

Stock Code: 000541, 200541

Stock Name: FSL, FSL-B

Announcement No.2021-081

FOSHAN ELECTRICAL AND LIGHTING CO., LTD.

THIRD QUARTERLY REPORT 2021

Foshan Electrical and Lighting Co., Ltd. (hereinafter referred to as the “Company”) and all the members of the Company’s Board of Directors hereby guarantee that the contents of this Report are true, accurate and complete and free of any misrepresentations, misleading statements or material omissions.

Important Notes:

1. The Board of Directors, the Supervisory Committee as well as the directors, supervisors and senior management of the Company hereby guarantee that the contents of this Report are true, accurate and complete and free of any misrepresentations, misleading statements or material omissions, and collectively and individually accept legal responsibility for such contents.
2. The Company’s legal representative, Chief Financial Officer (CFO), and person-in-charge of the Company’s accounting organ (equivalent to accounting manager) hereby guarantee that the financial statements carried in this Report are true, accurate and complete.
3. Indicate whether the financial statements in this Report have been audited by an independent auditor.

Yes No

I Key Financial Information

(I) Key Accounting Data and Financial Indicators

Indicate whether there is any retrospectively restated datum in the table below.

Yes No

Reason

Business Combination under the same control

	Q3 2021	Q3 2020		YoY change (%)	Q1-Q3 2021	Q1-Q3 2020		YoY change (%)
		Before	Restated	Restated		Before	Restated	Restated
Operating revenue (RMB)	1,291,797,822.97	1,036,642,740.19	1,036,642,740.19	24.61%	3,247,139,939.17	2,559,526,867.23	2,559,526,867.23	26.86%

Net profit attributable to the listed company's shareholders (RMB)	81,457,735.74	81,713,561.32	80,361,361.50	1.36%	192,013,278.67	232,775,009.15	229,257,636.05	-16.25%
Net profit attributable to the listed company's shareholders before exceptional gains and losses (RMB)	49,859,285.46	71,099,990.80	71,099,990.80	-29.87%	148,809,792.97	221,534,826.80	221,534,826.80	-32.83%
Net cash generated from/used in operating activities (RMB)	—	—	—	—	-53,586,119.35	352,083,952.07	358,429,129.88	-114.95%
Basic earnings per share (RMB/share)	0.0590	0.0593	0.0582	1.37%	0.1392	0.1688	0.1662	-16.25%
Diluted earnings per share (RMB/share)	0.0590	0.0593	0.0582	1.37%	0.1392	0.1688	0.1662	-16.25%
Weighted average return on equity (%)	1.34%	1.68%	1.64%	-0.30%	3.16%	4.62%	4.50%	-1.34%
	30 September 2021		31 December 2020				Change (%)	
			Before	Restated			Restated	
Total assets (RMB)	9,680,260,873.44		8,519,336,914.11		8,519,336,914.11		13.63%	
Equity attributable to the listed company's shareholders (RMB)	5,768,505,220.54		6,263,921,304.54		6,263,921,304.54		-7.91%	

(II) Exceptional Gains and Losses

√ Applicable □ Not applicable

Unit: RMB

Item	Q3 2021	Q1-Q3 2021	Note
Gain or loss on disposal of non-current assets (inclusive of impairment allowance write-offs)	34,427,822.81	37,465,645.94	
Government grants through profit or loss (exclusive of government grants given in the Company's ordinary course of business at fixed quotas or amounts as per the government's uniform standards)	1,992,367.94	9,783,400.54	
Capital occupation charges on non-financial enterprises that are recognized in profit or loss	156,022.79	672,918.25	
Gain or loss on fair-value changes on held-for-trading financial assets and liabilities & income from disposal of held-for-trading financial assets and liabilities and available-for-sale financial assets (exclusive of the effective portion of hedges that arise in the Company's ordinary course of business)	729,976.10	3,086,026.10	
Non-operating income and expense other than the above	272,067.17	461,715.28	
Less: Income tax effects	5,571,510.58	7,540,835.61	
Non-controlling interests effects (net of tax)	408,295.95	725,384.80	
Total	31,598,450.28	43,203,485.70	--

Other items that meet the definition of exceptional gain/loss:

□ Applicable √ Not applicable

No such cases in the Reporting Period.

Explanation of why the Company reclassifies as recurrent an exceptional gain/loss item listed in the Explanatory

Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public—Exceptional Gain/Loss Items:

Applicable Not applicable

No such cases in the Reporting Period.

