                  | (40)      | _         | _                  |
| 1         | 1         | 1                  | 1         | 1         | _                  |

## **Europe - Other**

### **HSBC Europe - Other - Corporate Centre**

| Reported | l (\$m) |
|----------|---------|
|----------|---------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 910       | 554       | 867                | 631       | 570       | 2,945              |
| (305)     | (339)     | (352)              | (363)     | (339)     | (1,384)            |
| 2         | 2         | 2                  | 1         | (3)       | _                  |
| (891)     | (855)     | (1,456)            | (479)     | (912)     | (3,199)            |
| (500)     | (573)     | (552)              | (510)     | (557)     | (1,887)            |
| 2         | 4         | 1                  | 1         |           | 2                  |
| 23        | (295)     | (586)              | 154       | (345)     | (252)              |
|           |           |                    |           |           |                    |
| 149       | (180)     | 162                | 16        | 66        | 402                |
| _         | ` _       | _                  | _         | _         | _                  |
| (109)     | (120)     | (149)              | 92        | (227)     | (314)              |
| -         | _         | _                  | _         | _         | _                  |
| 761       | 741       | 725                | 639       | 528       | 2,543              |
| (305)     | (340)     | (353)              | (363)     | (338)     | (1,384)            |
| 2         | _         | _                  | _         | (1)       | -                  |
| (782)     | (739)     | (1,316)            | (576)     | (682)     | (2,885)            |
| 2         | 3         | (1)                | 2         | 1         | 2                  |
| (17)      | 5         | (592)              | 65        | (154)     | (340)              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |

| 31-Dec-20 | 30-Jun-20 | 30-Sep-20 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 |
|-----------|-----------|-----------|-----------|-----------|-----------|
| _         | _         | (1)       | _         | 1         | -         |
| _         | _         | _         | _         | _         | 1         |
| 18,873    | 18,932    | 17,730    | 18,873    | 22,120    | 16,962    |
| _         | _         | _         | _         | 1         | 2         |
| 881       | (736)     | (484)     | 881       | (796)     | 256       |
|           |           |           |           |           |           |
|           |           |           |           |           |           |
| _         | _         | _         | _         | _         | 1         |
| _         | _         | _         | _         | _         | 2         |
|           |           |           |           |           |           |

## **Europe - Other**

#### SIGNIFICANT ITEMS

#### **HSBC Europe - Other - TOTAL**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

### **HSBC Europe - Other - Wealth and Personal Banking**

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| _         | _         | 1             | (1)       | _         | _            |
| _         | _         | _             | _         | _         | _            |
| 47        |           | 20            | 15        | 65        | 257          |
| 104       | 38        | 128           | 1         | 1         | 130          |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         |           |               |           |           | _            |
| _         | _         | _             | 200       | (200)     | _            |
| _         | _         | _             | _         | (200)     | _            |
| (125)     | (121)     | (113)         | (131)     | (36)      | (312)        |
| (1)       | (1)       | (1)           | (2)       | 3         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         |           | _             | _         |           | _            |
| 2         | (7)       | (8)           | _         | _         | (8)          |
| -         | (7)       | (0)           |           |           | (0)          |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| (7)       | (1)       | 32            | (16)      | (5)       | 11           |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |

# **Europe - Other**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _   | _    | _   | _   | _   | _    |
|---|-----|------|-----|-----|-----|------|
| HSBC Europe - Other - Commercial Banking  |     |      |     |     |     |      |
| Reported revenue significant items (\$m)  |     |      |     |     |     |      |
| Customer redress programmes   | _   | _    | _   | _   | _   | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _    | _   | _   | _   | _    |
| Fair value movements on financial instruments   | _   | _    | _   | _   | _   | _    |
| Restructuring and other related costs   | 1   | (1)  | _   | _   | _   | _    |
| Reported cost significant items (\$m)   |     |      |     |     |     |      |
| Costs of structural reform  | _   | _    | _   | _   | _   | _    |
| Customer redress programmes   | _   | _    | _   | _   | _   | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _    | _   | _   | _   | _    |
| Impairment of goodwill and other intangibles  | _   | _    | _   | _   | _   | _    |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _    | _   | _   | _   | _    |
| Restructuring and other related costs   | (9) | (10) | (5) | (2) | (1) | (10) |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _    | _   | _   | _   | _    |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |      |     |     |     |      |
| Impairment of goodwill  | -   | _    | _   | _   | -   | _    |
| HSBC Europe - Other - Global Banknig and Markets  |     |      |     |     |     |      |
| Reported revenue significant items (\$m)  |     |      |     |     |     |      |
| Customer redress programmes   | _   | _    | _   | _   | _   | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _    | _   | _   | _   | _    |
| Fair value movements on financial instruments   | _   | _    | _   | _   | _   | (1)  |
| Restructuring and other related costs   | (1) | (1)  | (4) | _   | _   | (4)  |
| Reported cost significant items (\$m)   |     |      |     |     |     |      |
| Costs of structural reform  | _   | _    | _   | _   | _   | _    |
| Customer redress programmes   | _   | _    | _   | _   | _   | _    |
| Disposals, acquisitions and investment in new businesses  | -   | _    | _   | _   | _   | _    |
| Impairment of goodwill and other intangibles  | _   | _    | _   | _   | _   | _    |
| Past service costs of guaranteed minimum pension benefits equalisation                          | -   | _    | _   | _   | _   | _    |
| Restructuring and other related costs   | (3) | 4    | 9   | (7) | _   | 2    |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _    | _   | _   | _   | _    |

# **Europe - Other**

| HSBC Europe - Other - Corporate Centre Reported revenue significant items (\$m) Customer redress programmes Disposals, acquisitions and investment in new businesses Fair value movements on financial instruments Reported cost significant items (\$m)  Reported cost significant items (\$m) |
|---|
| Reported revenue significant items (\$m)  Customer redress programmes  — — — — — — — — — — — — — — — — — — —  |
| Reported revenue significant items (\$m)  Customer redress programmes  — — — — — — — — — — — — — — — — — — —  |
| Customer redress programmes   |
| Disposals, acquisitions and investment in new businesses  Fair value movements on financial instruments  45 (228) 19 16 66 259  Restructuring and other related costs  104 48 143 1 143   |
| Fair value movements on financial instruments  45 (228) 19 16 66 259  Restructuring and other related costs  104 48 143 — — 143   |
| Restructuring and other related costs 104 48 143 — — 143  |
|   |
| Reported cost significant items (\$m)   |
|   |
| Costs of structural reform — — — — — — — — — — — — — — — — — — —  |
| Customer redress programmes — — — — — — — — — — — — — — — — — — —   |
| Disposals, acquisitions and investment in new businesses — — — — — — — — — — — —  |
| Impairment of goodwill and other intangibles — — — — 200 (200) —  |
| Past service costs of guaranteed minimum pension benefits equalisation — — — — — — — — — — — — — —  |
| Restructuring and other related costs (109) (120) (149) (108) (27) (314)  |
| Settlements and provisions in connection with legal and regulatory matters  — — — — — — — — — — — — — — — — — — —   |
| Share of profit in associates and joint ventures significant items (\$m)  |
| Impairment of goodwill — — — — — — — — — — — — — — — — — —  |
| Reconciling items - Currency translation on reported items - Totals (\$m)   |
| HSBC Europe - Other - TOTAL   |
| Revenue 14 59 65 93   |
| ECL (2) (3) 1 3   |
| Operating expenses (9) (40) (52) (63)   |
| Share of profit in associates and joint ventures – (1) – 1  |
| Revenue significant items 1 12  |
| Operating expense significant items (3) (7) (5)   |
| Share of profit in associates and joint ventures significant items — — — — — —  |
| Loans and advances to customers (net) 151 (431) (18) 267  |
| Customer accounts 212 (627) 27 568  |

# **Europe - Other**

| HSBC Europe - Other - Wealth and Personal Banking Revenue ECL Operating expenses   | 3<br><br>(5)       | 15<br>—<br>(16)      | 20<br>—<br>(17)      |
|--|--------------------|----------------------|----------------------|
| Share of profit in associates and joint ventures   | _                  | _                    | _                    |
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items   | (1)<br>—           | 2<br>(4)<br>—        | _<br>2<br>_          |
| Loans and advances to customers (net) Customer accounts  | 149<br>212         | (431)<br>(629)       | (20)<br>25           |
| HSBC Europe - Other - Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures           | 2<br>—<br>(1)<br>— | 6<br><br>(4)         | 6<br>1<br>(6)        |
| Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items | _<br>1<br>_        | -<br>-<br>-          | _<br>_<br>_          |
| Loans and advances to customers (net) Customer accounts  | _<br>_             | _<br>_               | 1<br>1               |
| HSBC Europe - Other - Global Banking and Markets Revenue ECL Operating expenses Share of profit in associates and joint ventures   | 2<br>(1)<br>(1)    | 10<br>—<br>(13)<br>— | 17<br>—<br>(16)<br>— |
| Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items |                    | 1<br>(2)<br>—        | _<br>_<br>_          |
| Loans and advances to customers (net) Customer accounts  |                    | _<br>1               | _<br>1               |

35 1 (31)

(2)

268 567

9 (1) (11)

25 — (22)

> \_ 1

# **Europe - Other**

| HSBC Europe - Other - Corporate Centre                             |     |      |      |
|--|-----|------|------|
| Revenue  | 8   | 29   | 24   |
| ECL  | (2) | (2)  | (1)  |
| Operating expenses   | (1) | (11) | (10) |
| Share of profit in associates and joint ventures                   | (1) | (2)  | 1    |
| Revenue significant items  | 1   | 9    | _    |
| Operating expense significant items                                | 3   | (2)  | (5)  |
| Share of profit in associates and joint ventures significant items | -   | _    | _    |
| Loans and advances to customers (net)                              | _   | _    | _    |
| Customer accounts  | (1) | _    | _    |
|  |     |      |      |

24 2

1

(3)

# Asia

| Asia - TOTAL   | Quarter ended |           |                  |           | Year to date |                    |
|--|---------------|-----------|------------------|-----------|--------------|--------------------|
| Reported (\$m)   | 30-Jun-21     | 31-Mar-21 | 31-Dec-20        | 30-Sep-20 | 30-Jun-20    | 31-Dec-20          |
| Net interest income  | 3,110         | 3,157     | 3,237            | 3,262     | 3,691        | 14,318             |
| Net fee income   | 1,439         | 1,677     | 1,304            | 1,423     | 1,259        | 5,418              |
| Other operating income/(expense)   | 1,933         | 1,940     | 1,477            | 1,639     | 2,071        | 7,186              |
| Net operating income before change in expected credit losses and other credit impairment charges | 6,482         | 6,774     | 6,018            | 6,324     | 7,021        | 26,922             |
| Change in expected credit losses and other credit impairment charges                             | (175)         | (32)      | (322)            | (144)     | (818)        | (2,284)            |
| Total operating expenses   | (3,778)       | (3,694)   | (3,889)          | (3,343)   | (3,146)      | (13,662)           |
| of which: staff expenses   | (1,826)       | (1,960)   | (1,810)          | (1,688)   | (1,618)      | (6,873)            |
| Share of profit in associates and joint ventures   | 649           | 710       | 469              | 350       | 572          | 1,856              |
| Profit/(loss) before tax   | 3,178         | 3,758     | 2,276            | 3,187     | 3,629        | 12,832             |
| Reported Significant items - Totals (\$m)  |               |           |                  |           |              |                    |
| Revenue  | 30            | 24        | 1                | 2         | (64)         | 37                 |
| ECL  | _             | _         | _                | _         | _            | _                  |
| Operating expenses   | (143)         | (59)      | (123)            | (30)      | (17)         | (171)              |
| Share of profit in associates and joint ventures   | ` _           | _         | _                | _         |              | _                  |
| Adjusted (\$m)   |               |           |                  |           |              |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 6,452         | 6,733     | 6,041            | 6,408     | 7,250        | 26,885             |
| of which: net interest income  | 3,110         | 3,149     | 3,251            | 3,308     | 3,777        | 14,318             |
| Change in expected credit losses and other credit impairment charges                             | (175)         | (32)      | (320)            | (144)     | (842)        | (2,284)            |
| Total operating expenses   | (3,635)       | (3,627)   | (3,787)          | (3,369)   | (3,223)      | (13,491)           |
| Share of profit in associates and joint ventures   | 649           | 712       | 482              | 374       | 628          | 1,856              |
| Profit/(loss) before tax   | 3,291         | 3,786     | 2,416            | 3,269     | 3,813        | 12,966             |
| Trong (1033) Before tax  | 3,231         | 3,700     | 2,410            | 3,203     | 3,013        | 12,300             |
|  |               | Bal       | lance sheet date |           |              | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21     | 31-Mar-21 | 31-Dec-20        | 30-Sep-20 | 30-Jun-20    | 31-Dec-20          |
| Loans and advances to customers (gross)  | 506,079       | 482,154   | 476,892          | 487,599   | 478,222      | 476,892            |
| Loans and advances to customers (net)  | 502,360       | 478,477   | 473,165          | 484,125   | 474,739      | 473,165            |
| Total external assets  | 1,215,439     | 1,183,554 | 1,185,607        | 1,156,196 | 1,136,614    | 1,185,607          |
| Customer accounts  | 759,948       | 756,498   | 762,406          | 732,367   | 723,072      | 762,406            |
| Risk-weighted assets <sup>1</sup>  | 407,117       | 387,188   | 384,228          | 385,103   | 374,684      | 384,228            |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |               |           |                  |           |              |                    |
| Loans and advances to customers (net)  | 502,360       | 478,825   | 470,533          | 488,391   | 483,572      | 473,165            |
| Customer accounts  | 759,948       | 757,034   | 758,445          | 736,782   | 732,868      | 762,406            |
|  |               |           |                  |           |              |                    |

# Asia

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Asia - Wealth and Personal Banking   | Quarter ended |                    |            |           |  |  |
|--|---------------|--------------------|------------|-----------|--|--|
| Reported (\$m)   | 30-Jun-21     | 31-Mar-21          | 31-Dec-20  | 30-Sep-20 |  |  |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,980         | 2,928              | 2,777      | 2,946     |  |  |
| of which: net interest income  | 1,618         | 1,654              | ,<br>1,707 | 1,705     |  |  |
| Change in expected credit losses and other credit impairment charges                             | (6)           | (60)               | (65)       | (79)      |  |  |
| Total operating expenses   | (1,662)       | (1,648)            | (1,739)    | (1,621)   |  |  |
| of which: staff expenses   | (679)         | (699)              | (671)      | (634)     |  |  |
| Share of profit in associates and joint ventures   | · -           | 7                  | 3          | 9         |  |  |
| Profit/(loss) before tax   | 1,312         | 1,227              | 976        | 1,255     |  |  |
| Reported Significant items - Totals (\$m)  |               |                    |            |           |  |  |
| Revenue  | (2)           | 7                  | 8          | _         |  |  |
| ECL  | _             | _                  | _          | _         |  |  |
| Operating expenses   | (19)          | (12)               | (36)       | (3)       |  |  |
| Share of profit in associates and joint ventures   | -             | _                  | _          | _         |  |  |
| Adjusted (\$m)   |               |                    |            |           |  |  |
| Net operating income before change in expected credit losses and other credit impairment charges | 2,982         | 2,918              | 2,779      | 2,975     |  |  |
| of which: net interest income  | 1,618         | 1,651              | 1,714      | 1,723     |  |  |
| Change in expected credit losses and other credit impairment charges                             | (6)           | (60)               | (64)       | (78)      |  |  |
| Total operating expenses   | (1,643)       | (1,633)            | (1,713)    | (1,643)   |  |  |
| Share of profit in associates and joint ventures   | _             | 7                  | 3          | 9         |  |  |
| Profit/(loss) before tax   | 1,333         | 1,232              | 1,005      | 1,263     |  |  |
|  |               | Balance sheet date |            |           |  |  |
| Balance sheet - reported (\$m)   | 30-Jun-21     | 31-Mar-21          | 31-Dec-20  | 30-Sep-20 |  |  |
| Loans and advances to customers (gross)  | 205,547       | 192,707            | 189,685    | 196,103   |  |  |
| Loans and advances to customers (net)  | 204,738       | 191,826            | 188,759    | 195,190   |  |  |
| Total external assets  | 404,637       | 388,060            | 392,684    | 394,055   |  |  |
| Customer accounts  | 425,545       | 426,195            | 429,911    | 416,402   |  |  |
| Risk-weighted assets   | 90,669        | 79,774             | 77,750     | 86,076    |  |  |

425,545

61

426,442

| Teal to date       |           |           | uaitei ellueu   | ų         |           |
|--------------------|-----------|-----------|-----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20       | 31-Mar-21 | 30-Jun-21 |
| 12,036             | 3,194     | 2,946     | 2,777           | 2,928     | 2,980     |
| 7,707              | 1,946     | 1,705     | 1,707           | 1,654     | 1,618     |
| (573)              | (246)     | (79)      | (65)            | (60)      | (6)       |
| (6,434)            | (1,502)   | (1,621)   | (1,739)         | (1,648)   | (1,662)   |
| (2,521)            | (588)     | (634)     | (671)           | (699)     | (679)     |
| 1                  | (6)       | 9         | 3               | 7         | _         |
| 5,030              | 1,440     | 1,255     | 976             | 1,227     | 1,312     |
|                    |           |           |                 |           |           |
| 8                  | _         | _         | 8               | 7         | (2)       |
| _                  | _         | _         | _               | _         | _         |
| (39)               | _         | (3)       | (36)            | (12)      | (19)      |
| _                  | _         | _         | _               | _         | _         |
| 12,028             | 3,244     | 2,975     | 2,779           | 2,918     | 2,982     |
| 7,707              | 1,981     | 1,723     | 1,714           | 1,651     | 1,618     |
| (573)              | (253)     | (78)      | (64)            | (60)      | (6)       |
| (6,395)            | (1,544)   | (1,643)   | (1,713)         | (1,633)   | (1,643)   |
| 1                  | (6)       | 9         | 3               | 7         | _         |
| 5,061              | 1,441     | 1,263     | 1,005           | 1,232     | 1,333     |
| Balance sheet date |           |           | ance sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20       | 31-Mar-21 | 30-Jun-21 |
| 189,685            | 181,905   | 196,103   | 189,685         | 192,707   | 205,547   |
| 188,759            | 181,000   | 195,190   | 188,759         | 191,826   | 204,738   |
| 392,684            | 377,310   | 394,055   | 392,684         | 388,060   | 404,637   |
| 429,911            | 412,834   | 416,402   | 429,911         | 426,195   | 425,545   |
| 77,750             | 77,923    | 86,076    | 77,750          | 79,774    | 90,669    |
| 188,759            | 184,499   | 196,942   | 187,561         | 191,823   | 204,738   |
| - 27:              | - , , -   | / -       | - /             | - /       |           |

428,019

417,840

416,273

429,911

Year to date

## Asia

Asia - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 1,364     | 1,428     | 1,324              | 1,361     | 1,537     | 6,047              |
| 924       | 929       | 966                | 997       | 1,118     | 4,408              |
| (160)     | (20)      | (303)              | (33)      | (488)     | (1,565)            |
| (701)     | (647)     | (706)              | (620)     | (597)     | (2,538)            |
| (255)     | (242)     | (242)              | (233)     | (221)     | (927)              |
| _         | _         | _                  | _         | _         |                    |
| 503       | 761       | 315                | 708       | 452       | 1,944              |
|           |           |                    |           |           |                    |
| (1)       | 1         | 1                  | _         | _         | 1                  |
| _         | _         | _                  | _         | _         | _                  |
| (12)      | 1         | (7)                | _         | _         | (7)                |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| 1,365     | 1,423     | 1,328              | 1,380     | 1,576     | 6,046              |
| 924       | 927       | 970                | 1,011     | 1,144     | 4,408              |
| (160)     | (21)      | (303)              | (34)      | (499)     | (1,565)            |
| (689)     | (647)     | (703)              | (630)     | (615)     | (2,531)            |
| _         | _         | _                  | _         | _         | _                  |
| 516       | 755       | 322                | 716       | 462       | 1,950              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 170,406   | 161,154   | 158,099            | 159,391   | 160,814   | 158,099            |
| 167,805   | 158,672   | 155,652            | 157,196   | 158,573   | 155,652            |
| 247,119   | 237,138   | 240,566            | 238,299   | 238,331   | 240,566            |
| 194,835   | 187,621   | 189,931            | 174,484   | 173,342   | 189,931            |
| 144,951   | 140,723   | 138,541            | 137,605   | 136,586   | 138,541            |
|           |           |                    |           |           |                    |
| 167,805   | 158,907   | 154,978            | 158,441   | 161,215   | 155,652            |
| 194,835   | 187,817   | 189,159            | 175,588   | 175,748   | 189,931            |

## Asia

#### **Asia - Global Banking and Markets**

| Reported | l (\$m) |
|----------|---------|
|----------|---------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           | Q         | uarter ended    |           |           | Year to date       |
|-----------|-----------|-----------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 1,756     | 2,010     | 1,663           | 1,703     | 1,973     | 7,491              |
| 654       | 668       | 686             | 683       | 754       | 2,952              |
| (7)       | 51        | 48              | (33)      | (84)      | (145)              |
| (938)     | (917)     | (959)           | (813)     | (775)     | (3,344)            |
| (381)     | (370)     | (382)           | (315)     | (304)     | (1,315)            |
| _         | _         | _               | _         |           |                    |
| 811       | 1,144     | 752             | 857       | 1,114     | 4,002              |
|           |           |                 |           |           |                    |
| (1)       | _         | (24)            | 3         | (62)      | 5                  |
| _         | _         | _               | _         | _         | _                  |
| (9)       | (5)       | (13)            | (4)       | (1)       | (18)               |
| _         | _         | _               | _         | _         | _                  |
|           |           |                 |           |           |                    |
| 1,757     | 2,003     | 1,694           | 1,732     | 2,098     | 7,486              |
| 654       | 665       | 690             | 699       | 780       | 2,952              |
| (7)       | 49        | 48              | (33)      | (88)      | (145)              |
| (929)     | (909)     | (948)           | (823)     | (799)     | (3,326)            |
| _         | _         | _               | _         | _         | _                  |
| 821       | 1,143     | 794             | 876       | 1,211     | 4,015              |
|           | Bala      | ance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 129,610   | 127,820   | 128,668         | 131,684   | 135,097   | 128,668            |
| 129,299   | 127,506   | 128,316         | 131,318   | 134,760   | 128,316            |
| 452,681   | 438,614   | 436,888         | 422,024   | 422,379   | 436,888            |
| 139,563   | 142,622   | 142,506         | 141,425   | 136,835   | 142,506            |
| 118,973   | 112,338   | 112,316         | 112,652   | 112,695   | 112,316            |
|           |           |                 |           |           |                    |
| 129,299   | 127,621   | 127,556         | 132,585   | 137,452   | 128,316            |
| 139,563   | 142,714   | 141,208         | 143,297   | 140,783   | 142,506            |

# Asia

Customer accounts

| Asia   |           |           |                 |           |           |                    |
|--|-----------|-----------|-----------------|-----------|-----------|--------------------|
| Asia - Corporate Centre  | _         | C         | Quarter ended   |           |           | Year to date       |
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net operating income before change in expected credit losses and other credit impairment charges | 384       | 408       | 254             | 314       | 317       | 1,348              |
| of which: net interest expense   | (86)      | (94)      | (122)           | (123)     | (127)     | (749)              |
| Change in expected credit losses and other credit impairment charges                             | _         | (2)       | (2)             | 1         | _         | (1)                |
| Total operating expenses   | (477)     | (482)     | (486)           | (289)     | (272)     | (1,347)            |
| of which: staff expenses   | (512)     | (649)     | (515)           | (507)     | (505)     | (2,111)            |
| Share of profit in associates and joint ventures   | 648       | 703       | 467             | 341       | 578       | 1,856              |
| Profit/(loss) before tax   | 555       | 627       | 233             | 367       | 623       | 1,856              |
| Reported Significant items - Totals (\$m)  |           |           |                 |           |           |                    |
| Revenue  | 36        | 17        | 15              | (2)       | (2)       | 21                 |
| ECL  | _         | _         | _               | _         | _         | _                  |
| Operating expenses   | (102)     | (42)      | (65)            | (25)      | (16)      | (107)              |
| Share of profit in associates and joint ventures   | _         | _         | _               | _         | _         | _                  |
| Adjusted (\$m)   |           |           |                 |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 348       | 389       | 240             | 323       | 331       | 1,327              |
| of which: net interest expense   | (86)      | (95)      | (123)           | (125)     | (128)     | (749)              |
| Change in expected credit losses and other credit impairment charges                             | _         | _         | _               | 1         | (1)       | (1)                |
| Total operating expenses   | (375)     | (439)     | (422)           | (273)     | (266)     | (1,240)            |
| Share of profit in associates and joint ventures   | 648       | 706       | 479             | 366       | 634       | 1,856              |
| Profit/(loss) before tax   | 621       | 656       | 297             | 417       | 698       | 1,942              |
|  |           | Bal       | ance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 517       | 473       | 439             | 421       | 406       | 439                |
| Loans and advances to customers (net)  | 517       | 472       | 439             | 421       | 406       | 439                |
| Total external assets  | 111,002   | 119,742   | 115,470         | 101,818   | 98,594    | 115,470            |
| Customer accounts  | 5         | 60        | 58              | 56        | 61        | 58                 |
| Risk-weighted assets   | 52,524    | 54,353    | 55,621          | 48,770    | 47,480    | 55,621             |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                 |           |           |                    |
| Loans and advances to customers (net)  | 517       | 473       | 437             | 421       | 407       | 439                |
|  |           |           |                 |           |           |                    |

