# Iflytek Co., Ltd.

Code: 002230 ISIN: CNE100000B81

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|---|---|---|---|
| Listing | 05/12/2008 | Telephone | (+86)551-67892230 |
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## Business Summary (Updated: 06/28/2023)

iFLYTEK is dedicated to the research of AI technologies, development of software and products, as well as provision of related knowledge services. The company remains to be a front runner in the research and development of core artificial intelligence technologies. With the mission of "enable machines to listen and speak, understand and think, build a better world with AI" , iFLYTEK has made groundbreaking changes in AI.

IFLYTEK continues to construct industrial ecology and render skills and services to end users as well as developers of mobile internet and smart hardware, powered by our original AI Open Platform embedded with iFLYTEK' s core technologies in intelligent speech and human machine interaction. At present iFLYTEK Open Platform has launched 559 AI Skills and scenario-based solutions, serving more than 3,980,000 developers.

IFLYTEK continues to form vertical entrances and industrial competiveness in inelastic demands and iterating. AI research outcomes have been put into extensive uses in education, politics and laws, healthcare, city, customer service and automobile.
or
In the field of education, By applying our unique and adaptive AI technologies, the education industry is seeing substantial changes and the goal of teaching students in accordance with their aptitudes is made possible.

In the field of healthcare, we have proactively targeted the healthcare industry with focuses on intelligent speech, medical images and cognitive intelligence based auxiliary medical system.

In the field of smart city, we have structured integrated and futuristic total solutions with our city super brain as the core and consolidated base data, urban big data, information models and other super brains.

## Highlights (Updated: 06/28/2023)

iFLYTEK is a world leader in the fields of perceptual intelligence, cognitive intelligence, as well as the fusion of the two above.
The Company implements a vertical development strategy. On the top, we try to master core technologies and gain global leadership in underlying A.I. technologies. At the same time, we develop applications for real-life scenarios, so that the ordinary people can really feel the products. In recent years, the company's portfolio of core technologies has continued to grow, securing a leading position in the world and fueling the growth of its user base and hence its operating income and profitability. All business sectors have shown a strong momentum and the company' s comprehensive strength has continued to increase, as the technology-driven strategy begins to bear fruits.

Based on its world leading intelligent voice and artificial intelligence technologies, the company has built up an open platform which aims to foster a complete industrial value chain. The size of the open platform, in terms of user base, the number of developer partners and the number of interactive requests, has grown very fast, so the company has kept its industry leadership. Mobile Internet and intelligent hardware have grown in volume and the user base has expanded. Education, healthcare, smart city and other business segments have shown a strong momentum as well.

## Investment Risks (Updated: 06/28/2023)

Macro economy challenges
The international economic environment is complicated, while China's economy has basically stopped rapid growth. In the new normal state, it is not like to expect the mode of economic growth and the economic downturn to change overnight.
Solution: The economic downturn and the industry restructuring offer perhaps the best opportunity to invest in mergers and acquisitions and talent attraction. The company will fully seize the opportunity to expand and consolidate its industrial clusters.

Business innovation
Artificial intelligence cannot change the world overnight, but innovations must take place in one field after another before the change really happens. There are uncertainties concerning technology commercialization and application. In some frontiers, risks and opportunities coexist. As a listed company, iFLYTEK cannot make upfront risk investment in all directions.
Solution: iFLYTEK has made meaningful explorations and successful attempts in this aspect through internal entrepreneurship and/or strategic partnerships. The company has improved the success rate of application innovations and reduced its operation risks.