(III) Changes in Key Financial Statement Line Items and Explanation of why

Applicable Not applicable

Unit: RMB

Item	30 September 2021 (or Q1~Q3 2021)	31 December 2020 (or Q1~Q3 2020)	Change (%)	Explanation of why
Monetary assets	1,760,127,913.79	981,249,699.49	79.38%	Sale of shares in Gotion High-tech and Everbright Bank in the current period
Held-for-trading financial assets	15,849,274.83	407,619,201.36	-96.11%	Disinvestment in wealth management products upon maturity in the current period
Notes receivable	539,331,195.31	140,972,143.00	282.58%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Accounts receivable	1,518,848,691.05	1,134,233,235.70	33.91%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Prepayments	34,161,622.80	11,994,745.05	184.80%	Acquisition of Nanning Liaowang, which was not under common control with the Company, and increase in prepayments as a way to lock material prices considering the rising trends, in the current period
Other receivables	37,472,402.46	20,194,968.19	85.55%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Inventories	1,082,058,596.03	735,685,116.91	47.08%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Current portion of non-current assets	828,260.33		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Other current assets	98,583,324.68	175,090,368.85	-43.70%	Redemption of large bank deposit receipt upon maturity in the period
Investments in other equity	1,896,379,865.09	3,305,501,030.06	-42.63%	Sale of shares in Gotion High-tech and Everbright Bank in the current period

instruments				
Investment property	43,939,108.83		N/A	Transfer of certain properties for self-use purposes to investment property in the current period
Fixed assets	1,333,797,307.59	685,707,548.55	94.51%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Construction in progress	667,212,280.64	503,941,120.31	32.40%	Greater investments in plant and office building construction in the current period
Right-of-use assets	7,025,188.45		N/A	The Company has adopted the new accounting standard governing leases since 1 January 2021
Intangible assets	266,206,860.62	170,693,873.30	55.96%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Long-term prepaid expense	109,270,354.86	13,411,226.23	714.77%	Acquisition of Nanning Liaowang, which was not under common control with the Company, and high decoration expenditure on new construction project, in the current period
Deferred income tax assets	53,170,745.58	40,253,777.17	32.09%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Other non-current assets	36,635,070.12	11,423,843.62	220.69%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Short-term borrowings	99,609,290.15		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Notes payable	975,990,073.22	480,971,214.80	102.92%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Accounts payable	1,499,932,297.53	1,059,674,020.99	41.55%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Advances from customers	3,944,098.24	1,285,357.28	206.85%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Taxes and levies payable	149,486,282.38	18,876,657.51	691.91%	Sale of shares in Gotion High-tech and Everbright Bank in the current period
Other payables	273,639,931.65	76,668,330.66	256.91%	Acquisition of Nanning Liaowang, which was

				not under common control with the Company, in the current period
Current portion of non-current liabilities	27,954,184.73		N/A	The Company has adopted the new accounting standard governing leases since 1 January 2021
Other current liabilities	8,880,985.50	5,503,702.07	61.36%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Lease liabilities	3,879,727.77		N/A	The Company has adopted the new accounting standard governing leases since 1 January 2021
Long-term payables	2,660,158.50		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Dividends payable	15,646.07		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Provisions	7,988,407.72		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Deferred income	1,739,611.97		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Deferred income tax liabilities	236,662,936.70	414,670,609.97	-42.93%	Sale of shares in Gotion High-tech and Everbright Bank in the current period
Other non-current liabilities		1,244,064.84	-100.00%	Clearing of liabilities of subsidiary to be liquidated and deregistered
Capital reserves	716,896.42	15,157,514.90	-95.27%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Less: Treasury stock	234,482,185.55		N/A	Repurchase of treasury shares in the current period
Other comprehensive income	1,250,583,258.27	2,349,388,533.61	-46.77%	Sale of shares in Gotion High-tech and Everbright Bank in the current period
Retained earnings	2,610,974,583.29	1,758,462,062.48	48.48%	Acquisition of Nanning Liaowang, which was not under common control with the Company, transfer of gains on the sale of shares in Gotion

				High-tech and Everbright Bank to retained earnings, in the current period
Non-controlling interests	471,520,095.77	48,258,834.53	877.06%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Cost of sales	2,688,051,460.39	2,021,309,966.18	32.99%	Cost of sales increased accordingly when operating revenue increased in the current period; and the Company has adopted the new accounting standard governing revenue since 1 January 2020, transferring transportation expense related to contract performance to cost of sales, and cost of sales of Q1-Q3 2020 was adjusted accordingly.
Taxes and levies	35,666,632.84	25,476,192.44	40.00%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Administrative expense	139,028,237.97	106,118,667.06	31.01%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Finance costs	-2,864,640.73	-14,891,399.78	80.76%	Decrease in interest income in the current period
Interest expense	2,778,317.57		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Interest income	8,464,154.75	28,278,343.23	-70.07%	Decrease in bank deposits in the current period
Returns on investments in associates and joint ventures	78,184.56	3,696,391.14	-97.88%	Decrease in net profits of associates attributable to owners of the Company as the parent in the current period
Gain on changes in fair value	2,669,976.10	445,000.00	499.99%	Changes in the fair value of forward FX settlement contracts as a result of exchange rate fluctuations
Credit impairment loss	-9,044,765.70	-4,002,685.70	-125.97%	Increase in allowances for expected credit losses due to an increase in accounts receivable
Asset impairment loss	-9,854,112.27	-3,200,793.69	-207.86%	Increase in inventory valuation allowances in the period
Asset disposal income	36,004,193.06	7,489.02	480659.74%	Increase in asset liquidization in the current period
Non-operating income	2,576,875.64	936,299.73	175.22%	Increase in gains on the disposal of fixed assets in the period
Non-operating	653,707.48	1,135,442.81	-42.43%	Decrease in losses on the disposal of fixed assets