## Asia

#### SIGNIFICANT ITEMS

#### Asia - TOTAL

#### Revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Asia - Wealth and Personal Banking

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| -         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| (3)       | (2)       | (31)          | 2         | (64)      | 5            |
| 33        | 26        | 32            | _         | _         | 32           |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
|           |           |               | _         |           |              |
| (143)     | (59)      | (123)         | (30)      | (17)      | (171)        |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| (2)       | 7         | 8             | _         | _         | 8            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| -         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| (19)      | —<br>(12) | (36)          | (3)       | _         | (39)         |
| (19)      | (12)      | (30)          | (3)       | _         | (39)         |
| _         | _         | _             | _         | _         | _            |

## Asia

| Share of profit in associates and joint ventures significant items (\$m)   |      |     |      |     |      |      |
|--|------|-----|------|-----|------|------|
| Impairment of goodwill   | _    | _   | _    | _   | _    | _    |
|  |      |     |      |     |      |      |
| Asia - Commercial Banking  |      |     |      |     |      |      |
| Reported revenue significant items (\$m)                                   |      |     |      |     |      |      |
| Customer redress programmes  | _    | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses                   | _    | _   | _    | _   | _    | _    |
| Fair value movements on financial instruments                              | _    | _   | _    | _   | _    | _    |
| Restructuring and other related costs                                      | (1)  | 1   | 1    | _   | _    | 1    |
| Reported cost significant items (\$m)                                      |      |     |      |     |      |      |
| Costs of structural reform   | _    | _   | _    | _   | _    | _    |
| Customer redress programmes  | _    | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses                   | _    | _   | _    | _   | _    | _    |
| Impairment of goodwill and other intangibles                               | _    | _   | _    | _   | _    | _    |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    | _   | _    | _   | _    | _    |
| Restructuring and other related costs                                      | (12) | 1   | (7)  | _   | _    | (7)  |
| Settlements and provisions in connection with legal and regulatory matters | _    | _   | _    | _   | _    | _    |
| Share of profit in associates and joint ventures significant items (\$m)   |      |     |      |     |      |      |
| Impairment of goodwill   | _    | _   | _    | _   | _    | _    |
| Asia - Global Banking and Markets  |      |     |      |     |      |      |
| Reported revenue significant items (\$m)                                   |      |     |      |     |      |      |
| Customer redress programmes  | _    | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses                   | _    | _   | _    | _   | _    | _    |
| Fair value movements on financial instruments                              | (2)  | (1) | (28) | 3   | (62) | 1    |
| Restructuring and other related costs                                      | 1    | 1   | 4    | _   | _    | 4    |
| Reported cost significant items (\$m)                                      |      |     |      |     |      |      |
| Costs of structural reform   | _    | _   | _    | _   | _    | _    |
| Customer redress programmes  | _    | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses                   | _    | _   | _    | _   | _    | _    |
| Impairment of goodwill and other intangibles                               | _    | _   | _    | _   | _    | _    |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    | _   | _    | _   | _    | _    |
| Restructuring and other related costs                                      | (9)  | (5) | (13) | (4) | (1)  | (18) |
| Settlements and provisions in connection with legal and regulatory matters | _    | _   | _    | _   | _    | _    |
|  |      |     |      |     |      |      |

# Asia

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _     | _    | _       | _     | _     | _     |
|---|-------|------|---------|-------|-------|-------|
| inipainient of goodwiii   |       |      |         |       |       |       |
| Asia - Corporate Centre   |       |      |         |       |       |       |
| Reported revenue significant items (\$m)  | _     | _    | _       | _     | _     | _     |
| Customer redress programmes   | _     | _    | _       | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses  | _     | _    | _       | _     | _     | _     |
| Fair value movements on financial instruments   | _     | _    | (2)     | (2)   | (2)   | 4     |
| Restructuring and other related costs   | 36    | 17   | 17      | _     | _     | 17    |
| Reported cost significant items (\$m)   |       |      |         |       |       |       |
| Costs of structural reform  | _     | _    | _       | _     | _     | _     |
| Customer redress programmes   | _     | _    | _       | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses  | _     | _    | _       | _     | _     | _     |
| Impairment of goodwill and other intangibles  | _     | _    | _       | _     | _     | _     |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _     | _    | _       | _     | _     | _     |
| Restructuring and other related costs   | (102) | (42) | (65)    | (25)  | (16)  | (107) |
| Settlements and provisions in connection with legal and regulatory matters                      | _     | _    | _       | _     | _     | _     |
| Share of profit in associates and joint ventures significant items (\$m)                        |       |      |         |       |       |       |
| Impairment of goodwill  | _     | _    | _       | _     | _     | _     |
| Reconciling items - Currency translation on reported items - Totals (\$m)                       |       |      |         |       |       |       |
| Asia - TOTAL  |       |      |         |       |       |       |
| Revenue   |       | (18) | 23      | 86    | 164   |       |
| ECL   |       | _    | 2       | _     | (24)  |       |
| Operating expenses  |       | 9    | (21)    | (58)  | (93)  |       |
| Share of profit in associates and joint ventures  |       | 2    | 13      | 24    | 56    |       |
| Revenue significant items   |       | (1)  | (1)     | _     | (1)   |       |
| Operating expense significant items   |       | 1    | _       | (2)   | 1     |       |
| Share of profit in associates and joint ventures significant items                              |       | _    | _       | _     | _     |       |
| Loans and advances to customers (net)   |       | 348  | (2,632) | 4,266 | 8,833 |       |
| Customer accounts   |       | 536  | (3,961) | 4,415 | 9,796 |       |

# Asia

| Asia - Wealth and Personal Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures                 | (3)<br>—<br>3<br>—   | 10<br>1<br>(10)    | 29<br>1<br>(25)      | 50<br>(7)<br>(42)  |
|--|----------------------|--------------------|----------------------|--------------------|
| Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items | -<br>-<br>-          | -<br>-<br>-        | -<br>-<br>-          | _<br>_<br>_        |
| Loans and advances to customers (net) Customer accounts  | (3)<br>247           | (1,198)<br>(1,892) | 1,752<br>1,438       | 3,499<br>3,439     |
| Asia - Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures                          | (4)<br>(1)<br>1<br>— | 5<br>—<br>(4)<br>— | 19<br>(1)<br>(10)    | 39<br>(11)<br>(18) |
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items   | -<br>-<br>-          | -<br>-<br>-        | -<br>-<br>-          | -<br>-<br>-        |
| Loans and advances to customers (net) Customer accounts  | 235<br>196           | (674)<br>(772)     | 1,245<br>1,104       | 2,642<br>2,406     |
| Asia - Global Banking and Markets Revenue ECL Operating expenses Share of profit in associates and joint ventures                  | (8)<br>(2)<br>4<br>— | 6<br>-<br>(1)      | 32<br>—<br>(14)<br>— | 62<br>(4)<br>(25)  |
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items   | (1)<br>1<br>—        | (1)<br>1<br>—      | -<br>-<br>-          | (1)<br><br>_       |
| Loans and advances to customers (net) Customer accounts  | 115<br>92            | (760)<br>(1,298)   | 1,267<br>1,872       | 2,692<br>3,948     |

# Asia

| Asia - Corporate Centre  |  |
|--|--|
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
|  |  |

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

| (2) | 2   | 7   | 12  |
|-----|-----|-----|-----|
| 2   | 2   | _   | (1) |
| _   | (4) | (9) | (8) |
| 3   | 12  | 25  | 56  |
|     |     |     |     |
| _   | 1   | _   | _   |
| (1) | (3) | _   | 2   |
| _   | _   | _   | _   |
|     |     |     |     |
| 1   | (2) | _   | 1   |
| _   | _   | 1   | 3   |

# **Hong Kong**

| Hong Kong - TOTAL  |           |           | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 1,794     | 1,828     | 1,908              | 1,962     | 2,365     | 9,006              |
| Net fee income   | 971       | 1,139     | 900                | 998       | 858       | 3,724              |
| Other operating income   | 904       | 1,025     | 672                | 830       | 1,111     | 3,615              |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,669     | 3,992     | 3,480              | 3,790     | 4,334     | 16,345             |
| Change in expected credit losses and other credit impairment charges                             | (6)       | (85)      | (219)              | (89)      | (383)     | (824)              |
| Total operating expenses   | (1,918)   | (2,027)   | (2,042)            | (1,810)   | (1,702)   | (7,312)            |
| of which: staff expenses   | (706)     | (885)     | (761)              | (737)     | (737)     | (3,035)            |
| Share of profit in associates and joint ventures   | 2         | 6         | _                  | 5         | (4)       | (2)                |
| Profit/(loss) before tax   | 1,747     | 1,886     | 1,219              | 1,896     | 2,245     | 8,207              |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | (16)      | (9)       | (31)               | _         | (45)      | (15)               |
| ECL  | _         | _         | _                  | _         | _         |                    |
| Operating expenses   | (61)      | (25)      | (69)               | (21)      | (10)      | (100)              |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 3,685     | 3,997     | 3,504              | 3,783     | 4,371     | 16,360             |
| of which: net interest income  | 1,793     | 1,825     | 1,904              | 1,958     | 2,361     | 9,006              |
| Change in expected credit losses and other credit impairment charges                             | (6)       | (85)      | (218)              | (89)      | (383)     | (824)              |
| Total operating expenses   | (1,857)   | (2,001)   | (1,971)            | (1,786)   | (1,689)   | (7,212)            |
| Share of profit in associates and joint ventures   | 2         | 6         | 1                  | 5         | (4)       | (2)                |
| Profit/(loss) before tax   | 1,824     | 1,917     | 1,316              | 1,913     | 2,295     | 8,322              |
|  |           |           |                    |           |           |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 330,476   | 308,812   | 304,037            | 320,690   | 310,178   | 304,037            |
| Loans and advances to customers (net)  | 328,913   | 307,208   | 302,454            | 319,297   | 308,798   | 302,454            |
| Total external assets  | 771,274   | 745,398   | 752,554            | 743,528   | 729,458   | 752,554            |
| Customer accounts  | 529,172   | 526,780   | 531,489            | 517,582   | 514,381   | 531,489            |
| Risk-weighted assets   | 209,713   | 195,802   | 195,098            | 204,786   | 195,711   | 195,098            |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 328,913   | 307,536   | 301,985            | 318,661   | 308,189   | 302,454            |
| Customer accounts  | 529,172   | 527,343   | 530,665            | 516,553   | 513,368   | 531,489            |
|  |           |           |                    |           |           |                    |

## **Hong Kong**

Hong Kong - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |            | Quarter ended      |            |              | Year to date       |
|-----------|------------|--------------------|------------|--------------|--------------------|
| 30-Jun-21 | 31-Mar-21  | 31-Dec-20          | 30-Sep-20  | 30-Jun-20    | 31-Dec-20          |
| 2,139     | 2,088      | 1,995              | 2,150      | 2,439        | 8,961              |
| 1,142     | 1,177      | 1,226              | 1,230      | 1,466        | 5,740              |
| (6)       | (60)       | (20)               | (53)       | (113)        | (276)              |
| (917)     | (939)      | (979)              | (957)      | (885)        | (3,748)            |
| (378)     | (419)      | (405)              | (375)      | (356)        | (1,517)            |
| _         | 3          | (2)                | 3          | (6)          | (10)               |
| 1,216     | 1,092      | 994                | 1,143      | 1,435        | 4,927              |
|           |            |                    |            |              |                    |
| (4)       | 5          | 6                  | _          | _            | 6                  |
| _         | _          | _                  | _          | _            | _                  |
| (6)       | (11)       | (27)               | (2)        | _            | (29)               |
| _         | _          | _                  | _          | _            | _                  |
| 2.442     | 2.004      | 4.005              | 2.445      | 2 425        | 0.055              |
| 2,143     | ·          | 1,986              | 2,145      | 2,435        | 8,955              |
| 1,142     | 1,176      | 1,224              | 1,228      | 1,463        | 5,740              |
| (6)       |            | (20)               | (53)       | (113)        | (276)              |
| (911)     | (928)<br>4 | (951)<br>(1)       | (953)<br>3 | (883)<br>(6) | (3,719)<br>(10)    |
| 1,226     |            | 1,014              | 1,142      | 1,433        | 4,950              |
| 1,220     | 1,037      | 1,014              | 1,142      | 1,433        | 4,550              |
|           |            | Balance sheet date |            |              | Balance sheet date |
| 30-Jun-21 | 31-Mar-21  | 31-Dec-20          | 30-Sep-20  | 30-Jun-20    | 31-Dec-20          |
| 141,471   | 129,239    | 125,613            | 135,323    | 123,235      | 125,613            |
| 141,106   | 128,837    | 125,223            | 134,925    | 122,838      | 125,223            |
| 306,813   | 290,508    | 295,511            | 301,800    | 289,777      | 295,511            |
| 345,451   | 346,289    | 347,855            | 338,414    | 337,340      | 347,855            |
| 65,897    | 56,775     | 54,979             | 63,938     | 56,110       | 54,979             |
|           | 406        |                    |            | 400          | 40                 |
| 141,106   |            | 125,029            | 134,657    | 122,596      | 125,223            |
| 345,451   | 346,659    | 347,315            | 337,741    | 336,675      | 347,855            |

## **Hong Kong**

#### Hong Kong - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 729       | 803       | 747                | 798       | 923       | 3,635              |
| 481       | 506       | 541                | 576       | 676       | 2,645              |
| 2         | (51)      | (217)              | (14)      | (239)     | (489)              |
| (360)     | (349)     | (358)              | (342)     | (334)     | (1,359)            |
| (124)     | (128)     | (129)              | (128)     | (126)     | (508)              |
| _         | _         | _                  | _         |           |                    |
| 371       | 403       | 172                | 442       | 350       | 1,787              |
|           |           |                    |           |           |                    |
| (1)       | 1         | 1                  | _         | _         | 1                  |
| _         | _         | _                  | _         | _         | _                  |
| (9)       | (2)       | (4)                | _         | _         | (4)                |
| _         | _         | _                  | _         | _         | _                  |
| 730       | 801       | 745                | 797       | 921       | 3,634              |
| 481       | 505       | 540                | 575       | 675       | 2,645              |
| 2         | (51)      | (217)              | (14)      | (239)     | (489)              |
| (351)     | (347)     | (353)              | (341)     | (333)     | (1,355)            |
| _         | _         | _                  | _         | _         | _                  |
| 381       | 403       | 175                | 442       | 349       | 1,790              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 105,992   | 100,573   | 100,376            | 104,706   | 104,013   | 100,376            |
| 104,983   | 99,562    | 99,400             | 103,943   | 103,249   | 99,400             |
| 146,129   | 139,844   | 147,163            | 150,252   | 150,092   | 147,163            |
| 131,859   | 127,290   | 131,404            | 121,440   | 121,474   | 131,404            |
| 74,265    | 71,760    | 72,043             | 75,446    | 73,696    | 72,043             |
| 104.003   | 00.550    | 00.246             | 102 726   | 103.046   | 00.400             |
| 104,983   | 99,669    | 99,246             | 103,736   | 103,046   | 99,400             |
| 131,859   | 127,426   | 131,200            | 121,199   | 121,234   | 131,404            |

## **Hong Kong**

### Hong Kong - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 756       | 918       | 691                | 742       | 915       | 3,382              |
| 234       | 228       | 237                | 259       | 335       | 1,203              |
| (3)       | 26        | 19                 | (22)      | (31)      | (58)               |
| (462)     | (468)     | (477)              | (398)     | (380)     | (1,650)            |
| (182)     | (183)     | (193)              | (154)     | (155)     | (656)              |
| _         | _         | _                  | _         | _         |                    |
| 291       | 476       | 233                | 322       | 504       | 1,674              |
|           |           |                    |           |           |                    |
| (2)       | _         | (13)               | _         | (45)      | 3                  |
| _         | _         | _                  | _         | _         | _                  |
| (4)       | (2)       | (11)               | (3)       | (1)       | (15)               |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| 758       | 917       | 703                | 741       | 958       | 3,379              |
| 233       | 226       | 236                | 259       | 335       | 1,203              |
| (3)       | 26        | 19                 | (22)      | (31)      | (58)               |
| (458)     | (465)     | (465)              | (394)     | (378)     | (1,635)            |
| _         | _         | _                  | _         | _         | _                  |
| 297       | 478       | 257                | 325       | 549       | 1,686              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 82,536    | 78,567    | 77,650             | 80,278    | 82,562    | 77,650             |
| 82,346    | 78,376    | 77,433             | 80,047    | 82,343    | 77,433             |
| 252,487   | 239,282   | 240,126            | 230,783   | 232,282   | 240,126            |
| 51,862    | 53,182    | 52,211             | 57,709    | 55,546    | 52,211             |
| 56,976    | 54,256    | 53,901             | 55,249    | 55,600    | 53,901             |
|           |           |                    |           |           |                    |
| 82,346    | 78,460    | 77,313             | 79,888    | 82,181    | 77,433             |
| 51,862    | 53,239    | 52,130             | 57,594    | 55,437    | 52,211             |

## **Hong Kong**

## **Hong Kong - Corporate Centre**

| Reported | l (\$m) |
|----------|---------|
|----------|---------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date       | <del></del> - |            | uarter ended   | Q                                     | -                 |
|--------------------|---------------|------------|----------------|---------------------------------------|-------------------|
| 31-Dec-20          | 30-Jun-20     | 30-Sep-20  | 31-Dec-20      | 31-Mar-21                             | 30-Jun-21         |
| 366                | 57            | 100        | 46             | 183                                   | 44                |
| (582)              | (112)         | (104)      | (95)           | (82)                                  | (62)              |
| _                  | _             | _          | _              | _                                     | _                 |
| (555)              | (103)         | (113)      | (228)          | (271)                                 | (179)             |
| (354)              | (100)         | (80)       | (34)           | (154)                                 | (20)              |
| 8                  | 2             | 2          | 2              | 2                                     | 2                 |
| (181)              | (44)          | (11)       | (180)          | (86)                                  | (133)             |
|                    |               |            |                |                                       |                   |
| (24)               | _             | _          | (24)           | (15)                                  | (9)               |
| (= .)              | _             | _          | _              | _                                     | — ( <i>&gt;</i> / |
| (51)               | (9)           | (15)       | (27)           | (9)                                   | (41)              |
| _                  | _             | _          | _              | _                                     | `_                |
|                    |               |            |                |                                       |                   |
| 390                | 57            | 100        | 71             | 199                                   | 53                |
| (582)              | (112)         | (104)      | (96)           | (83)                                  | (63)              |
| (502)              | (112)<br>—    | (104)<br>— | -              | (65)<br>—                             | - (03)            |
| (504)              | (94)          | (99)       | (201)          | (262)                                 | (138)             |
| 8                  | 2             | 2          | 2              | 2                                     | 2                 |
| (106)              | (35)          | 3          | (128)          | (61)                                  | (83)              |
|                    |               |            | ,              | , , , , , , , , , , , , , , , , , , , | (,                |
| Balance sheet date |               |            | nce sheet date | Bala                                  |                   |
| 31-Dec-20          | 30-Jun-20     | 30-Sep-20  | 31-Dec-20      | 31-Mar-21                             | 30-Jun-21         |
| 398                | 368           | 382        | 398            | 432                                   | 477               |
| 398                | 368           | 382        | 398            | 432                                   | 477               |
| 69,754             | 57,307        | 60,693     | 69,754         | 75,765                                | 65,845            |
| 19                 | 21            | 19         | 19             | 19                                    | _                 |
| 14,175             | 10,305        | 10,153     | 14,175         | 13,011                                | 12,575            |
|                    |               |            |                |                                       |                   |
| 398                | 367           | 381        | 397            | 433                                   | 477               |
| 19                 | 21            | 19         | 19             | 19                                    | _                 |
|                    |               |            |                |                                       |                   |

## **Hong Kong**

#### SIGNIFICANT ITEMS

#### Hong Kong - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

### Hong Kong - Wealth and Personal Banking

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

| Year to date |           |           | uarter ended | 0         |           |
|--------------|-----------|-----------|--------------|-----------|-----------|
| 31-Dec-20    | 30-Jun-20 | 30-Sep-20 | 31-Dec-20    | 31-Mar-21 | 30-Jun-21 |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| _            | (45)      | _         | (16)         | _         | (2)       |
| (15)         | _         | _         | (15)         | (9)       | (14)      |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         |           |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| (100)        | (10)      | (21)      | (69)         | (25)      | (61)      |
| _            | _         | _         | _            | _         | _         |
|              |           |           |              |           |           |
| _            | _         | _         | _            | _         | _         |
|              |           |           |              |           |           |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| 6            | _         | _         | 6            | 5         | (4)       |
|              |           |           |              |           |           |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| _            | _         | _         | _            | _         | _         |
| (29)         | _         | (2)       | (27)         | (11)      | (6)       |
| _            | _         | _         | _            | _         | _         |
|              |           |           |              |           |           |

# **Hong Kong**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | -   | _   | _    | _   | _    | -    |
|---|-----|-----|------|-----|------|------|
| Hong Kong - Commercial Banking  |     |     |      |     |      |      |
| Reported revenue significant items (\$m)  |     |     |      |     |      |      |
| Customer redress programmes   | _   | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _    | _   | _    | _    |
| Fair value movements on financial instruments   | _   | _   | _    | _   | _    | _    |
| Restructuring and other related costs   | (1) | 1   | 1    | _   | _    | 1    |
| Reported cost significant items (\$m)   |     |     |      |     |      |      |
| Costs of structural reform  | _   | _   | _    | _   | _    | _    |
| Customer redress programmes   | _   | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _    | _   | _    | _    |
| Impairment of goodwill and other intangibles  | _   | _   | _    | _   | _    | _    |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _    | _   | _    | _    |
| Restructuring and other related costs   | (9) | (2) | (4)  | _   | _    | (4)  |
| Settlements and provisions in connection with legal and regulatory matters                      | -   | _   | _    | _   | _    | _    |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |     |      |     |      |      |
| Impairment of goodwill  | -   | _   | _    | _   | _    | _    |
| Hong Kong - Global Banking and Markets  |     |     |      |     |      |      |
| Reported revenue significant items (\$m)  |     |     |      |     |      |      |
| Customer redress programmes   | _   | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _    | _   | _    | _    |
| Fair value movements on financial instruments   | (2) | _   | (16) | _   | (45) | _    |
| Restructuring and other related costs   | -   | _   | 3    | _   | _    | 3    |
| Reported cost significant items (\$m)   |     |     |      |     |      |      |
| Costs of structural reform  | _   | _   | _    | _   | _    | _    |
| Customer redress programmes   | _   | _   | _    | _   | _    | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _    | _   | _    | _    |
| Impairment of goodwill and other intangibles  | _   | _   | _    | _   | _    | _    |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _    | _   | _    | _    |
| Restructuring and other related costs   | (4) | (2) | (11) | (3) | (1)  | (15) |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _   | _    | _   | _    | _    |
|   |     |     |      |     |      |      |

# **Hong Kong**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill |      |      |       |         |         |      |
|---|------|------|-------|---------|---------|------|
| impairment of goodwin   | _    | _    | _     | _       | _       | _    |
| Hong Kong - Corporate Centre  |      |      |       |         |         |      |
| Reported revenue significant items (\$m)  |      |      |       |         |         |      |
| Customer redress programmes   | _    | _    | _     | _       | _       | _    |
| Disposals, acquisitions and investment in new businesses  | _    | _    | _     | _       | _       | _    |
| Fair value movements on financial instruments   | _    | _    | _     | _       | _       | _    |
| Restructuring and other related costs   | (9)  | (15) | (24)  | _       | _       | (24) |
| Reported cost significant items (\$m)   |      |      |       |         |         |      |
| Costs of structural reform  | _    | _    | _     | _       | _       | _    |
| Customer redress programmes   | _    | _    | _     | _       | _       | _    |
| Disposals, acquisitions and investment in new businesses  | _    | _    | _     | _       | _       | _    |
| Impairment of goodwill and other intangibles  | _    | _    | _     | _       | _       | _    |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _    | _    | _     | _       | _       | _    |
| Restructuring and other related costs   | (41) | (9)  | (27)  | (15)    | (9)     | (51) |
| Settlements and provisions in connection with legal and regulatory matters                      | _    | _    | _     | _       | _       | _    |
| Share of profit in associates and joint ventures significant items (\$m)                        |      |      |       |         |         |      |
| Impairment of goodwill  | _    | _    | _     | _       | _       | _    |
| Reconciling items - Currency translation on reported items - Totals (\$m)                       |      |      |       |         |         |      |
| Hong Kong - TOTAL   |      |      |       |         |         |      |
| Revenue   |      | (4)  | (6)   | (7)     | (8)     |      |
| ECL   |      | _    | 1     | _       | _       |      |
| Operating expenses  |      | 2    | 3     | 3       | 4       |      |
| Share of profit in associates and joint ventures  |      | _    | 1     | _       | _       |      |
| Revenue significant items   |      | _    | 1     | _       | _       |      |
| Operating expense significant items   |      | 1    | 1     | _       | 1       |      |
| Share of profit in associates and joint ventures significant items                              |      | _    | _     | _       | _       |      |
| Loans and advances to customers (net)   |      | 328  | (469) | (636)   | (609)   |      |
| Customer accounts   |      | 563  | (824) | (1,029) | (1,013) |      |

