

**OFFCN EDUCATION TECHNOLOGY CO., LTD.**  
**Performance Estimate for the First Three Quarters of 2021**

*The Company and all the directors confirm that the information disclosed is true, accurate and complete without false records, misleading statements or material omissions.*

**I. Performance Estimate**

1. Estimate period:

(1) July 1, 2021 - September 30, 2021

(2) January 1, 2021 - September 30, 2021

2. Estimated performance: Losses

(1) Performance estimate for the third quarter of 2021

Item	July 1, 2021 - September 30, 2021	Same period of last year
Net profit attributable to the shareholders of the listed Company	Losses: RMB 602.8375 million—802.8375million	Profit: RMB 1,553.9202 million
Basic earnings per share (RMB/share)	Losses: RMB 0.10 / share—RMB 0.13 / share	Profit: RMB 0.25 / share

(2) Performance estimate for the first three quarters of 2021

Item	January 1, 2021 - September 30, 2021	Same period of last year
Net profit attributable to the shareholders of the listed Company	Losses: RMB 700 million—900 million	Profit: RMB 1,320.8935 million
Basic earnings per share (RMB/share)	Losses: RMB 0.11 / share—RMB 0.15 / share	Profit: RMB 0.21 / share

## **II. Pre-audit of the estimated performance**

The estimated performance of this period has not been audited nor reviewed by certified accountants.

## **III. Statement for Performance Variation**

During this reporting period, the Company's performance experienced periodic losses due to the following reasons: 1) the ahead-of-schedule multi-provincial joint examination of the civil servant recruitment shortened the peak period of collecting training fees; 2) there has been recruitment changes and examination delays in the teachers section, the comprehensive section, and the medical section; 3) changes took place in the external and internal environments of the industry.

The Company continues to optimize strategies in product, marketing, R&D and human resources management, continuously strengthen online and offline integration (OMO), focus on the layout and development of key projects, optimize cost structure, improve incentive mechanisms, so that a more stable and efficient operation model can be created to respond to the policies, competitions and pandemic situations.

## **IV. Other Remarks**

The estimated result above is only preliminary calculation performed by the financial department of the Company. For the specific financial information, please refer to *the Financial Report for the Third Quarter of 2021*, which to be duly disclosed by the Company. Investors are reminded to exercise caution when making investment decisions.

Hereby announced.

The Board of Directors of OFFCN Education Technology Co., Ltd.

October 14, 2021