expense				in the period
Income tax expense	27,104,238.58	39,481,644.30	-31.35%	Due to the tax policy that the R&D expense was allowed for over-deduction in the calculation of the taxable income amount according to the Notice of Further Implementing the Policy with Respect to Taxable Income Over-deduction for R&D Expense (STA Notice 2021 No. 28) issued by the State Taxation Administration in the current period
Net profit attributable to non-controlling interests	8,523,262.26	4,056,265.84	110.13%	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period
Other comprehensive income, net of tax	-302,248,841.46	345,434,286.72	-187.50%	Decrease in price of shares held in listed company in the current period
Other comprehensive income, net of tax attributable to owners of the Company as the parent	-302,458,364.50	345,434,286.72	-187.56%	Decrease in price of shares held in listed company in the current period
Changes in the fair value of investments in other equity instruments	-302,616,816.85	345,412,469.12	-187.61%	Decrease in price of shares held in listed company in the current period
Differences arising from the translation of foreign currency-denominated financial statements	158,452.35	21,817.60	626.26%	Fluctuation of foreign currency against RMB
Other comprehensive income, net of tax attributable to non-controlling	209,523.04		N/A	Acquisition of Nanning Liaowang, which was not under common control with the Company, in the current period

interests				
Total comprehensive income	-101,712,300.53	578,748,188.61	-117.57%	Decrease in price of shares held in listed company in the current period
Net cash generated from/used in operating activities	-53,586,119.35	358,429,129.88	-114.95%	Increase in payments for goods as a result of rising material prices in the current period
Net cash generated from/used in investing activities	1,189,612,389.08	-138,956,001.55	956.11%	Sale of shares in Gotion High-tech and Everbright Bank in the current period, resulting in an increase in cash generated from investing activities
Net cash generated from/used in financing activities	-519,401,249.39	-258,879,038.49	-100.63%	Repurchase of treasury shares in the current period, resulting in an increase in cash used in financing activities
Effect of foreign exchange rates changes on cash and cash equivalents	-38,165,626.64	-1,874,714.70	-1935.81%	Fluctuation of foreign currency against RMB
Net increase in cash and cash equivalents	578,459,393.70	-41,280,624.86	1501.29%	Increase in net cash generated from investing activities
Cash and cash equivalents, end of the period	1,530,248,538.98	1,014,401,788.61	50.85%	Increase in net cash generated from investing activities

II Shareholder Information

(I) Numbers of Ordinary Shareholders and Preference Shareholders with Resumed Voting Rights as well as Holdings of Top 10 Shareholders

Unit: share

Number of ordinary shareholders	69,229	Number of preference shareholders with resumed voting rights (if any)	0
Top 10 shareholders			

Name of shareholder	Nature of shareholder	Shareholding percentage	Total shares held	Restricted shares held	Shares in pledge, marked or frozen	
					Status	Shares
Hong Kong Wah Shing Holding Company Limited	Foreign corporation	13.47%	188,496,430	0	In pledge	92,363,251
Prosperity Lamps & Components Limited	Foreign corporation	10.50%	146,934,857	0		
Guangdong Electronics Information Industry Group Ltd.	State-owned corporation	8.77%	122,694,246	0	In pledge	32,532,815
Shenzhen Rising Investment Development Co., Ltd.	State-owned corporation	5.12%	71,696,136	0		
Essence International Securities (Hong Kong) Limited	Foreign corporation	2.51%	35,125,872	0		
Central Huijin Asset Management Co., Ltd.	State-owned corporation	2.42%	33,878,900	0		
Rising Investment Development Limited	Foreign corporation	1.82%	25,482,252	0		
China Merchants Securities (HK) Co., Limited	State-owned corporation	1.05%	14,714,285	0		
Zhuang Jianyi	Foreign individual	0.85%	11,903,509	0		
Guangdong Rising Finance Holding Co., Ltd.	State-owned corporation	0.82%	11,434,762	0		
Top 10 unrestricted shareholders						
Name of shareholder	Unrestricted ordinary shares held	Shares by class				
		Class	Shares			
Hong Kong Wah Shing Holding Company Limited	188,496,430	RMB-denominated ordinary share	188,496,430			
Prosperity Lamps & Components Limited	146,934,857	RMB-denominated ordinary share	146,934,857			
Guangdong Electronics Information Industry Group Ltd.	122,694,246	RMB-denominated ordinary share	122,694,246			
Shenzhen Rising Investment Development Co., Ltd.	71,696,136	RMB-denominated ordinary share	71,696,136			
Essence International Securities (Hong Kong) Limited	35,125,872	Domestically listed foreign share	35,125,872			
Central Huijin Asset Management Co., Ltd.	33,878,900	RMB-denominated ordinary share	33,878,900			
Rising Investment Development Limited	25,482,252	Domestically listed foreign share	25,482,252			