# **Hong Kong**

| Hong Kong - Wealth and Personal Banking                            |  |
|--|--|
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
| Hong Kong - Commercial Banking                                     |  |
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
| Hong Kong - Global Banking and Markets                             |  |
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
|  |  |

| (2) | (3)   | (5)<br>— | (4)   |
|-----|-------|----------|-------|
| 1   | 2     | 2        | 2     |
| 1   | 1     | _        | _     |
| _   | _     | _        | _     |
| 1   | 1     | _        | _     |
| _   | _     | _        | _     |
| 138 | (194) | (268)    | (242) |
| 370 | (540) | (673)    | (665) |
|     |       |          |       |
| (1) | (1)   | (1)      | (2)   |
| _   | _     | _        | _     |
| _   | 1     | 1        | 1     |
| _   | _     | _        | _     |
| _   | _     | _        | _     |
| _   | _     | _        | _     |
| _   | _     | _        | _     |
| 107 | (154) | (207)    | (203) |
| 136 | (204) | (241)    | (240) |
|     |       |          |       |
| (1) | (1)   | (1)      | (2)   |
| _   | _     | _        | _     |
| 1   | 1     | 1        | 1     |
| _   | _     | _        | _     |
| _   | _     | _        | _     |
| _   | _     | _        | _     |
| _   | _     | _        | _     |
| 84  | (120) | (159)    | (162) |
| 57  | (81)  | (115)    | (109) |
|     |       |          |       |

# **Hong Kong**

| Hong Kong - Corporate Centre                                       |     |     |     |     |
|--|-----|-----|-----|-----|
| Revenue  | 1   | 1   | _   | _   |
| ECL  | _   | _   | _   | _   |
| Operating expenses   | (1) | _   | (1) | 1   |
| Share of profit in associates and joint ventures                   | _   | _   | _   | _   |
|  |     |     |     |     |
| Revenue significant items  | _   | _   | _   | _   |
| Operating expense significant items                                | (1) | _   | _   | 1   |
| Share of profit in associates and joint ventures significant items | _   | _   | _   | _   |
|  |     |     |     |     |
| Loans and advances to customers (net)                              | 1   | (1) | (1) | (1) |
| Customer accounts  | _   | _   | _   | _   |

| Mainland China - TOTAL   |           | 0         | Quarter ended   |             | <del></del> - | Year to date       |
|--|-----------|-----------|-----------------|-------------|---------------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20   | 30-Jun-20     | 31-Dec-20          |
| Net interest income  | 414       | 401       | 395             | 366         | 397           | 1,556              |
| Net fee income   | 108       | 125       | 77              | 88          | 82            | 337                |
| Other operating income   | 389       | 354       | 299             | 287         | 327           | 1,195              |
| Net operating income before change in expected credit losses and other credit impairment charges | 911       | 880       | 771             | 741         | 806           | 3,088              |
| Change in expected credit losses and other credit impairment charges                             | (19)      | 17        | 4               | (11)        | (44)          | (114)              |
| Total operating expenses   | (680)     | (626)     | (641)           | (554)       | (494)         | (2,211)            |
| of which: staff expenses   | (394)     | (386)     | (361)           | (322)       | (280)         | (1,287)            |
| Share of profit in associates and joint ventures   | 646       | 702       | 466             | 339         | 576           | 1,849              |
| Profit/(loss) before tax   | 858       | 973       | 600             | 515         | 844           | 2,612              |
| Reported Significant items - Totals (\$m)  |           |           |                 |             |               |                    |
| Revenue  | 11        | 10        | 4               | 1           | (2)           | 5                  |
| ECL  | _         | _         |                 | _           | (=/<br>_      | _                  |
| Operating expenses   | (7)       | (4)       | (17)            | (1)         | (1)           | (19)               |
| Share of profit in associates and joint ventures   | _         | _         | _               | <del></del> | (=/<br>—      | (25)               |
|  |           |           |                 |             |               |                    |
| Adjusted (\$m)   |           |           |                 |             |               |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 900       | 876       | 788             | 793         | 885           | 3,083              |
| of which: net interest income  | 415       | 403       | 406             | 392         | 435           | 1,556              |
| Change in expected credit losses and other credit impairment charges                             | (19)      | 17        | 4               | (12)        | (48)          | (114)              |
| Total operating expenses   | (673)     | (624)     | (641)           | (593)       | (542)         | (2,192)            |
| Share of profit in associates and joint ventures   | 646       | 704       | 478             | 364         | 632           | 1,849              |
| Profit/(loss) before tax   | 854       | 973       | 629             | 552         | 927           | 2,626              |
|  |           |           |                 |             |               |                    |
|  |           | Bal       | ance sheet date |             |               | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20   | 30-Jun-20     | 31-Dec-20          |
| Loans and advances to customers (gross)  | 51,403    | 48,973    | 46,405          | 43,815      | 43,675        | 46,405             |
| Loans and advances to customers (net)  | 51,123    | 48,694    | 46,113          | 43,535      | 43,338        | 46,113             |
| Total external assets  | 133,742   | 130,355   | 130,134         | 119,696     | 115,597       | 130,134            |
| Customer accounts  | 57,227    | 54,919    | 56,826          | 47,327      | 47,557        | 56,826             |
| Risk-weighted assets   | 83,477    | 81,693    | 80,674          | 76,061      | 74,611        | 80,674             |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                 |             |               |                    |
| Loans and advances to customers (net)  | 51,123    | 49,372    | 46,646          | 45,899      | 47,471        | 46,113             |
| Customer accounts  | 57,227    | 55,684    | 57,483          | 49,896      | 52,093        | 56,826             |
|  |           |           |                 |             |               |                    |

### **Mainland China**

#### Mainland China - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| 30-Jun-21 31-Mar-21 31-Dec-20 30-Sep-20 30-Jun-20 219 216 197 209 196 101 100 105 103 110  |                            |
|--|----------------------------|
| <b>101</b> 100 105 103 110   | 31-Dec-20                  |
|  | 765                        |
| (4)  | 427                        |
| <b>(4)</b> (2) (11) 7 (23)   | (52)                       |
| <b>(227)</b> (205) (223) (187) (163)   | (747)                      |
| <b>(104)</b> (95) (85) (83) (66)   | (310)                      |
|  |                            |
| (12) 9 (37) 29 10  | (34)                       |
|  |                            |
| <b>-</b>   | _                          |
|  | _                          |
| — (1) — — —  | (1)                        |
| <b>-</b>   | _                          |
|  |                            |
| 219 217 203 224 215  | 765                        |
| <b>100</b> 100 107 111 121   | 427                        |
| <b>(4)</b> (2) (11) 8 (25)   | (52)                       |
| <b>(227)</b> (207) (229) (200) (179)   | (746)                      |
|  | _                          |
| (12) 8 (37) 32 11  | (33)                       |
|  | Balance sheet date         |
| Balance sheet date   | 31-Dec-20                  |
| Balance sheet date 30-Jun-21 31-Mar-21 31-Dec-20 30-Sep-20 30-Jun-20   | 40.005                     |
|  | 10,835                     |
| <b>30-Jun-21</b> 31-Mar-21 31-Dec-20 30-Sep-20 30-Jun-20   | 10,835<br>10,747           |
| <b>30-Jun-21</b> 31-Mar-21 31-Dec-20 30-Sep-20 30-Jun-20 <b>11,091</b> 10,829 10,835 10,413 10,006   |                            |
| 30-Jun-21         31-Mar-21         31-Dec-20         30-Sep-20         30-Jun-20           11,091         10,829         10,835         10,413         10,006           11,015         10,749         10,747         10,329         9,906   | 10,747                     |
| 30-Jun-21         31-Mar-21         31-Dec-20         30-Sep-20         30-Jun-20           11,091         10,829         10,835         10,413         10,006           11,015         10,749         10,747         10,329         9,906           18,199         17,908         17,517         16,602         15,806  | 10,747<br>17,517           |
| 30-Jun-21         31-Mar-21         31-Dec-20         30-Sep-20         30-Jun-20           11,091         10,829         10,835         10,413         10,006           11,015         10,749         10,747         10,329         9,906           18,199         17,908         17,517         16,602         15,806           12,942         12,740         12,994         12,148         11,869 | 10,747<br>17,517<br>12,994 |
| 30-Jun-21         31-Mar-21         31-Dec-20         30-Sep-20         30-Jun-20           11,091         10,829         10,835         10,413         10,006           11,015         10,749         10,747         10,329         9,906           18,199         17,908         17,517         16,602         15,806           12,942         12,740         12,994         12,148         11,869 | 10,747<br>17,517<br>12,994 |

## **Mainland China**

| Mainland | China - | Commercial | Ranking |
|----------|---------|------------|---------|
|          |         |            |         |

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| 31-Dec-20<br><b>758</b> |
|-------------------------|
| 758                     |
|                         |
| 597                     |
| (59)                    |
| (404)                   |
| (148)                   |
|                         |
| 295                     |
|                         |
| _                       |
| _                       |
| (3)                     |
| _                       |
|                         |
| 758                     |
| 597                     |
| (59)                    |
| (401)                   |
| _                       |
| 298                     |
| Balance sheet date      |
| 31-Dec-20               |
| 19,988                  |
| 19,815                  |
| 30,058                  |
| 16,875                  |
| 23,158                  |
|                         |
| 19,815                  |
| 16,875                  |
|                         |

## **Mainland China**

| Mainland Chi | na - Global E | Banking and | Markets |
|--------------|---------------|-------------|---------|
|--------------|---------------|-------------|---------|

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date       |           |           | arter ended    | Qu        |                  |
|--------------------|-----------|-----------|----------------|-----------|------------------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21        |
| 918                | 224       | 223       | 245            | 273       | 266              |
| 589                | 134       | 142       | 159            | 160       | 164              |
| (3)                | (4)       | (2)       | 22             | (1)       | 4                |
| (409)              | (94)      | (100)     | (114)          | (116)     | (123)            |
| (150)              | (30)      | (34)      | (48)           | (47)      | (49)             |
| _                  | <u> </u>  | _         | _              | _         | _                |
| 506                | 126       | 121       | 153            | 156       | 147              |
|                    |           |           |                |           |                  |
| 1                  | (2)       | 1         | _              | 1         | 1                |
| _                  | _         | _         | _              | _         | _                |
| _                  | _         | _         | _              | _         | _                |
| _                  | _         | _         | _              | _         | _                |
| 047                | 240       | 220       | 354            | 272       | 265              |
| 917                | 248       | 238       | 251            | 273       | 265              |
| 589                | 147       | 152       | 164            | 161       | 165              |
| (3)                | (5)       | (2)       | 24             | (445)     | 4                |
| (409)              | (103)     | (107)     | (116)          | (116)     | (123)            |
| <br>505            | <br>140   | <br>129   | <br>159        | <br>157   | <br>146          |
| Balance sheet date |           |           | nce sheet date | Dolor     |                  |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21        |
| 15,556             | 14,983    | 15,431    | 15,556         | 16,195    | 16,343           |
| 15,525             | 14,940    | 15,382    | 15,525         | 16,164    | 16,319           |
| 46,022             | 41,618    | 43,218    | 46,022         | 46,484    | 46,459           |
| 26,923             |           |           |                |           | •                |
|                    | 20,391    | 20,393    | 26,923         | 25,468    | 25,842<br>17,633 |
| 17,154             | 16,118    | 16,530    | 17,154         | 16,790    | 17,633           |
| 15,525             | 16,365    | 16,217    | 15,705         | 16,389    | 16,319           |
| 26,923             | 22,336    | 21,501    | 27,234         | 25,823    | 25,842           |

## **Mainland China**

#### **Mainland China - Corporate Centre**

| Re | ported ( | (Sm) | ١ |
|----|----------|------|---|
|    |          |      |   |

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 226       | 200       | 158                | 137       | 174       | 647                |
| (2)       | (2)       | (12)               | (21)      | (1)       | (57)               |
| 1         | 1         | 1                  | _         | (1)       | _                  |
| (210)     | (205)     | (185)              | (172)     | (150)     | (651)              |
| (197)     | (204)     | (188)              | (167)     | (152)     | (678)              |
| 648       | 702       | 466                | 339       | 576       | 1,849              |
| 665       | 698       | 440                | 304       | 599       | 1,845              |
|           |           |                    |           |           |                    |
| 12        | 10        | 4                  | _         | _         | 4                  |
| _         | _         | _                  | _         | _         | _                  |
| (8)       | (8)       | (14)               | (1)       | (1)       | (16)               |
| _         | _         | _                  | _         | _         | _                  |
| 244       | 403       | 450                | 4.47      | 400       | 642                |
| 214       | 192       | 159                | 147       | 189       | 643                |
| (1)       | (1)       | (11)               | (23)      | (2)       | (57)               |
| 1         | - (400)   |                    |           | - (4.52)  | - (605)            |
| (202)     | (199)     | (178)              | (183)     | (163)     | (635)              |
| 648       | 704       | 478                | 364       | 632       | 1,849              |
| 661       | 697       | 459                | 328       | 658       | 1,857              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 26        | 26        | 26                 | 25        | 24        | 26                 |
| 26        | 26        | 26                 | 25        | 23        | 26                 |
| 35,696    | 34,314    | 36,537             | 32,994    | 31,026    | 36,537             |
| _         | 37        | 34                 | 33        | 34        | 34                 |
| 34,796    | 34,932    | 34,903             | 33,524    | 32,096    | 34,903             |
|           | 96        |                    |           |           | 25                 |
| 26        | 26        | 26                 | 26        | 26        | 26                 |
| _         | 37        | 34                 | 35        | 37        | 34                 |

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### **Mainland China**

#### SIGNIFICANT ITEMS

#### **Mainland China - TOTAL**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Mainland China - Wealth and Personal Banking

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| _         | _         | _             | 1         | (2)       | 1            |
| 11        | 10        | 4             | _         | _         | 4            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| (7)       | (4)       | (17)          | (1)       | (1)       | (19)         |
| -         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           | _         | _             | _         | _         | _            |
|           | _         | _             | _         | _         | _            |
|           | _         | _             | _         | _         | _            |
| _         | _         | (1)           | _         | _         | (1)          |
| _         | _         | (±)<br>—      | _         | _         | (±)<br>—     |
|           |           |               |           |           |              |

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| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | - | _ | -   | _ | _   | _   |
|---|---|---|-----|---|-----|-----|
| Mainland China - Commercial Banking   |   |   |     |   |     |     |
| Reported revenue significant items (\$m)  |   |   |     |   |     |     |
| Customer redress programmes   | _ | _ | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _ | _ | _   | _ | _   | _   |
| Fair value movements on financial instruments   | _ | _ | _   | _ | _   | _   |
| Restructuring and other related costs   | - | _ | _   | _ | _   | _   |
| Reported cost significant items (\$m)   |   |   |     |   |     |     |
| Costs of structural reform  | _ | _ | _   | _ | _   | _   |
| Customer redress programmes   | _ | _ | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _ | _ | _   | _ | _   | _   |
| Impairment of goodwill and other intangibles  | _ | _ | _   | _ | _   | _   |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _ | _ | _   | _ | _   | _   |
| Restructuring and other related costs   | _ | 3 | (3) | _ | _   | (3) |
| Settlements and provisions in connection with legal and regulatory matters                      | _ | _ | _   | _ | _   | _   |
| Share of profit in associates and joint ventures significant items (\$m)                        |   |   |     |   |     |     |
| Impairment of goodwill  | _ | _ | _   | _ | _   | _   |
| Mainland China - Global Banking and Markets   |   |   |     |   |     |     |
| Reported revenue significant items (\$m)  |   |   |     |   |     |     |
| Customer redress programmes   | _ | _ | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _ | _ | _   | _ | _   | _   |
| Fair value movements on financial instruments   | 1 | 1 | _   | 1 | (2) | 1   |
| Restructuring and other related costs   | _ | _ | _   | _ | _   | _   |
| Reported cost significant items (\$m)   |   |   |     |   |     |     |
| Costs of structural reform  | _ | _ | _   | _ | _   | _   |
| Customer redress programmes   | _ | _ | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _ | _ | _   | _ | _   | _   |
| Impairment of goodwill and other intangibles  | _ | _ | _   | _ | _   | _   |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _ | _ | _   | _ | _   | _   |
| Restructuring and other related costs   | _ | _ | _   | _ | _   | _   |
| Settlements and provisions in connection with legal and regulatory matters                      | _ | _ | _   | _ | _   | _   |

| Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |       |       |      |
|--|-----|-----|------|-------|-------|------|
| Impairment of goodwill   | _   | _   | _    | _     | _     | _    |
| Mainland China - Corporate Centre  |     |     |      |       |       |      |
| Reported revenue significant items (\$m)                                   |     |     |      |       |       |      |
| Customer redress programmes  | _   | _   | _    | _     | _     | _    |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _     | _     | _    |
| Fair value movements on financial instruments                              | _   | _   | _    | _     | _     | _    |
| Restructuring and other related costs                                      | 12  | 10  | 4    | _     | _     | 4    |
| Reported cost significant items (\$m)                                      |     |     |      |       |       |      |
| Costs of structural reform   | _   | _   | _    | _     | _     | _    |
| Customer redress programmes  | _   | _   | _    | _     | _     | _    |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _     | _     | _    |
| Impairment of goodwill and other intangibles                               | _   | _   | _    | _     | _     | _    |
| Past service costs of guaranteed minimum pension benefits equalisation     | _   | _   | _    | _     | _     | _    |
| Restructuring and other related costs                                      | (8) | (8) | (14) | (1)   | (1)   | (16) |
| Settlements and provisions in connection with legal and regulatory matters | _   | _   | _    | _     | _     | _    |
| Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |       |       |      |
| Impairment of goodwill   | -   | _   | _    | _     | _     | _    |
| Reconciling items - Currency translation on reported items - Totals (\$m)  |     |     |      |       |       |      |
| Mainland China - TOTAL   |     |     |      |       |       |      |
| Revenue  |     | 5   | 21   | 53    | 78    |      |
| ECL  |     | _   | _    | (1)   | (4)   |      |
| Operating expenses   |     | (2) | (17) | (40)  | (49)  |      |
| Share of profit in associates and joint ventures                           |     | 2   | 12   | 25    | 56    |      |
| Revenue significant items  |     | (1) | _    | _     | 1     |      |
| Operating expense significant items  |     | _   | _    | _     | _     |      |
| Share of profit in associates and joint ventures significant items         |     | _   | _    | _     | _     |      |
| Loans and advances to customers (net)                                      |     | 678 | 533  | 2,364 | 4,133 |      |
| Customer accounts  |     | 765 | 657  | 2,569 | 4,536 |      |
|  |     |     |      |       |       |      |

| Mainland China - Wealth and Personal Banking                       |  |
|--|--|
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
| Mainland China - Commercial Banking                                |  |
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
| Mainland China - Global Banking and Markets                        |  |
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
|  |  |

| 1   | 6          | 15                                     | 19    |
|-----|------------|--|-------|
| _   | _          | 1                                      | (2)   |
| (2) | (7)        | (13)                                   | (16)  |
| _   | _          | _                                      | _     |
| _   | _          | _                                      | _     |
| _   | _          | _                                      | _     |
| _   | _          | _                                      | _     |
| 150 | 124        | 561                                    | 944   |
| 178 | 151        | 659                                    | 1,132 |
|     |            |  |       |
| 1   | 4          | 12                                     | 21    |
| _   | _          | (1)                                    | (2)   |
| _   | (3)        | (6)                                    | (9)   |
| _   | _          | _                                      | _     |
| _   | _          | _                                      | _     |
| _   | _          | _                                      | _     |
| _   | _          | _                                      | _     |
| 202 | 228        | 066                                    | 1.761 |
| 303 |            | 966                                    | 1,761 |
| 232 | 195        | 801                                    | 1,456 |
|     | 5          | 16                                     | 23    |
| 1   | 2          | _                                      | (1)   |
| _   | (2)        | (7)                                    | (9)   |
| _   | — (2)<br>— | —————————————————————————————————————— | _     |
| (1) | (1)        |  | 1     |
| (1) | (1)        | _                                      | 1     |
| _   | _          | _                                      | _     |
| _   | _          | _                                      | _     |
| 225 | 180        | 835                                    | 1,425 |
| 355 | 311        | 1,108                                  | 1,945 |
|     |            |  |       |

| Mainland China - Corporate Centre                                  |     |     |      |      |
|--|-----|-----|------|------|
| Revenue  | 2   | 6   | 10   | 15   |
| ECL  | (1) | (1) | _    | 1    |
| Operating expenses   | (1) | (6) | (12) | (14) |
| Share of profit in associates and joint ventures                   | 2   | 12  | 25   | 56   |
|  |     |     |      |      |
| Revenue significant items  | _   | 1   | _    | _    |
| Operating expense significant items                                | 1   | 1   | _    | _    |
| Share of profit in associates and joint ventures significant items | _   | _   | _    | _    |
|  |     |     |      |      |
| Loans and advances to customers (net)                              | _   | _   | 1    | 3    |
| Customer accounts  | _   | _   | 2    | 3    |

| Middle East and North Africa - TOTAL  Quarter ended  Yea   |           |           | Year to date       |           |           |                    |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 320       | 330       | 336                | 352       | 383       | 1,465              |
| Net fee income   | 185       | 187       | 179                | 169       | 171       | 695                |
| Other operating income   | 115       | 115       | 111                | 102       | 135       | 468                |
| Net operating income before change in expected credit losses and other credit impairment charges | 620       | 632       | 626                | 623       | 689       | 2,628              |
| Change in expected credit losses and other credit impairment charges                             | 61        | 55        | (37)               | (110)     | (278)     | (758)              |
| Total operating expenses   | (397)     | (388)     | (394)              | (429)     | (394)     | (1,586)            |
| of which: staff expenses   | (189)     | (198)     | (184)              | (192)     | (180)     | (749)              |
| Share of profit/(loss) in associates and joint ventures  | 102       | 38        | 150                | (384)     | (87)      | (265)              |
| Profit/(loss) before tax   | 386       | 337       | 345                | (300)     | (70)      | 19                 |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | _         | _         | (1)                | _         | _         | _                  |
| ECL  | _         | _         | _                  | _         | _         | _                  |
| Operating expenses   | (11)      | (11)      | (18)               | (24)      | (41)      | (83)               |
| Share of profit in associates and joint ventures   | -         | _         | _                  | (462)     | _         | (462)              |
| Adjusted (\$m)   |           |           |                    |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 620       | 623       | 622                | 615       | 678       | 2,628              |
| of which: net interest income  | 320       | 324       | 333                | 347       | 377       | 1,465              |
| Change in expected credit losses and other credit impairment charges                             | 61        | 54        | (37)               | (110)     | (277)     | (758)              |
| Total operating expenses   | (386)     | (371)     | (373)              | (397)     | (346)     | (1,503)            |
| Share of profit/(loss) in associates and joint ventures  | 102       | 38        | 150                | 78        | (87)      | 197                |
| Profit/(loss) before tax   | 397       | 344       | 362                | 186       | (32)      | 564                |
|  |           |           |                    |           |           |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 29,211    | 29,927    | 30,540             | 31,126    | 31,388    | 30,540             |
| Loans and advances to customers (net)  | 27,608    | 28,176    | 28,700             | 29,307    | 29,615    | 28,700             |
| Total external assets  | 63,515    | 65,210    | 64,733             | 63,472    | 64,583    | 64,733             |
| Customer accounts  | 41,086    | 41,916    | 41,221             | 40,815    | 41,197    | 41,221             |
| Risk-weighted assets <sup>1</sup>  | 59,476    | 59,830    | 60,181             | 59,361    | 58,585    | 60,181             |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |           |           |                    |           |           |                    |
| Loans and advances to customers (net)  | 27,608    | 28,025    | 28,232             | 28,955    | 29,077    | 28,700             |
| Customer accounts  | 41,086    | 41,695    | 40,658             | 40,410    | 40,527    | 41,221             |
|  |           |           |                    |           |           |                    |