Human resources
As intelligent voice and artificial intelligence are industrialized and market expands, and driven by venture

## Trading Information

| | |
|---|---|
| CSRC Sector | Information Transmission, Software and Information Technology Services |
| CSRC Subsector | Software and Information Technology Services |
| Market | Main Board of Shenzhen Stock Exchange |

## Directors & Executives

| | |
|---|---|
| Chairman of the Board: | Liu Qingfeng |
| General Manager: | Wu Xiaoru |
| Chief Financial Officer: | Wang Ming |
| Board Secretary: | Jiang Tao |
| Board Members: | Liu Qingfeng,Wu Xiaoru,Jiang Tao,Nie Xiaolin,Duan Dawei,Chen Hongtao,Zhao Xijun,Wu Cisheng,Zhang Benzhao,Zhao Xudong |

## Top 5 Shareholders (Ended: 09/30/2024)

| Name | Shares Held(M.) | %Own |
|---|---|---|
| China Mobile Communications Co., Ltd. | 231.80 | 10.03 |
| Liu Qingfeng | 128.30 | 5.55 |
| USTC Holdings Company Limited | 75.08 | 3.25 |
| Hong Kong Securities Clearing Company Limited | 66.65 | 2.88 |
| Zhang Wei | 61.66 | 2.67 |

## Operating Revenue (Unit: Million )

| | 1Q | Semi-annual | 3Q | Annual |
|---|---|---|---|---|
| 2025 | 4,658 | - | - | - |
| 2024 | 3,646 | 9,325 | 14,850 | - |
| 2023 | 2,888 | 7,842 | 12,614 | 19,650 |
| 2022 | 3,506 | 8,023 | 12,661 | 18,820 |
| 2021 | 2,501 | 6,319 | 10,868 | 18,314 |
| 2020 | 1,409 | 4,349 | 7,284 | 13,025 |
| 2019 | 1,958 | 4,228 | 6,573 | 10,079 |
| 2018 | 1,398 | 3,210 | 5,283 | 7,917 |
| 2017 | 856 | 2,102 | 3,387 | 5,445 |
| 2016 | 633 | 1,462 | 2,141 | 3,320 |

capital, high-end talent turnover in artificial intelligence has increased greatly. Facing the opportunity in the A.I. world, the competition for talents has become fierce.
Solution: The Company has continued to implement its stock option scheme to attract high-end talents in intelligent voice and artificial intelligence technology as well as enhancing targeted talent development.

## Dividend Data

| Cash Div./Share( ) | Bonus Issue/Share | Stock Div./Share | Date Decl. | Ex-Div.Date | Record Date | Cash Pay Day | Share Pay Day |
|---|---|---|---|---|---|---|---|
| 0.100 | - | - | 06/28/2024 | 07/05/2024 | 07/04/2024 | 07/05/2024 | - |
| 0.100 | - | - | 06/28/2023 | 07/05/2023 | 07/04/2023 | 07/05/2023 | - |
| 0.100 | - | - | 06/07/2022 | 06/13/2022 | 06/10/2022 | 06/13/2022 | - |
| 0.200 | - | - | 06/02/2021 | 06/08/2021 | 06/07/2021 | 06/08/2021 | - |
| 0.100 | - | - | 06/12/2020 | 06/18/2020 | 06/17/2020 | 06/18/2020 | - |
| 0.100 | - | - | 10/14/2019 | 10/21/2019 | 10/18/2019 | 10/21/2019 | - |
| 0.100 | 0.500 | - | 05/05/2018 | 05/14/2018 | 05/11/2018 | 05/14/2018 | 05/14/2018 |
| 0.100 | - | - | 04/14/2017 | 04/21/2017 | 04/20/2017 | 04/21/2017 | - |
| 0.100 | - | - | 04/13/2016 | 04/19/2016 | 04/18/2016 | 04/19/2016 | - |
| 0.150 | 0.500 | - | 04/10/2015 | 04/16/2015 | 04/15/2015 | 04/16/2015 | 04/16/2015 |

## Per Share Data (FYE: 12/31)

| | 2023 | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|---|---|---|---|---|---|---|---|---|---|---|
| Earnings( ) | 0.2800 | 0.2400 | 0.7000 | 0.6400 | 0.4000 | 0.2700 | 0.3300 | 0.3700 | 0.3400 | 0.4700 |
| Prices: High( ) | 82.00 | 54.50 | 68.50 | 44.86 | 40.77 | 67.40 | 74.76 | 36.96 | 68.84 | 57.18 |
| Prices: Low( ) | 32.83 | 29.74 | 40.55 | 30.87 | 24.61 | 19.80 | 25.30 | 23.36 | 23.38 | 21.51 |