China Merchants Securities (HK) Co., Limited	14,714,285	Domestically listed foreign share	14,714,285
Guangdong Rising Finance Holding Co., Ltd.	11,434,762	RMB-denominated ordinary share	11,434,762
DBS VICKERS (HONG KONG) LTD A/C CLIENTS	9,744,456	Domestically listed foreign share	9,744,456
Related or acting-in-concert parties among the shareholders above	Among the top 10 shareholders, Hong Kong Wah Shing Holding Company Limited, Shenzhen Rising Investment Development Co., Ltd., Guangdong Electronics Information Industry Group Ltd., Guangdong Rising Finance Holding Co., Ltd. and Rising Investment Development Limited are acting-in-concert parties; Prosperity Lamps & Components Limited and Zhuang Jianyi are acting-in-concert parties. Apart from that, it is unknown whether there is among the top 10 shareholders any other related parties or acting-in-concert parties as defined in the Administrative Measures for the Acquisition of Listed Companies.		
Top 10 shareholders involved in securities margin trading (if any)	None		

(II) Number of Preference Shareholders and Shareholdings of Top 10 of Them

Applicable Not applicable

III Other Significant Events

Applicable Not applicable

1. Share repurchase

The Third Extraordinary Shareholders' General Meeting for 2020 of the Company reviewed and passed the Proposal on Repurchasing Some A and B Shares of the Company on 18 December 2020. The Company formulated and disclosed the repurchase report in line with relevant regulations. See the Report on Repurchasing Some A and B Shares of the Company published on Cninfo (www.cninfo.com.cn) on 24 December 2020. As of 30 September 2021, the Company accumulatively repurchased 31,070,300 A-Shares and 13,998,884 B-Shares, respectively, through call auction, representing 3.22% of the total share capital. RMB196,959,000 (excluding the transaction cost) and HKD45,059,500 (excluding the transaction cost) were spent for the repurchase of the A and B Shares, respectively.

2. Sales of shares of Gotion High-tech and Everbright Bank

On 25 August 2021, the Proposal on Asset Disposal was approved at the 16th Meeting of the 9th Board of Directors of the Company. As such, the Company was agreed to sell shares in Gotion High-tech, Xiamen Bank, and Everbright Bank, with a total transaction amount not exceeding 30% of the Company's total assets as at the end of 2020, i.e. RMB2.55 billion (exclusive of the financial assets sold in H1 2021). The assets would be sold within two years starting from approval of the sale by the Board of Directors. The management was authorized by the Board of Directors to sell, within the aforesaid time limit, the aforesaid assets in a proper timing via the securities trading system by way of centralized bidding or bulk trading. In September 2021, the Company sold 12,349,900

shares of Gotion High-tech at the price of RMB600.7638 million (with fees not deducted yet). Upon the decrease, it held 20,316,675 shares of Gotion High-tech, representing 1.59% of the total share capital. Meanwhile, the Company sold 3,000,000 shares of Everbright Bank at the price of RMB10.1288 million (with fees not deducted yet). Upon the decrease, it held 15,546,754 shares of Everbright Bank, representing 0.03% of the total share capital. In conformity with the new financial instrument standards effective on 1 January 2019, the Company recorded the investments in Gotion High-tech and Everbright Bank as non-trading equity instrument investment at fair value through other comprehensive income. The decreases did not affect the Company's profit in the current period.

3. Significant asset restructuring

On 21 June 2021, the Company received the Letter of Intent to Transfer Shares in Foshan NationStar Optoelectronics Co., Ltd. from its controlling shareholder Guangdong Rising Holdings Group Co., Ltd. (Rising Group). In pursuit of the strategic objective of the integration and synergies of the LED business, Rising Group and its acting-in-concert party intended to transfer their 21.32% interest in Foshan NationStar Optoelectronics Co., Ltd. (NationStar Optoelectronics) to the Company.

On 28 September 2021, the Preliminary Plan of Foshan Electrical and Lighting Co., Ltd. for Significant Asset Purchase & Related-party Transaction and its summary, together with other relevant proposals, were approved at the 17th Meeting of the 9th Board of Directors of the Company. On 27 October 2021, the Report (Draft) on Significant Asset Purchase & Related-party Transaction and its summary, together with other relevant proposals, were approved at the 19th Meeting of the 9th Board of Directors of the Company. As such, the Company was agreed to acquire, through cash payment, the 100% interest in Foshan Sigma Venture Capital Co., Ltd. (Sigma, holding 79,753,050 shares in NationStar Optoelectronics) from Guangdong Electronics Information Industry Group Ltd. (Electronics Group), and a total of 52,051,945 shares in NationStar Optoelectronics from Rising Group and Guangdong Rising Finance Holding Co., Ltd. (GD Rising Finance). Before this restructuring, the Company held 1,014,900 shares in NationStar Optoelectronics. After this restructuring, the Company and its wholly-owned subsidiary would hold a total of 132,819,895 shares, or 21.48%, in NationStar Optoelectronics, which would make the Company the controlling shareholder of NationStar Optoelectronics. There is uncertainty with respect to this restructuring for it is subject to further approval from the Company's general meeting, or other possible approval as required by applicable laws and regulations. For further information, see the relevant announcements including the Preliminary Plan of Foshan Electrical and Lighting Co., Ltd. for Significant Asset Purchase & Related-party Transaction and the Report (Draft) on Significant Asset Purchase & Related-party Transaction disclosed by the Company on <http://www.cninfo.com.cn> dated 30 September 2021 and 28 October

2021.