### Middle East and North Africa

#### Middle East and North Africa - Wealth and Personal Banking

| Reporte | ed (Şm) |
|---------|---------|
|---------|---------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | uarter ended    |           |           | Year to date       |
|-----------|-----------|-----------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 197       | 206       | 204             | 202       | 219       | 874                |
| 125       | 129       | 133             | 131       | 154       | 575                |
| 125       | 7         | (5)             | 6         | (102)     | (151)              |
| (169)     | (163)     | (163)           | (196)     | (207)     | (738)              |
| (57)      | (58)      | (56)            | (59)      | (56)      | (232)              |
| (57)      | (36)      | (30)            |           | (30)      | (232)              |
| 29        | 50        |                 |           | (00)      |                    |
| 29        | 30        | 30              | 12        | (90)      | (15)               |
| _         | _         | _               | _         | _         | _                  |
| _         | _         | _               | _         | _         | _                  |
| (1)       | (2)       | 13              | (17)      | (41)      | (45)               |
| _         | _         | _               | _         | _         | -                  |
| 197       | 204       | 203             | 199       | 215       | 874                |
| 123       | 126       | 130             | 131       | 153       | 575                |
| 1         | 7         | (5)             | 5         | (101)     | (151)              |
| (168)     | (158)     | (174)           | (175)     | (161)     | (693)              |
| 30        |           | _<br>24         |           | —<br>(47) | 30                 |
|           | Bali      | ance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 5,315     | 5,480     | 5,534           | 5,688     | 5,762     | 5,534              |
| 5,051     | 5,196     | 5,215           | 5,346     | 5,370     | 5,215              |
| 15,995    | 15,980    | 16,179          | 15,823    | 15,674    | 16,179             |
| 21,325    | 21,142    | 20,293          | 19,990    | 19,757    | 20,293             |
| 7,648     | 7,454     | 7,666           | 7,641     | 7,404     | 7,666              |

|           | Balance sheet date |           |           |           |           |
|-----------|--------------------|-----------|-----------|-----------|-----------|
| 30-Jun-21 | 31-Mar-21          | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20 |
| 5,315     | 5,480              | 5,534     | 5,688     | 5,762     | 5,534     |
| 5,051     | 5,196              | 5,215     | 5,346     | 5,370     | 5,215     |
| 15,995    | 15,980             | 16,179    | 15,823    | 15,674    | 16,179    |
| 21,325    | 21,142             | 20,293    | 19,990    | 19,757    | 20,293    |
| 7,648     | 7,454              | 7,666     | 7,641     | 7,404     | 7,666     |
|           |                    |           |           |           |           |
|           |                    |           |           |           |           |
| 5,051     | 5,178              | 5,160     | 5,310     | 5,299     | 5,215     |
| 21,325    | 20,987             | 19,889    | 19,726    | 19,295    | 20,293    |
|           |                    |           |           |           |           |

### Middle East and North Africa

#### Middle East and North Africa - Commercial Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |           | _         | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 153       | 145       | 134                | 141       | 152       | 603                |
| 95        | 89        | 85                 | 93        | 99        | 390                |
| (2)       | 18        | (30)               | (68)      | (147)     | (388)              |
| (84)      | (83)      | (83)               | (92)      | (79)      | (335)              |
| (34)      | (31)      | (31)               | (31)      | (30)      | (123)              |
| _         | _         | _                  | _         | <u> </u>  |                    |
| 67        | 80        | 21                 | (19)      | (74)      | (120)              |
|           |           |                    |           |           |                    |
| _         | _         | _                  | _         | _         | _                  |
| _         | _         | _                  | _         | _         | _                  |
| (2)       | _         | _                  | (1)       | _         | (1)                |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| 153       | 143       | 134                | 139       | 148       | 603                |
| 94        | 86        | 83                 | 92        | 97        | 390                |
| (2)       | 16        | (31)               | (67)      | (146)     | (388)              |
| (82)      | (83)      | (83)               | (88)      | (78)      | (334)              |
| _         | _         | _                  | _         | _         | _                  |
| 69        | 76        | 20                 | (16)      | (76)      | (119)              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 11,765    | 11,805    | 12,015             | 12,377    | 12,608    | 12,015             |
| 10,538    | 10,575    | 10,747             | 11,157    | 11,449    | 10,747             |
| 17,516    | 17,677    | 17,158             | 17,529    | 17,873    | 17,158             |
| 8,748     | 8,970     | 8,784              | 8,505     | 9,079     | 8,784              |
| 15,736    | 15,547    | 15,328             | 15,893    | 16,343    | 15,328             |
|           |           |                    |           |           |                    |
| 10,538    | 10,489    | 10,478             | 10,956    | 11,137    | 10,747             |
| 8,748     | 8,942     | 8,730              | 8,448     | 8,982     | 8,784              |
| 8,748     | 8,942     | 8,730              | 8,448     | 8,982     | 8,784              |

### Middle East and North Africa

#### Middle East and North Africa - Global Banking and Markets

| Reported | l (\$m) |
|----------|---------|
|----------|---------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 262       | 270       | 278                | 274       | 315       | 1,131              |
| 112       | 105       | 114                | 118       | 129       | 494                |
| 61        | 30        | (3)                | (47)      | (29)      | (219)              |
| (112)     | (112)     | (117)              | (115)     | (101)     | (434)              |
| (37)      | (38)      | (39)               | (33)      | (32)      | (135)              |
|           |           |                    |           |           |                    |
| 211       | 188       | 158                | 112       | 185       | 478                |
|           |           |                    |           |           |                    |
| _         | _         | (1)                | _         | _         | _                  |
| -         | _         | _                  | _         | _         | _                  |
| (2)       | (2)       | (1)                | _         | _         | (1)                |
| _         | _         | _                  | _         | _         | _                  |
| 262       | 267       | 276                | 271       | 311       | 1,131              |
| 112       | 103       | 113                | 117       | 128       | 494                |
| 61        | 30        | (2)                | (47)      | (29)      | (219)              |
| (110)     | (109)     | (116)              | (113)     | (99)      | (433)              |
| _         | _         | _                  | _         | _         | _                  |
| 213       | 188       | 158                | 111       | 183       | 479                |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 12,131    | 12,642    | 12,991             | 13,061    | 13,018    | 12,991             |
| 12,019    | 12,406    | 12,738             | 12,804    | 12,796    | 12,738             |
| 23,773    | 25,251    | 24,852             | 24,054    | 24,740    | 24,852             |
| 11,011    | 11,805    | 12,143             | 12,318    | 12,361    | 12,143             |
| 15,163    | 15,669    | 16,445             | 15,929    | 15,019    | 16,445             |
| 12,019    | 12,359    | 12,594             | 12,690    | 12,642    | 12,738             |
| 11,011    | 11,766    | 12,038             | 12,236    | 12,250    | 12,143             |

### Middle East and North Africa

#### Middle East and North Africa - Corporate Centre

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income/(expense)

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date       |                 |                | uarter ended    | Q              |                   |
|--------------------|-----------------|----------------|-----------------|----------------|-------------------|
| 31-Dec-20          | 30-Jun-20       | 30-Sep-20      | 31-Dec-20       | 31-Mar-21      | 30-Jun-21         |
| 19                 | 3               | 6              | 9               | 9              | 5                 |
| 7                  | 1               | 9              | 6               | 8              | (10)              |
| _                  | _               | _              | _               | 1              | _                 |
| (78)               | (7)             | (26)           | (30)            | (29)           | (30)              |
| (259)              | (62)            | (69)           | (58)            | (72)           | (62)              |
| (265)              | (87)            | (384)          | 150             | 38             | 102               |
| (324)              | (91)            | (404)          | 129             | 19             | 77                |
|                    |                 |                |                 |                |                   |
| _                  | _               | _              | _               | _              | _                 |
| _                  | _               | _              | _               | _              |                   |
| (36)               | _               | (5)            | (31)            | (9)            | (8)               |
| (462)              | _               | (462)          | _               | _              | _                 |
|                    |                 |                |                 |                |                   |
| 19                 | 3               | 6              | 10              | 9              | 5                 |
| 7                  | (1)             | 7              | 7               | 8              | (9)               |
| _                  | _               | _              | _               | 1              | _                 |
| (42)               | (8)             | (21)           | 1               | (21)           | (22)              |
| 197                | (87)            | 78             | 150             | 38             | 102               |
| 174                | (92)            | 63             | 161             | 27             | 85                |
| Balance sheet date |                 |                | ince sheet date | Rals           |                   |
| 31-Dec-20          | 30-Jun-20       | 30-Sep-20      | 31-Dec-20       | 31-Mar-21      | 30-Jun-21         |
| 31 DCC 20          | 50 Juli 20<br>— | 30 3cp 20<br>— | 51 Dec 20       | 51 Wai 21<br>— | - 30-34II-21<br>- |
| _                  | _               | _              | _               | _              | _                 |
| 6,544              | 6,296           | 6,065          | 6,544           | 6,303          | 6,231             |
| _                  | _               | _              | _               | _              | 2                 |
| 20,742             | 19,819          | 19,898         | 20,742          | 21,160         | 20,929            |
|                    |                 |                |                 |                |                   |
| _                  | _               | _              | _               | _              | _                 |
| _                  | _               | _              | _               | _              | 2                 |
|                    |                 |                |                 |                |                   |
|                    |                 |                |                 |                |                   |

### Middle East and North Africa

#### SIGNIFICANT ITEMS

#### Middle East and North Africa - TOTAL

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Middle East and North Africa - Wealth and Personal Banking

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| -         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| -         | _         | (1)           | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           | _             | _         |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | (4)           | (19)      | (41)      | (64)         |
| _         | _         | _             | _         | _         | _            |
| (11)      | (11)      | (14)          | (5)       | _         | (19)         |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | (462)     | _         | (462)        |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| -         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| _         | _         | _             |           |           |              |
| _         | _         | 16            | (17)      | (41)      | (42)         |
|           | (2)       |               | _         | _         |              |
| (1)       | (2)       | (3)           | _         | _         | (3)          |
| _         | _         | _             | _         | _         | _            |

95

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _   | _   | _   | -   | _ | _   |
|---|-----|-----|-----|-----|---|-----|
| Middle East and North Africa - Commercial Banking   |     |     |     |     |   |     |
| Reported revenue significant items (\$m)  |     |     |     |     |   |     |
| Customer redress programmes   | _   | _   | _   | _   | _ | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _   | _ | _   |
| Fair value movements on financial instruments   | _   | _   | _   | _   | _ | _   |
| Restructuring and other related costs   | -   | _   | _   | _   | _ | _   |
| Reported cost significant items (\$m)   |     |     |     |     |   |     |
| Costs of structural reform  | _   | _   | _   | _   | _ | _   |
| Customer redress programmes   | _   | _   | _   | _   | _ | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _   | _ | _   |
| Impairment of goodwill and other intangibles  | _   | _   | 1   | (1) | _ | _   |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _   | _   | _ | _   |
| Restructuring and other related costs   | (2) | _   | (1) | _   | _ | (1) |
| Settlements and provisions in connection with legal and regulatory matters                      | -   | _   | _   | _   | _ | _   |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |     |     |     |   |     |
| Impairment of goodwill  | -   | _   | _   | _   | _ | _   |
| Middle East and North Africa - Global Banking and Markets                                       |     |     |     |     |   |     |
| Reported revenue significant items (\$m)  |     |     |     |     |   |     |
| Customer redress programmes   | _   | _   | _   | _   | _ | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _   | _ | _   |
| Fair value movements on financial instruments   | _   | _   | (1) | _   | _ | _   |
| Restructuring and other related costs   | -   | _   | _   | _   | _ | -   |
| Reported cost significant items (\$m)   |     |     |     |     |   |     |
| Costs of structural reform  | _   | _   | _   | _   | _ | _   |
| Customer redress programmes   | _   | _   | _   | _   | _ | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _   | _ | _   |
| Impairment of goodwill and other intangibles  | _   | _   | _   | _   | _ | _   |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _   | _   | _ | _   |
| Restructuring and other related costs   | (2) | (2) | (1) | _   | _ | (1) |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _   | _   | _   | _ | _   |
|   |     |     |     |     |   |     |

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | -   | _     | -     | _     | _     | _     |
|---|-----|-------|-------|-------|-------|-------|
| Middle East and North Africa - Corporate Centre   |     |       |       |       |       |       |
| Reported revenue significant items (\$m)  |     |       |       |       |       |       |
| Customer redress programmes   | _   | _     | _     | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses  | _   | _     | _     | _     | _     | _     |
| Fair value movements on financial instruments   | _   | _     | _     | _     | _     | _     |
| Restructuring and other related costs   | _   | _     | _     | _     | _     | _     |
| Reported cost significant items (\$m)   |     |       |       |       |       |       |
| Costs of structural reform  | _   | _     | _     | _     | _     | _     |
| Customer redress programmes   | _   | _     | _     | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses  | _   | _     | _     | _     | _     | _     |
| Impairment of goodwill and other intangibles  | _   | _     | (21)  | (1)   | _     | (22)  |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _     | _     | _     | _     | _     |
| Restructuring and other related costs   | (8) | (9)   | (10)  | (4)   | _     | (14)  |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _     | _     | _     | _     | _     |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |       |       |       |       |       |
| Impairment of goodwill  | _   | _     | _     | (462) | _     | (462) |
| Reconciling items - Currency translation on reported items - Totals (\$m)                       |     |       |       |       |       |       |
| Middle East and North Africa - TOTAL  |     |       |       |       |       |       |
| Revenue   |     | (9)   | (4)   | (8)   | (11)  |       |
| ECL   |     | (1)   | _     | _     | 1     |       |
| Operating expenses  |     | 6     | 3     | 10    | 7     |       |
| Share of profit in associates and joint ventures  |     | _     | _     | _     | _     |       |
| Revenue significant items   |     | _     | 1     | _     | _     |       |
| Operating expense significant items   |     | _     | _     | 2     | _     |       |
| Share of profit in associates and joint ventures significant items                              |     | _     | _     | _     | _     |       |
| Loans and advances to customers (net)   |     | (151) | (468) | (352) | (538) |       |
| Customer accounts   |     | (221) | (563) | (405) | (670) |       |

| Middle East and North Africa - Wealth and Personal Banking         |          |          |       |       |
|--|----------|----------|-------|-------|
| Revenue  | (2       | 2) (1)   | (3)   | (4)   |
| ECL  | -        |          | (1)   | 1     |
| Operating expenses   |          | 3 1      | 6     | 5     |
| Share of profit in associates and joint ventures                   | -        |          | _     | _     |
| Revenue significant items  | _        | _        | _     | _     |
| Operating expense significant items                                | -        | - (1)    | 2     | _     |
| Share of profit in associates and joint ventures significant items | -        |          | _     | _     |
|  |          |          |       |       |
| Loans and advances to customers (net)                              | (18      | 3) (55)  | (36)  | (71)  |
| Customer accounts  | (15)     | 5) (404) | (264) | (462) |
|  |          |          |       |       |
| Middle East and North Africa - Commercial Banking                  |          |          |       |       |
| Revenue  | (2       | 2) —     | (2)   | (4)   |
| ECL  | (2       | 2) (1)   | 1     | 1     |
| Operating expenses   | -        |          | 3     | 1     |
| Share of profit in associates and joint ventures                   | -        |          | _     | _     |
| Revenue significant items  | _        |          | _     | _     |
| Operating expense significant items                                | <u>-</u> |          | _     | _     |
| Share of profit in associates and joint ventures significant items | <u>-</u> |          | _     | _     |
| , ,  |          |          |       |       |
| Loans and advances to customers (net)                              | (86      | 5) (269) | (201) | (312) |
| Customer accounts  | (28      | 3) (54)  | (57)  | (97)  |
|  |          |          |       |       |
| Middle East and North Africa - Global Banking and Markets          |          |          |       |       |
| Revenue  | (3       | 3)       | (3)   | (4)   |
| ECL  | -        | - 1      | _     | _     |
| Operating expenses   |          | 2 1      | 2     | 2     |
| Share of profit in associates and joint ventures                   | -        | _        | _     | _     |
| Revenue significant items  | <u>-</u> |          | _     | _     |
| Operating expense significant items                                |          | 1 1      | _     | _     |
| Share of profit in associates and joint ventures significant items | -        |          | _     | _     |
|  |          |          |       |       |
| Loans and advances to customers (net)                              | (47      | 7) (144) | (114) | (154) |
| Customer accounts  | (39)     | 9) (105) | (82)  | (111) |
|  |          |          |       |       |

| Middle East and North Africa - Corporate Centre                    |   |   |   |     |
|--|---|---|---|-----|
| Revenue  | _ | 1 | _ | _   |
| ECL  | _ | _ | _ | _   |
| Operating expenses   | _ | 1 | _ | (1) |
| Share of profit in associates and joint ventures                   | _ | _ | _ | _   |
|  |   |   |   |     |
| Revenue significant items  | _ | _ | _ | _   |
| Operating expense significant items                                | 1 | 1 | _ | _   |
| Share of profit in associates and joint ventures significant items | _ | _ | _ | _   |
|  |   |   |   |     |
| Loans and advances to customers (net)                              | _ | _ | _ | _   |
| Customer accounts  | _ | _ | _ | _   |
|  |   |   |   |     |

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

## **North America**

| North America - TOTAL  |           |           | Quarter ended      |           |           | Year to date       |
|--|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 729       | 704       | 701                | 652       | 706       | 2,836              |
| Net fee income   | 501       | 509       | 444                | 441       | 458       | 1,795              |
| Other operating income   | 272       | 336       | 343                | 389       | 537       | 1,744              |
| Net operating income before change in expected credit losses and other credit impairment charges                 | 1,502     | 1.549     | 1,488              | 1,482     | 1,701     | 6,375              |
| Change in expected credit losses and other credit impairment charges   | 108       | 104       | (27)               | 14        | (379)     | (900)              |
| Total operating expenses   | (1,289)   | (1,169)   | (1,309)            | (1,503)   | (1,189)   | (5,307)            |
| of which: staff expenses   | (604)     | (608)     | (592)              | (594)     | (596)     | (2,434)            |
| Share of profit in associates and joint ventures   | _         | _         | _                  | _         | _         | _                  |
| Profit/(loss) before tax   | 321       | 484       | 152                | (7)       | 133       | 168                |
|  |           |           |                    |           |           |                    |
| Reported Significant items - Totals (\$m)  |           |           |                    |           |           |                    |
| Revenue  | (3)       | _         | 12                 | (49)      | (21)      | (43)               |
| ECL  | _         | _         | _                  | _         | _         | _                  |
| Operating expenses   | (153)     | (38)      | (84)               | (333)     | (68)      | (601)              |
| Share of profit in associates and joint ventures   | -         | _         | _                  | _         | _         | _                  |
| Ad:t. d (A)  |           |           |                    |           |           |                    |
| Adjusted (\$m)  Net operating income before change in expected credit losses and other credit impairment charges | 1,505     | 1,563     | 1,499              | 1,562     | 1,770     | 6,418              |
| of which: net interest income  | 729       | 710       | 1,499<br>714       | 668       | 729       | 2,836              |
| Change in expected credit losses and other credit impairment charges   | 108       | 104       | (27)               | 14        | (396)     | (900)              |
| Total operating expenses   | (1,136)   | (1,139)   | (1,240)            | (1,190)   | (1,152)   | (4,706)            |
| Share of profit in associates and joint ventures   | (1,150)   | (1,139)   | (1,240)            | (1,190)   | (1,132)   | (4,700)            |
| Profit/(loss) before tax   | 477       | <br>528   | 232                | 386       | 222       | -<br>812           |
| Profit/(1055) before tax   | 4//       | 526       | 232                | 300       | 222       | 812                |
|  |           |           |                    |           |           |                    |
|  |           |           | Balance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 107,244   | 109,757   | 109,056            | 111,552   | 117,033   | 109,056            |
| Loans and advances to customers (net)  | 106,414   | 108,751   | 107,969            | 110,394   | 115,813   | 107,969            |
| Total external assets  | 354,717   | 361,930   | 347,893            | 383,130   | 409,428   | 347,893            |
| Customer accounts  | 176,152   | 182,576   | 182,028            | 177,478   | 180,489   | 182,028            |
| Risk-weighted assets <sup>1</sup>  | 115,208   | 115,785   | 117,755            | 122,952   | 130,580   | 117,755            |
|  |           |           |                    |           |           |                    |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)  | 100 44 4  | 100 420   | 100 204            | 111 111   | 120 540   | 107.000            |
| Loans and advances to customers (net)  | 106,414   | 109,439   | 109,304            | 114,111   | 120,540   | 107,969            |
| Customer accounts  | 176,152   | 183,342   | 183,601            | 181,900   | 185,929   | 182,028            |
|  |           |           |                    |           |           |                    |

### **North America**

#### North America - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date       |           |              | ıarter ended   | Qı           |           |
|--------------------|-----------|--------------|----------------|--------------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20    | 31-Dec-20      | 31-Mar-21    | 30-Jun-21 |
| 1,929              | 460       | 486          | 482            | 495          | 483       |
| 1,276              | 294       | 304          | 328            | 327          | 330       |
| (240)              | (44)      | (21)         | (13)           | (1)          | (6)       |
| (2,139)            | (478)     | (684)        | (476)          | (449)        | (519)     |
| (686)              | (167)     | (173)        | (158)          | (168)        | (170)     |
| _                  |           | _            | _              | _            | _         |
| (450)              | (62)      | (219)        | (7)            | 45           | (42)      |
|                    |           |              |                |              |           |
| (9)                | (1)       | (1)          | (1)            | (1)          | (1)       |
| _                  | _         | <del>-</del> | _              | <del>-</del> | . –       |
| (231)              | (3)       | (216)        | (3)            | (5)          | (73)      |
| _                  | _         | _            | _              | _            | _         |
| 1,938              | 477       | 499          | 494            | 502          | 484       |
| 1,276              | 304       | 312          | 334            | 331          | 330       |
| (240)              | (44)      | (21)         | (14)           | (2)          | (6)       |
| (1,908)            | (489)     | (480)        | (480)          | (447)        | (446)     |
| (=,===,            | _         | _            | _              | _            | _         |
| (210)              | (56)      | (2)          | _              | 53           | 32        |
| Balance sheet date |           |              | nce sheet date | Bala         |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20    | 31-Dec-20      | 31-Mar-21    | 30-Jun-21 |
| 50,266             | 47,667    | 48,573       | 50,266         | 51,328       | 50,420    |
| 49,837             | 47,211    | 48,144       | 49,837         | 50,916       | 50,074    |
| 97,726             | 95,899    | 93,647       | 97,726         | 104,099      | 105,818   |
| 81,278             | 79,799    | 78,399       | 81,278         | 81,025       | 70,486    |
| 22,175             | 22,295    | 21,677       | 22,175         | 21,989       | 22,412    |
|                    |           |              |                |              |           |
| 40 027             | 49,518    | 50,022       | 50,527         | 51,274       | 50,074    |
| 49,837             |           |              |                |              |           |
| 49,83<br>81,27     | 82,795    | 80,746       | 82,127         | 81,447       | 70,486    |

### **North America**

#### **North America - Commercial Banking**

| Reported | l (\$m) |
|----------|---------|
|----------|---------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           | (         | Quarter ended    |           |           | Year to date       |
|-----------|-----------|------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20        | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 473       | 446       | 446              | 443       | 433       | 1,803              |
| 304       | 285       | 298              | 291       | 301       | 1,223              |
| 38        | 45        | (7)              | 22        | (291)     | (496)              |
| (241)     | (238)     | (238)            | (238)     | (227)     | (941)              |
| (101)     | (98)      | (101)            | (96)      | (88)      | (385)              |
| _         |           |                  |           |           |                    |
| 270       | 253       | 201              | 227       | (85)      | 366                |
|           |           |                  |           |           |                    |
| _         | _         | _                | _         | _         | _                  |
| _         | _         | _                | _         | _         | _                  |
| (6)       | _         | (5)              | (4)       | (2)       | (11)               |
| _         | _         | _                | _         | _         | _                  |
|           |           |                  |           |           |                    |
| 473       | 452       | 456              | 458       | 454       | 1,803              |
| 304       | 289       | 304              | 298       | 313       | 1,223              |
| 38        | 46        | (6)              | 22        | (304)     | (496)              |
| (235)     | (243)     | (238)            | (240)     | (234)     | (930)              |
| _         | _         | _                | _         | _         | _                  |
| 276       | 255       | 212              | 240       | (84)      | 377                |
|           | Ba        | lance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20        | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 44,615    | 44,665    | 44,324           | 46,534    | 49,178    | 44,324             |
| 44,197    | 44,208    | 43,842           | 45,988    | 48,603    | 43,842             |
| 77,260    | 77,268    | 69,976           | 71,025    | 74,105    | 69,976             |
| 66,303    | 63,545    | 62,854           | 58,387    | 57,986    | 62,854             |
| 49,459    | 49,690    | 49,049           | 51,229    | 53,380    | 49,049             |
|           |           |                  |           |           |                    |
| 44,197    | 44,502    | 44,403           | 47,581    | 50,676    | 43,842             |
| 66,303    | 63,821    | 63,405           | 59,871    | 59,853    | 62,854             |