## Financials

### Income Statement (Unit: Million ; FYE: 12/31)

| | 2023 | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|---|---|---|---|---|---|---|---|---|---|---|
| Operating Revenue | 19,650 | 18,820 | 18,314 | 13,025 | 10,079 | 7,917 | 5,445 | 3,320 | 2,501 | 1,775 |
| Operating Costs | 11,267 | 11,136 | 10,780 | 7,148 | 5,440 | 3,957 | 2,647 | 1,643 | 1,278 | 788 |
| Operating Income | 429 | 296 | 1,464 | 1,437 | 988 | 628 | 540 | 384 | 298 | 288 |
| Pretax Income | 420 | 248 | 1,497 | 1,457 | 995 | 659 | 577 | 561 | 465 | 434 |
| Income Tax | -193 | -251 | -114 | 15 | 52 | 41 | 98 | 64 | 28 | 45 |
| Net Income | 613 | 499 | 1,611 | 1,442 | 943 | 618 | 479 | 497 | 437 | 388 |

### Balance Sheet (Unit: Million ; FYE: 12/31)

| | 2023 | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|---|---|---|---|---|---|---|---|---|---|---|
| Assets | | | | | | | | | | |
| Monetary Capital | 3,563 | 4,346 | 5,870 | 5,350 | 3,829 | 2,401 | 2,644 | 2,540 | 2,645 | 1,067 |
| Current Assets-Total | 21,200 | 19,757 | 19,002 | 14,978 | 11,430 | 7,762 | 7,243 | 5,533 | 4,767 | 2,565 |
| Non-current Assets-Total | 16,631 | 13,102 | 12,392 | 9,858 | 8,671 | 7,540 | 6,098 | 4,881 | 3,623 | 2,605 |
| Total Assets | 37,831 | 32,859 | 31,394 | 24,836 | 20,101 | 15,303 | 13,340 | 10,414 | 8,390 | 5,170 |
| Liabilities | | | | | | | | | | |
| Current Liabilities-Total | 12,908 | 12,082 | 11,659 | 10,392 | 6,866 | 5,813 | 4,495 | 2,521 | 1,601 | 1,076 |
| Long-term Debt | 4,555 | 1,714 | 392 | 82 | 398 | 367 | 461 | 371 | 37 | - |
| Non-current Liabilities-Total | 7,192 | 3,930 | 2,398 | 1,472 | 1,500 | 1,278 | 893 | 674 | 266 | 193 |
| Total Liabilities | 20,099 | 16,012 | 14,057 | 11,864 | 8,366 | 7,091 | 5,388 | 3,195 | 1,867 | 1,268 |
| Stockholder's Equity | | | | | | | | | | |
| Share Capital | 2,315 | 2,324 | 2,324 | 2,225 | 2,199 | 2,093 | 1,389 | 1,315 | 1,287 | 803 |
| Retained Profits | 5,369 | 5,012 | 4,854 | 3,764 | 2,867 | 2,214 | 1,811 | 1,514 | 1,171 | 884 |
| Total Owners' Equity | 17,732 | 16,847 | 17,337 | 12,972 | 11,735 | 8,212 | 7,953 | 7,219 | 6,523 | 3,901 |

### Cash Flow Statment (Unit: Million ; FYE: 12/31)

| | 2023 | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|---|---|---|---|---|---|---|---|---|---|---|
| Net Cash Flows-Operating | 350 | 631 | 893 | 2,271 | 1,531 | 1,148 | 363 | 299 | 516 | 420 |
| Net Cash Flows-Investing | -3,979 | -1,704 | -2,579 | -735 | -2,899 | -1,920 | -1,500 | -923 | -1,357 | -1,118 |
| Net Cash Flows-Financing | 2,830 | -318 | 2,379 | -95 | 2,580 | 354 | 1,257 | 479 | 2,419 | 10 |