4. Acquisition of Nanning Liaowang

On 23 June 2021, the 14th Meeting of the Ninth Board of Directors of the Company reviewed and passed the Proposal on Acquisition of Nanning Liaowang Auto Lamp Co., Ltd., which allowed the Company to acquire the underlying asset with the equity fund of RMB487.52 million (the total investment does not exceed RMB500 million and is subject to the actual amount incurred), through equity acquisition, capital increase, and share expansion.

On 27 July 2021, the Company received the Decision of the State Administration for Market Regulation on Not Carrying out Further Anti-monopoly Review Concerning Concentration of Business Operators (Anti-monopoly Review Decision [2021] No. 426, which means that the aforesaid acquisition has passed the review concerning concentration of business operators.

In August 2021, formalities were completed with the industry and commerce administration with respect to the transfer of share ownership and the increase in Nanning Liaowang's registered capital, and Nanning Liaowang received the new Business License issued by Nanning Administrative Review Bureau. Currently, the Company directly holds a 53.79% interest in Nanning Liaowang, which has become a majority-owned subsidiary of the Company and has been included in the consolidated financial statements of the Company. For further information, see the Announcement on Acquisition of Nanning Liaowang Auto Lamp Co., Ltd. and the Announcement on Progress on the Acquisition of Nanning Liaowang Auto Lamp Co., Ltd. published by the Company on www.cninfo.com.cn on 24 June 2021, 29 July 2021 and 17 August 2021, respectively.

5. De-registration of subsidiary

FSL New Light Source Technology Co., Ltd. received the Notice of Approval for De-registration from Foshan Bureau for Market Regulation in September 2021, which means that the formalities regarding the de-registration of this company have been completed. As such, the said company has been excluded from the consolidated financial statements of the Company since the date of de-registration.

IV Quarterly Financial Statements

(I) Financial Statements

1. Consolidated Balance Sheet

Prepared by Foshan Electrical and Lighting Co., Ltd.

30 September 2021

Unit: RMB

Item	30 September 2021	31 December 2020
Current assets:		
Monetary assets	1,760,127,913.79	981,249,699.49
Settlement reserve		
Loans to other banks and financial institutions		
Held-for-trading financial assets	15,849,274.83	407,619,201.36
Derivative financial assets		
Notes receivable	539,331,195.31	140,972,143.00
Accounts receivable	1,518,848,691.05	1,134,233,235.70
Receivables financing		
Prepayments	34,161,622.80	11,994,745.05
Premiums receivable		
Reinsurance receivables		
Receivable reinsurance contract reserve		
Other receivables	37,472,402.46	20,194,968.19
Including: Interest receivable		
Dividends receivable		
Financial assets purchased under resale agreements		
Inventories	1,082,058,596.03	735,685,116.91
Contract assets		
Assets held for sale		
Current portion of non-current assets	828,260.33	
Other current assets	98,583,324.68	175,090,368.85
Total current assets	5,087,261,281.28	3,607,039,478.55
Non-current assets:		
Loans and advances to customers		
Debt investments		
Other debt investments		
Long-term receivables		
Long-term equity investments	179,362,810.38	181,365,016.32
Investments in other equity instruments	1,896,379,865.09	3,305,501,030.06
Other non-current financial assets		
Investment property	43,939,108.83	
Fixed assets	1,333,797,307.59	685,707,548.55
Construction in progress	667,212,280.64	503,941,120.31
Productive living assets		
Oil and gas assets		
Right-of-use assets	7,025,188.45	
Intangible assets	266,206,860.62	170,693,873.30
Development costs		
Goodwill		
Long-term prepaid expense	109,270,354.86	13,411,226.23
Deferred income tax assets	53,170,745.58	40,253,777.17
Other non-current assets	36,635,070.12	11,423,843.62

Total non-current assets	4,592,999,592.16	4,912,297,435.56
Total assets	9,680,260,873.44	8,519,336,914.11
Current liabilities:		
Short-term borrowings	99,609,290.15	
Borrowings from the central bank		
Loans from other banks and financial institutions		
Held-for-trading financial liabilities		
Derivative financial liabilities		
Notes payable	975,990,073.22	480,971,214.80
Accounts payable	1,499,932,297.53	1,059,674,020.99
Advances from customers	3,944,098.24	1,285,357.28
Contract liabilities	80,791,218.18	65,777,726.45
Financial assets sold under repurchase agreements		
Customer deposits and deposits from other banks and financial institutions		
Payables for acting trading of securities		
Payables for underwriting of securities		
Employee benefits payable	67,076,352.89	82,485,090.47
Taxes and levies payable	149,486,282.38	18,876,657.51
Other payables	273,639,931.65	76,668,330.66
Including: Interest payable		
Dividends payable	15,646.07	
Fees and commissions payable		
Reinsurance payables		
Liabilities directly associated with assets held for sale		
Current portion of non-current liabilities	27,954,184.73	
Other current liabilities	8,880,985.50	5,503,702.07
Total current liabilities	3,187,304,714.47	1,791,242,100.23
Non-current liabilities:		
Insurance contract reserve		
Long-term borrowings		
Bonds payable		
Including: Preference shares		
Perpetual bonds		
Lease liabilities	3,879,727.77	
Long-term payables	2,660,158.50	
Long-term employee benefits payable		
Provisions	7,988,407.72	
Deferred income	1,739,611.97	
Deferred income tax liabilities	236,662,936.70	414,670,609.97
Other non-current liabilities		1,244,064.84
Total non-current liabilities	252,930,842.66	415,914,674.81
Total liabilities	3,440,235,557.13	2,207,156,775.04
Owners' equity:		