### **North America**

#### North America - Global Banking and Markets

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |           |                   | Year to date            |
|-----------|-----------|--------------------|-----------|-------------------|-------------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20         | 31-Dec-20               |
| 461       | 563       | 497                | 498       | 708               | 2,432                   |
| 91        | 96        | 92                 | 91        | 143               | 450                     |
| 76        | 60        | (7)                | 13        | (45)              | (165)                   |
| (368)     | (374)     | (383)              | (415)     | (386)             | (1,555)                 |
| (142)     | (144)     | (141)              | (129)     | (144)             | (562)                   |
| _         | _         | _                  | _         |                   |                         |
| 169       | 249       | 107                | 96        | 277               | 712                     |
|           |           |                    |           |                   |                         |
| (7)       | (6)       | (12)               | (48)      | (20)              | (67)                    |
| _         | _         | _                  | -         | _                 | _                       |
| (5)       | _         | 11                 | (11)      | (22)              | (26)                    |
| _         | _         | _                  | _         | _                 | _                       |
| 468       | 571       | 512                | 551       | 727               | 3 400                   |
| 468<br>91 | 97        | 94                 | 92        | <b>737</b><br>146 | <b>2,499</b> <i>450</i> |
| 76        | 60        | 94<br>(7)          | 92<br>14  | (48)              | (165)                   |
| (363)     | (372)     | (393)              | (406)     | (371)             | (1,529)                 |
| (303)     | (372)     | (393)              | (400)     | (3/1)             | (1,329)                 |
| 181       | 259       | 112                | 159       | 318               | 805                     |
| 101       | 259       | 112                | 159       | 310               | 805                     |
|           |           | Balance sheet date |           |                   | Balance sheet date      |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20         | 31-Dec-20               |
| 12,209    | 13,764    | 14,466             | 16,445    | 20,188            | 14,466                  |
| 12,143    | 13,627    | 14,290             | 16,262    | 19,999            | 14,290                  |
| 166,707   | 175,864   | 175,159            | 213,637   | 233,737           | 175,159                 |
| 39,367    | 38,011    | 37,901             | 40,692    | 42,704            | 37,901                  |
| 39,576    | 39,661    | 42,444             | 45,239    | 49,779            | 42,444                  |
| 12,143    | 13,663    | 14,373             | 16,508    | 20,346            | 14,290                  |
| 39,367    | 38,079    | 38,074             | 41,283    | 43,281            | 37,901                  |
| 39,367    | 38,079    | 36,074             | 41,283    | 45,281            | 37,901                  |

### **North America**

#### **North America - Corporate Centre**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| -         |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 85        | 45        | 64                 | . 55      | 100       | 212                |
| 5         | (7)       | (18)               | (33)      | (32)      | (113)              |
| _         | (1)       | (1)                | _         | 1         | _                  |
| (161)     | (107)     | (211)              | (167)     | (98)      | (672)              |
| (191)     | (200)     | (194)              | (194)     | (197)     | (801)              |
| _         | _         | _                  | _         | _         | _                  |
| (76)      | (63)      | (148)              | (112)     | 3         | (460)              |
|           |           |                    |           |           |                    |
| 3         | 4         | 25                 | _         | _         | 33                 |
| _         | _         | _                  | _         | _         | _                  |
| (67)      | (33)      | (85)               | (103)     | (41)      | (332)              |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| 82        | 39        | 37                 | 55        | 103       | 179                |
| 5         | (7)       | (18)               | (34)      | (34)      | (113)              |
| _         | _         | _                  | _         | _         | _                  |
| (94)      | (76)      | (127)              | (65)      | (58)      | (340)              |
| _         | _         | _                  | _         | _         | _                  |
| (12)      | (37)      | (90)               | (10)      | 45        | (161)              |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| _         | _         | _                  | _         | _         | _                  |
| _         | _         | _                  | _         | _         | _                  |
| 4,933     | 4,698     | 5,031              | 4,821     | 5,687     | 5,031              |
| (5)       | (5)       | (5)                | _         | _         | (5)                |
| 3,761     | 4,445     | 4,087              | 4,807     | 5,126     | 4,087              |
|           |           |                    |           |           |                    |
| _         | _         | _                  | _         | _         | _                  |
| (5)       | (5)       | (5)                | _         | _         | (5)                |
|           |           |                    |           |           |                    |

### **North America**

#### SIGNIFICANT ITEMS

#### North America - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### North America - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           | Q         | uarter ended |           |           | Year to date |
|-----------|-----------|--------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20    | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| _         | _         | _            | _         | _         | _            |
| _         | _         | (2)          | _         | (1)       | (10)         |
| _         | _         | 1            | (2)       | (10)      | 2            |
| (3)       | _         | 13           | (47)      | (10)      | (35)         |
|           |           |              |           |           |              |
| _         | _         | _            | _         | _         | _            |
| _         | _         | _            | _         | _         | _            |
| _         | _         | _            | _         | _         | _            |
| _         | _         | (1)          | (222)     | _         | (223)        |
| . –       | _         | _            | _         | _         | _            |
| (153)     | (38)      | (83)         | (111)     | (68)      | (378)        |
| _         | _         | _            | _         | _         | _            |
|           |           |              |           |           |              |
|           |           |              |           |           |              |
| _         | _         | _            | _         | _         | _            |
|           |           |              |           |           |              |
|           |           |              |           |           |              |
| _         | _         | _            | _         | _         | _            |
| (1)       | (1)       | (1)          | (1)       | (1)       | (9)          |
| _         | _         | _            | _         | _         | _            |
| _         | _         | _            | _         | _         | _            |
|           |           |              |           |           |              |
|           |           |              |           |           |              |
| _         | _         | _            | _         | _         | _            |
| _         | _         | _            | _         | _         | _            |
| _         | _         | _            | _         | _         | _            |
| _         | _         | _            | (207)     | _         | (207)        |
| _         | _         | _            | _         | _         | _            |
| (73)      | (5)       | (3)          | (9)       | (3)       | (24)         |
| _         | _         | _            | _         | _         | _            |
|           |           |              |           |           |              |

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## **North America**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | -   | _   | _    | -    | _    | -    |
|---|-----|-----|------|------|------|------|
| North America - Commercial Banking  |     |     |      |      |      |      |
| Reported revenue significant items (\$m)  |     |     |      |      |      |      |
| Customer redress programmes   | _   | _   | _    | _    | _    | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _    | _    | _    | _    |
| Fair value movements on financial instruments   | _   | _   | _    | _    | _    | _    |
| Restructuring and other related costs   | _   | _   | _    | _    | _    | _    |
| Reported cost significant items (\$m)   |     |     |      |      |      |      |
| Costs of structural reform  | _   | _   | _    | _    | _    | _    |
| Customer redress programmes   | -   | _   | _    | _    | _    | _    |
| Disposals, acquisitions and investment in new businesses  | -   | _   | _    | _    | _    | _    |
| Impairment of goodwill and other intangibles  | -   | _   | _    | (1)  | _    | (1)  |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _    | _    | _    | _    |
| Restructuring and other related costs   | (6) | _   | (5)  | (3)  | (2)  | (10) |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _   | _    | _    | _    | _    |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |     |      |      |      |      |
| Impairment of goodwill  | _   | _   | _    | _    | _    | _    |
| North America - Global Banking and Markets  |     |     |      |      |      |      |
| Reported revenue significant items (\$m)  |     |     |      |      |      |      |
| Customer redress programmes   | _   | _   | _    | _    | _    | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _    | _    | _    | _    |
| Fair value movements on financial instruments   | _   | (1) | 1    | (2)  | (10) | 2    |
| Restructuring and other related costs   | (7) | (5) | (13) | (46) | (10) | (69) |
| Reported cost significant items (\$m)   |     |     |      |      |      |      |
| Costs of structural reform  | _   | _   | _    | _    | _    | _    |
| Customer redress programmes   | _   | _   | _    | _    | _    | _    |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _    | _    | _    | _    |
| Impairment of goodwill and other intangibles  | _   | _   | _    | (4)  | _    | (4)  |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _    | _    | _    | _    |
| Restructuring and other related costs   | (5) | _   | 11   | (7)  | (22) | (22) |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _   | _    | _    | _    | _    |

## **North America**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _    | _    | _     | _     | _     | _     |
|---|------|------|-------|-------|-------|-------|
| North America - Corporate Centre  |      |      |       |       |       |       |
| Reported revenue significant items (\$m)  |      |      |       |       |       |       |
| Customer redress programmes   | _    | _    | _     | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses  | _    | _    | _     | _     | _     | (1)   |
| Fair value movements on financial instruments   | _    | _    | _     | _     | _     | _     |
| Restructuring and other related costs   | 3    | 4    | 25    | _     | _     | 34    |
| Reported cost significant items (\$m)   |      |      |       |       |       |       |
| Costs of structural reform  | _    | _    | _     | _     | _     | _     |
| Customer redress programmes   | _    | _    | _     | _     | _     | _     |
| Disposals, acquisitions and investment in new businesses  | _    | _    | _     | _     | _     | _     |
| Impairment of goodwill and other intangibles  | _    | _    | _     | (10)  | _     | (10)  |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _    | _    | _     | _     | _     | _     |
| Restructuring and other related costs   | (67) | (33) | (85)  | (93)  | (41)  | (322) |
| Settlements and provisions in connection with legal and regulatory matters                      | _    | _    | _     | _     | _     | _     |
| Share of profit in associates and joint ventures significant items (\$m)                        |      |      |       |       |       |       |
| Impairment of goodwill  | _    | _    | _     | _     | _     | _     |
| Reconciling items - Currency translation on reported items - Totals (\$m)                       |      |      |       |       |       |       |
| North America - TOTAL   |      |      |       |       |       |       |
| Revenue   |      | 14   | 25    | 31    | 48    |       |
| ECL   |      | _    | _     | _     | (17)  |       |
| Operating expenses  |      | (9)  | (17)  | (21)  | (30)  |       |
| Share of profit in associates and joint ventures  |      | _    | _     | _     | _     |       |
| Revenue significant items   |      | _    | 2     | _     | _     |       |
| Operating expense significant items   |      | (1)  | (2)   | (1)   | 1     |       |
| Share of profit in associates and joint ventures significant items                              |      | _    | _     | _     | _     |       |
| Loans and advances to customers (net)   |      | 688  | 1,335 | 3,717 | 4,727 |       |
| Customer accounts   |      | 766  | 1,573 | 4,422 | 5,440 |       |

## **North America**

| North America - Wealth and Personal Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures   | 7<br>(1)<br>(4)    | 12<br>(1)<br>(8)   | 12<br>—<br>(11)<br>— |
|---|--------------------|--------------------|----------------------|
| Revenue significant items  Operating expense significant items  Share of profit in associates and joint ventures significant items  | 1                  | 1                  | _                    |
|   | (1)                | (1)                | 1                    |
|   | —                  | —                  | _                    |
| Loans and advances to customers (net) Customer accounts   | 358                | 690                | 1,878                |
|   | 422                | 849                | 2,347                |
| North America - Commercial Banking Revenue ECL Operating expenses Share of profit in associates and joint ventures  | 6<br>1<br>(4)      | 10<br>1<br>(5)     | 15<br>—<br>(6)<br>—  |
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items  | _                  | -                  | -                    |
|   | 1                  | -                  | -                    |
|   | _                  | -                  | -                    |
| Loans and advances to customers (net) Customer accounts   | 294                | 561                | 1,593                |
|   | 276                | 551                | 1,484                |
| North America - Global Banking and Markets Revenue ECL Operating expenses Share of profit in associates and joint ventures  | 3<br>—<br>(1)<br>— | 4<br>—<br>(2)<br>— | 5<br>1<br>(2)        |
| Revenue significant items Operating expense significant items Share of profit in associates and joint ventures significant items  Loans and advances to customers (net) Customer accounts | 1                  | 1                  |                      |
|   | (3)                | (3)                | _                    |
|   | —                  | —                  | _                    |
|   | 36                 | 83                 | 246                  |
|   | 68                 | 173                | 591                  |

16

(14)

2,307 2,996

> 21 (13) (9)

2,073 1,867

> 9 (3) (4)

> > 3

347 577

## **North America**

| North America - Corporate Centre                                   |  |
|--|--|
| Revenue  |  |
| ECL  |  |
| Operating expenses   |  |
| Share of profit in associates and joint ventures                   |  |
| Revenue significant items  |  |
| Operating expense significant items                                |  |
| Share of profit in associates and joint ventures significant items |  |
| Loans and advances to customers (net)                              |  |
| Customer accounts  |  |
|  |  |

<sup>1</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

| (2) | (2) | _   | 3   |
|-----|-----|-----|-----|
| 1   | 1   | _   | (1) |
| _   | (1) | (2) | (2) |
| _   | _   | _   | _   |
|     |     |     |     |
| _   | _   | _   | _   |
| 2   | _   | (1) | (1) |
| _   | _   | _   | _   |
|     |     |     |     |
| _   | _   | _   | _   |
| _   | _   | _   | _   |

# US

| US - TOTAL   |            | 0         | Quarter ended   |           |           | Year to date       |
|--|------------|-----------|-----------------|-----------|-----------|--------------------|
| Reported (\$m)   | 30-Jun-21  | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Net interest income  | 464        | 461       | 472             | 453       | 502       | 1,922              |
| Net fee income   | 329        | 343       | 292             | 300       | 319       | 1,218              |
| Other operating income   | 191        | 260       | 273             | 308       | 445       | 1,450              |
| Net operating income before change in expected credit losses and other credit impairment charges | 984        | 1,064     | 1,037           | 1,061     | 1,266     | 4,590              |
| Change in expected credit losses and other credit impairment charges                             | 83         | 91        | (22)            | 15        | (237)     | (622)              |
| Total operating expenses   | (973)      | (876)     | (996)           | (1,241)   | (932)     | (4,194)            |
| of which: staff expenses   | (449)      | (451)     | (441)           | (448)     | (463)     | (1,847)            |
| Share of profit in associates and joint ventures   | _          | _         | _               | _         | _         | _                  |
| Profit/(loss) before tax   | 94         | 279       | 19              | (165)     | 97        | (226)              |
| Reported Significant items - Totals (\$m)  |            |           |                 |           |           |                    |
| Revenue  | (2)        | (2)       | 14              | (49)      | (19)      | (41)               |
| ECL  | _          | _         | _               | _         | ` _       |                    |
| Operating expenses   | (121)      | (32)      | (57)            | (322)     | (65)      | (556)              |
| Share of profit in associates and joint ventures   | · <u>-</u> | _         | _               | _         | _         | · –                |
| Adjusted (\$m)   |            |           |                 |           |           |                    |
| Net operating income before change in expected credit losses and other credit impairment charges | 986        | 1,064     | 1,020           | 1,110     | 1,286     | 4,631              |
| of which: net interest income  | 464        | 461       | 472             | 453       | 502       | 1,922              |
| Change in expected credit losses and other credit impairment charges                             | 83         | 91        | (22)            | 15        | (237)     | (622)              |
| Total operating expenses   | (852)      | (844)     | (940)           | (919)     | (867)     | (3,638)            |
| Share of profit in associates and joint ventures   | _          | _         | _               | _         | _         | _                  |
| Profit/(loss) before tax   | 217        | 311       | 58              | 206       | 182       | 371                |
|  |            |           |                 |           |           |                    |
|  |            |           | ance sheet date |           |           | Balance sheet date |
| Balance sheet - reported (\$m)   | 30-Jun-21  | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| Loans and advances to customers (gross)  | 52,387     | 57,641    | 58,703          | 62,888    | 68,751    | 58,703             |
| Loans and advances to customers (net)  | 51,985     | 57,090    | 58,082          | 62,242    | 68,036    | 58,082             |
| Total external assets  | 260,185    | 268,289   | 254,085         | 288,538   | 317,121   | 254,085            |
| Customer accounts  | 110,579    | 119,416   | 117,485         | 114,695   | 120,236   | 117,485            |
| Risk-weighted assets   | 81,866     | 82,790    | 84,939          | 90,171    | 97,347    | 84,939             |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)                            |            |           |                 |           |           |                    |
| Loans and advances to customers (net)  | 51,985     | 57,090    | 58,082          | 62,242    | 68,036    | 58,082             |
| Customer accounts  | 110,579    | 119,416   | 117,485         | 114,695   | 120,236   | 117,485            |
|  |            |           |                 |           |           |                    |

### US

#### **HSBC US - Wealth and Personal Banking**

| Report | ted ( | (\$m |
|--------|-------|------|
|--------|-------|------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           | 0         | uarter ended    |           |           | Year to date       |
|-----------|-----------|-----------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 278       | 298       | 295             | 309       | 295       | 1,210              |
| 199       | 202       | 203             | 195       | 191       | 817                |
| _         | 2         | (2)             | (11)      | (37)      | (189)              |
| (367)     | (298)     | (322)           | (542)     | (345)     | (1,568)            |
| (112)     | (109)     | (105)           | (123)     | (119)     | (480)              |
| _         | _         | _               | _         |           |                    |
| (89)      | 2         | (29)            | (244)     | (87)      | (547)              |
|           |           |                 |           |           |                    |
| _         | _         | _               | (1)       | (1)       | (9)                |
| _         | _         | _               | _         | _         | _                  |
| (70)      | (4)       | (1)             | (215)     | (3)       | (228)              |
| _         | _         | _               | _         | _         | _                  |
|           |           |                 |           |           |                    |
| 278       | 300       | 297             | 310       | 296       | 1,219              |
| 200       | 203       | 204             | 195       | 191       | 817                |
| _         | 2         | (2)             | (11)      | (37)      | (189)              |
| (297)     | (294)     | (321)           | (327)     | (342)     | (1,340)            |
| _         | _         | _               | _         | _         | _                  |
| (19)      | 8         | (26)            | (28)      | (83)      | (310)              |
|           | Bal       | ance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 21,565    | 24,068    | 24,056          | 23,812    | 24,034    | 24,056             |
| 21,395    | 23,831    | 23,802          | 23,550    | 23,739    | 23,802             |
| 63,640    | 62,768    | 58,725          | 56,260    | 60,033    | 58,725             |
| 37,160    | 47,757    | 48,241          | 46,706    | 48,484    | 48,241             |
| 16,097    | 15,717    | 16,134          | 16,001    | 16,525    | 16,134             |
|           |           |                 |           |           |                    |
| 21,395    | 23,831    | 23,802          | 23,550    | 23,739    | 23,802             |
| 37,160    | 47,757    | 48,241          | 46,706    | 48,484    | 48,241             |

### US

#### **HSBC US - Commercial Banking**

| Reported ( | \$m) | ١ |
|------------|------|---|
|------------|------|---|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 253       | 244       | 255                | 260       | 246       | 1,022              |
| 183       | 179       | 198                | 195       | 194       | 787                |
| 11        | 37        | (10)               | 21        | (181)     | (293)              |
| (152)     | (150)     | (146)              | (152)     | (144)     | (590)              |
| (66)      | (65)      | (64)               | (65)      | (58)      | (252)              |
| _         | _         | _                  | _         |           |                    |
| 112       | 131       | 99                 | 129       | (79)      | 139                |
|           |           |                    |           |           |                    |
| _         | _         | _                  | _         | _         | _                  |
|           | _         | _                  | _         | _         | <del>-</del>       |
| (5)       | (1)       | (1)                | (4)       | (2)       | (7)                |
| _         | _         | _                  | _         | _         | _                  |
| 253       | 244       | 255                | 260       | 245       | 1,022              |
| 182       | 178       | 197                | 195       | 194       | 787                |
| 11        | 38        | (9)                | 21        | (181)     | (293)              |
| (147)     | (151)     | (146)              | (148)     | (142)     | (583)              |
| _         | _         | _                  | _         | _         | _                  |
| 117       | 131       | 100                | 133       | (78)      | 146                |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 21,471    | 22,684    | 23,435             | 25,897    | 28,210    | 23,435             |
| 21,290    | 22,491    | 23,222             | 25,670    | 27,947    | 23,222             |
| 43,057    | 43,654    | 36,147             | 37,905    | 41,032    | 36,147             |
| 41,716    |           | 39,577             | 36,999    | 37,091    | 39,577             |
| 27,937    | 28,953    | 28,770             | 30,879    | 32,654    | 28,770             |
|           |           |                    |           |           |                    |
| 21,290    | 22,491    | 23,222             | 25,670    | 27,947    | 23,222             |
| 41,716    | 40,299    | 39,577             | 36,999    | 37,091    | 39,577             |

### US

#### **HSBC US - Global Banking and Markets**

|  | Re | ported ( | (\$m) |
|--|----|----------|-------|
|--|----|----------|-------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Quarter ended      |           |           |           |           | Year to date       |
|--------------------|-----------|-----------|-----------|-----------|--------------------|
| 30-Jun-21          | 31-Mar-21 | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 384                | 486       | 430       | 433       | 623       | 2,149              |
| 79                 | 87        | 84        | 87        | 135       | 394                |
| 73                 | 52        | (10)      | 6         | (19)      | (139)              |
| (337)              | (342)     | (351)     | (398)     | (354)     | (1,437)            |
| (131)              | (133)     | (129)     | (120)     | (134)     | (516)              |
| _                  | _         | _         | _         | _         |                    |
| 120                | 196       | 69        | 41        | 250       | 573                |
|                    |           |           |           |           |                    |
| (7)                | (6)       | (9)       | (48)      | (18)      | (65)               |
| _                  | _         | _         | _         | _         | _                  |
| (7)                | (2)       | 11        | (11)      | (19)      | (20)               |
| _                  | _         | _         | _         | _         | _                  |
|                    |           |           |           |           |                    |
| 391                | 492       | 439       | 481       | 641       | 2,214              |
| <i>79</i>          | 87        | 84        | 87        | 135       | 394                |
| 73                 | 51        | (11)      | 6         | (19)      | (139)              |
| (330)              | (339)     | (361)     | (386)     | (335)     | (1,417)            |
| _                  | _         | _         | _         | _         | _                  |
| 134                | 204       | 67        | 101       | 287       | 658                |
| Balance sheet date |           |           |           |           | Balance sheet date |
| 30-Jun-21          | 31-Mar-21 | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 9,351              | 10,889    | 11,212    | 13,179    | 16,508    | 11,212             |
| 9,301              | 10,767    | 11,057    | 13,021    | 16,351    | 11,057             |
| 148,763            | 157,376   | 154,456   | 189,909   | 210,734   | 154,456            |
| 31,708             | 31,366    | 29,672    | 30,990    | 34,660    | 29,672             |
| 34,275             | 33,713    | 36,140    | 38,867    | 43,285    | 36,140             |
|                    |           |           |           |           |                    |
| 9,301              | 10,767    | 11,057    | 13,021    | 16,351    | 11,057             |
| 31,708             | 31,366    | 29,672    | 30,990    | 34,660    | 29,672             |

## US

#### **HSBC US - Corporate Centre**

| Reported ( | \$m) | ١ |
|------------|------|---|
|------------|------|---|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date       |           |           | uarter ended   | Qı        |           |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 206                | 102       | 58        | 55             | 33        | 66        |
| (77)               | (18)      | (22)      | (16)           | (9)       | 2         |
| _                  | _         | _         | _              | _         | _         |
| (598)              | (89)      | (149)     | (176)          | (85)      | (113)     |
| (598)              | (152)     | (141)     | (141)          | (143)     | (139)     |
|                    |           | _         | _              | _         | _         |
| (392)              | 13        | (91)      | (121)          | (52)      | (47)      |
|                    |           |           |                |           |           |
| 33                 | _         | _         | 23             | 1         | 1         |
| _                  | _         | _         | _              | _         | _         |
| (299)              | (41)      | (91)      | (65)           | (24)      | (37)      |
| _                  | _         | _         | _              | _         | _         |
|                    |           |           |                |           |           |
| 173                | 103       | 58        | 29             | 29        | 65        |
| (77)               | (19)      | (22)      | (14)           | (7)       | 4         |
| _                  | _         | _         | _              | _         | _         |
| (299)              | (47)      | (58)      | (111)          | (60)      | (76)      |
| _                  | _         | _         | _              | _         | _         |
| (126)              | 56        | _         | (82)           | (31)      | (11)      |
| Balance sheet date |           |           | nce sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| _                  | (1)       | _         | _              | _         | _         |
| _                  | (1)       | _         | _              | _         | _         |
| 4,757              | 5,322     | 4,463     | 4,757          | 4,492     | 4,725     |
| (5)                | 1         | _         | (5)            | (5)       | (5)       |
| 3,895              | 4,883     | 4,424     | 3,895          | 4,407     | 3,557     |
|                    |           |           |                |           |           |
| _                  | _         | _         | _              | _         | _         |
| (5)                | _         | _         | (5)            | (5)       | (5)       |
|                    |           |           |                |           |           |

### US

## SIGNIFICANT ITEMS

### HSBC US - TOTAL

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

## Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### **HSBC US - Wealth and Personal Banking**

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| -         | _         | _             | _         | _         | _            |
| -         | _         | (1)           | (1)       | (1)       | (10)         |
| 1         |           | 1             | (2)       | (7)       | 2            |
| (3)       | (1)       | 14            | (46)      | (11)      | (33)         |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | (1)           | (222)     | _         | (223)        |
| _         | _         | _             | _         | _         | _            |
| (121)     | (32)      | (56)          | (100)     | (65)      | (333)        |
| -         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | (1)       | (1)       | (9)          |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | (207)     | _         | (207)        |
| _         | _         | _             | · -       | _         | _            |
| (70)      | (4)       | (1)           | (8)       | (3)       | (21)         |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |

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| Impairment of goodwill   | Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |      |      |      |
|--|--|-----|-----|------|------|------|------|
| Reported revenue significant items (\$m)   | Impairment of goodwill   | _   | _   | _    | _    | _    | _    |
| Reported revenue significant items (\$m)   |  |     |     |      |      |      |      |
| Customer redress programmes  | HSBC US - Commercial Banking   |     |     |      |      |      |      |
| Disposis, acquisitions and investment in new businesses  | Reported revenue significant items (\$m)                                   |     |     |      |      |      |      |
| Fair value movements on financial instruments  | Customer redress programmes  | _   | _   | _    | _    | _    | _    |
| Restructuring and other related costs         —  | Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | _    | _    |
| Reported cost significant items (\$m)  Cost of structural reform  Customer redress programmes  Customer                     | Fair value movements on financial instruments                              | _   | _   | _    | _    | _    | _    |
| Customer redress programmes  | Restructuring and other related costs                                      | _   | _   | _    | _    | _    | _    |
| Customer redress programmes  | Reported cost significant items (\$m)                                      |     |     |      |      |      |      |
| Disposals, acquisitions and investment in new businesses   | Costs of structural reform   | _   | _   | _    | _    | _    | _    |
| Impairment of goodwill and other intangibles Past service costs of guaranteed minimum pension benefits equalisation Past service costs of guaranteed minimum pension benefits equalisation Past service costs of guaranteed minimum pension benefits equalisation Past service costs of guaranteed minimum pension benefits equalisation Past service costs of guaranteed minimum pension benefits equalisation Past service costs of guaranteed minimum pension benefits equalisation Past cost of profit in associates and point ventures significant items (\$m) Past of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures significant items (\$m) Past Cust of profit in associates and joint ventures signifi | Customer redress programmes  | _   | _   | _    | _    | _    | _    |
| Past service costs of guaranteed minimum pension benefits equalisation Restructuring and other related costs (5) (1) (1) (2) (3) (2) (6) Settlements and provisions in connection with legal and regulatory matters  | Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | _    | _    |
| Restructuring and other related costs  (5) (1) (1) (3) (3) (2) (6) Settlements and provisions in connection with legal and regulatory matters  | Impairment of goodwill and other intangibles                               | _   | _   | _    | (1)  | _    | (1)  |
| Settlements and provisions in connection with legal and regulatory matters   | Past service costs of guaranteed minimum pension benefits equalisation     | _   | _   | _    | _    | _    | _    |
| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill   HSBC US - Global Banking and Markets Reported revenue significant items (\$m) Customer redress programmes   Disposals, acquisitions and investment in new businesses   Fair value movements on financial instruments  Reported costs significant items (\$m)  Reported cost significant items (\$m)  Customer redress programmes   Reported cost significant items (\$m)  Costs of structural reform  Customer redress programmes   Customer redress programmes   Customer redress programmes  | Restructuring and other related costs                                      | (5) | (1) | (1)  | (3)  | (2)  | (6)  |
| HSBC US - Global Banking and Markets Reported revenue significant items (\$m)  Customer redress programmes   | Settlements and provisions in connection with legal and regulatory matters | _   | _   | _    | _    | _    | _    |
| HSBC US - Global Banking and Markets Reported revenue significant items (\$m)  Customer redress programmes   | Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |      |      |      |
| Reported revenue significant items (\$m)  Customer redress programmes  | Impairment of goodwill   | _   | _   | _    | _    | _    | _    |
| Customer redress programmes  | HSBC US - Global Banking and Markets                                       |     |     |      |      |      |      |
| Disposals, acquisitions and investment in new businesses   | Reported revenue significant items (\$m)                                   |     |     |      |      |      |      |
| Fair value movements on financial instruments         —         (1)         2         (2)         (8)         2           Restructuring and other related costs         (5)         (11)         (46)         (10)         (67)           Reported cost significant items (\$m)         —  | Customer redress programmes  | _   | _   | _    | _    | _    | _    |
| Restructuring and other related costs  (7) (5) (11) (46) (10) (67)  Reported cost significant items (\$m)  Costs of structural reform  Customer redress programmes  (5) (11) (46) (10) (67)  | Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | _    | _    |
| Reported cost significant items (\$m)  Costs of structural reform  Customer redress programmes   | Fair value movements on financial instruments                              | _   | (1) | 2    | (2)  | (8)  | 2    |
| Costs of structural reform  Customer redress programmes  | Restructuring and other related costs                                      | (7) | (5) | (11) | (46) | (10) | (67) |
| Customer redress programmes — — — — — — — — — — —  | Reported cost significant items (\$m)                                      |     |     |      |      |      |      |
|  | Costs of structural reform   | _   | _   | _    | _    | _    | _    |
| Disposals acquisitions and investment in new hysinesses  | Customer redress programmes  | _   | _   | _    | _    | _    | _    |
| bisposais, acquisitions and investment in new susmesses  | Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _    | _    | _    |
| Impairment of goodwill and other intangibles – – – (4) – (4)   | Impairment of goodwill and other intangibles                               | _   | _   | _    | (4)  | _    | (4)  |
| Past service costs of guaranteed minimum pension benefits equalisation – – – – – – – – – – –   | Past service costs of guaranteed minimum pension benefits equalisation     | _   | _   | _    | _    | _    | _    |
| Restructuring and other related costs (7) (2) 11 (7) (19) (16)   | Restructuring and other related costs                                      | (7) | (2) | 11   | (7)  | (19) | (16) |
| Settlements and provisions in connection with legal and regulatory matters — — — — — — — — — — — — —   | Settlements and provisions in connection with legal and regulatory matters | _   | _   | _    | _    | _    | _    |

| Share of profit in associates and joint ventures significant items (\$m)   |      |      |      |      |      |       |
|--|------|------|------|------|------|-------|
| Impairment of goodwill   | _    | _    | _    | _    | _    | _     |
|  |      |      |      |      |      |       |
| HSBC US - Corporate Centre   |      |      |      |      |      |       |
| Reported revenue significant items (\$m)                                   |      |      |      |      |      |       |
| Customer redress programmes  | _    | _    | _    | _    | _    | _     |
| Disposals, acquisitions and investment in new businesses                   | (1)  | (1)  | (1)  | _    | _    | (1)   |
| Fair value movements on financial instruments                              | _    | _    | _    | _    | _    | _     |
| Restructuring and other related costs                                      | 2    | 2    | 24   | _    | _    | 34    |
| Reported cost significant items (\$m)                                      |      |      |      |      |      |       |
| Costs of structural reform   | _    | _    | _    | _    | _    | _     |
| Customer redress programmes  | _    | _    | _    | _    | _    | _     |
| Disposals, acquisitions and investment in new businesses                   | _    | _    | _    | _    | _    | _     |
| Impairment of goodwill and other intangibles                               | _    | _    | _    | (10) | _    | (10)  |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    | _    | _    | _    | _    | _     |
| Restructuring and other related costs                                      | (37) | (24) | (65) | (81) | (41) | (289) |
| Settlements and provisions in connection with legal and regulatory matters | -    | _    | _    | _    | _    | _     |
| Share of profit in associates and joint ventures significant items (\$m)   |      |      |      |      |      |       |
| Impairment of goodwill   | -    | _    | _    | _    | _    | _     |
| Reconciling items - Currency translation on reported items - Totals (\$m)  |      |      |      |      |      |       |
| HSBC US - TOTAL  |      |      |      |      |      |       |
| Revenue  |      | (1)  | (1)  | _    | 1    |       |
| ECL  |      | _    | _    | _    | _    |       |
| Operating expenses   |      | (1)  | (1)  | _    | _    |       |
| Share of profit in associates and joint ventures                           |      | _    | _    | _    | _    |       |
| Revenue significant items  |      | 1    | 2    | _    | _    |       |
| Operating expense significant items  |      | (1)  | _    | _    | _    |       |
| Share of profit in associates and joint ventures significant items         |      | _    | _    | _    | _    |       |
| Loans and advances to customers (net)                                      |      | _    | _    | _    | _    |       |
| Customer accounts  |      | _    | _    | _    | _    |       |
|  |      |      |      |      |      |       |

| HSBC US - Wealth and Personal Banking                              |              |     |     |     |
|--|--------------|-----|-----|-----|
| Revenue  | 2            | 2   | _   | _   |
| ECL  | _            | _   | _   | _   |
| Operating expenses   | (1)          | (1) | _   | _   |
| Share of profit in associates and joint ventures                   | _            | _   | _   | _   |
|  |              |     |     |     |
| Revenue significant items  | _            | _   | _   | _   |
| Operating expense significant items                                | (1)          | (1) | _   | _   |
| Share of profit in associates and joint ventures significant items | _            | _   | _   | _   |
|  |              |     |     |     |
| Loans and advances to customers (net)                              | _            | _   | _   | _   |
| Customer accounts  | _            | _   | _   | _   |
|  |              |     |     |     |
| HSBC US - Commercial Banking                                       |              |     |     |     |
| Revenue  | _            | _   | _   | (1) |
| ECL  | 1            | 1   | _   | _   |
| Operating expenses   | (1)          | (1) | _   | _   |
| Share of profit in associates and joint ventures                   | _            | _   | _   | _   |
|  |              |     |     |     |
| Revenue significant items  | <del>-</del> | _   | _   | _   |
| Operating expense significant items                                | 1            | _   | _   | _   |
| Share of profit in associates and joint ventures significant items | _            | _   | _   | _   |
| Loans and advances to customers (net)                              | _            | _   | _   | _   |
| Customer accounts  | _            | _   | _   | _   |
| customer accounts  |              |     |     |     |
| HSBC US - Global Banking and Markets                               |              |     |     |     |
| Revenue  | 1            | 1   | _   | _   |
| ECL  | (1)          | (1) | _   | _   |
| Operating expenses   | _            | _   | _   | _   |
| Share of profit in associates and joint ventures                   | _            | _   | _   | _   |
|  |              |     |     |     |
| Revenue significant items  | 1            | 1   | _   | _   |
| Operating expense significant items                                | (1)          | (1) | (1) | _   |
| Share of profit in associates and joint ventures significant items | _            | _   | _   | _   |
|  |              |     |     |     |
| Loans and advances to customers (net)                              | _            | _   | _   | _   |
| Customer accounts  | _            | _   | _   | _   |
|  |              |     |     |     |
|  |              |     |     |     |

| HSBC US - Corporate Centre   |     |     |   |     |
|--|-----|-----|---|-----|
| Revenue  | (1) | (1) | _ | 1   |
| ECL  | _   | _   | _ | _   |
| Operating expenses   | _   | _   | _ | 1   |
| Share of profit in associates and joint ventures                   | _   | _   | _ | _   |
|  |     |     |   |     |
| Revenue significant items  | 2   | 2   | _ | _   |
| Operating expense significant items                                | (1) | _   | _ | _   |
| Share of profit in associates and joint ventures significant items | _   | _   | _ | _   |
|  |     |     |   |     |
| Loans and advances to customers (net)                              | _   | _   | _ | 1   |
| Customer accounts  | _   | _   | _ | (1) |
|  |     |     |   |     |

## **Latin America**

| Latin America - TOTAL  |
|--|
| Reported (\$m)   |
| Net interest income  |
| Net fee income   |
| Other operating income <sup>1</sup>  |
| Net operating income before change in expected credit losses and other credit impairment charges |
| Change in expected credit losses and other credit impairment charges                             |
| Total operating expenses   |
| of which: staff expenses   |
| Share of profit in associates and joint ventures   |

### Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Profit/(loss) before tax

Share of profit in associates and joint ventures

### Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Loans and advances to customers (gross)
Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets<sup>2</sup>

### Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           | 0         | uarter ended    |           |           | Year to date       |
|-----------|-----------|-----------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 524       | 486       | 513             | 484       | 450       | 1,960              |
| 126       | 128       | 116             | 121       | 104       | 467                |
| 123       | 98        | 68              | 141       | 160       | 593                |
| 773       | 712       | 697             | 746       | 714       | 3,020              |
| (43)      | (29)      | (275)           | (192)     | (340)     | (1,124)            |
| (528)     | (482)     | (583)           | (445)     | (430)     | (1,938)            |
| (168)     | (182)     | (198)           | (161)     | (147)     | (695)              |
| 2         | 2         | 2               | 1         | 1         | 5                  |
| 204       | 203       | (159)           | 110       | (55)      | (37)               |
| (1)       | (6)       | (5)             | (1)       | (7)       | 3                  |
| (1)       | (0)       | (5)             | (1)<br>—  | (7)<br>—  | _                  |
| (18)      | (9)       | (61)            | (19)      | (11)      | (91)               |
| (10)      | (5)       | (01)            | (15)      | (11)      | (51)               |
|           |           |                 |           |           |                    |
| 774       | 722       | 692             | 762       | 758       | 3,017              |
| 524       | 485       | 496             | 487       | 465       | 1,960              |
| (43)      | (30)      | (278)           | (222)     | (389)     | (1,124)            |
| (510)     | (475)     | (511)           | (434)     | (433)     | (1,847)            |
| 2         | 2         | 2               | 1         | 1         | 5                  |
| 223       | 219       | (95)            | 107       | (63)      | 51                 |
|           |           |                 |           |           |                    |
|           |           | ance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20       | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 21,562    | 20,589    | 21,050          | 20,542    | 20,855    | 21,050             |
| 20,351    | 19,310    | 19,658          | 19,333    | 19,785    | 19,658             |
| 46,407    | 44,163    | 46,859          | 43,516    | 45,451    | 46,859             |
| 27,909    | 25,867    | 27,478          | 24,882    | 25,117    | 27,478             |
| 34,845    | 33,035    | 35,240          | 32,897    | 33,278    | 35,240             |
| 20,351    | 19,801    | 19,465          | 20,945    | 22,237    | 19,658             |
| 27,909    | 26,384    | 26,991          | 26,390    | 27,487    | 27,478             |
| 27,303    | 20,304    | 20,331          | 20,330    | 21,401    | 27,478             |

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## **Latin America**

|          |           |          | 2         |           |
|----------|-----------|----------|-----------|-----------|
| Latin Am | erica - W | ealth an | d Persona | ıl Rankin |

| Re | ported ( | (Sm) | ١ |
|----|----------|------|---|
|    |          |      |   |

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date       |           |           | uarter ended   | Q         |           |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 1,796              | 420       | 450       | 426            | 431       | 483       |
| 1,346              | 306       | 326       | 329            | 320       | 340       |
| (725)              | (207)     | (136)     | (148)          | (41)      | (71)      |
| (1,260)            | (280)     | (296)     | (360)          | (303)     | (338)     |
| (369)              | (78)      | (90)      | (104)          | (94)      | (94)      |
| 6                  | 1         | 1         | 3              | 2         | 2         |
| (183)              | (66)      | 19        | (79)           | 89        | 76        |
|                    |           |           |                |           |           |
| _                  | _         | _         | _              | _         | _         |
| _                  | _         | _         | _              | _         | _         |
| (35)               | (1)       | (12)      | (22)           | (1)       | (3)       |
| _                  | _         | _         | _              | _         | _         |
| 1,796              | 453       | 470       | 427            | 434       | 483       |
| 1,346              | 330       | 341       | 327            | 322       | 340       |
| (725)              | (237)     | (159)     | (150)          | (42)      | (71)      |
| (1,225)            | (292)     | (290)     | (333)          | (304)     | (335)     |
| 6                  | 1         | 1         | 2              | 1         | 2         |
| (148)              | (75)      | 22        | (54)           | 89        | 79        |
| Balance sheet date |           |           | nce sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 8,348              | 6,994     | 7,333     | 8,348          | 8,314     | 9,020     |
| 7,507              | 6,324     | 6,592     | 7,507          | 7,562     | 8,299     |
| 15,703             | 14,238    | 14,579    | 15,703         | 15,947    | 17,049    |
| 13,666             | 11,560    | 11,631    | 13,666         | 13,209    | 13,773    |
| 11,497             | 9,875     | 10,294    | 11,497         | 10,610    | 11,695    |
| 7,507              | 7,163     | 7,178     | 7,446          | 7,757     | 8,299     |
| 13,666             | 12,637    | 12,391    | 13,462         | 13,492    | 13,773    |
| 13,000             | 12,05/    | 12,391    | 13,402         | 13,492    | 15,775    |

## **Latin America**

| Latin Ar  | nerica -  | Commercial | Ranking   |
|-----------|-----------|------------|-----------|
| Latiii Ai | iieiica - | Commercial | Dalikilig |

| Reported ( | \$m) |
|------------|------|
|------------|------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|              |           | Quarter ended      |           |           | Year to date       |
|--------------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21    | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 152          | 142       | 148                | 149       | 145       | 606                |
| 134          | 122       | 131                | 127       | 122       | 515                |
| (14)         | (4)       | (116)              | (42)      | (71)      | (282)              |
| (91)         | (84)      | (97)               | (82)      | (78)      | (345)              |
| (22)         | (22)      | (20)               | (18)      | (17)      | (77)               |
|              | 1         |                    |           | (1)       | (1)                |
| 47           | 55        | (65)               | 25        | (5)       | (22)               |
| _            | _         | _                  | _         | _         | _                  |
| _            | _         | _                  | _         | _         | _                  |
| (1)          | _         | (1)                | _         | _         | (1)                |
| <del>-</del> | _         | (- <i>i</i>        | _         | _         | (- <i>i</i>        |
|              |           |                    |           |           |                    |
| 152          | 141       | 142                | 146       | 143       | 606                |
| 134          | 120       | 123                | 122       | 121       | 515                |
| (14)         | (4)       | (118)              | (46)      | (80)      | (282)              |
| (90)         | (83)      | (92)               | (81)      | (78)      | (344)              |
| _            | 1         | _                  | -         | (1)       | (1)                |
| 48           | 55        | (68)               | 19        | (16)      | (21)               |
|              |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21    | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 7,450        | 6,879     | 6,940              | 6,451     | 6,614     | 6,940              |
| 7,047        | 6,483     | 6,534              | 6,111     | 6,314     | 6,534              |
| 10,990       | 10,310    | 9,925              | 9,532     | 9,531     | 9,925              |
| 8,550        | 7,878     | 8,212              | 7,779     | 8,086     | 8,212              |
| 10,427       | 9,607     | 10,008             | 9,390     | 9,549     | 10,008             |

|           |   | balance sheet date   |   |   | balance sheet date  |
|-----------|---|--|---|---|---|
| 30-Jun-21 | 31-Mar-21                                   | 31-Dec-20  | 30-Sep-20   | 30-Jun-20   | 31-Dec-20   |
| 7,450     | 6,879                                       | 6,940  | 6,451   | 6,614   | 6,940   |
| 7,047     | 6,483                                       | 6,534  | 6,111   | 6,314   | 6,534   |
| 10,990    | 10,310                                      | 9,925  | 9,532   | 9,531   | 9,925   |
| 8,550     | 7,878                                       | 8,212  | 7,779   | 8,086   | 8,212   |
| 10,427    | 9,607                                       | 10,008   | 9,390   | 9,549   | 10,008  |
|           |   |  |   |   |   |
|           |   |  |   |   |   |
| 7,047     | 6,633                                       | 6,447  | 6,532   | 6,956   | 6,534   |
| 8,550     | 8,049                                       | 8,094  | 8,324   | 8,950   | 8,212   |
|           | 7,450<br>7,047<br>10,990<br>8,550<br>10,427 | 7,450 6,879 7,047 6,483 10,990 10,310 8,550 7,878 10,427 9,607 | 30-Jun-21     31-Mar-21     31-Dec-20       7,450     6,879     6,940       7,047     6,483     6,534       10,990     10,310     9,925       8,550     7,878     8,212       10,427     9,607     10,008       7,047     6,633     6,447 | 30-Jun-21         31-Mar-21         31-Dec-20         30-Sep-20           7,450         6,879         6,940         6,451           7,047         6,483         6,534         6,111           10,990         10,310         9,925         9,532           8,550         7,878         8,212         7,779           10,427         9,607         10,008         9,390           7,047         6,633         6,447         6,532 | 30-Jun-21         31-Mar-21         31-Dec-20         30-Sep-20         30-Jun-20           7,450         6,879         6,940         6,451         6,614           7,047         6,483         6,534         6,111         6,314           10,990         10,310         9,925         9,532         9,531           8,550         7,878         8,212         7,779         8,086           10,427         9,607         10,008         9,390         9,549           7,047         6,633         6,447         6,532         6,956 |

## **Latin America**

| Latin Ame | erica - Gl | ohal Ban | king an | d Markets |
|-----------|------------|----------|---------|-----------|
|           |            |          |         |           |

| Reported ( | \$m) |
|------------|------|
|------------|------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

.

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 133       | 112       | 143                | 140       | 151       | 589                |
| 101       | 101       | 103                | 74        | 68        | 323                |
| 39        | 14        | (10)               | (15)      | (58)      | (113)              |
| (64)      | (61)      | (73)               | (54)      | (53)      | (243)              |
| (12)      | (15)      | (19)               | (10)      | (12)      | (57)               |
| _         | _         | _                  | _         | <u> </u>  |                    |
| 108       | 65        | 60                 | 71        | 40        | 233                |
|           |           |                    |           |           |                    |
| _         | (7)       | (6)                | _         | (7)       | 2                  |
| _         | _         | _                  | _         | _         | _                  |
| _         | (1)       | (6)                | _         | _         | (6)                |
| _         | _         | _                  | _         | _         | _                  |
|           |           |                    |           |           |                    |
| 133       | 120       | 143                | 139       | 162       | 587                |
| 101       | 102       | 97                 | 71        | 66        | 323                |
| 39        | 14        | (10)               | (17)      | (68)      | (113)              |
| (64)      | (58)      | (65)               | (55)      | (55)      | (237)              |
| _         | _         | _                  | _         | _         | _                  |
| 108       | 76        | 68                 | 67        | 39        | 237                |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 5,091     | 5,396     | 5,763              | 6,758     | 7,247     | 5,763              |
| 5,005     | 5,265     | 5,618              | 6,630     | 7,147     | 5,618              |
| 18,219    | 17,694    | 20,991             | 19,163    | 21,406    | 20,991             |
| 5,587     | 4,781     | 5,599              | 5,472     | 5,471     | 5,599              |
| 11,929    | 11,433    | 12,971             | 12,655    | 13,046    | 12,971             |
|           |           |                    |           |           |                    |
| 5,005     | 5,411     | 5,572              | 7,235     | 8,117     | 5,618              |

5,436

5,676

5,900

5,599

5,587

4,843

## **Latin America**

#### **Latin America - Corporate Centre**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

Customer accounts

| Year to date       |           |              | uarter ended    | Q         |           |
|--------------------|-----------|--------------|-----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20    | 31-Dec-20       | 31-Mar-21 | 30-Jun-21 |
| 29                 | (2)       | 7            | (20)            | 28        | 4         |
| (225)              | (46)      | (43)         | (51)            | (59)      | (50)      |
| (4)                | (4)       | _            | _               | 1         | 4         |
| (90)               | (19)      | (14)         | (52)            | (34)      | (36)      |
| (192)              | (40)      | (43)         | (55)            | (53)      | (39)      |
|                    | 1         | _            | (1)             | (1)       | _         |
| (65)               | (24)      | (7)          | (73)            | (6)       | (28)      |
|                    |           |              |                 |           |           |
| _                  | _         | _            | (1)             | (1)       | _         |
|                    | _         | <del>-</del> | _               | _         |           |
| (49)               | (10)      | (7)          | (32)            | (5)       | (15)      |
| _                  | _         | _            | _               | _         | _         |
|                    |           |              |                 |           |           |
| 29                 | _         | 7            | (19)            | 28        | 4         |
| (225)              | (52)      | (46)         | (51)            | (60)      | (50)      |
| (4)                | (4)       | _            | _               | 1         | 4         |
| (41)               | (8)       | (8)          | (19)            | (29)      | (21)      |
| _                  | _         | _            | _               | _         | _         |
| (16)               | (12)      | (1)          | (38)            | _         | (13)      |
| Balance sheet date |           |              | ince sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20    | 31-Dec-20       | 31-Mar-21 | 30-Jun-21 |
| _                  | _         | _            | _               | _         | _         |
| _                  | _         | _            | _               | _         | _         |
| 241                | 276       | 244          | 241             | 213       | 150       |
| _                  | _         | _            | _               | _         | _         |
| 764                | 808       | 558          | 764             | 1,385     | 794       |
|                    |           |              |                 |           |           |
| _                  | _         | _            | _               | _         | _         |
| _                  | _         | _            | _               | _         | _         |

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## **Latin America**

#### SIGNIFICANT ITEMS

#### Latin America - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Latin America - Wealth and Personal Banking

### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           | Quarter ended |           |           |           |           |
|-----------|---------------|-----------|-----------|-----------|-----------|
| 30-Jun-21 | 31-Mar-21     | 31-Dec-20 | 30-Sep-20 | 30-Jun-20 | 31-Dec-20 |
| -         | _             | _         | _         | _         | _         |
| -         | _             | _         | _         | _         | _         |
| .7.       | (1)           | (5)       | (1)       | (7)       | 3         |
| (1)       | (5)           | _         | _         | _         | _         |
|           |               |           |           |           |           |
| _         |               |           |           |           |           |
| _         |               | _         |           | _         | _         |
| _         | _             | _         | _         | _         | _         |
| _         | _             | _         | _         | _         | _         |
| _         | _             | _         | _         | _         | _         |
| (18)      | (9)           | (61)      | (19)      | (11)      | (91)      |
| _         | _             | _         | _         | _         | _         |
|           |               |           |           |           |           |
|           |               |           |           |           |           |
| -         | _             | _         | _         | _         | _         |
|           |               |           |           |           |           |
|           |               |           |           |           |           |
| _         | _             | _         | _         | _         | _         |
| _         | _             | _         | _         | _         | _         |
| _         | _             | _         | _         | _         | _         |
| _         | _             | _         | _         | _         | _         |
|           |               |           |           |           |           |
|           |               |           |           |           |           |
| -         | _             | _         | _         | _         | _         |
| _         | _             | _         | _         | _         | _         |
| _         | _             | _         | _         | _         | _         |
| _         | _             | <u>-</u>  |           | <u>-</u>  |           |
| (3)       | (1)           | (22)      | (12)      | (1)       | (35)      |
| (5)       | (1)<br>—      | (22)<br>— | (12)      | (±)<br>—  | (55)      |
|           |               |           |           |           |           |