Share capital	1,399,346,154.00	1,399,346,154.00
Other equity instruments		
Including: Preference shares		
Perpetual bonds		
Capital reserves	716,896.42	15,157,514.90
Less: Treasury stock	234,482,185.55	
Other comprehensive income	1,250,583,258.27	2,349,388,533.61
Specific reserve		
Surplus reserves	741,366,514.11	741,567,039.55
General reserve		
Retained earnings	2,610,974,583.29	1,758,462,062.48
Total equity attributable to owners of the Company as the parent	5,768,505,220.54	6,263,921,304.54
Non-controlling interests	471,520,095.77	48,258,834.53
Total owners' equity	6,240,025,316.31	6,312,180,139.07
Total liabilities and owners' equity	9,680,260,873.44	8,519,336,914.11

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Person-in-charge of the Company's accounting organ: Peng Fentao

2. Consolidated Income Statement for Q1~Q3

Unit: RMB

Item	Q1~Q3 2021	Q1~Q3 2020
1. Revenues	3,247,139,939.17	2,559,526,867.23
Including: Operating revenue	3,247,139,939.17	2,559,526,867.23
Interest income		
Insurance premium income		
Fee and commission income		
2. Costs and expenses	3,083,822,353.14	2,328,425,120.71
Including: Cost of sales	2,688,051,460.39	2,021,309,966.18
Interest expense		
Fee and commission expense		
Surrenders		
Net insurance claims paid		
Net amount provided as insurance contract reserve		
Expenditure on policy dividends		
Reinsurance premium expense		
Taxes and levies	35,666,632.84	25,476,192.44
Selling expense	97,504,547.84	93,125,368.77
Administrative expense	139,028,237.97	106,118,667.06
R&D expense	126,436,114.83	97,286,326.04

Finance costs	-2,864,640.73	-14,891,399.78
Including: Interest expense	2,778,317.57	
Interest income	8,464,154.75	28,278,343.23
Add: Other income	10,478,472.71	10,870,023.46
Return on investment (“-” for loss)	32,146,261.42	37,773,909.66
Including: Share of profit or loss of joint ventures and associates	78,184.56	3,696,391.14
Income from the derecognition of financial assets at amortized cost (“-” for loss)		
Exchange gain (“-” for loss)		
Net gain on exposure hedges (“-” for loss)		
Gain on changes in fair value (“-” for loss)	2,669,976.10	445,000.00
Credit impairment loss (“-” for loss)	-9,044,765.70	-4,002,685.70
Asset impairment loss (“-” for loss)	-9,854,112.27	-3,200,793.69
Asset disposal income (“-” for loss)	36,004,193.06	7,489.02
3. Operating profit (“-” for loss)	225,717,611.35	272,994,689.27
Add: Non-operating income	2,576,875.64	936,299.73
Less: Non-operating expense	653,707.48	1,135,442.81
4. Gross profit (“-” for loss)	227,640,779.51	272,795,546.19
Less: Income tax expense	27,104,238.58	39,481,644.30
5. Net profit (“-” for net loss)	200,536,540.93	233,313,901.89
5.1 By operating continuity		
5.1.1 Net profit from continuing operations (“-” for net loss)	200,536,540.93	233,313,901.89
5.1.2 Net profit from discontinued operations (“-” for net loss)		
5.2 By ownership		
5.2.1 Net profit attributable to owners of the Company as the parent	192,013,278.67	229,257,636.05
5.2.1 Net profit attributable to non-controlling interests	8,523,262.26	4,056,265.84
6. Other comprehensive income, net of tax	-302,248,841.46	345,434,286.72
Attributable to owners of the Company as the parent	-302,458,364.50	345,434,286.72
6.1 Items that will not be reclassified to profit or loss	-302,616,816.85	345,412,469.12
6.1.1 Changes caused by remeasurements on defined benefit schemes		
6.1.2 Other comprehensive income that will not be reclassified to profit or loss under the equity method		
6.1.3 Changes in the fair value of investments in other equity instruments	-302,616,816.85	345,412,469.12
6.1.4 Changes in the fair value arising from changes in own credit risk		
6.1.5 Other		
6.2 Items that will be reclassified to profit or loss	158,452.35	21,817.60
6.2.1 Other comprehensive		