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# **Latin America**

| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | -   | _        | _        | _ | -   | -        |
|---|-----|----------|----------|---|-----|----------|
| Latin America - Commercial Banking  |     |          |          |   |     |          |
| Reported revenue significant items (\$m)  |     |          |          |   |     |          |
| Customer redress programmes   | _   | _        | _        | _ | _   | _        |
| Disposals, acquisitions and investment in new businesses  | _   | _        | _        | _ | _   | _        |
| Fair value movements on financial instruments   | _   | _        | _        | _ | _   | _        |
| Restructuring and other related costs   | _   | _        | _        | _ | _   | _        |
| Reported cost significant items (\$m)   |     |          |          |   |     |          |
| Costs of structural reform  | _   | _        | _        | _ | _   | _        |
| Customer redress programmes   | _   | _        | _        | _ | _   | _        |
| Disposals, acquisitions and investment in new businesses  | _   | _        | _        | _ | _   | _        |
| Impairment of goodwill and other intangibles  | _   | _        | _        | _ | _   | _        |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _        | _        | _ | _   | _        |
| Restructuring and other related costs   | (1) | _        | (1)      | _ | _   | (1)      |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _        | _        | _ | _   | _        |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |          |          |   |     |          |
| Impairment of goodwill  | _   | _        | _        | _ | _   | _        |
| Latin America - Global Banking and Markets  |     |          |          |   |     |          |
| Reported revenue significant items (\$m)  |     |          |          |   |     |          |
| Customer redress programmes   | _   | _        | _        | _ | _   | _        |
| Disposals, acquisitions and investment in new businesses  | _   | _        | _        | _ | _   | _        |
| Fair value movements on financial instruments   | _   | (1)      | (6)      | _ | (7) | 2        |
| Restructuring and other related costs   | _   | (6)      | _        | _ | _   | _        |
| Reported cost significant items (\$m)   |     |          |          |   |     |          |
| Costs of structural reform  | _   | _        | _        | _ | _   | _        |
| Customer redress programmes   | _   | _        | _        | _ | _   | _        |
| Disposals, acquisitions and investment in new businesses  | _   | _        | _        | _ | _   | _        |
| Impairment of goodwill and other intangibles  | _   | _        | _        | _ | _   | _        |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _        | _        | _ | _   | _        |
| Restructuring and other related costs   | _   | (1)      | (6)      | _ | _   | (6)      |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | (±)<br>— | (o)<br>— | _ | _   | (o)<br>— |
| occessions and provided in connection with regarding regardency matters                         |     |          |          |   |     |          |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |          |          |   |     |          |
| Impairment of goodwill  | _   | _        | _        | _ | _   | _        |
|   |     |          |          |   |     |          |

# **Latin America**

| Latin America Correcte Contra  |      |     |        |       |       |      |
|--|------|-----|--------|-------|-------|------|
| Latin America - Corporate Centre   |      |     |        |       |       |      |
| Reported revenue significant items (\$m)                                   |      |     |        |       |       |      |
| Customer redress programmes  | _    | _   | _      | _     | _     | _    |
| Disposals, acquisitions and investment in new businesses                   | _    | _   | _      | _     | _     | _    |
| Fair value movements on financial instruments                              | _    | (1) | (1)    | _     | _     | _    |
| Restructuring and other related costs                                      | _    | _   | _      | _     | _     | _    |
| Reported cost significant items (\$m)                                      |      |     |        |       |       |      |
| Costs of structural reform   | _    | _   | _      | _     | _     | _    |
| Customer redress programmes  | _    | _   | _      | _     | _     | _    |
| Disposals, acquisitions and investment in new businesses                   | _    | _   | _      | _     | _     | _    |
| Impairment of goodwill and other intangibles                               | _    | _   | _      | _     | _     | _    |
| Past service costs of guaranteed minimum pension benefits equalisation     | _    |     |        | _     |       |      |
| Restructuring and other related costs                                      | (15) | (5) | (32)   | (7)   | (10)  | (49) |
|  | (13) | (5) | (32)   | (7)   | (10)  | (49) |
| Settlements and provisions in connection with legal and regulatory matters | _    | _   | _      | _     | _     | _    |
| Share of profit in associates and joint ventures significant items (\$m)   |      |     |        |       |       |      |
| Impairment of goodwill   | _    | _   | _      | _     | _     | _    |
| F  |      |     |        |       |       |      |
| Reconciling items - Currency translation on reported items - Totals (\$m)  |      |     |        |       |       |      |
| Latin America - TOTAL  |      |     |        |       |       |      |
| Revenue  |      | 4   | (11)   | 16    | 35    |      |
| ECL  |      | (1) | (3)    | (30)  | (49)  |      |
| Operating expenses   |      | (1) | 14     | (6)   | (12)  |      |
| Share of profit in associates and joint ventures                           |      | (1) | _      | (0)   | (12)  |      |
| Silare of profit in associates and joint ventures                          |      |     |        |       |       |      |
| Revenue significant items  |      | _   | (1)    | 1     | (2)   |      |
| Operating expense significant items  |      | 1   | 3      | 2     | 2     |      |
| Share of profit in associates and joint ventures significant items         |      | _   | _      | _     | _     |      |
| Share of pront in associates and joint ventures significant remo           |      |     |        |       |       |      |
| Loans and advances to customers (net)                                      |      | 491 | (193)  | 1,612 | 2,452 |      |
| Customer accounts  |      | 517 | (487)  | 1,508 | 2,370 |      |
|  |      |     | ( - /  | ,     | ,     |      |
| Latin America - Wealth and Personal Banking                                |      |     |        |       |       |      |
| Revenue  |      | 3   | 1      | 20    | 33    |      |
| ECL  |      | (1) | (2)    | (23)  | (30)  |      |
| Operating expenses   |      | (1) | 8      | (4)   | (13)  |      |
| Share of profit in associates and joint ventures                           |      | (1) | (1)    | _     | _     |      |
|  |      | (-/ | (-/    |       |       |      |
| Revenue significant items  |      | _   | _      | _     | _     |      |
| Operating expense significant items  |      | 1   | 3      | 2     | _     |      |
| Share of profit in associates and joint ventures significant items         |      | _   | _      | _     | _     |      |
| ,  |      |     |        |       |       |      |
| Loans and advances to customers (net)                                      |      | 195 | (61)   | 586   | 839   |      |
| Customer accounts  |      | 283 | (204)  | 760   | 1,077 |      |
|  |      | 200 | (=0 .) | 700   | _,0   |      |

## **Latin America**

| Latin America - Commercial Banking   |     |       |              |      |
|--|-----|-------|--------------|------|
| Revenue  | (1) | (6)   | (3)          | (2)  |
| ECL  | _   | (2)   | (4)          | (9)  |
| Operating expenses   | 1   | 4     | 1            | _    |
| Share of profit in associates and joint ventures   | _   | _     | _            | _    |
|  |     |       |              |      |
| Revenue significant items  | _   | _     | _            | _    |
| Operating expense significant items  | _   | _     | _            | _    |
| Share of profit in associates and joint ventures significant items   | _   | _     | _            | _    |
|  |     |       |              |      |
| Loans and advances to customers (net)  | 150 | (87)  | 421          | 642  |
| Customer accounts  | 171 | (118) | 545          | 864  |
|  |     |       |              |      |
| Latin America - Global Banking and Markets   | 4   | (6)   | (4)          | 2    |
| Revenue<br>ECL   | 1   | (6)   | (1)          | 2    |
|  | _   | _     | (2)          | (10) |
| Operating expenses Share of profit in associates and joint ventures  | 1   | 2     | (1)          | (2)  |
| Share of profit in associates and joint ventures   | _   | _     | _            | _    |
| Revenue significant items  | _   | _     | _            | (2)  |
| Operating expense significant items  | (1) | _     | _            | _    |
| Share of profit in associates and joint ventures significant items   | _   | _     | _            | _    |
|  |     |       |              |      |
| Loans and advances to customers (net)  | 146 | (46)  | 605          | 970  |
| Customer accounts  | 62  | (163) | 204          | 429  |
|  |     |       |              |      |
| Latin America - Corporate Centre   |     |       |              |      |
| Revenue  | _   | 1     | _            | 2    |
| ECL  |     | _     | <del>-</del> | _    |
| Operating expenses   | (2) | _     | (1)          | 3    |
| Share of profit in associates and joint ventures   | 1   | 1     | _            | (1)  |
| Double of the State of the Stat | 1   | 4     |              |      |
| Revenue significant items Operating expense significant items  | 1   | 1 (1) | _            | _ 2  |
| Share of profit in associates and joint ventures significant items   | (2) | (1)   | _            | 2    |
| Share of profit in associates and joint ventures significant items   | _   | _     | _            | _    |
| Loans and advances to customers (net)  | _   | _     | _            | _    |
| Customer accounts  | _   | _     | _            | _    |
|  |     |       |              |      |

<sup>1</sup> Losses due to the impacts of hyperinflation on monetary items in Argentina. The total impact of applying IAS 29 and the hyperinflation provisions of IAS 21 in the current quarter is a decrease in the Group's profit before tax of \$46.8m, comprising a decrease in revenue of \$46.5m, an increase in ECL of \$0.2m and an increase in operating expenses of \$0.1m.

<sup>2</sup> Risk-weighted assets are non-additive across geographical regions due to market risk diversification effects within the Group.

# Mexico

| Mexico - TOTAL   |                     |                       | Quarter ended       |                     |                     | Year to date        |
|--|---------------------|-----------------------|---------------------|---------------------|---------------------|---------------------|
| Reported (\$m)   | 30-Jun-21           | 31-Mar-21             | 31-Dec-20           | 30-Sep-20           | 30-Jun-20           | 31-Dec-20           |
| Net interest income  | 376                 | 364                   | 357                 | 341                 | 313                 | 1,387               |
| Net fee income   | 98                  | 102                   | 99                  | 93                  | 87                  | 381                 |
| Other operating income   | 119                 | 90                    | 100                 | 105                 | 101                 | 466                 |
| Net operating income before change in expected credit losses and other credit impairment charges                 | 593                 | 556                   | 556                 | 539                 | 501                 | 2,234               |
| Change in expected credit losses and other credit impairment charges   | (33)                | (35)                  | (256)               | (220)               | (315)               | (1,050)             |
| Total operating expenses   | (381)               | (344)                 | (412)               | (317)               | (304)               | (1,376)             |
| of which: staff expenses   | (125)               | (118)                 | (137)               | (110)               | (102)               | (482)               |
| Share of profit in associates and joint ventures   | 2                   | 2                     | 2                   | 1                   | 1                   | 5                   |
| Profit/(loss) before tax   | 181                 | 179                   | (110)               | 3                   | (117)               | (187)               |
| Reported Significant items - Totals (\$m)  |                     |                       |                     |                     |                     |                     |
| Revenue  | _                   | (16)                  | 7                   | _                   | (6)                 | 13                  |
| ECL  | _                   | `-                    | _                   | _                   | _                   | _                   |
| Operating expenses   | (12)                | 2                     | (34)                | (6)                 | (2)                 | (42)                |
| Share of profit in associates and joint ventures   | _                   | _                     | _                   | _                   | _                   | _                   |
| Adicated (for  |                     |                       |                     |                     |                     |                     |
| Adjusted (\$m)  Net operating income before change in expected credit losses and other credit impairment charges | 593                 | 582                   | 565                 | 595                 | 591                 | 2,221               |
| of which: net interest income  | 377                 | 369                   | 366                 | 377                 | 365                 | 2,221<br>1,387      |
| Change in expected credit losses and other credit impairment charges   | (33)                | (36)                  | (264)               | (243)               | (367)               | (1,050)             |
| Total operating expenses   | (369)               | (352)                 | (389)               | (344)               | (352)               | (1,334)             |
| Share of profit in associates and joint ventures   | (303)               | (332)                 | (369)               | (344)               | (332)               | (1,334)             |
| Profit/(loss) before tax   | 193                 | 196                   | (86)                | 9                   | (127)               | (158)               |
| Fronty (1033) before tax   | 193                 | 150                   | (80)                | ,                   | (127)               | (138)               |
|  |                     |                       |                     |                     |                     |                     |
| Delawas shoot assessed (Aur.)  | 20 lun 21           | 31-Mar-21             | Balance sheet date  | 20.5 20             | 30-Jun-20           | Balance sheet date  |
| Balance sheet - reported (\$m)  Loans and advances to customers (gross)  | 30-Jun-21<br>18,918 | 31-iviar-21<br>18,094 | 31-Dec-20<br>18,580 | 30-Sep-20<br>17,926 | 30-Jun-20<br>18,130 | 31-Dec-20<br>18,580 |
| Loans and advances to customers (gross)  Loans and advances to customers (net)                                   | 17,793              | 16,906                | 17,296              | 17,926<br>16,870    | 17,220              | 17,296              |
| Total external assets  | 36,544              | 34,730                | 36,798              | 33,605              | 35,043              | 36,798              |
| Customer accounts  | 22,516              | 20,930                | 22,220              | 19,530              | 19,759              | 22,220              |
| Risk-weighted assets   | 25,630              | 24,693                | 26,323              | 24,387              | 24,773              | 26,323              |
| nisk-weighteu assets   | 23,030              | 24,053                | 20,323              | 24,367              | 24,773              | 20,323              |
| Balance sheet data - at most recent balance sheet date FX rates (\$m)  |                     |                       |                     |                     |                     |                     |
| Loans and advances to customers (net)  | 17,793              | 17,412                | 17,282              | 18,757              | 20,063              | 17,296              |
| Customer accounts  | 22,516              | 21,555                | 22,202              | 21,714              | 23,021              | 22,220              |
|  |                     |                       |                     |                     |                     |                     |

## Mexico

#### Mexico - Wealth and Personal Banking

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

**Customer accounts** 

| Year to date       |           |           | ıarter ended   | Qı        |           |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 1,522              | 342       | 373       | 378            | 364       | 416       |
| 1,112              | 247       | 270       | 277            | 273       | 285       |
| (688)              | (199)     | (166)     | (140)          | (41)      | (62)      |
| (955)              | (213)     | (220)     | (275)          | (236)     | (265)     |
| (247)              | (54)      | (58)      | (65)           | (70)      | (72)      |
| 6                  | 1         | 1         | 3              | 2         | 2         |
| (115)              | (69)      | (12)      | (34)           | 89        | 91        |
|                    |           |           |                |           |           |
| _                  | _         | _         | _              | _         | _         |
| _                  | _         | _         | _              | _         | _         |
| (5)                | _         | _         | (5)            | _         | (2)       |
| _                  | _         | _         | _              | _         | _         |
| 1,522              | 399       | 412       | 388            | 370       | 416       |
| 1,112              | 287       | 298       | 285            | 278       | 285       |
| (688)              | (232)     | (183)     | (144)          | (41)      | (62)      |
| (950)              | (247)     | (243)     | (278)          | (242)     | (263)     |
| 6                  | 1         | 1         | 2              | 1         | 2         |
| (110)              | (79)      | (13)      | (32)           | 88        | 93        |
| Balance sheet date |           |           | nce sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 7,674              | 6,357     | 6,688     | 7,674          | 7,659     | 8,334     |
| 6,871              | 5,728     | 5,983     | 6,871          | 6,940     | 7,648     |
| 12,765             | 11,207    | 11,577    | 12,765         | 13,204    | 14,159    |
| 11,651             | 9,316     | 9,584     | 11,651         | 11,138    | 11,661    |
| 9,177              | 7,763     | 7,979     | 9,177          | 8,706     | 9,312     |
|                    |           |           |                |           |           |
|                    |           |           |                |           |           |

6,865

11,642

6,652

10,656

6,674

10,853

6,871

11,651

7,648

11,661

7,147

11,470

## Mexico

#### **Mexico - Commercial Banking**

| Reported ( | \$m | ١ |
|------------|-----|---|
|------------|-----|---|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit/(loss) in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

• .

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| Year to date       |           |           | uarter ended   | Qı        |           |
|--------------------|-----------|-----------|----------------|-----------|-----------|
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 374                | 85        | 92        | 96             | 98        | 99        |
| 301                | 72        | 73        | 76             | 73        | 79        |
| (261)              | (64)      | (39)      | (109)          | (7)       | (11)      |
| (219)              | (49)      | (53)      | (62)           | (50)      | (56)      |
| (47)               | (10)      | (11)      | (13)           | (13)      | (14)      |
| (1)                | (1)       | _         | _              | 1         | _         |
| (107)              | (29)      | _         | (75)           | 42        | 32        |
|                    |           |           |                |           |           |
| _                  | _         | _         | _              | _         | _         |
| _                  | _         | _         | _              | _         | _         |
| (1)                | _         | _         | (1)            | (1)       | (2)       |
| _                  | _         | _         | _              | _         | _         |
| 374                | 99        | 102       | 99             | 99        | 99        |
| 301                | 84        | 81        | 78             | 74        | 79        |
| (261)              | (75)      | (43)      | (112)          | (7)       | (11)      |
| (218)              | (57)      | (58)      | (64)           | (52)      | (54)      |
| (1)                | (1)       |           | _              | 1         | `_        |
| (106)              | (34)      | 1         | (77)           | 41        | 34        |
| Balance sheet date |           |           | nce sheet date | Bala      |           |
| 31-Dec-20          | 30-Jun-20 | 30-Sep-20 | 31-Dec-20      | 31-Mar-21 | 30-Jun-21 |
| 5,793              | 5,332     | 5,240     | 5,793          | 5,695     | 6,192     |
| 5,436              | 5,129     | 4,994     | 5,436          | 5,335     | 5,826     |
| 7,803              | 7,201     | 7,267     | 7,803          | 8,096     | 8,666     |
| 6,916              | 6,747     | 6,464     | 6,916          | 6,579     | 7,221     |
| 7,539              | 6,976     | 6,891     | 7,539          | 7,219     | 7,744     |
| 5,436              | 5,975     | 5,553     | 5,431          | 5,495     | 5,826     |
|                    |           |           |                |           | ·         |
| 6,916              | 7,861     | 7,187     | 6,911          | 6,775     | 7,221     |

## Mexico

#### **Mexico - Global Banking and Markets**

| Reported | (\$m) |
|----------|-------|
|----------|-------|

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment (charges)/recoveries

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest income

Change in expected credit losses and other credit impairment (charges)/recoveries

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

|           |           | Quarter ended      |           |           | Year to date       |
|-----------|-----------|--------------------|-----------|-----------|--------------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 73        | 76        | 82                 | 77        | 75        | 296                |
| 55        | 68        | 49                 | 39        | 36        | 147                |
| 40        | 12        | (8)                | (16)      | (51)      | (102)              |
| (35)      | (32)      | (42)               | (30)      | (29)      | (135)              |
| (5)       | (6)       | (11)               | (4)       | (6)       | (28)               |
| _         | _         | _                  | _         |           |                    |
| 78        | 56        | 32                 | 31        | (5)       | 59                 |
|           |           |                    |           |           |                    |
| _         | (7)       | (2)                | _         | (6)       | 3                  |
| _         | _         | _                  | -         | _         | _                  |
| _         | _         | (5)                | -         | _         | (5)                |
| _         | _         | _                  | _         | _         | _                  |
| 73        | 83        | 86                 | 85        | 94        | 293                |
| 55        | 69        | 50                 | 43        | 42        | 147                |
| 40        | 13        | (8)                | (17)      | (60)      | (102)              |
| (35)      | (32)      | (38)               | (33)      | (34)      | (130)              |
| _         | _         | _                  | _         | _         | _                  |
| 78        | 64        | 40                 | 35        | _         | 61                 |
|           |           | Balance sheet date |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20          | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 4,391     | 4,741     | 5,112              | 5,997     | 6,441     | 5,112              |
| 4,319     | 4,632     | 4,990              | 5,893     | 6,363     | 4,990              |
| 13,636    | 13,316    | 16,079             | 14,609    | 16,509    | 16,079             |
| 3,635     | 3,214     | 3,653              | 3,482     | 3,696     | 3,653              |
| 8,291     | 8,312     | 9,412              | 9,357     | 9,767     | 9,412              |
| 4,319     | 4,770     | 4,986              | 6,552     | 7,414     | 4,990              |
| 3,635     | 3,310     | 3,650              | 3,871     | 4,306     | 3,653              |

## Mexico

#### **Mexico - Corporate Centre**

Reported (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

of which: staff expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Reported Significant items - Totals (\$m)

Revenue

ECL

Operating expenses

Share of profit in associates and joint ventures

Adjusted (\$m)

Net operating income before change in expected credit losses and other credit impairment charges

of which: net interest expense

Change in expected credit losses and other credit impairment charges

Total operating expenses

Share of profit in associates and joint ventures

Profit/(loss) before tax

Balance sheet - reported (\$m)

Loans and advances to customers (gross)

Loans and advances to customers (net)

Total external assets

Customer accounts

Risk-weighted assets

Balance sheet data - at most recent balance sheet date FX rates (\$m)

Loans and advances to customers (net)

| -         |           | Overstern en ale al |           |           | Vanuta dati        |
|-----------|-----------|---------------------|-----------|-----------|--------------------|
| 20.1 . 24 | 24 M 24   | Quarter ended       | 20.5 20   | 20.1 . 20 | Year to date       |
| 30-Jun-21 |           | 31-Dec-20           | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| 5         |           |                     | (3)       |           | 43                 |
| (42)      | (50)      | (45)                | (41)      | (42)      | (173)              |
|           | (1)       | (1)                 | 1         |           | _                  |
| (24)      | (25)      | (33)                | (14)      | (14)      | (68)               |
| (34)      | (27)      | (48)                | (37)      | (32)      | (160)              |
| _         | _         | _                   | _         | _         |                    |
| (19)      | (8)       | (34)                | (16)      | (14)      | (25)               |
|           |           |                     |           |           |                    |
|           |           |                     |           |           |                    |
| (1)       | (10)      | 8                   | _         | _         | 9                  |
| _         | _         | _                   | _         | _         | _                  |
| (9)       | 4         | (22)                | (6)       | (2)       | (30)               |
| _         | _         | _                   | _         | _         | _                  |
|           |           |                     |           |           |                    |
|           |           |                     |           |           |                    |
| 6         | 28        | (8)                 | (3)       | _         | 34                 |
| (42)      | (52)      | (47)                | (45)      | (49)      | (173)              |
| _         | _         | _                   | _         | _         | _                  |
| (15)      | (26)      | (9)                 | (9)       | (14)      | (38)               |
| _         | _         | _                   | _         |           | · -                |
| (9)       | 2         | (17)                | (12)      | (14)      | (4)                |
| (-,       |           | ` '                 | ` ,       | ,         | ( )                |
|           |           | Balance sheet date  |           |           | Balance sheet date |
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20           | 30-Sep-20 | 30-Jun-20 | 31-Dec-20          |
| _         | _         | _                   | 1         | _         | _                  |
| _         | _         | _                   | _         | _         | _                  |
| 83        | 114       | 150                 | 152       | 126       | 150                |
| _         | _         | _                   | _         | _         | _                  |
| 283       | 456       | 195                 | 160       | 267       | 195                |
|           | 130       | 233                 | 200       | 20,       | 155                |
|           |           |                     |           |           |                    |
| _         | _         | _                   | _         | _         | _                  |
| _         | _         | _                   | _         | _         | _                  |
|           | _         | _                   | _         | _         |                    |

## Mexico

#### SIGNIFICANT ITEMS

#### Mexico - TOTAL

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

### Share of profit in associates and joint ventures significant items (\$m)

Impairment of goodwill

#### Mexico - Wealth and Personal Banking

#### Reported revenue significant items (\$m)

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Fair value movements on financial instruments

Restructuring and other related costs

### Reported cost significant items (\$m)

Costs of structural reform

Customer redress programmes

Disposals, acquisitions and investment in new businesses

Impairment of goodwill and other intangibles

Past service costs of guaranteed minimum pension benefits equalisation

Restructuring and other related costs

Settlements and provisions in connection with legal and regulatory matters

|           |           | Quarter ended |           |           | Year to date |
|-----------|-----------|---------------|-----------|-----------|--------------|
| 30-Jun-21 | 31-Mar-21 | 31-Dec-20     | 30-Sep-20 | 30-Jun-20 | 31-Dec-20    |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | (1)       | (5)           | _         | (6)       | 1            |
| -         | (15)      | 12            | _         | _         | 12           |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| -         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| (12)      | _ 2       | (24)          |           | - (2)     |              |
| (12)      | 2         | (34)          | (6)       | (2)       | (42)         |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
|           | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |
|           |           |               |           |           |              |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| _         | _         | _             | _         | _         | _            |
| (2)       | _         | (5)           | _         | _         | (5)          |
| _         | _         | _             | _         | _         | _            |
|           |           |               |           |           |              |

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| Share of profit in associates and joint ventures significant items (\$m) Impairment of goodwill | _   | _   | _   | _ | _   | _   |
|---|-----|-----|-----|---|-----|-----|
| impairment of goodwin   |     |     |     |   |     |     |
| Mexico - Commercial Banking   |     |     |     |   |     |     |
| Reported revenue significant items (\$m)  |     |     |     |   |     |     |
| Customer redress programmes   | _   | _   | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _ | _   | _   |
| Fair value movements on financial instruments   | _   | _   | _   | _ | _   | _   |
| Restructuring and other related costs   | -   | _   | _   | _ | _   | _   |
| Reported cost significant items (\$m)   |     |     |     |   |     |     |
| Costs of structural reform  | _   | _   | _   | _ | _   | _   |
| Customer redress programmes   | _   | _   | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _ | _   | _   |
| Impairment of goodwill and other intangibles  | _   | _   | _   | _ | _   | _   |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _   | _ | _   | _   |
| Restructuring and other related costs   | (2) | (1) | (1) | _ | _   | (1) |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _   | _   | _ | _   | _   |
| Share of profit in associates and joint ventures significant items (\$m)                        |     |     |     |   |     |     |
| Impairment of goodwill  | -   | _   | _   | _ | _   | _   |
| Mexico - Global Banking and Markets   |     |     |     |   |     |     |
| Reported revenue significant items (\$m)  |     |     |     |   |     |     |
| Customer redress programmes   | _   | _   | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _ | _   | _   |
| Fair value movements on financial instruments   | _   | (1) | (5) | _ | (6) | _   |
| Restructuring and other related costs   | -   | (6) | 3   | _ | _   | 3   |
| Reported cost significant items (\$m)   |     |     |     |   |     |     |
| Costs of structural reform  | _   | _   | _   | _ | _   | _   |
| Customer redress programmes   | _   | _   | _   | _ | _   | _   |
| Disposals, acquisitions and investment in new businesses  | _   | _   | _   | _ | _   | _   |
| Impairment of goodwill and other intangibles  | _   | _   | _   | _ | _   | _   |
| Past service costs of guaranteed minimum pension benefits equalisation                          | _   | _   | _   | _ | _   | _   |
| Restructuring and other related costs   | _   | _   | (5) | _ | _   | (5) |
| Settlements and provisions in connection with legal and regulatory matters                      | _   | _   | _   | _ | _   | _   |
|   |     |     |     |   |     |     |

| Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |       |       |      |
|--|-----|-----|------|-------|-------|------|
| Impairment of goodwill   | _   | _   | _    | _     | _     | _    |
| Mexico - Corporate Centre  |     |     |      |       |       |      |
| Reported revenue significant items (\$m)                                   |     |     |      |       |       |      |
| Customer redress programmes  | _   | _   | _    | _     | _     | _    |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _     | _     | _    |
| Fair value movements on financial instruments                              | (1) | (1) | (1)  | _     | _     | _    |
| Restructuring and other related costs                                      | _   | (9) | 9    | _     | _     | 9    |
| Reported cost significant items (\$m)                                      |     |     |      |       |       |      |
| Costs of structural reform   | _   | _   | _    | _     | _     | _    |
| Customer redress programmes  | _   | _   | _    | _     | _     | _    |
| Disposals, acquisitions and investment in new businesses                   | _   | _   | _    | _     | _     | _    |
| Impairment of goodwill and other intangibles                               | _   | _   | _    | _     | _     | _    |
| Past service costs of guaranteed minimum pension benefits equalisation     | _   | _   | _    | _     | _     | _    |
| Restructuring and other related costs                                      | (9) | 4   | (22) | (6)   | (2)   | (30) |
| Settlements and provisions in connection with legal and regulatory matters | _   | _   | _    | _     | _     | _    |
| Share of profit in associates and joint ventures significant items (\$m)   |     |     |      |       |       |      |
| Impairment of goodwill   | _   | _   | _    | _     | _     | _    |
| Reconciling items - Currency translation on reported items - Totals (\$m)  |     |     |      |       |       |      |
| Mexico - TOTAL   |     |     |      |       |       |      |
| Revenue  |     | 10  | 16   | 56    | 83    |      |
| ECL  |     | (1) | (8)  | (23)  | (52)  |      |
| Operating expenses   |     | (6) | (12) | (33)  | (50)  |      |
| Share of profit in associates and joint ventures                           |     | _   | _    | _     | _     |      |
| Revenue significant items  |     | _   | _    | _     | (1)   |      |
| Operating expense significant items  |     | _   | (1)  | _     | _     |      |
| Share of profit in associates and joint ventures significant items         |     | _   | _    | _     | _     |      |
| Loans and advances to customers (net)                                      |     | 506 | (14) | 1,887 | 2,843 |      |
| Customer accounts  |     | 625 | (18) | 2,184 | 3,262 |      |
|  |     |     |      |       |       |      |

| Mexico - Wealth and Personal Banking Revenue                       | 6   | 10         | 39    | 57    |
|--|-----|------------|-------|-------|
| ECL  |     | (4)        | (17)  | (33)  |
| Operating expenses   | (6) | (8)        | (23)  | (35)  |
| Share of profit in associates and joint ventures                   | (1) | (1)        | _     | _     |
|  | (-/ | (-/        |       |       |
| Revenue significant items  | _   | _          | _     | _     |
| Operating expense significant items                                | _   | _          | _     | (1)   |
| Share of profit in associates and joint ventures significant items | -   | _          | _     | _     |
| Loans and advances to customers (net)                              | 207 | (6)        | 669   | 946   |
| Customer accounts  | 332 | (9)        | 1,072 | 1,537 |
| Customer accounts  | 332 | (9)        | 1,072 | 1,337 |
| Mexico - Commercial Banking  |     |            |       |       |
| Revenue  | 1   | 3          | 10    | 14    |
| ECL  | _   | (3)        | (4)   | (11)  |
| Operating expenses   | (2) | (2)        | (5)   | (8)   |
| Share of profit in associates and joint ventures                   | _   | _          | _     | _     |
|  |     |            |       |       |
| Revenue significant items  | _   | _          | _     | _     |
| Operating expense significant items                                | 1   | 1          | _     | _     |
| Share of profit in associates and joint ventures significant items | _   | _          | _     | _     |
| Loans and advances to customers (net)                              | 160 | (E)        | 559   | 846   |
| Customer accounts  | 196 | (5)<br>(5) | 723   | 1,114 |
| Customer accounts  | 190 | (3)        | 723   | 1,114 |
| Mexico - Global Banking and Markets                                |     |            |       |       |
| Revenue  | 1   | 2          | 8     | 12    |
| ECL  | 1   | _          | (1)   | (9)   |
| Operating expenses   | _   | (1)        | (3)   | (5)   |
| Share of profit in associates and joint ventures                   | _   | _          | _     | _     |
|  |     |            |       |       |
| Revenue significant items  | 1   | _          | _     | (1)   |
| Operating expense significant items                                | _   | _          | _     | _     |
| Share of profit in associates and joint ventures significant items | _   | _          | _     | _     |
| Loans and advances to customers (net)                              | 138 | (4)        | 659   | 1,051 |
| Customer accounts  | 96  | (3)        | 389   | 610   |
|  |     | ν-,        |       |       |
|  |     |            |       |       |

| Mexico - Corporate Centre  |     |     |     |     |
|--|-----|-----|-----|-----|
| Revenue  | 1   | 1   | _   | _   |
| ECL  | 1   | 1   | (1) | _   |
| Operating expenses   | 1   | _   | (1) | (2) |
| Share of profit in associates and joint ventures                   | _   | _   | _   | _   |
|  | _   |     |     |     |
| Revenue significant items  | 1   | 1   | _   | _   |
| Operating expense significant items                                | (2) | (2) | _   | _   |
| Share of profit in associates and joint ventures significant items | _   | _   | _   | _   |
|  |     |     |     |     |
| Loans and advances to customers (net)                              | _   | _   | _   | _   |
| Customer accounts  | _   | _   | _   | _   |

Summary of credit risk (excluding debt instruments measured at FVOCI) by stage distribution and ECL coverage by industry sector at 30 June 2021

| Summary of a care risk (exchange acts instruments measure | Gross carrying/nominal amount <sup>1</sup> |         |         |                   |           |         |         | Allowance for ECL |                   |          | ECL coverage % |         |         |                   |       |
|---|--|---------|---------|-------------------|-----------|---------|---------|-------------------|-------------------|----------|----------------|---------|---------|-------------------|-------|
|   | Stage 1                                    | Stage 2 | Stage 3 | POCI <sup>2</sup> | Total     | Stage 1 | Stage 2 | Stage 3           | POCI <sup>2</sup> | Total    | Stage 1        | Stage 2 | Stage 3 | POCI <sup>2</sup> | Total |
|   | \$m  | \$m     | \$m     | \$m               | \$m       | \$m     | \$m     | \$m               | \$m               | \$m      | %              | %       | %       | %                 | %     |
| Loans and advances to customers at amortised cost         | 895,546                                    | 157,544 | 19,069  | 216               | 1,072,375 | (1,770) | (3,888) | (7,131)           | (75)              | (12,864) | 0.2 %          | 2.5 %   | 37.4 %  | 34.7 %            | 1.2 % |
| – personal  | 455,646                                    | 21,338  | 5,463   | -                 | 482,447   | (747)   | (1,850) | (1,409)           | -                 | (4,006)  | 0.2 %          | 8.7 %   | 25.8 %  | - %               | 0.8 % |
| <ul> <li>corporate and commercial</li> </ul>              | 378,700                                    | 128,212 | 13,073  | 216               | 520,201   | (983)   | (1,970) | (5,612)           | (75)              | (8,640)  | 0.3 %          | 1.5 %   | 42.9 %  | 34.7 %            | 1.7 % |
| - non-bank financial institutions                         | 61,200                                     | 7,994   | 533     | _                 | 69,727    | (40)    | (68)    | (110)             | _                 | (218)    | 0.1 %          | 0.9 %   | 20.6 %  | - %               | 0.3 % |
| Loans and advances to banks at amortised cost             | 85,486                                     | 1,419   | _       | -                 | 86,905    | (16)    | (3)     | _                 | _                 | (19)     | - %            | 0.2 %   | - %     | - %               | - %   |
| Other financial assets measured at amortised cost         | 848,978                                    | 5,200   | 284     | 42                | 854,504   | (130)   | (38)    | (47)              | (9)               | (224)    | - %            | 0.7 %   | 16.5 %  | 21.4 %            | - %   |
| Loans and other credit-related commitments                | 612,969                                    | 47,658  | 744     | 2                 | 661,373   | (184)   | (266)   | (80)              | _                 | (530)    | - %            | 0.6 %   | 10.8 %  | - %               | 0.1 % |
| – personal  | 236,485                                    | 1,927   | 147     | -                 | 238,559   | (21)    | (1)     | (1)               | -                 | (23)     | <b>- %</b>     | 0.1 %   | 0.7 %   | - %               | - %   |
| - corporate and commercial                                | 246,462                                    | 41,389  | 561     | 2                 | 288,414   | (151)   | (249)   | (75)              | -                 | (475)    | 0.1 %          | 0.6 %   | 13.4 %  | - %               | 0.2 % |
| – financial   | 130,022                                    | 4,342   | 36      | _                 | 134,400   | (12)    | (16)    | (4)               | _                 | (32)     | <b>- %</b>     | 0.4 %   | 11.1 %  | - %               | - %   |
| Financial guarantees                                      | 23,169                                     | 3,883   | 221     | 1                 | 27,274    | (17)    | (30)    | (17)              | _                 | (64)     | 0.1 %          | 0.8 %   | 7.7 %   | - %               | 0.2 % |
| – personal  | 892  | 26      | 1       | -                 | 919       | -       | (1)     | -                 | -                 | (1)      | - %            | 3.8 %   | - %     | - %               | 0.1 % |
| - corporate and commercial                                | 18,489                                     | 2,984   | 205     | 1                 | 21,679    | (14)    | (28)    | (16)              | -                 | (58)     | 0.1 %          | 0.9 %   | 7.8 %   | - %               | 0.3 % |
| – financial   | 3,788                                      | 873     | 15      | _                 | 4,676     | (3)     | (1)     | (1)               | _                 | (5)      | 0.1 %          | 0.1 %   | 6.7 %   | - %               | 0.1 % |
| At 30 Jun 2021  | 2,466,148                                  | 215,704 | 20,318  | 261               | 2,702,431 | (2,117) | (4,225) | (7,275)           | (84)              | (13,701) | 0.1 %          | 2.0 %   | 35.8 %  | 32.2 %            | 0.5 % |

1 Represents the maximum amount at risk should the contracts be fully drawn upon and clients default.

2 Purchased or originated credit impaired ('POCI').

#### Stage 2 days past due analysis at 30 June 2021

|   | Gross carrying amount |            |                            |                             |         | Allowance  | e for ECL                  |                             |         | ECL coverage % |                            |                             |  |
|---|-----------------------|------------|----------------------------|-----------------------------|---------|------------|----------------------------|-----------------------------|---------|----------------|----------------------------|-----------------------------|--|
|   | Stage 2               | Up-to-date | 1 to 29 DPD <sup>1,2</sup> | 30 and > DPD <sup>1,2</sup> | Stage 2 | Up-to-date | 1 to 29 DPD <sup>1,2</sup> | 30 and > DPD <sup>1,2</sup> | Stage 2 | Up-to-date     | 1 to 29 DPD <sup>1,2</sup> | 30 and > DPD <sup>1,2</sup> |  |
|   | \$m                   | \$m        | \$m                        | \$m                         | \$m     | \$m        | \$m                        | \$m                         | %       | %              | %                          | %                           |  |
| Loans and advances to customers at amortised cost   | 157,544               | 154,354    | 1,901                      | 1,289                       | (3,888) | (3,413)    | (217)                      | (258)                       | 2.5 %   | 2.2 %          | 11.4 %                     | 20.0 %                      |  |
| – personal  | 21,338                | 19,014     | 1,349                      | 975                         | (1,850) | (1,437)    | (187)                      | (226)                       | 8.7 %   | 7.6 %          | 13.9 %                     | 23.2 %                      |  |
| <ul> <li>corporate and commercial</li> </ul>        | 128,212               | 127,461    | 437                        | 314                         | (1,970) | (1,910)    | (28)                       | (32)                        | 1.5 %   | 1.5 %          | 6.4 %                      | 10.2 %                      |  |
| <ul> <li>non-bank financial institutions</li> </ul> | 7,994                 | 7,879      | 115                        | _                           | (68)    | (66)       | (2)                        | _                           | 0.9 %   | 0.8 %          | 1.7 %                      | - %                         |  |
| Loans and advances to banks at amortised cost       | 1,419                 | 1,419      | -                          | _                           | (3)     | (3)        | _                          | _                           | 0.2 %   | 0.2 %          | - %                        | - %                         |  |
| Other financial assets measured at amortised cost   | 5,200                 | 5,082      | 34                         | 84                          | (38)    | (35)       | (2)                        | (1)                         | 0.7 %   | 0.7 %          | 5.9 %                      | 1.2 %                       |  |

1 Days past due ('DPD').

2 The days past due amounts presented above are on a contractual basis and include the benefit of any customer relief payment holidays granted.

Total personal lending for loans and advances to customers by stage distribution

|  | / 8     | Gross carryi | ng amount |         | Allowance | e for ECL |         |         |
|--|---------|--------------|-----------|---------|-----------|-----------|---------|---------|
|  | Stage 1 | Stage 2      | Stage 3   | Total   | Stage 1   | Stage 2   | Stage 3 | Total   |
| By portfolio   | \$m     | \$m          | \$m       | \$m     | \$m       | \$m       | \$m     | \$m     |
| First lien residential mortgages                       | 349,840 | 10,482       | 3,300     | 363,622 | (119)     | (191)     | (439)   | (749)   |
| - of which:  |         |              |           |         |           |           |         |         |
| interest only (including offset)                       | 28,978  | 2,490        | 315       | 31,783  | (8)       | (33)      | (86)    | (127)   |
| affordability (including US adjustable rate mortgages) | 12,991  | 1,257        | 496       | 14,744  | (13)      | (7)       | (4)     | (24)    |
| Other personal lending                                 | 105,806 | 10,856       | 2,163     | 118,825 | (628)     | (1,659)   | (970)   | (3,257) |
| – other  | 86,715  | 6,229        | 1,678     | 94,622  | (272)     | (685)     | (650)   | (1,607) |
| - credit cards   | 17,373  | 4,415        | 440       | 22,228  | (346)     | (962)     | (307)   | (1,615) |
| <ul> <li>second lien residential mortgages</li> </ul>  | 318     | 67           | 39        | 424     | (2)       | (6)       | (8)     | (16)    |
| - motor vehicle finance                                | 1,400   | 145          | 6         | 1,551   | (8)       | (6)       | (5)     | (19)    |
| At 30 Jun 2021   | 455,646 | 21,338       | 5,463     | 482,447 | (747)     | (1,850)   | (1,409) | (4,006) |
| By geography   |         |              |           |         |           |           |         |         |
| Europe   | 208,712 | 8,089        | 2,482     | 219,283 | (260)     | (963)     | (746)   | (1,969) |
| - of which: UK   | 172,498 | 7,090        | 1,587     | 181,175 | (235)     | (928)     | (483)   | (1,646) |
| Asia   | 192,257 | 9,425        | 1,350     | 203,032 | (157)     | (396)     | (253)   | (806)   |
| - of which: Hong Kong                                  | 132,928 | 6,015        | 205       | 139,148 | (58)      | (250)     | (50)    | (358)   |
| MENA   | 4,856   | 235          | 225       | 5,316   | (45)      | (81)      | (136)   | (262)   |
| North America  | 42,427  | 2,685        | 1,080     | 46,192  | (55)      | (163)     | (126)   | (344)   |
| Latin America  | 7,394   | 904          | 326       | 8,624   | (230)     | (247)     | (148)   | (625)   |
| At 30 Jun 2021   | 455,646 | 21,338       | 5,463     | 482,447 | (747)     | (1,850)   | (1,409) | (4,006) |

## Credit risk

Total wholesale lending for loans and advances to banks and customers by stage distribution

|   |         | Gross   | carrying amount |      |         |         | All     | owance for ECL |      |         |  |
|---|---------|---------|-----------------|------|---------|---------|---------|----------------|------|---------|--|
|   | Stage 1 | Stage 2 | Stage 3         | POCI | Total   | Stage 1 | Stage 2 | Stage 3        | POCI | Total   |  |
|   | \$m     | \$m     | \$m             | \$m  | \$m     | \$m     | \$m     | \$m            | \$m  | \$m     |  |
| Corporate and commercial  | 378,700 | 128,212 | 13,073          | 216  | 520,201 | (983)   | (1,970) | (5,612)        | (75) | (8,640) |  |
| <ul> <li>agriculture, forestry and fishing</li> </ul>                     | 6,575   | 954     | 359             | 1    | 7,889   | (24)    | (33)    | (120)          | (1)  | (178)   |  |
| - mining and quarrying  | 7,144   | 3,248   | 589             | 16   | 10,997  | (29)    | (71)    | (175)          | (12) | (287)   |  |
| <ul> <li>manufacturing</li> </ul>   | 68,031  | 20,393  | 2,094           | 77   | 90,595  | (169)   | (298)   | (972)          | (35) | (1,474) |  |
| <ul> <li>electricity, gas, steam and air-conditioning supply</li> </ul>   | 12,931  | 1,945   | 65              | _    | 14,941  | (19)    | (22)    | (25)           | _    | (66)    |  |
| - water supply, sewerage, waste management and remediation                | 2,702   | 437     | 50              | _    | 3,189   | (7)     | (7)     | (26)           | _    | (40)    |  |
| - construction  | 9,099   | 4,947   | 747             | 1    | 14,794  | (41)    | (82)    | (413)          | (1)  | (537)   |  |
| - wholesale and retail trade, repair of motor vehicles and                |         |         |                 |      |         |         |         |                |      |         |  |
| motorcycles   | 68,476  | 23,002  | 3,147           | 8    | 94,633  | (150)   | (273)   | (2,012)        | (2)  | (2,437) |  |
| <ul> <li>transportation and storage</li> </ul>                            | 19,833  | 9,305   | 770             | 11   | 29,919  | (56)    | (138)   | (220)          | -    | (414)   |  |
| <ul> <li>accommodation and food</li> </ul>                                | 8,319   | 16,565  | 833             | 1    | 25,718  | (98)    | (340)   | (129)          | (1)  | (568)   |  |
| <ul> <li>publishing, audiovisual and broadcasting</li> </ul>              | 17,760  | 2,778   | 151             | 26   | 20,715  | (29)    | (64)    | (35)           | (2)  | (130)   |  |
| – real estate   | 99,380  | 24,755  | 1,946           | 1    | 126,082 | (170)   | (233)   | (706)          | -    | (1,109) |  |
| <ul> <li>professional, scientific and technical activities</li> </ul>     | 15,215  | 5,507   | 642             | 32   | 21,396  | (49)    | (79)    | (172)          | (7)  | (307)   |  |
| <ul> <li>administrative and support services</li> </ul>                   | 17,450  | 7,987   | 764             | 42   | 26,243  | (59)    | (128)   | (254)          | (14) | (455)   |  |
| <ul> <li>public administration and defence, compulsory social</li> </ul>  |         |         |                 |      |         |         |         |                |      |         |  |
| security  | 1,305   | 547     | 4               | -    | 1,856   | (3)     | (6)     | (1)            | -    | (10)    |  |
| – education   | 1,447   | 504     | 27              | -    | 1,978   | (8)     | (15)    | (5)            | _    | (28)    |  |
| – health and care   | 4,234   | 755     | 172             | -    | 5,161   | (13)    | (18)    | (43)           | -    | (74)    |  |
| <ul> <li>arts, entertainment and recreation</li> </ul>                    | 1,161   | 1,928   | 220             | -    | 3,309   | (11)    | (60)    | (46)           | _    | (117)   |  |
| – other services  | 9,902   | 1,962   | 492             | -    | 12,356  | (45)    | (91)    | (257)          | -    | (393)   |  |
| <ul> <li>activities of households</li> </ul>                              | 698     | 118     | _               | -    | 816     | -       | _       | -              | -    | _       |  |
| <ul> <li>extra-territorial organisations and bodies activities</li> </ul> | 15      | _       | _               | -    | 15      | -       | _       | -              | -    | _       |  |
| – government  | 6,665   | 561     | 1               | -    | 7,227   | (3)     | (1)     | (1)            | _    | (5)     |  |
| <ul> <li>asset-backed securities</li> </ul>                               | 358     | 14      | _               | -    | 372     | -       | (11)    | -              | -    | (11)    |  |
| Non-bank financial institutions   | 61,200  | 7,994   | 533             | -    | 69,727  | (40)    | (68)    | (110)          | -    | (218)   |  |
| Loans and advances to banks   | 85,486  | 1,419   | _               | -    | 86,905  | (16)    | (3)     | -              | -    | (19)    |  |
| At 30 Jun 2021  | 525,386 | 137,625 | 13,606          | 216  | 676,833 | (1,039) | (2,041) | (5,722)        | (75) | (8,877) |  |
| By geography  |         |         |                 |      |         |         |         |                |      |         |  |
| Europe  | 144,427 | 50,606  | 6,616           | 74   | 201,723 | (580)   | (1,126) | (1,828)        | (14) | (3,548) |  |
| – of which: UK  | 96,909  | 39,863  | 4,803           | 26   | 141,601 | (517)   | (993)   | (1,087)        | (2)  | (2,599) |  |
| Asia  | 292,866 | 64,874  | 3,806           | 95   | 361,641 | (226)   | (395)   | (2,255)        | (46) | (2,922) |  |
| – of which: Hong Kong   | 165,097 | 44,854  | 1,780           | 41   | 211,772 | (135)   | (263)   | (786)          | (22) | (1,206) |  |
| MENA  | 24,197  | 6,949   | 1,810           | 22   | 32,978  | (93)    | (129)   | (1,106)        | (13) | (1,341) |  |
| North America   | 53,254  | 10,870  | 734             | -    | 64,858  | (71)    | (218)   | (193)          | -    | (482)   |  |
| Latin America   | 10,642  | 4,326   | 640             | 25   | 15,633  | (69)    | (173)   | (340)          | (2)  | (584)   |  |
| At 30 Jun 2021  | 525,386 | 137,625 | 13,606          | 216  | 676,833 | (1,039) | (2,041) | (5,722)        | (75) | (8,877) |  |
| Corporate and commercial  |         |         |                 |      |         |         |         |                |      |         |  |
| Europe  | 112,989 | 48,331  | 6,167           | 75   | 167,562 | (546)   | (1,079) | (1,743)        | (15) | (3,383) |  |
| – of which: UK  | 79,551  | 38,313  | 4,424           | 26   | 122,314 | (494)   | (958)   | (1,043)        | (2)  | (2,497) |  |
| Asia  | 200,175 | 59,459  | 3,785           | 93   | 263,512 | (206)   | (380)   | (2,245)        | (45) | (2,876) |  |
| – of which: Hong Kong   | 122,870 | 40,739  | 1,779           | 41   | 165,429 | (126)   | (259)   | (784)          | (22) | (1,191) |  |
| MENA  | 14,895  | 6,815   | 1,796           | 23   | 23,529  | (91)    | (128)   | (1,101)        | (13) | (1,333) |  |
| North America   | 42,285  | 10,435  | 684             | _    | 53,404  | (70)    | (214)   | (181)          | _    | (465)   |  |
| Latin America   | 8,356   | 3,172   | 641             | 25   | 12,194  | (70)    | (169)   | (342)          | (2)  | (583)   |  |
| At 30 Jun 2021  | 378,700 | 128,212 | 13,073          | 216  | 520,201 | (983)   | (1,970) | (5,612)        | (75) | (8,640) |  |

# **HSBC** Holdings plc

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