income that will be reclassified to profit or loss under the equity method		
6.2.2 Changes in the fair value of other debt investments		
6.2.3 Other comprehensive income arising from the reclassification of financial assets		
6.2.4 Credit impairment allowance for other debt investments		
6.2.5 Reserve for cash flow hedges		
6.2.6 Differences arising from the translation of foreign currency-denominated financial statements	158,452.35	21,817.60
6.2.7 Other		
Attributable to non-controlling interests	209,523.04	
7. Total comprehensive income	-101,712,300.53	578,748,188.61
Attributable to owners of the Company as the parent	-110,445,085.83	574,691,922.77
Attributable to non-controlling interests	8,732,785.30	4,056,265.84
8. Earnings per share		
8.1 Basic earnings per share	0.1392	0.1662
8.2 Diluted earnings per share	0.1392	0.1662

Where business combinations under common control occurred in the current period, the net profit achieved by the acquirees before the combinations was RMB0.00, with the amount for the same period of last year being RMB0.00.

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Person-in-charge of the Company's accounting organ: Peng Fentao

3. Consolidated Cash Flow Statement for Q1~Q3

Unit: RMB

Item	Q1~Q3 2021	Q1~Q3 2020
1. Cash flows from operating activities:		
Proceeds from sale of commodities and rendering of services	3,085,511,864.49	2,372,665,610.58
Net increase in customer deposits and deposits from other banks and financial institutions		
Net increase in borrowings from the central bank		
Net increase in loans from other financial institutions		
Premiums received on original insurance contracts		
Net proceeds from reinsurance		

Net increase in deposits and investments of policy holders		
Interest, fees and commissions received		
Net increase in loans from other banks and financial institutions		
Net increase in proceeds from repurchase transactions		
Net proceeds from acting trading of securities		
Tax and levy rebates	67,824,017.34	78,544,375.70
Cash generated from other operating activities	183,149,876.57	348,511,200.38
Subtotal of cash generated from operating activities	3,336,485,758.40	2,799,721,186.66
Payments for commodities and services	2,349,116,131.34	1,441,367,716.28
Net increase in loans and advances to customers		
Net increase in deposits in the central bank and other banks and financial institutions		
Payments for claims on original insurance contracts		
Net increase in loans to other banks and financial institutions		
Interest, fees and commissions paid		
Policy dividends paid		
Cash paid to and for employees	610,789,268.92	488,980,780.48
Taxes and levies paid	151,873,804.01	132,543,748.28
Cash used in other operating activities	278,292,673.48	378,399,811.74
Subtotal of cash used in operating activities	3,390,071,877.75	2,441,292,056.78
Net cash generated from/used in operating activities	-53,586,119.35	358,429,129.88
2. Cash flows from investing activities:		
Proceeds from disinvestment	617,614,728.08	
Return on investment	1,028,240,118.94	40,476,714.61
Net proceeds from the disposal of fixed assets, intangible assets and other long-lived assets	2,051,425.43	134,956.12
Net proceeds from the disposal of subsidiaries and other business units		
Cash generated from other investing activities		
Subtotal of cash generated from investing activities	1,647,906,272.45	40,611,670.73
Payments for the acquisition of fixed assets, intangible assets and other long-lived assets	192,707,372.24	54,567,672.28
Payments for investments	265,586,511.13	125,000,000.00
Net increase in pledged loans granted		
Net payments for the acquisition of subsidiaries and other business units		
Cash used in other investing activities		
Subtotal of cash used in investing activities	458,293,883.37	179,567,672.28
Net cash generated from/used in investing activities	1,189,612,389.08	-138,956,001.55

3. Cash flows from financing activities:		
Capital contributions received		
Including: Capital contributions by non-controlling interests to subsidiaries		
Borrowings received		
Cash generated from other financing activities		
Subtotal of cash generated from financing activities		
Repayment of borrowings	147,457,301.21	
Interest and dividends paid	137,261,237.19	258,879,038.49
Including: Dividends paid by subsidiaries to non-controlling interests		
Cash used in other financing activities	234,682,710.99	
Subtotal of cash used in financing activities	519,401,249.39	258,879,038.49
Net cash generated from/used in financing activities	-519,401,249.39	-258,879,038.49
4. Effect of foreign exchange rates changes on cash and cash equivalents	-38,165,626.64	-1,874,714.70
5. Net increase in cash and cash equivalents	578,459,393.70	-41,280,624.86
Add: Cash and cash equivalents, beginning of the period	951,789,145.28	1,055,682,413.47
6. Cash and cash equivalents, end of the period	1,530,248,538.98	1,014,401,788.61

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Person-in-charge of the Company's accounting organ: Peng Fentao

(II) Adjustments to the Financial Statements

1. Adjustments to the Financial Statements at the Beginning of the First Execution Year of the New Standards Governing Leases from 2021

Applicable Not applicable

Whether the Company needs to adjust items in the balance sheet at the beginning of the year

Yes No

Consolidated Balance Sheet

Unit: RMB

Item	31 December 2020	1 January 2021	Adjusted
Current assets:			
Monetary assets	981,249,699.49	981,249,699.49	
Settlement reserve			

Loans to other banks and financial institutions			
Held-for-trading financial assets	407,619,201.36	407,619,201.36	
Derivative financial assets			
Notes receivable	140,972,143.00	140,972,143.00	
Accounts receivable	1,134,233,235.70	1,134,233,235.70	
Receivables financing			
Prepayments	11,994,745.05	11,994,745.05	
Premiums receivable			
Reinsurance receivables			
Receivable reinsurance contract reserve			
Other receivables	20,194,968.19	20,194,968.19	
Including: Interest receivable			
Dividends receivable			
Financial assets purchased under resale agreements			
Inventories	735,685,116.91	735,685,116.91	
Contract assets			
Assets held for sale			
Current portion of non-current assets			
Other current assets	175,090,368.85	175,090,368.85	
Total current assets	3,607,039,478.55	3,607,039,478.55	
Non-current assets:			
Loans and advances to customers			
Debt investments			
Other debt investments			
Long-term receivables			
Long-term equity investments	181,365,016.32	181,365,016.32	
Investments in other equity instruments	3,305,501,030.06	3,305,501,030.06	
Other non-current financial assets			
Investment property			
Fixed assets	685,707,548.55	685,707,548.55	
Construction in progress	503,941,120.31	503,941,120.31	
Productive living assets			
Oil and gas assets			
Right-of-use assets		6,229,690.85	6,229,690.85
Intangible assets	170,693,873.30	170,693,873.30	
Development costs			
Goodwill			
Long-term prepaid expense	13,411,226.23	13,411,226.23	
Deferred income tax assets	40,253,777.17	40,253,777.17	
Other non-current assets	11,423,843.62	11,423,843.62	

Total non-current assets	4,912,297,435.56	4,918,527,126.41	6,229,690.85
Total assets	8,519,336,914.11	8,525,566,604.96	6,229,690.85
Current liabilities:			
Short-term borrowings			
Borrowings from the central bank			
Loans from other banks and financial institutions			
Held-for-trading financial liabilities			
Derivative financial liabilities			
Notes payable	480,971,214.80	480,971,214.80	
Accounts payable	1,059,674,020.99	1,059,674,020.99	
Advances from customers	1,285,357.28	1,285,357.28	
Contract liabilities	65,777,726.45	65,777,726.45	
Financial assets sold under repurchase agreements			
Customer deposits and deposits from other banks and financial institutions			
Payables for acting trading of securities			
Payables for underwriting of securities			
Employee benefits payable	82,485,090.47	82,485,090.47	
Taxes and levies payable	18,876,657.51	18,876,657.51	
Other payables	76,668,330.66	76,668,330.66	
Including: Interest payable			
Dividends payable			
Fees and commissions payable			
Reinsurance payables			
Liabilities directly associated with assets held for sale			
Current portion of non-current liabilities		2,812,729.51	2,812,729.51
Other current liabilities	5,503,702.07	5,503,702.07	
Total current liabilities	1,791,242,100.23	1,794,054,829.74	2,812,729.51
Non-current liabilities:			
Insurance contract reserve			
Long-term borrowings			
Bonds payable			
Including: Preference shares			
Perpetual bonds			
Lease liabilities		3,416,961.34	3,416,961.34
Long-term payables			
Long-term employee benefits payable			
Provisions			

Deferred income			
Deferred income tax liabilities	414,670,609.97	414,670,609.97	
Other non-current liabilities	1,244,064.84	1,244,064.84	
Total non-current liabilities	415,914,674.81	419,331,636.15	3,416,961.34
Total liabilities	2,207,156,775.04	2,213,386,465.89	6,229,690.85
Owners' equity:			
Share capital	1,399,346,154.00	1,399,346,154.00	
Other equity instruments			
Including: Preference shares			
Perpetual bonds			
Capital reserves	15,157,514.90	15,157,514.90	
Less: Treasury stock			
Other comprehensive income	2,349,388,533.61	2,349,388,533.61	
Specific reserve			
Surplus reserves	741,567,039.55	741,567,039.55	
General reserve			
Retained earnings	1,758,462,062.48	1,758,462,062.48	
Total equity attributable to owners of the Company as the parent	6,263,921,304.54	6,263,921,304.54	
Non-controlling interests	48,258,834.53	48,258,834.53	
Total owners' equity	6,312,180,139.07	6,312,180,139.07	
Total liabilities and owners' equity	8,519,336,914.11	8,525,566,604.96	6,229,690.85

Legal representative: Wu Shenghui

Chief Financial Officer: Tang Qionglan

Person-in-charge of the Company's accounting organ: Peng Fentao

2. Retrospective Restatement of Previous Comparative Data due to the First Execution of the New Standards Governing Leases from 2021

Applicable Not applicable

(III) Independent Auditor's Report

Indicate by tick mark whether the financial statements above have been audited by an independent auditor.

Yes No

These financial statements have not been audited by such an auditor.

Foshan Electrical and Lighting Co., Ltd.

Legal representative: Wu Shenghui

29 October 2021